

Order No:



Prepared for:

Prepared by:

Prepared on:

## Order Details

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Customer Name

Contact Name

Telephone

Mobile

Email

Address

## Vehicle Details

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Exterior Colour

Interior Colour

Interior Trim

Optional Equipment

Dealer Fit Equipment

Additional Information

Fuel Type

Transmission

Driven Wheels

Estimated Delivery

## Finance Details

Finance Product

Term

Breakdown Cover

### Payment Breakdown

\*Excess Mileage only applicable to contract hire

Deposit / Initial Payment £

Regular Payments x £

Final Payment £

Funder

Commission paid to Vanaways From Funder £

Vanaways UK Limited is authorised and regulated by the Financial Conduct Authority (FRN 940695). Vanaways are a broker and not a lender and may pass your details onto a number of third party's for the purpose of registering, financing and delivering your new vehicle.

Before signing this order form please ensure that the vehicle you are ordering is correct, with the specifications required and suitable for your needs. Vanaways hold no liability if you order a vehicle that you later find is not suitable for your needs.

Some vehicles will be pre-registered, to secure a fleet discount. The vehicle will not have been used prior to delivery to you so will still be in an 'as new' condition. Vehicle warranty will run from the day of first registration and our prices reflect pre-registered vehicles. If you are unsure if the vehicle you are ordering is pre-registered or first registered please contact us before signing this agreement.

Some pre-registered vehicles may be subject to a V5 log book retention period. The vehicle may be registered into a fleet company for the first 12 months before being transferred into your name, making you the second keeper on the vehicle. Please check whether you are the registered keeper of the vehicle before signing the agreement and ensure you are always adequately insured. Vanaways hold no liability in ensuring you adequately insure your vehicle, however if you are taking the vehicle on finance the vehicle must be fully comprehensively insured.

For all vehicles financed on a Contract Hire or Finance Lease you will not own the vehicle at the end of the agreement.

Where free delivery is offered this will always be driven delivery by third party movement companies. We do not use transporters. Once your vehicle arrives you must check it over carefully, if there are any issues or damages in transit you MUST notify the delivery driver and make sure it is marked on the handover paperwork/electronic device. If you sign to accept you are happy with the condition of the vehicle then Vanaways are unable to rectify or compensate any issues at a later time as the movement companies or manufacturers will not accept retrospective claims.

Continued...



Order No:

At the point of order we take the initial £500 payment towards the vehicle. If you later cancel your order you accept to make a payment of £500+VAT cancellation fee along with all costs for aftermarket accessories that you have ordered, such as ply lining, towbars, etc and any bespoke build costs such as chassis conversions. If you choose to cancel the order after the vehicle has been registered you are liable for the full cost of the vehicle at the discretion of Vanaways.

Vanaways are the broker, not the manufacturer or dealer and cannot be held responsible for manufacturing or delivery delays. At the point of ordering we will provide the best delivery estimates from the dealer, these can change at anytime and Vanaways cannot affect these date or be held liable for financial losses incurred as a result of a delayed delivery date.

By signing this order you agree that you understand the type of finance agreement (if applicable) that you have chosen, you have had sufficient information about the finance agreements available to you and had good time to consider your options. You are comfortable that your monthly payments are affordable and know your options at the end of the finance agreement. If you are unsure please do not sign this order and contact Vanaways for clarification.

This order form does not constitute a contract of sale.

## Terms & Conditions

All goods sold by the Seller ("the Goods") are sold on the following basis:

### Owner's Service Statement of Warranty

1. (i) New goods of the Manufacturer to which an Owner's Service Statement applies are sold subject to and with the benefit of the Owners Service Statement which gives details of the service facilities available to the Customer free of charge and copies of which are available at the office of the Seller. (ii) New Goods to which the Owners Service Statement above does not apply are sold subject to, and with the benefit of the conditions of sale in so far as not inconsistent herewith and warranty (if any) of the manufacturer (or the concessionaire for the Goods in the United Kingdom or other supplier to the Seller, as appropriate) copies of which are available at the office of the Seller. (iii) Used Goods are sold subject to such express warranty (if any) as agreed in writing between the parties. The mileage shown on the milometer of used vehicles is not guaranteed and should not be relied on as indicating the actual mileage run by the vehicle concerned. The warranties set out or referred to above are additional to all conditions and warranties by law except as mentioned below. Non-consumer sales only. In the case of non-consumer sales of goods not ordinarily bought for private use and sales to trade purchasers the implied statutory conditions as to quality and fitness shall not apply to the extent that these conditions may be negative by contract.

