

Module 5: Managing the employee journey

HR analytics workshop weeks 7 and 8 – explaining turnover (exam practice)



**Context:**

You finished your assignment as hospitality consultants for the Myriad Hotel. The parents bequeathed their hotel to Stefan, who is now CEO. They did double the number of rooms (but not staff!), and guest reviews have recovered. Brother Charles was put in charge of all business relations and partnerships, as new Chief of Strategic Relations.

A few years later Stefan calls for your help again. Financially Myriad Hotel is now doing fine, and guest ratings are fairly stable. The number of staff is now at almost 1.500, for a total of 20 different hotel locations worldwide. However, the number of employees quitting their job is on the rise. Both older and younger, junior and senior, operational and managerial colleagues are exiting their jobs at unprecedented levels. Management has no clue what factors are driving this trend, but needs to intervene quickly.

Stefan's two data-savvy CFO assistants have compiled a dataset with information that they feel is relevant to explain what factors could be driving this trend (see Annex 1). You are asked to analyse the data, and present your findings to the board in two weeks.

**Management question**

*How can we best intervene in the trend of employees quitting our company?*

**Research question(s)**

*What factors have the strongest relation with employee turnover?*

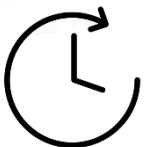





The senior management at Hotel Myriad conducted a board-level brainstorm session, and the only thing they could agree on is that the factors involved can be categorized in four groups: background characteristics; satisfaction; earnings; and duration (time). On all other items on the agenda they disagreed. The 11 points they were discussing provide a valuable starting point for your sub-questions, and null and alternative hypotheses.

**Characteristics:**

- "I think it is a generation Y thing. Employees who are **younger** and **single** are job hopping at the start of their careers, and are therefore leaving us".
- "I think it is a question of status: if you are highly **educated**, and have a senior **position** within the firm, you would be a fool to leave our company like that."
- "No, no, no. Leaving the company is a highly personal thing. I think **women** are more likely to leave, especially if they live **further from the office**."
- "You managers do not get this – you rarely quit yourself. It is the people in **sales** (representatives & executives) that are leaving us for higher wages elsewhere."

**Satisfaction**

- "We have five types of **satisfaction** (see variables). These must obviously all five have a significant relationship with turnover. Happy people are loyal people."
- "Nonsense. It is about whether you are valued by your peers and management. Good **performance reviews** are way more important than satisfaction."

|   |   |
|---|---|
|   | <p><b>Earnings</b></p> <ul style="list-style-type: none"> <li>• “Income is the defining factor in personnel loyalty. Especially if people have recently earned a raise. Hence, the percentage <b>salary hike</b> is most important.”</li> <li>• “Income matters, but whether you earn a decent <b>monthly salary</b> is more important to people than whether or not they have received a raise.”</li> <li>• “True, but in this clan-company loyalty is valued too much. Only <b>older people</b> who work here a <b>long time</b> are the ones that earning these attractive higher salaries,</li> <li>• “Income matters, but foremost people need to feel that the firms long-term success is tied to their own. Hence, <b>stock options</b> are more important than salary.</li> </ul> <p><b>Duration</b></p> <ul style="list-style-type: none"> <li>• “The longer you <b>stay with the company</b>, in your <b>current role</b>, even <b>without promotions</b> and with your <b>current manager</b>, the less likely you are to leave.”</li> </ul> |
|    | <p><b>Time:</b><br/>45 minutes (two classes).</p>   |
|   | <p><b>Learning goals:</b><br/>At the end of this workshop you should be able to:</p> <ul style="list-style-type: none"> <li>• Discuss your new hospitality case in detail with your group members.</li> <li>• Present <b>your plan</b> for analysis of the data and presentation of the results.</li> <li>• Present the first few graphs, tables and test with which you explore the data.</li> </ul>   |
|  | <p><b>To be studied before the start of the session:</b></p> <ul style="list-style-type: none"> <li>• Look up the meaning of the different variables in the <i>turnover.sav</i> file.</li> <li>• Read the 11 points on what factors cause employees to quit, as discussed above.</li> <li>• Take a look at the checklist of operations, concepts, graphs and statistical tests.</li> <li>• Make at least five different graphs exploring possible relationships between variables.</li> </ul>   |
|  | <p><b>What are you expected to know at the start of the session?</b></p> <ul style="list-style-type: none"> <li>• All information from the other <i>research skills</i> meetings.</li> <li>• Any saved results of your analyses of the Hotel Myriad data.</li> <li>• The meaning of the different variables in the <i>turnover.sav</i> file.</li> <li>• The checklist of to be used concepts, graphs and statistical tests.</li> </ul>  |
|  | <p><b>Prepare and bring to the session:</b></p> <ul style="list-style-type: none"> <li>• Your laptop with SPSS installed.</li> <li>• Your (at least) five graphs made on different variables in the data.</li> <li>• Your ideas for exploration, visualisation, and analysis of the data.</li> </ul>  |
|  | <p><b>What are you going to do in this workshop?</b></p> <ul style="list-style-type: none"> <li>• Further explore the variables in the dataset, and discuss their relevance.</li> <li>• Discuss what concepts, graphs, and analyses to use to check which statements.</li> <li>• Draft an action plan for analysis of the data on attrition in this hotel (incl. <math>H_0</math> &amp; <math>H_a</math>).</li> <li>• Start with the agreed upon plan for analysis with your group (graphs, tables, tests).</li> <li>• Reporting formats: SPSS output (.spv), word files (.doc) or PowerPoint slides (.ppt).</li> </ul>   |

