

Small Business Empowerment

# Pitch Deck

Digital Solutions for Southeast Asia

Jakarta, Indonesia

May 2025



### Vision and Mission

### Vision

To become the leading digital platform that transforms how small businesses in Southeast Asia operate, helping them achieve long-term sustainability, independence, and inclusive economic growth.

### Mision

- Providing user-friendly digital tools that simplify daily operations
- Building mobile-first, offlineaccessible systems for remote areas

- Offering affordable subscription models for micro and small businesses
- Partnering with financial and telecom institutions to expand access

 Delivering real-time analytics to support strategic decisions



#### John Doe

**Chief Executive Officer** 

Over 10 years of experience in business operations and digital consulting



#### Michael Lee

Chief Technology Officer

Expert in scalable cloud architecture and mobile-first development



#### Sarah Johnson

**Head of Marketing** 

Track record in growth marketing, user acquisition, and brand development



#### Ahmad Fauzi

**Head of Product Design** 

Specializes in user-centered design, UX strategy, and cross-functional collaboration

## Meet the Team



## Products and Services

Product 1

Point of Sale and Inventory System

Manages stock and transactions for small businesses

Product 2

Mobile
Application for
Field Agents

Enables order-taking, client tracking, and offline operations Product 3

Business Intelligence Dashboard

Real-time insights on revenue, trends, and performance

Product 4

Payment System Integration

Works with regional digital wallets and payment gateways



# Competitor Analysis

Solution Name	Weaknesses	Our Strengths
Enterprise Systems	Complex setup, high cost	Easy onboarding, budget-friendly
Local ERP Tools	Urban-focused, internet-dependent	Rural-optimized, offline capability
Urban Platforms	Poor mobile experience	Mobile-first, intuitive interface



## Market Opportunities

A

60+ million small businesses in Southeast Asia remain underserved

В

Digital transformation is a regional government priority

C

Tier 2 and Tier 3 regions have over 80% smartphone adoption

D

Growing demand for automation, digital finance, and analytics

### Total Addressable Market

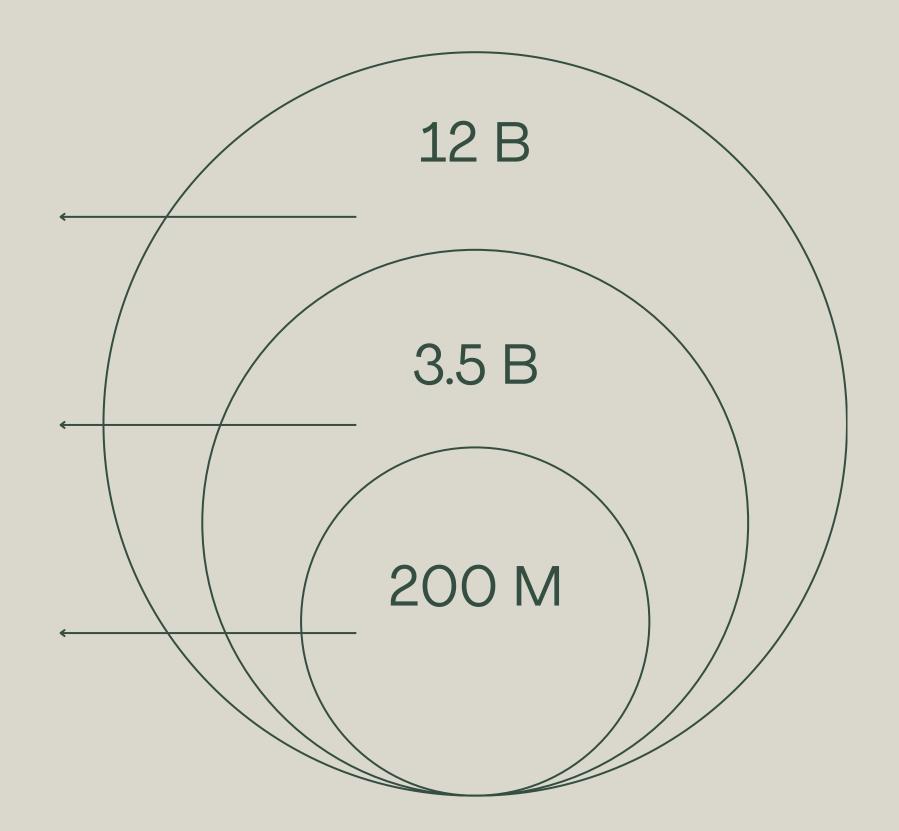
12 billion United States dollars

### Serviceable Available Market

3.5 billion United States dollars

### Serviceable Obtainable Market

200 million United States dollars within 3 years



#### Revenue Model

Monthly subscriptions, paid features, and API integrations

## Market Size

Monthly recurring revenue

\$200 M

Active paying users

7,200+

Monthly user growth

45%

Customer acquisition cost

\$4.60

Lifetime user value

\$92.10

# Performance Overview

Strategic partnerships in fintech and telecom sectors





# Roadmap

Quarter 3

Quarter 4

Year

Year



Launch Al-based inventory and sales forecasting

2025

Launch Al-based inventory and sales forecasting

2026

Launch Al-based inventory and sales forecasting

2027-2028

Prepare for public listing or acquisition



Small Business Empowerment

# Contact



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