### Capacity of Seller

2. The Seller contracts as a principal and not as an agent of the Manufacturer of the Goods and has no authority to make any representation or otherwise act on behalf of the Manufacturer of the Goods and has no authority to make any representation or otherwise act on behalf of the Manufacturer of the Goods.

A quotation is not an offer and may be withdrawn without notice. Any order given in respect of a quotation is not binding on the Company until accepted by it in writing. All offers of goods from stock are subject to the goods remaining unsold at the time of the receipt of order. Drawings weights, dimensions and descriptive matter published or referred to by the Company are intended to present only a general description. Their subject matter may be altered, corrected or cancelled at any time without notice to the Customer and they shall in no circumstances be deemed to be incorporated in or form part on the contract.

The Seller shall under no circumstances whatsoever be liable, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, for any loss of profit, or any indirect or consequential loss arising under or in connection with the supply of the goods; and

The Sellers total liability in respect of all other losses arising under or in connection with the Contract, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, shall in no circumstances exceed the purchase price of the vehicle.

### Alterations to Specifications

3. In the event of any alterations to the specification of the Goods the Seller reserves the right to deliver in fulfillment of the order Goods conforming to the Manufacturers specification prevailing at the time of delivery for Goods of the make and model ordered.

The Customer shall indemnify the Company against all claims made against the Company as a result of work done in accordance with the Customer's specification or design which involves the infringement of any patents, registered designs, trademarks or copyright.

The Company shall not be liable for any failure or loss occasioned by the fitment of special bodywork or ancillary equipment where the Company is not responsible for such specification and supply.

### Discontinuance of Manufacture

4. In the event of the Manufacturer discontinuing the sale of Goods conforming to the specification set out overleaf the Seller may cancel the contract for the sale of the Goods and return the deposit paid by the Customer or its value without further liability on the part of the Seller or supply in fulfilment of the order a reasonable replacement therefore, if required in writing by the Customer.

### Alterations to Price

5. In the event of any alteration to the Manufacturer's recommended retail price Goods which are sold as New Goods will be sold subject to the prices ruling at the time of delivery of the Goods to the customer. Should there be an increase in the Manufacturer's recommended retail price (including tax) exceeding 5 per cent the Customer may in writing cancel the order for such Goods within seven days of receiving notice of the increase.

### Delivery

6. The place of delivery shall be the Seller's premises specified herein or elsewhere as agreed in writing between the parties hereto. The Seller shall not be liable to the Customer for any non-delivery or delay in delivery (whatever the cause of either) nor for any damage or loss caused thereby. In the event of the Seller being unable to deliver the Goods or any reasonable replacement therefore requested by the Customer for any reason whatsoever, either the Seller or the Customer shall be at liberty in writing to terminate this contract and in this event the Seller shall return any deposit paid by the Purchaser, without any further liability on the part of the Seller.

Any complaints in respect of goods supplied or services performed by the Company must be made in writing to the Company no later than 14 days after date of invoice or receipts of goods.

### Title

7. All goods shall remain the absolute and unencumbered property of the Seller until such time as the Seller has received cleared payment in full in respect of them.

