#### Recent Global Trends and Economic Situations

Fourth International Conference on Business, Economy and Finance (ICBEF 2025)

## Is MBI10 the suitable index for the

# Macedonian Stock Exchange

# An overview of MSE

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# Quick Introduction about MSE and MBI 10

- MSE History and Ownership
- High fees (starting at 1.5% to 2.95% per order)\*
- MBI 10 complex methodology
  - 50%: Free float adjusted market capitalization
  - 30%: Traded volume
  - 20%: Active trading days

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<sup>\*</sup> Transaction fees for Retail with order size equivalent below 10 000 EUR

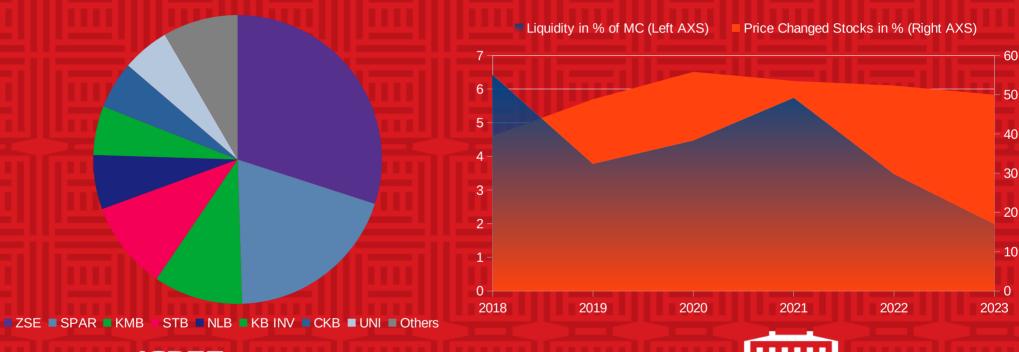
## Members of MBI10 with weights

24 R2	24 R1	23 R2	23 R1	22 R2	22 R1	21 R2
20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
5.07%	5.70%	5.95%	5.55%	5.23%	4.73%	5.02%
13.22%	12.05%	11.28%	10.18%	9.75%	10.76%	9.35%
20.00%	20.00%	20.00%	20.00%	20.00%	20.00%	20.00%
4.42%	4.54%	4.39%	4.92%	4.47%	4.23%	4.12%
18.49%	18.30%	18.97%	19.86%	19.35%	19.34%	19.40%
8.30%	8.79%	9.33%	10.48%	10.47%	10.54%	11.28%
3.03%	2.93%	2.81%	1.90%	3.43%	3.66%	3.66%
4.84%	4.70%	4.45%	4.48%	4.42%	4.37%	4.36%
2.64%	3.00%	2.83%	2.80%	2.26%	2.37%	2.81%
	20.00% 5.07% 13.22% 20.00% 4.42% 18.49% 8.30% 3.03% 4.84%	20.00%       20.00%         5.07%       5.70%         13.22%       12.05%         20.00%       20.00%         4.42%       4.54%         18.49%       18.30%         8.30%       8.79%         3.03%       2.93%         4.84%       4.70%	20.00%       20.00%       20.00%         5.07%       5.70%       5.95%         13.22%       12.05%       11.28%         20.00%       20.00%       20.00%         4.42%       4.54%       4.39%         18.49%       18.30%       18.97%         8.30%       8.79%       9.33%         3.03%       2.93%       2.81%         4.84%       4.70%       4.45%	20.00%       20.00%       20.00%         5.07%       5.70%       5.95%       5.55%         13.22%       12.05%       11.28%       10.18%         20.00%       20.00%       20.00%       20.00%         4.42%       4.54%       4.39%       4.92%         18.49%       18.30%       18.97%       19.86%         8.30%       8.79%       9.33%       10.48%         3.03%       2.93%       2.81%       1.90%         4.84%       4.70%       4.45%       4.48%	20.00%       20.00%       20.00%       20.00%         5.07%       5.70%       5.95%       5.55%       5.23%         13.22%       12.05%       11.28%       10.18%       9.75%         20.00%       20.00%       20.00%       20.00%       20.00%         4.42%       4.54%       4.39%       4.92%       4.47%         18.49%       18.30%       18.97%       19.86%       19.35%         8.30%       8.79%       9.33%       10.48%       10.47%         3.03%       2.93%       2.81%       1.90%       3.43%         4.84%       4.70%       4.45%       4.48%       4.42%	20.00%       20.00%       20.00%       20.00%       20.00%         5.07%       5.70%       5.95%       5.55%       5.23%       4.73%         13.22%       12.05%       11.28%       10.18%       9.75%       10.76%         20.00%       20.00%       20.00%       20.00%       20.00%       20.00%         4.42%       4.54%       4.39%       4.92%       4.47%       4.23%         18.49%       18.30%       18.97%       19.86%       19.35%       19.34%         8.30%       8.79%       9.33%       10.48%       10.47%       10.54%         3.03%       2.93%       2.81%       1.90%       3.43%       3.66%         4.84%       4.70%       4.45%       4.48%       4.42%       4.37%

