

SQL Syntax – tidy

-- Create Customer table

```
CREATE TABLE Customer (  
    cust_id INTEGER PRIMARY KEY,  
    birth_year INTEGER,  
    cust_age INTEGER,  
    education VARCHAR(10),  
    marital_status VARCHAR(10),  
    income NUMERIC,  
    nr_children INTEGER,  
    nr_teenagers INTEGER,  
    registration_date DATE,  
    purchase_recency INTEGER,  
    alcohol_spend NUMERIC,  
    vegetables_spend NUMERIC,  
    meat_spend NUMERIC,  
    fish_spend NUMERIC,  
    chocolate_spend NUMERIC,  
    commodities_spend NUMERIC,  
    nr_discount_deals INTEGER,  
    nr_website_buy INTEGER,  
    nr_instore_buy INTEGER,  
    monthly_website_visits INTEGER,  
    campaign_response NUMERIC,  
    cust_complaint NUMERIC,  
    country_key VARCHAR(3),  
    country VARCHAR(20),  
    lead_conversion INTEGER  
);
```

-- Create ADs table

```
CREATE TABLE Advertisement (  
    cust_id INTEGER PRIMARY KEY,
```

```
bulkmail_ad NUMERIC,  
twitter_ad NUMERIC,  
instagram_ad NUMERIC,  
facebook_ad NUMERIC,  
brochure_ad NUMERIC  
);
```

-- Joining the Tables

```
SELECT *  
FROM customer c  
INNER JOIN advertisement a ON c.cust_id = a.cust_id;
```

-- Most effective Advertisement channel per Country

```
SELECT  
    c.country,  
    SUM(a.bulkmail_ad) AS bulkmail_total,  
    SUM(a.twitter_ad) AS twitter_total,  
    SUM(a.instagram_ad) AS instagram_total,  
    SUM(a.facebook_ad) AS facebook_total,  
    SUM(a.brochure_ad) AS brochure_total,  
    SUM(c.lead_conversion) AS total_lead_conversions  
FROM customer c  
INNER JOIN advertisement a ON c.cust_id = a.cust_id  
GROUP BY c.country  
ORDER BY total_lead_conversions DESC;
```

-- Most effective Advertisement channel based on Marital Status

```
SELECT  
    c.marital_status,  
    SUM(a.bulkmail_ad) AS bulkmail_total,  
    SUM(a.twitter_ad) AS twitter_total,  
    SUM(a.instagram_ad) AS instagram_total,  
    SUM(a.facebook_ad) AS facebook_total,  
    SUM(a.brochure_ad) AS brochure_total,
```

```
SUM(c.lead_conversion) AS total_lead_conversions
FROM customer c
INNER JOIN advertisement a ON c.cust_id = a.cust_id
GROUP BY c.marital_status
ORDER BY total_lead_conversions DESC;
```

-- Total spend per Country

```
SELECT
    c.country,
    SUM(c.alcohol_spend + c.chocolate_spend + c.fish_spend + c.meat_spend +
c.vegetables_spend) AS total_spend
FROM customer c
GROUP BY c.country
ORDER BY total_spend DESC;
```

-- Total spend per Product per Country

```
SELECT
    c.country,
    SUM(c.alcohol_spend) AS total_alcohol_spend,
    SUM(c.chocolate_spend) AS total_chocolate_spend,
    SUM(c.commodities_spend) AS total_commodities_spend,
    SUM(c.fish_spend) AS total_fish_spend,
    SUM(c.meat_spend) AS total_meat_spend,
    SUM(c.vegetables_spend) AS total_vegetables_spend
FROM customer c
GROUP BY c.country
ORDER BY total_alcohol_spend DESC;
```

-- Total spend per Product by Marital Status

```
SELECT
    c.marital_status,
    SUM(c.alcohol_spend) AS total_alcohol_spend,
    SUM(c.chocolate_spend) AS total_chocolate_spend,
    SUM(c.commodities_spend) AS total_commodities_spend,
```

```
SUM(c.fish_spend) AS total_fish_spend,  
SUM(c.meat_spend) AS total_meat_spend,  
SUM(c.vegetables_spend) AS total_vegetables_spend  
FROM customer c  
GROUP BY c.marital_status  
ORDER BY total_alcohol_spend DESC;
```

