

習題 3

需求函數  $P_A = 100 - q_A$ ,  $P_B = 80 - q_B$ , 成本的函數  $TC = 20q$ (A) 求採取第三級差別取價下之訂價、利潤、消費者剩餘、總剩餘  
能夠區分兩類消費者

$$100 - q_A = 20 \quad 80 = q_A \quad MR_A = MC = 20 \quad 80 \times 20$$

$$80 - q_B = 20 \quad 60 = q_B \Rightarrow q_A = 40, P_A = 60$$

$$MR_B = MC = 80 - 2q_B = 20 \Rightarrow q_B = 30, P_B = 50$$

$$\pi = 60 \times 40 + 50 \times 30 - 20 \times (40 + 30) = 2500 = PS \quad CS = 800 + 450 = 1250$$

$$TS = CS + PS = 3750$$

(B) 無法區分兩類消費者, 決定這兩類消費者訂定相同價格, 求 "

$$\text{故 } TS = 3775$$

$$P = 100 - q, q \leq 20 \Rightarrow MR_1 = 100 - 2q, q \leq 20$$

$$= 90 - 0.5q, q > 20 \Rightarrow MR_2 = 90 - q, q > 20$$

$$CS = CSA + CSB$$

$$\Rightarrow 1012.5 + 312.5$$

$$= 1325$$

$$\pi = 55 \times 70 - 20 \times 70$$

$$= 2450 = PS$$

$$\text{再令 } MR_2 = MC \Rightarrow 90 - q = 20 \Rightarrow q = 70 \rightarrow P = 55$$

(C) 無法區分兩類消費者, 採兩段訂價法, 求廠商所定的基本費與每次的使用費, 計算出廠商利潤、消費者剩餘、總剩餘

$$F = \frac{(80 - P) \times q}{2} = \frac{(80 - P)(80 - P)}{2} = \frac{(80 - P)^2}{2}$$

$$\pi = 2F + (P - 20)(q_A + q_B) = (80 - P)^2 + (P - 20)(180 - 2P)$$

$$= -P^2 + 60P + 2800$$

$$P = 30, \text{ 故 } F = 1250, q = 120, \pi = 370$$

$$CS = CSA(P = 30) + CSB(P = 30) - 2F = 2450 + 1250 - 2500 = 1200$$

$$TS = CS + PS = 1200 + 3700 = 4900$$