## Terms & Conditions - Continued

### Part Exchange Vehicle

8. Where the Seller has agreed to allow part of the total price of the Goods to be satisfied by the Customer delivering a Part Exchange Vehicle to the Seller, the allowance is hereby agreed to be given and the Part Exchange Vehicle is hereby agreed to be delivered and accepted as part of the sale and purchase of the Goods upon the following conditions: (a) Such Part Exchange Vehicle is to be delivered to the Seller in the same condition as at the time of appraisal by the Seller (or, if no such appraisal took place, in the same condition as at the date of acceptance hereof by the Seller) without alteration of any particulars of the Part Exchange Vehicle appraised by the Seller, and if such Part Exchange Vehicle is not in the same condition or if any such particulars are altered or missing at the time of delivery to the Seller a reasonable deduction therefore shall be made from such allowance. Any allowance agreed prior to the production of the Certificate of Registration of the Part Exchange Vehicle is agreed subject to the verification of the date of first registration. (b) If the Part Exchange Vehicle is not delivered to the Seller within thirty days of acceptance by the Seller or if the mileage run by the Part Exchange Vehicle exceeds by more than 2000 miles the mileage recorded by the Seller at the time of appraisal a reasonable alteration may be made by the Seller to the allowance on the Part Exchange Vehicle. (c) If the Part Exchange Vehicle is the subject of a Hire Purchase agreement or any other charge or encumbrance whatsoever and a settlement of such Hire Purchase Agreement charge or encumbrance can be made by the Seller thereby vesting property in the Seller, the allowance to be made in respect of the Part Exchange Vehicle shall be reduced by the amount paid in settlement of such Hire Purchase Agreement charge or encumbrance. (d) The Part Exchange vehicle shall be delivered to the Seller on or before delivery of the Goods to the customer and the property in the Part Exchange Vehicle shall thereupon pass to the Seller absolutely. (e) The particulars and information given by the Customer in relation to the Part Exchange Vehicle are true and accurate in all respects.

9. If the Customer does not pay to the Seller the balance due on delivery within fourteen days of being notified by the Seller that the Goods are ready for delivery or if the Customer fails to deliver the Part Exchange Vehicle for which an allowance is being made or terminates the contract relating to the sale and purchase of the Goods, the Seller may in addition to any other rights under the contract, sell the Goods and may determine the contract (if not determined by the Customer) without prejudice to the Seller's right to sue for breach of contract. Should the Goods be sold by the Seller a sum in respect of any loss sustained by the Seller by reason of the Customer's failure to pay for the Goods or to deliver the Part Exchange Vehicle shall be paid to the Seller by the Customer. For this purpose, the Seller shall be entitled to apply the whole or any part of any deposit towards making good the loss sustained by the Seller.

### Variation of Terms

10. Subject to Clause S above, no variation of these Conditions of Sale shall be effective unless in writing and expressly accepted and agreed by or on behalf of the Seller.

### Notice

11. Any notice required to be given under this contract may be sent by prepaid letter post addressed to the party receiving such notice at the address set out overleaf or at such other address as is notified by that party in writing to the other party.

### Hire Purchase

12. Any order or offer by the Customer to purchase the Goods and (where applicable) to sell a Part Exchange Vehicle is subject to acceptance and confirmation in writing by the Seller. Subject to these Conditions of Sale once such acceptance has been given the Customer shall be legally bound to purchase the Goods and the Seller to sell them. In the event of the Customer wishing to obtain finance for the Goods whether by way of hire purchase, credit sale, conditional sale, loan or otherwise he shall be at liberty to do so but any arrangement made between the Customer and any person, firm or company providing finance ("the Hire Purchase Company") shall in no way affect the Customer's obligation under this Agreement, even though the Seller may act as the agent for either the Customer or the Hire Purchase Company in connection with the financial arrangements. If the Customer concludes such financial arrangements and requests the Seller to transfer the title of the Goods directly to the Hire Purchase Company or to any other person, firm or company, the Seller agrees to do so on the same terms as to the Customer provided that if any legal or administrative costs are involved in such transaction such costs will be paid by the Customer and also that the Customer remains bound by these Conditions of Sale.

