# Analyze\_ab\_test\_results\_notebook

October 1, 2021

# 1 Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. We have organized the current notebook into the following sections:

- Section ??

Specific programming tasks are marked with a **ToDo** tag. ## Introduction

A/B tests are very commonly performed by data analysts and data scientists. For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should: - Implement the new webpage, - Keep the old webpage, or - Perhaps run the experiment longer to make their decision.

Each **ToDo** task below has an associated quiz present in the classroom. Though the classroom quizzes are **not necessary** to complete the project, they help ensure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the <u>rubric</u> specification.

## Part I - Probability
To get started, let's import our libraries.

```
In [1]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

#### 1.0.1 ToDo 1.1

Now, read in the ab\_data.csv data. Store it in df. Below is the description of the data, there are a total of 5 columns:

		Valid	
Data columns	Purpose	values	
user_id	Unique ID	Int64	
		values	
timestamp	Time stamp when	-	
	the user visited		
	the webpage		
group	In the current	['control',	
	A/B experiment,	'treatment'	
	the users are		
	categorized into		
	two broad groups.		
	The control		
	group users are		
	expected to be		
	served with		
	old_page; and		
	treatment group		
	users are matched		
	with the		
	new_page.		
	However, <b>some</b>		
	inaccurate rows		
	are present in the		
	initial data, such		
	as a control		
	group user is		
	matched with a		
	new_page.		
landing_page	It denotes	['old_page'	
	whether the user	'new_page']	
	visited the old or	new_page 1	
	new webpage.		
converted	It denotes	[0, 1]	
converted	whether the user	[0, 1]	
	decided to pay for		
	the company's		
	product. Here, 1		
	-		
	means yes, the user bought the		
	O		
	product.		

Use your dataframe to answer the questions in Quiz 1 of the classroom.

**Tip**: Please save your work regularly.

a. Read in the dataset from the ab\_data.csv file and take a look at the top few rows here:

```
In [2]: df = pd.read_csv('ab_data.csv')
        df.head()
Out[2]:
           user_id
                                      timestamp
                                                      group landing_page converted
           851104 2017-01-21 22:11:48.556739
                                                    control
                                                                 old_page
                                                                                   0
           804228 2017-01-12 08:01:45.159739
                                                                                   0
        1
                                                    control
                                                                 old_page
          661590 2017-01-11 16:55:06.154213
                                                  treatment
                                                                new_page
                                                                                   0
        3
           853541 2017-01-08 18:28:03.143765
                                                                                   0
                                                  treatment
                                                                new_page
        4
            864975 2017-01-21 01:52:26.210827
                                                    control
                                                                 old_page
                                                                                    1
   b. Use the cell below to find the number of rows in the dataset.
In [3]: df.shape
Out[3]: (294478, 5)
   c. The number of unique users in the dataset.
In [4]: df['user_id'].nunique()
Out[4]: 290584
   d. The proportion of users converted.
In [5]: df.converted.sum()/df['user_id'].nunique()
Out[5]: 0.12126269856564711
   e. The number of times when the "group" is treatment but "landing_page" is not a new_page.
In [6]: df.query('group == "treatment"')['landing_page'].value_counts()
Out[6]: new_page
                     145311
        old_page
                       1965
        Name: landing_page, dtype: int64
In [7]: df.query('group == "control"')['landing_page'].value_counts()
Out[7]: old_page
                     145274
                       1928
        new_page
        Name: landing_page, dtype: int64
   f. Do any of the rows have missing values?
In [8]: df.isna().sum()
Out[8]: user_id
                         0
        timestamp
                         0
        group
                         0
        landing_page
                         0
        converted
                         0
        dtype: int64
```

### 1.0.2 ToDo 1.2

In a particular row, the **group** and **landing\_page** columns should have either of the following acceptable values:

user_id	timestamp	group	landing_page	converted
XXXX	XXXX	control	old_page	X
XXXX	XXXX	treatment	new_page	Χ

It means, the control group users should match with old\_page; and treatment group users should matched with the new\_page.

However, for the rows where treatment does not match with new\_page or control does not match with old\_page, we cannot be sure if such rows truly received the new or old wepage.

Use **Quiz 2** in the classroom to figure out how should we handle the rows where the group and landing\_page columns don't match?

**a.** Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

#### 1.0.3 ToDo 1.3

Use df2 and the cells below to answer questions for Quiz 3 in the classroom.

a. How many unique user\_ids are in df2?