## Annex 1: Variables

|    | Name                            | Type    | Width | Decimals | Label   |
|----|---------------------------------|---------|-------|----------|---|
| 1  | EmployeeCount                   | Numeric | 1     | 0        | Employee count (each row = 1)                       |
| 2  | EmployeeNumber                  | Numeric | 4     | 0        | Unique employee ID                                  |
| 3  | Turnover                        | String  | 3     | 0        | Job change: Yes   No                                |
| 4  | Turnover numeric                | Numeric | 8     | 2        | Turnover numeric                                    |
| 5  | Age                             | Numeric | 2     | 0        | Age of the employee in years                        |
| 6  | Gender                          | String  | 6     | 0        | Gender of the employee                              |
| 7  | MaritalStatus                   | String  | 8     | 0        | Relationship status                                 |
| 8  | DistanceFromHome                | Numeric | 2     | 0        | Distance from home to office in miles               |
| 9  | Department                      | String  | 26    | 0        | Work department: Sales, Rooms or F&B                |
| 10 | Education                       | Numeric | 1     | 0        | Level of education (1 = low; 4 = high)              |
| 11 | EducationField                  | String  | 40    | 0        | Field of education                                  |
| 12 | JobLevel                        | Numeric | 1     | 0        | Level of job position (1 = low; 5 = high)           |
| 13 | JobRole                         | Numeric | 1     | 0        | Description of job title                            |
| 14 | JobInvolvement_survey           | Numeric | 1     | 0        | Level of job involvement (1 = low; 4 = high)        |
| 15 | JobSatisfaction_survey          | Numeric | 1     | 0        | Level of job satisfaction (1 = low; 4 = high)       |
| 16 | EnvironmentSatisfaction_survey  | Numeric | 1     | 0        | Satisfaction: work environment (1 = low; 4 = high)  |
| 17 | RelationshipSatisfaction_survey | Numeric | 1     | 0        | Satisfaction: work relations (1 = low; 4 = high)    |
| 18 | WorkLifeBalance_survey          | Numeric | 1     | 0        | Satisfaction: work life balance (1 = low; 4 = high) |
| 19 | PerformanceRating               | Numeric | 1     | 0        | Performance in the past year (1 = low; 4 = high)    |
| 20 | MonthlyIncome                   | Numeric | 5     | 0        | Monthly income received                             |
| 21 | StockOptionLevel                | Numeric | 1     | 0        | Level of stock options in contract                  |
| 22 | PercentSalaryHike               | Numeric | 2     | 0        | Percentage salary increase in past year             |
| 23 | NumCompaniesWorked              | Numeric | 1     | 0        | Number of companies worked for                      |
| 24 | YearsAtCompany                  | Numeric | 2     | 0        | Years employed by this company                      |
| 25 | YearsInCurrentRole              | Numeric | 2     | 0        | Year employed in current role                       |
| 26 | YearsSinceLastPromotion         | Numeric | 2     | 0        | Years since last promotion                          |
| 27 | YearsWithCurrManager            | Numeric | 2     | 0        | Years with current manager                          |

There are five different groups of variables:

1. **Turnover** (in Dutch: '*personeelsverloop*'): has this person left the company in the past year? Yes | No.
2. **Characteristics**: various background characteristics such as age, gender, job role, department, etc.
3. **Satisfaction**: with various aspects of work. Including the performance review by management.
4. **Income**: various sorts of income (salary, salary increase, stock options) received by each employee.
5. **Duration**: years employed at our firm, in this role, since last promotion and with current manager.

### Hints & tips:

1. Carefully read the statements of the board room discussion.
2. Discuss how the items of the checklist apply to what statements.
3. Use the W8 procedure in to check whether you did not forget any steps.
4. Always visualize your data/variables before conducting a statistical test.
5. Always check whether the assumptions are met before conducting a test.

## Annex 2: Checklist

Use all these concepts, operations, graphs and tests in your analysis of what factors have a relation with turnover at least once. Always visualize your data before conducting a test! Make sure to save your output.

### Theory/concepts:

- ✓ Research questions
- ✓ Hypotheses ( $H_0$  &  $H_a$ )
- ✓ Type I and type II errors
- ✓ Measures of central tendency (e.g. mean)
- ✓ Measure of variability (e.g. standard deviation)
- ✓ Reliability and validity
- ✓ Significance and alpha

### Basic operations

- ✓ Sort
- ✓ Select
- ✓ Recode
- ✓ Calculate

### Graphs/visuals:

- ✓ Histogram
- ✓ Bar chart (simple)
- ✓ Bar chart (clustered)
- ✓ Pie chart
- ✓ Error bar plot
- ✓ Scatterplot

### Analyses/tests:

- ✓ Frequencies
- ✓ Descriptives
- ✓ Crosstabs
- ✓ Chi-square test
- ✓ T-Test
- ✓ Correlation
- ✓ ANOVA