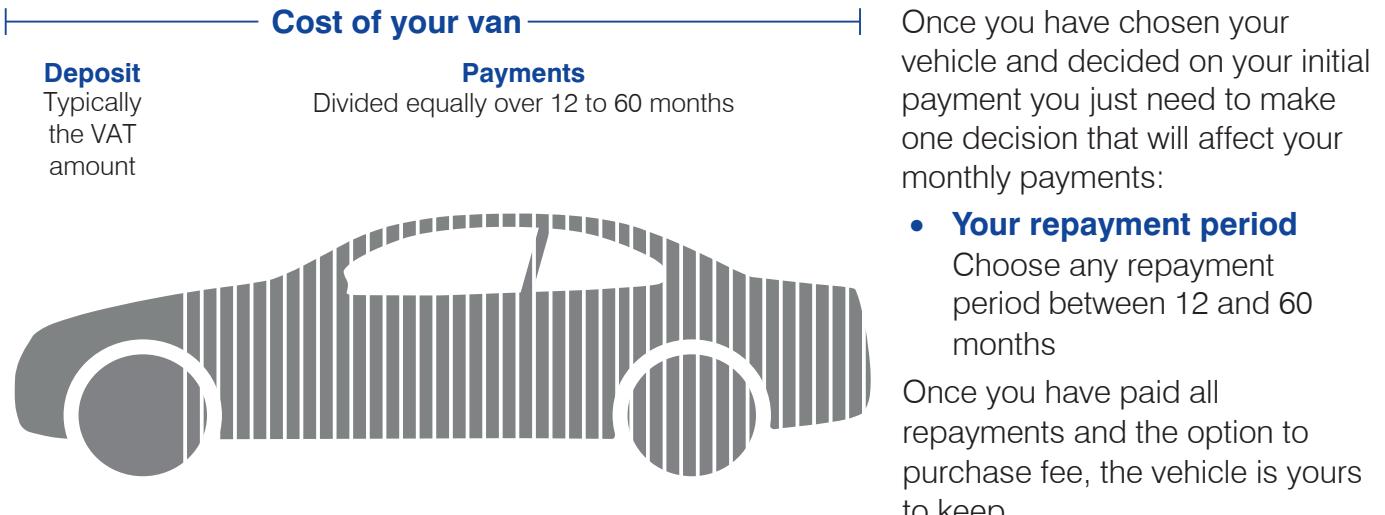
### Disputes

13. The Seller adheres to the code of Practice for the Motor Industry drawn up in consultation with the Director General of Fair Trading. The Seller will co-operate in the submission of any unsatisfied grievance or dispute to the appropriate conciliation and arbitration services available under the code.

# Hire Purchase

Hire purchase is a simple and straightforward way to finance your vehicle.

## How does it work?



## FAQs

### Can I get a Hire Purchase Agreement?

Hire purchase agreements are available for both retail customers (those using the vehicle for personal use) and business customers (Limited Companies, Sole Traders, Partnerships and Limited Liability Partnerships).

### What benefits does Hire Purchase offer me?

- Hire purchase leads to eventual ownership and is well suited to customers who intend to keep their vehicle for longer than the period of repayments
- Repayments are equal throughout the period, with only the nominal option to purchase fee added to the final repayment.
- There are no mileage restrictions
- There are no restrictions on deposit
- Choose the most appropriate term to suit your monthly budget

### What to do during my agreement?

During your agreement you must ensure you keep up to date with your monthly payments.

### What if I want to end my agreement early?

If you wish to end your agreement early, you can request a settlement quote. How far into your agreement you are will affect the amount left to pay.

### What happens at the end of my agreement?

Once you have paid the final payment and option to purchase fee the vehicle is yours.

### Will I own the vehicle?

Yes, once you have paid the final payment and option to purchase fee.

# Lease Purchase

Lease purchase enables customers to acquire their vehicle with lower monthly payments by deferring an agreed amount until the end.

## How does it work?



Once you have chosen your vehicle and decided on your initial payment you just need to make two decisions that will affect your monthly repayments:

- **Your repayment period**  
Choose between 12 and 60 months
- **Deferred amount**  
Defer an agreed amount until the end of the agreement. This is known as a 'balloon' repayment.

## FAQs

### Can I get a Lease Purchase Agreement?

Lease purchase agreements are available for business customers (Limited Companies, Sole Traders, Partnerships and Limited Liability Partnerships).

### What benefits does Lease Purchase offer me?

- Lease purchase is a purchase product suited to customers seeking long-term ownership, whilst looking to reduce their monthly repayments
- Deferring an agreed amount to the end of your agreement allows you to reduce your monthly repayments
- No mileage restrictions

### What are my responsibilities?

You are responsible for the repayment of the final 'balloon' payment – regardless of the market value of the vehicle at that time.

### What do I have to do during my agreement?

Alongside paying your monthly repayments it is important to keep your vehicle in good condition to maximise the resale value.

### What if I want to end my agreement early?

If you wish to end your agreement early, you can request a settlement quote. How far into your agreement you are will affect the amount left to pay.

### What happens at the end of my agreement?

- Pay the final balloon repayment and option to purchase fee and take ownership of the vehicle
- Part exchange the vehicle and settle the final 'balloon' repayment
- Depending on the original term of the agreement, you may be able to apply to spread or refinance the final 'balloon' repayment.