```
In [11]: df2.user_id.nunique()
Out[11]: 290584
```

**b.** There is one **user\_id** repeated in **df2**. What is it?

```
In [12]: df2[df2.duplicated(subset='user_id',keep=False)]
```

```
      Out[12]:
      user_id
      timestamp
      group landing_page
      converted

      938
      773192
      2017-01-09
      05:37:58.781806
      treatment
      new_page
      0

      1404
      773192
      2017-01-14
      02:55:59.590927
      treatment
      new_page
      0
```

**c.** Display the rows for the duplicate **user\_id**?

```
In [13]: df2[df2.duplicated(subset='user_id',keep=False)]
```

```
      Out[13]:
      user_id
      timestamp
      group landing_page
      converted

      938
      773192
      2017-01-09
      05:37:58.781806
      treatment
      new_page
      0

      1404
      773192
      2017-01-14
      02:55:59.590927
      treatment
      new_page
      0
```

**d.** Remove **one** of the rows with a duplicate **user\_id**, from the **df2** dataframe.

```
In [14]: # Remove one of the rows with a duplicate user_id..
         # Hint: The dataframe.drop_duplicates() may not work in this case because the rows with
         df2.drop_duplicates(subset=['user_id'],inplace=True)
         df2[df2.user_id == 773192]
         # Check again if the row with a duplicate user_id is deleted or not
Out [14]:
              user_id
                                          timestamp
                                                          group landing_page converted
         938
               773192 2017-01-09 05:37:58.781806 treatment
                                                                    new_page
1.0.4 ToDo 1.4
Use df2 in the cells below to answer the quiz questions related to Quiz 4 in the classroom.
   a. What is the probability of an individual converting regardless of the page they receive?
In [15]: df2.converted.mean()
Out[15]: 0.11959708724499628
   b. Given that an individual was in the control group, what is the probability they converted?
In [16]: df2.query('group == "control"')['converted'].mean()
Out[16]: 0.1203863045004612
   c. Given that an individual was in the treatment group, what is the probability they con-
verted?
In [17]: df2.query('group == "treatment"')['converted'].mean()
Out [17]: 0.11880806551510564
In [18]: # Calculate the actual difference (obs_diff) between the conversion rates for the two
         obs_diff = df2.query('group == "treatment"')['converted'].mean() - df2.query('group ==
         obs_diff
Out[18]: -0.0015782389853555567
   d. What is the probability that an individual received the new page?
In [19]: df2.landing_page.value_counts(normalize=True)
Out[19]: new_page
                      0.500062
         old_page
                      0.499938
         Name: landing_page, dtype: float64
```

**e.** Consider your results from parts (a) through (d) above, and explain below whether the new treatment group users lead to more conversions.

In this moment it's looks like new\_page has lower conversion rate then the old\_page.

## Part II - A/B Test

Since a timestamp is associated with each event, you could run a hypothesis test continuously as long as you observe the events.

However, then the hard questions would be: - Do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time?

- How long do you run to render a decision that neither page is better than another? These questions are the difficult parts associated with A/B tests in general.

#### 1.0.5 ToDo 2.1

For now, consider you need to make the decision just based on all the data provided.

If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should be your null and alternative hypotheses ( $H_0$  and  $H_1$ )?

You can state your hypothesis in terms of words or in terms of  $p_{old}$  and  $p_{new}$ , which are the "converted" probability (or rate) for the old and new pages respectively.

$$H_0: p_{old} - p_{new} >= 0$$
  
 $H_1: p_{old} - p_{new} < 0$ 

## **1.0.6** ToDo 2.2 - Null Hypothesis $H_0$ Testing

Under the null hypothesis  $H_0$ , assume that  $p_{new}$  and  $p_{old}$  are equal. Furthermore, assume that  $p_{new}$  and  $p_{old}$  both are equal to the **converted** success rate in the df2 data regardless of the page. So, our assumption is:

```
p_{new} = p_{old} = p_{population}
In this section, you will:
```

- Simulate (bootstrap) sample data set for both groups, and compute the "converted" probability *p* for those samples.
- Use a sample size for each group equal to the ones in the df2 data.
- Compute the difference in the "converted" probability for the two samples above.
- Perform the sampling distribution for the "difference in the converted probability" between the two simulated-samples over 10,000 iterations; and calculate an estimate.

Use the cells below to provide the necessary parts of this simulation. You can use **Quiz 5** in the classroom to make sure you are on the right track.

**a.** What is the **conversion rate** for  $p_{new}$  under the null hypothesis?

