



Dear,

We would like to offer you a free consultancy service to help you with your decision.

We are ready to run a full total cost of ownership (TCO) analysis comparing running your IT services in your own data center versus using Office 365.

100% of the organizations to whom we delivered the TCO analysis discovered that it is more economical to move to Office 365 rather than running their systems on-premise.

We will be collecting data from your environment and creating jointly a comparative report with full transparency on the calculations.

Please approve kicking-off the process to schedule the first workshop to take you through the process and methodology.

Note that the analysis is free of charge and is not bidding in any way.

We are looking forward for your confirmation.

Regards,