Aaron Sanderson

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EXPERIENCE

Backcountry.com, West Valley City, UT — *Gearhead*

April 2017- PRESENT

Started as part time live-chat customer support rep and was asked to come on board full time as a hybrid phone and chat customer support and sales rep. Top 5 every month in all metrics including an average of 27% sales rate and 12 CPH (contacts per hour): accomplished by delegating work flows and utilizing resources and time.

Blue Iguana, Park City — *manager*

July 2015 - December 2018

Quickly promoted from part time bartender to bar manager, followed by a promotion to restaurant manager. Raised gross revenue by a rough average of 60%, and uplifted net revenue 25%: increased these numbers through portioning, keeping a solid excel book to compare food and alcohol prices, proper advertising, and ramped up social media and online applications.

Masquerade Fundraising, Tennessee — *fundraiser/operations*

June 2012 -June 2015

Typically raised 20-50 thousand dollars for hospitals during each event. Started as weekend help and was promoted to a salaried full time crew. Claimed a top- 5 week in sales company wide every year through event at Saint Jude's Research Hospital.

EDUCATION

V School, SLC, UT — *full stack JS*

University of Utah, SLC, UT — *Fundamentals of Project Management Certification*

East Tennessee State University, Johnson City, TN

Pellissippi State Community College, Knoxville, TN — *A.S.*

SKILLS

React

JavaScript.

Node JS

Express

Heroku

JSON

MongoDB

Firebase

MS Office and Project

Analytical Skills

Time Management

Customer Service

ACCOMPLISHMENTS

Leading Sales Rep at Backcountry.com

Helped raise ~ $50,000 for St. Jude's Children's Research Hospital

Volunteer for Go Green Day Knoxville

Deca Club Regionals Finalist as a senior in high school

PORTFOLIO

aaronsanderson.surge.sh