```
In [20]: df2['converted'].mean()
Out[20]: 0.11959708724499628
```

**b.** What is the **conversion rate** for  $p_{old}$  under the null hypothesis?

```
In [21]: df2['converted'].mean()
Out[21]: 0.11959708724499628
```

**c.** What is  $n_{new}$ , the number of individuals in the treatment group? *Hint*: The treatment group users are shown the new page.

```
In [22]: df2.query('group == "treatment"').shape[0]
Out[22]: 145310
```

**d.** What is  $n_{old}$ , the number of individuals in the control group?

```
In [23]: df2.query('group == "control"').shape[0]
Out[23]: 145274
```

e. Simulate Sample for the treatment Group Simulate  $n_{new}$  transactions with a conversion rate of  $p_{new}$  under the null hypothesis. *Hint*: Use numpy.random.choice() method to randomly generate  $n_{new}$  number of values. Store these  $n_{new}$  1's and 0's in the new\_page\_converted numpy array.

**f. Simulate Sample for the** control **Group** Simulate  $n_{old}$  transactions with a conversion rate of  $p_{old}$  under the null hypothesis. Store these  $n_{old}$  1's and 0's in the old\_page\_converted numpy array.

**g.** Find the difference in the "converted" probability  $(p'_{new} - p'_{old})$  for your simulated samples from the parts (e) and (f) above.

```
In [27]: new_page_converted.mean() - old_page_converted.mean()
Out[27]: 7.3468842708951376e-05
```

**h. Sampling distribution** Re-create new\_page\_converted and old\_page\_converted and find the  $(p'_{new} - p'_{old})$  value 10,000 times using the same simulation process you used in parts (a) through (g) above.

Store all  $(p'_{new} - p'_{old})$  values in a NumPy array called p\_diffs.

```
p_diffs.append(new_page_converted.mean() - old_page_converted.mean())
    new_page_conv_rate.append(new_page_converted.mean())
    old_page_conv_rate.append(old_page_converted.mean())

p_diffs = np.array(p_diffs)
    new_page_conv_rate = np.array(new_page_conv_rate)
    old_page_conv_rate = np.array(old_page_conv_rate)

p_diffs.mean(), old_page_conv_rate.mean(), new_page_conv_rate.mean()

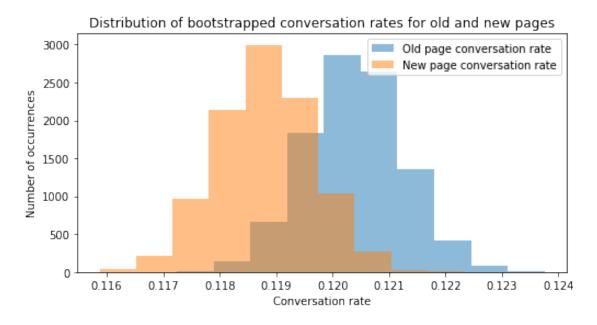
Out[28]: (-0.0015792703782423071, 0.12038551839971365, 0.11880624802147133)
```

i. Histogram Plot a histogram of the **p\_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

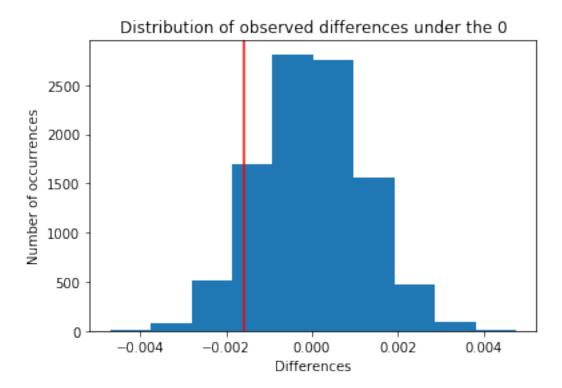
Also, use plt.axvline() method to mark the actual difference observed in the df2 data (recall obs\_diff), in the chart.

**Tip**: Display title, x-label, and y-label in the chart.