### Will I own the vehicle?

- Yes, once you have paid the final balloon payment and option to purchase fee the vehicle is yours.

# Finance Lease (With Balloon)

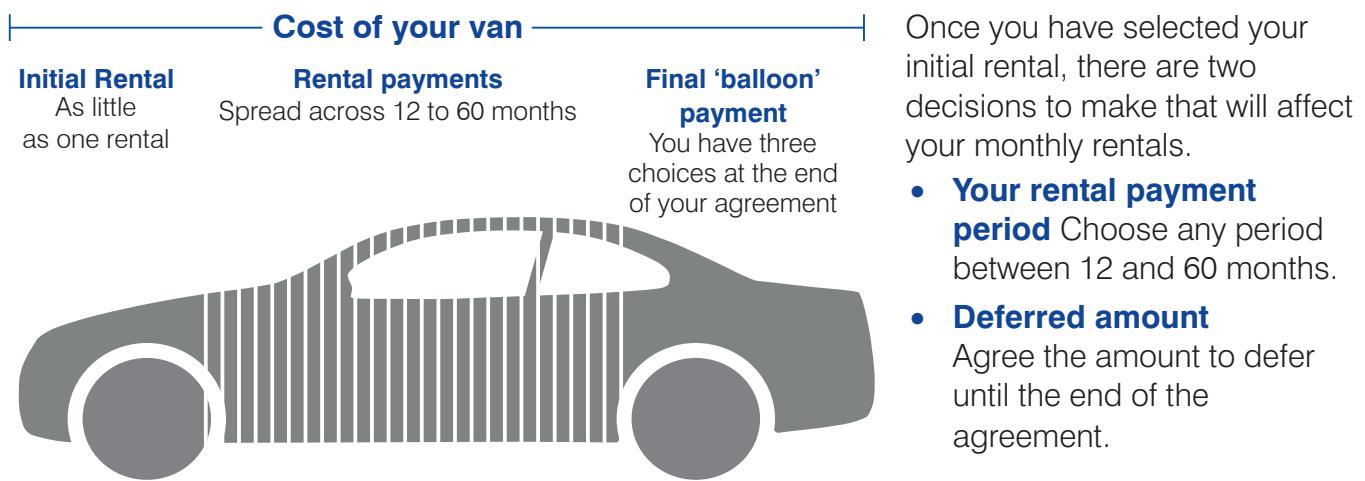
Finance lease is a rental agreement where you can benefit from the vehicle's eventual resale.

## How does it work?

Finance lease is a rental agreement that gives you the opportunity to share in the sales proceeds at the end of the agreement. There are two types of finance lease agreement; balloon rental agreement and full pay out.

## Balloon rental payment

This is when you defer a proportion of the value of the vehicle until the end of the agreement generating lower monthly rental payments.



## FAQs

### Can I get a Finance Lease Agreement?

Finance lease agreements are available for business customers only (Limited Companies, Sole Traders, Partnerships and Limited Liability Partnerships).

### How will a Balloon Rental Payment Finance Lease benefit me?

- Lower, affordable monthly rental payments
- Opportunity to share in any excess sale proceeds which may settle or contribute to the final balloon rental payment
- Depending on levels of 'business use':
  1. A proportion of the rentals may be claimable as an expense against taxable profits.
  2. A proportion of the VAT can be reclaimed.

### What are my responsibilities?

You are responsible for the payment of the balloon rental, regardless of the vehicles sales proceeds at that time.

### What to do during my agreement?

Alongside paying your monthly rental payments it is important to keep your vehicle in good condition as this will affect the vehicle's resale value, and your sales proceeds.

### What if I want to end my agreement early?

If you wish to end your agreement early, you can request a settlement quote. How far into your agreement you are will affect that figure.

### What happens at the end of my Balloon Rental Payment agreement?

- Pay the final balloon rental payment and then sell the vehicle on behalf of the finance company to a selected third party and receive a percentage of the sale proceeds
- Enter into an annual rental agreement and retain the use of your vehicle
- You can stretch the final balloon rental payment over an additional period . You can then additionally choose from either of the above two options

### Will I own the vehicle?

No, you will not own the vehicle. If you choose balloon rental payment you are responsible for the payment of the balloon rental, regardless of the vehicle sales proceeds at that time.