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## MSE Ownership and MBI 10 Liquidity charts



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### **Hypotheses and Time frame**

- H0: MBI10 as a liquidity weighted index is not a suitable index for the MSE being a concentrated, illiquid market.
- H1: In the absence of market makers, a liquidity weighted index is not a suitable index for the MSE being a concentrated, illiquid market.
- H2: *MBI 10* and its methodology affects the efficiency of the *MSE*
- H3: Seasonality and performance are not significantly affected by Investor Days (Fee free), but rather by stock-specific or macroeconomic events.
- Time frame/stamps from 2018 to 2024 Q2 each Quarter + one off events:

Global Events: COVID crisis, Ukraine-Russia Conflict, Gaza – Israel Conflict, The Yen Carry Trade Crisis

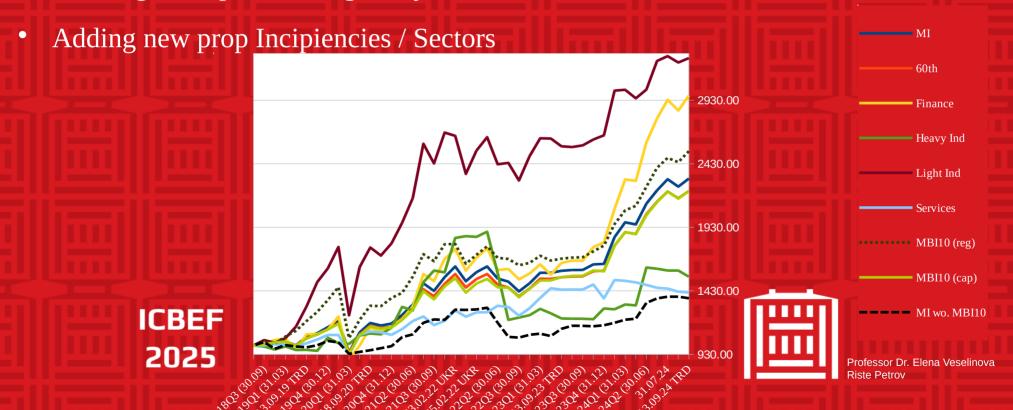
MSE specific events : Investor Days, KMB Acquisition offer to SBT, OILK buyout offfer to MPT, OKTA BuyBack, REPL stock split

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Professor

#### Is MBI10 the suitable index for the MSE ? (H0)

• Record Yearly Outstanding Performance, outperforming almost every other Index reaching the top 15 ETFs globaly.



#### Are there significant Market Makers? (H1)

- In comparison to developed western capital markets there aren't any specialized financial institutions. (example IB)
- Commercial banks except buyback programs or M&A deals aren't activly supporting liquidity.
- The brokerage departments of the Banks and firms themselfs which tend to have close to zero Market Exposure / Position, as neutrally as possibly to fulfill customers orders.
- Exception to the no exposure custom are pension funds (SAVA taking an Active approach) and investment funds (KB Invest form. Publikum taking the passive approach).