```
In [30]: plt.figure(figsize=(8,4));
        plt.hist(old_page_conv_rate, alpha = 0.5, label='Old page conversation rate');
        plt.hist(new_page_conv_rate, alpha = 0.5, label='New page conversation rate');
        plt.legend()
        plt.title('Distribution of bootstrapped conversation rates for old and new pages')
        plt.xlabel('Conversation rate');
        plt.ylabel('Number of occurrences');
```



```
In [32]: null_vals = np.random.normal(0,p_diffs.std(),p_diffs.size)
```



**j.** What proportion of the **p\_diffs** are greater than the actual difference observed in the df2 data?

```
In [40]: (null_vals > obs_diff).mean()
Out[40]: 0.9029000000000004
```

- **k.** Please explain in words what you have just computed in part j above.
- What is this value called in scientific studies?
- What does this value signify in terms of whether or not there is a difference between the new and old pages? *Hint*: Compare the value above with the "Type I error rate (0.05)".

Above, we found the probability of a type 1 error (false positive) in  $H_1$ . This means that hypothesis # 1 does not work in about 90.14% of cases.

**l.** Using Built-in Methods for Hypothesis Testing We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walk-through of the ideas that are critical to correctly thinking about statistical significance.

Fill in the statements below to calculate the: - convert\_old: number of conversions with the old\_page - convert\_new: number of conversions with the new\_page - n\_old: number of individuals who were shown the old\_page - n\_new: number of individuals who were shown the new\_page

m. Now use sm.stats.proportions\_ztest() to compute your test statistic and p-value. Here is a helpful link on using the built in.

The syntax is:

```
proportions_ztest(count_array, nobs_array, alternative='larger')
```

where, - count\_array = represents the number of "converted" for each group - nobs\_array = represents the total number of observations (rows) in each group - alternative = choose one of the values from [two-sided, smaller, larger] depending upon two-tailed, left-tailed, or right-tailed respectively.

The built-in function above will return the z\_score, p\_value.

**n.** What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

Z-score is a numerical measurement that describes a value's relationship to the mean of a group of values.

While we defining the hypothesis we assume that  $H_0$  hypothesis is always true, so in the testing above with p-value over 0.9 we can easily reject  $H_1$ .

### Part III - A regression approach

#### 1.0.7 ToDo 3.1

In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.

**a.** Since each row in the df2 data is either a conversion or no conversion, what type of regression should you be performing in this case?

Logistic regression

**b.** The goal is to use **statsmodels** library to fit the regression model you specified in part **a.** above to see if there is a significant difference in conversion based on the page-type a customer receives. However, you first need to create the following two columns in the df2 dataframe: 1. intercept - It should be 1 in the entire column. 2. ab\_page - It's a dummy variable column, having a value 1 when an individual receives the **treatment**, otherwise 0.

```
In [47]: df2['intercept'] = 1
        df2 = df2.join(pd.get_dummies(df2['group']))
        df2.drop(columns='control',inplace=True)
        df2.rename(columns={'treatment': 'ab_page'},inplace=True)
        df2.head()
Out[47]: user_id
                                   timestamp
                                                 group landing_page converted \
        0 661590 2017-01-11 16:55:06.154213 treatment
                                                          new_page
           853541 2017-01-08 18:28:03.143765 treatment
                                                                           0
                                                          new_page
        2 679687 2017-01-19 03:26:46.940749 treatment new_page
                                                                          1
           817355 2017-01-04 17:58:08.979471 treatment new_page
        3
                                                                           1
           839785 2017-01-15 18:11:06.610965 treatment
                                                          new_page
                                                                           1
           intercept ab_page
        0
                  1
        1
        2
                  1
                  1
        3
```

**c.** Use **statsmodels** to instantiate your regression model on the two columns you created in part (b). above, then fit the model to predict whether or not an individual converts.