# Finance Lease

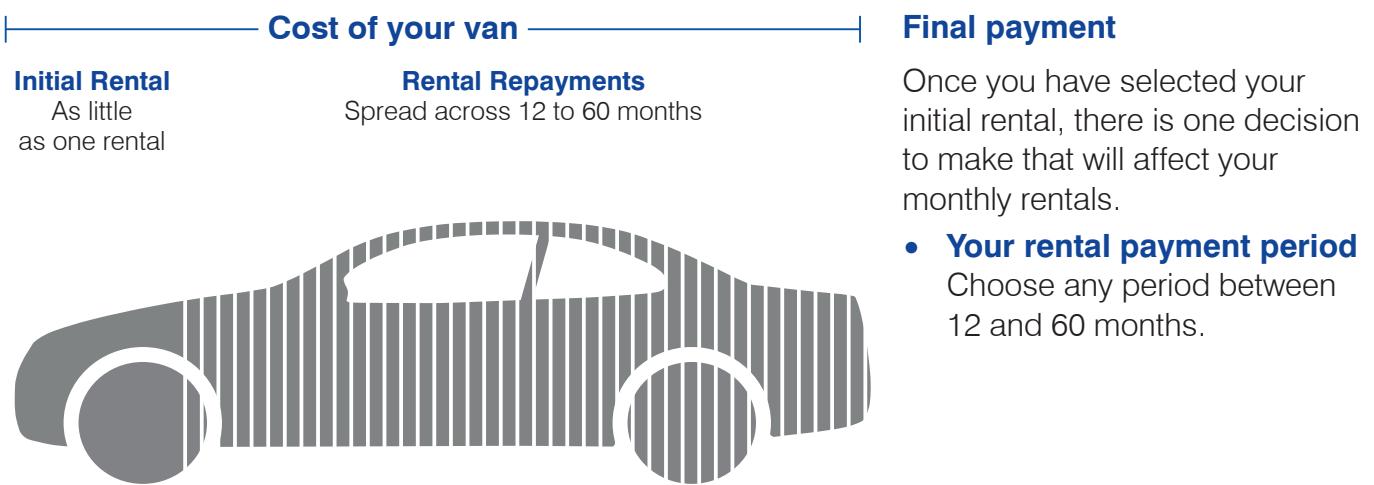
Finance lease is a rental agreement where you can benefit from the vehicle's eventual resale.

## How does it work?

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### Full pay out

This is when you spread the amount financed equally over the term.



## FAQs

### Can I get a Finance Lease Agreement?

Finance lease agreements are available for business customers only (Limited Companies, Sole Traders, Partnerships and Limited Liability Partnerships).

### How will a full pay out Finance Lease benefit me?

- There is no large final rental payment at the end of the agreement
- Opportunity to share in any excess sale proceeds
- A proportion of rentals may be claimable as an expense against taxable profits

### What to do during my agreement?

Alongside paying your monthly rental payments it is important to keep your vehicle in good condition as this will affect the vehicle's resale value, and your sales proceeds.

### What if I want to end my agreement early?

If you wish to end your agreement early, you can request a settlement quote. How far into your agreement you are will affect that figure.

### What happens at the end of my full pay out agreement?

- Enter into an annual rental agreement and retain the use of your vehicle
- You can sell your vehicle on behalf of the finance company to a selected third party and receive a percentage of the sale proceeds.