In mm EUR	2023	2022	2021	2020	2019	2018
Stocks in MBI 10 Fund from KB Invest prev. Publikum	13.34	12.92	13.04	9.40	9.57	3.98
% of total Market Cap of MBI10	0.5%	0.54%	0.52%	0.49%	0.5%	0.25%

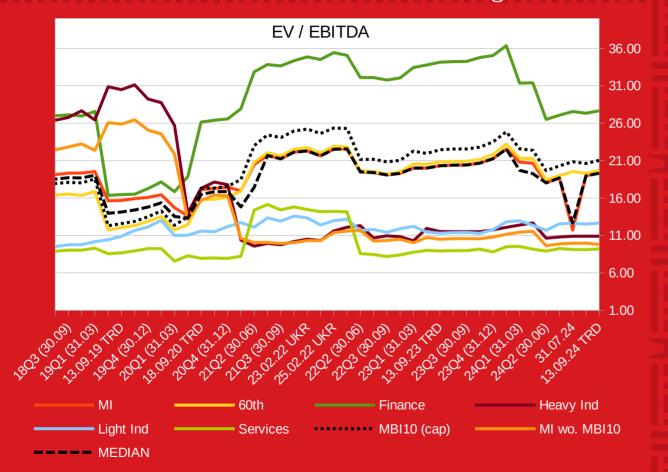
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<sup>\*</sup> Source: Audited Yearly Financial Reports of MBI10 fund by KB Publikum / Invest and authors calculations

#### What about valuations and concentration? (H2)

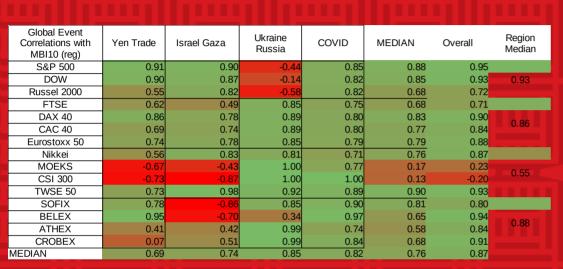
Valuations were tested with the following market ratios:

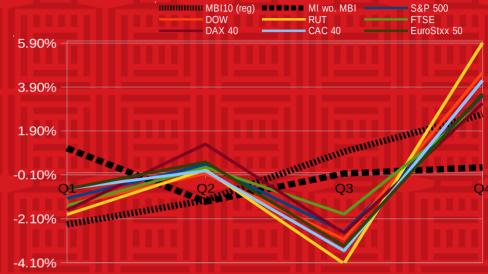


P/S (Price to Sales)
P/E (Price to Earnings)
P/B (Price to Book Value)
EV/EBITDA (Enterprise value to EBITDA)

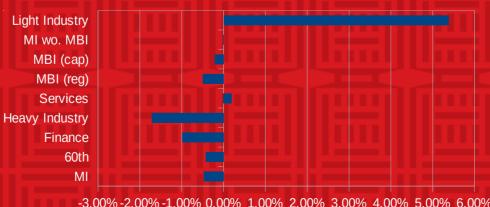


## Seasonality analysis and Traiding Days effects (H3)











Professor Dr. Flena Veselinova Riste Petrov

-3.00% -2.00% -1.00% 0.00% 1.00% 2.00% 3.00% 4.00% 5.00% 6.00%

#### **Conclusions and suggestions for stakeholders**

- Substitution of UNI and REPL.
- Uniform way of Reporting from Issuers
- More frequent Audited Reports
- Free Float disclouser reform (instead of 5% to 1% .1%)
- Switch or implementation of additional Market Index (weight using Market Cap. wo. Liquidity, Free Float)

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# Thank you for your attention!

# **Questions?**

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