```
In [48]: log_mod = sm.Logit(df2.converted,df2[['intercept','ab_page']])
      results = log_mod.fit()
      print(results.summary2())
Optimization terminated successfully.
       Current function value: 0.366118
      Iterations 6
                   Results: Logit
______
Model: Logit No. Iterations: 6.0000
Dependent Variable: converted Pseudo R-squared: 0.000
                                          6.0000
Date:
             2021-10-01 19:15 AIC:
                                         212780.3502
No. Observations: 290584
                           BIC:
                                        212801.5095
                          Log-Likelihood: -1.0639e+05
Df Model: 1
Df Residuals: 290582
Converged: 1.0000
                          LL-Null: -1.0639e+05
Scale: 1.0000
______
         Coef. Std.Err. z P>|z| [0.025 0.975]
______
intercept -1.9888 0.0081 -246.6690 0.0000 -2.0046 -1.9730
```

```
ab_page -0.0150 0.0114 -1.3109 0.1899 -0.0374 0.0074
```

**d.** Provide the summary of your model below, and use it as necessary to answer the following questions.

```
In [49]: 1/np.exp(-0.0150)
Out[49]: 1.0151130646157189
```

- **e.** What is the p-value associated with **ab\_page**? Why does it differ from the value you found in **Part II**?
- $H_0$  the probability that users will be converted when we show them an old page a the same that if we show them a new page.
- $H_1$  the probability that users will be converted when we show them a new page a higher o lower, then if we show them an old page.

P-value associated with ab\_page: 0.1899. It differs from previous parts in case that in logistic regression we have done the two-tailed test.

Coefficient explain to us that if we show to user a new page, the chances that he will become converted lowering by 1.015 times.

**f.** Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

We could try to add timestamps in our analysis. So I divide the experiment into 2 parts, the first part is coded by 0, and the second part is coded by 1.

```
In [50]: df2.timestamp.min(), df2.timestamp.max()
Out[50]: ('2017-01-02 13:42:05.378582', '2017-01-24 13:41:54.460509')
In [51]: df2['half_exp'] = df2['timestamp'].apply(lambda x: 1 if x >= '2017-01-13' else 0)
        log_mod = sm.Logit(df2.converted,df2[['intercept','ab_page','half_exp']])
       results = log_mod.fit()
       print(results.summary2())
Optimization terminated successfully.
       Current function value: 0.366117
       Iterations 6
                      Results: Logit
______
Model: Logit No. Iterations: 6.0000
Dependent Variable: converted Pseudo R-squared: 0.000
                                                6.0000
          2021-10-01 19:15 AIC:
                                               212781.2513
                                       212812.9903
No. Observations: 290584
                                BIC:
                               Log-Likelihood: -1.0639e+05
Df Model: 2
Df Residuals: 290581
                            LL-Null: -1.0639e+05
               1.0000
                                              1.0000
                                Scale:
Converged:
```

intercept -1.9951 0.0101 -197.9198 0.0000 -2.0149 -1.975		Coef.	Std.Err.	z	P> z	[0.025	0.975]
	ab_page	-0.0150	0.0114	-1.3085	0.1907	-0.0374	-1.9753 0.0074 0.0344

If we looking at logistic regression results I think we should try to continue the experiment to collect more data or add some more variables that don't exist in our current data.

- **g. Adding countries** Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in.
  - 1. You will need to read in the **countries.csv** dataset and merge together your df2 datasets on the appropriate rows. You call the resulting dataframe df\_merged. Here are the docs for joining tables.
  - 2. Does it appear that country had an impact on conversion? To answer this question, consider the three unique values, ['UK', 'US', 'CA'], in the country column. Create dummy variables for these country columns.

Provide the statistical output as well as a written response to answer this question.