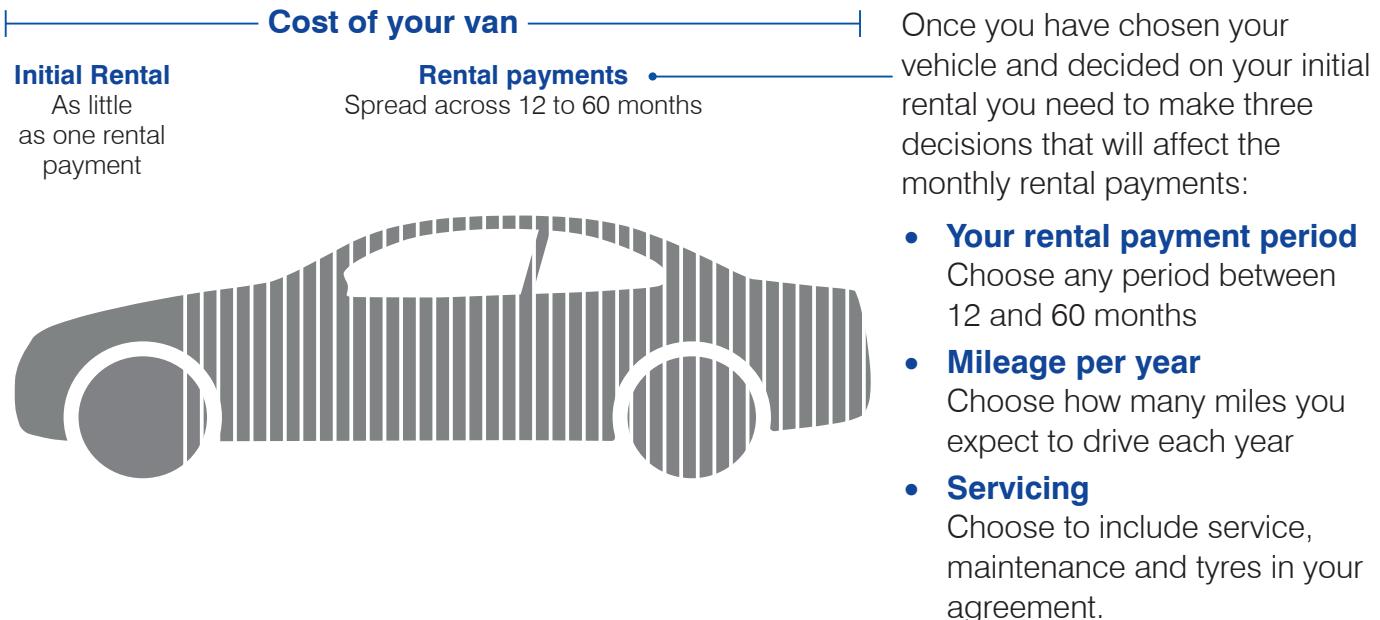
### Will I own the vehicle?

No, you will not own the vehicle.

# Contract Hire

Contract hire is a rental agreement that allows you to drive a vehicle without needing to own it.

## How does it work?



## FAQs

### Can I get a Contract Hire Agreement?

Contract hire agreements are available for business customers only (Limited Companies, Sole Traders, Partnerships and Limited Liability Partnerships).

### What benefits does Contract Hire offer me?

- Contract hire is ideal for customers simply wanting to pay a monthly rental for the vehicle, change it on a fixed period basis and have no disposal risk.
- You have no concerns over ownership, simply hand it back.
- There is no additional final payment at the end of the agreement.
- Depending on levels of 'business use':
  1. A proportion of the rentals may be claimable as an expense against taxable profits.
  2. A proportion of the VAT can be reclaimed.
- You can build in a service, maintenance and tyres plan to your agreement.

### What are my responsibilities?

If you go over the mileage you anticipated when starting your agreement excess mileage charges will apply. If during your agreement you think you will go over your anticipated mileage, please contact the finance company to discuss the options available.

Once you have chosen your vehicle and decided on your initial rental you need to make three decisions that will affect the monthly rental payments:

- **Your rental payment period**  
Choose any period between 12 and 60 months
- **Mileage per year**  
Choose how many miles you expect to drive each year
- **Servicing**  
Choose to include service, maintenance and tyres in your agreement.

Once you have paid all outstanding rentals, you simply hand your vehicle back.

### What to do during my agreement?

Alongside paying your monthly rental payments it is important to keep your vehicle in good condition as this will affect the value of the vehicle. You may be charged for any damage beyond fair wear and tear.

### What if I want to end my agreement early?

Contract hire agreements are not traditionally designed to be settled early. However, if you wish to end your agreement early, you can request a settlement quote. How far into your agreement you are will affect the amount left to pay.

### What happens at the end of my agreement?

At the end of your agreement you simply pay any outstanding fees and hand back your vehicle.

### Will I own the vehicle?

No, you are hiring the vehicle and will hand it back at the end of the agreement.



Order No:

By signing the below you fully understand and agree to the above terms and conditions.

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68 Macrae Road  
Ham Green  
Bristol, BS20 0DD

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