

## Zouheir Chalouf

Website: <https://zouheirc.github.io/Zouheir/>

Wheeling, IL | (224) 522-1124 | [Zouheir-c@hotmail.com](mailto:Zouheir-c@hotmail.com) | Open To Relocation

### Summary

Front end web developer skilled in HTML5 CSS3 JavaScript.

### Technical Skills:

HTML5 | CSS | Bootstrap | JavaScript | jQuery | GitHub | EJS | Node.js | MongoDB | SQL | REST API | Sales Logics | CRM | Jira & Confluence

### Key Skills:

- Excellent communication skills
- Self-motivated to continuously expand personal/professional knowledge
- Team player & fast learner
- Fluent in English and Arabic

### Special Training Courses:

- Full Stack Web Development 2020 Udemy
- Business Analysis Fundamentals 2020 Udemy
- IT Business Analyst Workshop (Waterfall & Agile Scrum) 2018, on-site USA-Illinois
- Jira & Confluence

### Career Break/Transition Period

08/2015 – Present

- Relocated to from Qatar to the US
- Began working as a Driver with Lyft & Uber proving customer service and tracking mileage maintenance needs, and in Excel
- Enrolled in technical trainings to jump start new career opportunities in web development

### PROFESSIONAL EXPERIENCE

#### Senior Leasing Consultant

10/2012 – 07/2015

#### AlFardan Group, Doha - Qatar

- Responsible for insuring the "model" apartments and target apartments are ready for show
- Maintained work areas and office in clean and orderly manner: need to have an awareness of the "curb appeal" of the property
- Developed and maintain an on-going resident retention program under direction of the community manager

#### Business Consultant

04/2011 – 09/2012

#### SKS, Doha, Qatar

- Maintained and developed relationships with existing customers via meetings, telephone calls and emails by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements
- Established business relations with the corporate sector and developed new sales strategies
- Participated in the development, negotiation, implementation, and maintenance of contractual arrangements

Relocated to Qatar and transitioned to new role at SKS

#### Account Manager

06/2006 – 12/2010

#### New Horizons, Dubai, UAE

- Researched and recommended new opportunities including profit and service improvements
- Developed qualifying leads and closing sales
- Maximized the levels of repeat business being generated by the relationship
- Identified new markets and business opportunities

### Education

Bachelor in Business Administration, Lebanese American University Beirut, Lebanon, 2009