```
In [52]: # Read the countries.csv
         countries_df = pd.read_csv('countries.csv')
In [53]: # Join with the df2 dataframe
         df_new = countries_df.set_index('user_id').join(df2.set_index('user_id'), how='inner')
In [54]: # Create the necessary dummy variables
         df_new = df_new.join(pd.get_dummies(df_new['country']))
         df_new.head()
Out [54]:
                                                          group landing_page \
                 country
                                           timestamp
         user_id
         834778
                      UK 2017-01-14 23:08:43.304998
                                                        control
                                                                    old_page
         928468
                      US 2017-01-23 14:44:16.387854 treatment
                                                                    new_page
                      UK 2017-01-16 14:04:14.719771 treatment
         822059
                                                                    new_page
         711597
                      UK 2017-01-22 03:14:24.763511
                                                                    old_page
                                                        control
         710616
                      UK 2017-01-16 13:14:44.000513 treatment
                                                                    new_page
                  converted intercept ab_page half_exp CA UK
         user_id
                                              0
                                                                    0
         834778
                          0
                                     1
                                                            0
         928468
                          0
                                     1
                                              1
                                                        1
                                                                    1
         822059
                          1
                                     1
                                              1
                                                        1
                                                            0
                                                                    0
         711597
                          0
                                     1
                                              0
                                                        1
                                                            0
                                                                1
                                                                    0
         710616
                          0
                                     1
                                                            0
                                                                    0
                                                        1
```

h. Fit your model and obtain the results Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if are there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results (statistical output), and your conclusions (written response) based on the results.

```
In [55]: # Fit your model, and summarize the results
       log_mod = sm.Logit(df_new.converted,df_new[['intercept','ab_page','CA','UK']])
       results = log_mod.fit()
       print(results.summary2())
Optimization terminated successfully.
       Current function value: 0.366113
       Iterations 6
                   Results: Logit
______
Model: Logit No. Iterations: 6.0000 Dependent Variable: converted Pseudo R-squared: 0.000
         2021-10-01 19:21 AIC: 212781.1253 ations: 290584 BIC: 212823.4439
No. Observations: 290584

      Df Model:
      3
      Log-Likelihood:
      -1.0639e+05

      Df Residuals:
      290580
      LL-Null:
      -1.0639e+05

      Converged:
      1.0000
      Scale:
      1.0000

______
          Coef. Std.Err. z P>|z| [0.025 0.975]
______
intercept -1.9893 0.0089 -223.7628 0.0000 -2.0067 -1.9718
ab_page -0.0149 0.0114 -1.3069 0.1912 -0.0374 0.0075
         CA
IJK
______
In [56]: df_new['US_ab'] = df_new.ab_page*df_new.US
       df_new['UK_ab'] = df_new.ab_page*df_new.UK
       df_new['CA_ab'] = df_new.ab_page*df_new.CA
In [57]: log_mod = sm.Logit(df_new.converted,df_new[['intercept','ab_page','CA','UK','CA_ab','UK']
       results = log_mod.fit()
       print(results.summary2())
Optimization terminated successfully.
       Current function value: 0.366109
       Iterations 6
                  Results: Logit
______
```

No. Iterations: 6.0000

Logit

Model:

```
Dependent Variable: converted Pseudo R-squared: 0.000
    2021-10-01 19:28 AIC:
Date:
                           212782.6602
No. Observations: 290584
                    BIC:
                             212846.1381
Df Model: 5 Log-Likelihood: -1.0639e+05 Df Residuals: 290578 LL-Null: -1.0639e+05
         1.0000
Converged:
                   Scale:
                             1.0000
       Coef. Std.Err. z P>|z| [0.025]
______
      -1.9865 0.0096 -206.3440 0.0000 -2.0053 -1.9676
intercept
-0.0057 0.0188 -0.3057 0.7598 -0.0426 0.0311
UK
______
```

Still have too high p values, so we couldn't rely on these results.

### 1.1 Conclusions

Based on performed tests we don't find statistically significant results to reject the null hypothesis. So my advice to the company is to stay with the old page but also if they have enough time and money that could continue the experiment to collect more data.

## Final Check!

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

## Submission You may either submit your notebook through the "SUBMIT PROJECT" button at the bottom of this workspace, or you may work from your local machine and submit on the last page of this project lesson.

- 1. Before you submit your project, you need to create a .html or .pdf version of this notebook in the workspace here. To do that, run the code cell below. If it worked correctly, you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).
- Alternatively, you can download this report as .html via the File > Download as submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.
- 3. Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!