-- Total spend per Product by Children and Teens

```
SELECT  
    c.nr_children,  
    c.nr_teenagers,  
    SUM(c.alcohol_spend) AS total_alcohol_spend,  
    SUM(c.chocolate_spend) AS total_chocolate_spend,  
    SUM(c.commodities_spend) AS total_commodities_spend,  
    SUM(c.fish_spend) AS total_fish_spend,  
    SUM(c.meat_spend) AS total_meat_spend,  
    SUM(c.vegetables_spend) AS total_vegetables_spend  
FROM customer c  
GROUP BY c.nr_children, c.nr_teenagers  
ORDER BY total_alcohol_spend DESC;
```

-- Most effective advertisement channels per country

```
SELECT c.country,  
    'Bulkmail' AS advertising_channel,  
    SUM(a.bulkmail_ad) AS total_ad_engagement,  
    SUM(c.lead_conversion) AS total_lead_conversions  
FROM customer c  
INNER JOIN advertisement a ON c.cust_id = a.cust_id  
GROUP BY c.country  
UNION  
SELECT c.country,  
    'Twitter' AS advertising_channel,  
    SUM(a.twitter_ad) AS total_ad_engagement,  
    SUM(c.lead_conversion) AS total_lead_conversions
```

```

FROM customer c
INNER JOIN advertisement a ON c.cust_id = a.cust_id
GROUP BY c.country
UNION
SELECT c.country,
       'Instagram' AS advertising_channel,
       SUM(a.instagram_ad) AS total_ad_engagement,
       SUM(c.lead_conversion) AS total_lead_conversions
FROM customer c
INNER JOIN advertisement a ON c.cust_id = a.cust_id
GROUP BY c.country
UNION
SELECT c.country,
       'Facebook' AS advertising_channel,
       SUM(a.facebook_ad) AS total_ad_engagement,
       SUM(c.lead_conversion) AS total_lead_conversions
FROM customer c
INNER JOIN advertisement a ON c.cust_id = a.cust_id
GROUP BY c.country
UNION
SELECT c.country,
       'Brochure' AS advertising_channel,
       SUM(a.brochure_ad) AS total_ad_engagement,
       SUM(c.lead_conversion) AS total_lead_conversions
FROM customer c
INNER JOIN advertisement a ON c.cust_id = a.cust_id
GROUP BY c.country
ORDER BY country, total_ad_engagement DESC, advertising_channel,
total_lead_conversions DESC;

```

-- Amount spent per Product, per Country - by Advertisement channel

```

SELECT country, products, Bulkmail, Twitter, Instagram, Facebook, Brochure
FROM (
    SELECT a.country, 'alcohol' AS products,

```

```

SUM(a.bulkmail_ad) AS Bulkmail,
SUM(a.twitter_ad) AS Twitter,
SUM(a.instagram_ad) AS Instagram,
SUM(a.facebook_ad) AS Facebook,
SUM(a.brochure_ad) AS Brochure
FROM public.advertisement a
INNER JOIN products p ON a.cust_id = p.cust_id
WHERE p.alcohol_spend > 0
GROUP BY a.country, p.alcohol_spend
UNION
SELECT a.country, 'chocolate' AS products,
SUM(a.bulkmail_ad) AS Bulkmail,
SUM(a.twitter_ad) AS Twitter,
SUM(a.instagram_ad) AS Instagram,
SUM(a.facebook_ad) AS Facebook,
SUM(a.brochure_ad) AS Brochure
FROM public.advertisement a
INNER JOIN products p ON a.cust_id = p.cust_id
WHERE p.chocolate_spend > 0
GROUP BY a.country, p.chocolate_spend
-- Add other product-specific subqueries in the same format
) AS subquery
ORDER BY country, products;

```