Micro-Credit Defaulter Model

Submitted by: Aditya Maurya

ACKNOWLEDGMENT

I would like to express my very great appreciation to Mr Mohd Kashif. for his valuable and constructive suggestions during the planning and development of this research work. His willingness to give his time so generously has been very much appreciated.

Research papers that helped me in this project was as follows:

- https://www.researchgate.net/publication/336800562_Credit_Card_Fraud_Detection_using Machine Learning and Data Science
- https://www.academia.edu/44389277/Microfinance_in_Bangladesh_A_Case_Study_o n_Islamic_Microfinance

Articles that helped me in this project was as follows:

- https://www.geeksforgeeks.org/ml-handling-imbalanced-data-with-smote-and-near-miss-algorithm-in-python/
- https://medium.com/kitepython/handling-imbalanced-datasets-with-smote-in-python-a94090d031f0

INTRODUCTION

Business Problem Framing

This project was highly motivated project as it includes the real time problem for Microfinance Institution (MFI), and to the poor families in remote areas with low income, MFI to provide micro-credit on mobile balances to be paid back in 5 days. The Consumer is believed to be defaulter if he deviates from the path of paying back the loaned amount within the time duration of 5 days. For the loan amount of 5 (in Indonesian Rupiah), payback amount should be 6 (in Indonesian Rupiah), while, for the loan amount of 10 (in Indonesian Rupiah), the payback amount should be 12 (in Indonesian Rupiah).

4 Conceptual Background of the Domain Problem

Generally, Credit Scores plays a vital role for loan approvals, and is very important in today's financial analysis for an individual, Most of the loan lending vendors rely heavily on it, so in our case users has 5 days' time to pay back the loan or else they are listed as defaulters which will impact the loan the credit score heavily, so there are few thing to lookout in this dataset as users who are taking extensive loans, user who have most frequent recharges in their main account have a good chance of 100% payback rate, and user who never recharged their main account for them loan should have never been approved as there is high chance for single user or default user taking multiple connections in name or documents of the family members.

Review of Literature

The project objective is to find out the defaulters (i.e. the users who don't repay the loan within 5 days). Now, Using Different Mathematical and statistical tools Many assumptions regarding the data is made and data Cleaning is done.

After the Data Cleaning part Model Training takes place in which different models like: KNN, Random Forest Classifier, Decision Tree Classifier Ada Boost Classifier, Gradient Boosting Classifier etc. models are used for the Training of the data.

After Training of the data Hyper-parameter tuning is done and then the best model is designed.

Motivation for the Problem Undertaken

This project was highly motivated project as it includes the real time problem for Microfinance Institution (MFI), and to the poor families in remote areas with low income, and it is related to financial sectors, as I believe that with growing technologies and Idea can make a difference, there are so much in the financial market to explore and analyse and with Data Science the financial world becomes more interesting.

Analytical Problem Framing

Mathematical Analytical Modeling of the Problem

This problem is a classification problem, the target variable is itself a statistical parameter. We have to predict in terms of a probability for each loan transaction, whether the customer will be paying back the loaned amount within 5 days of insurance of loan. In this case, Label '1' indicates that the loan has been payed i.e. Non- defaulter, while, Label '0' indicates that the loan has not been payed .for a loan amount of 5 payback amount should be 6,and for loan amount of 10 payback amount is 12.

| | count | mean | std | min | 25% | 50% | 75% | max |
|----------------------|----------|--------------|--------------|---------------|----------|-------------|----------|---------------|
| label | 209593.0 | 0.875177 | 0.330519 | 0.000000 | 1.000 | 1.000000 | 1.00 | 1.000000 |
| aon | 209593.0 | 8112.343445 | 75696.082531 | -48.000000 | 246.000 | 527.000000 | 982.00 | 999860.755168 |
| daily_decr30 | 209593.0 | 5381.402289 | 9220.623400 | -93.012667 | 42.440 | 1469.175667 | 7244.00 | 265926.000000 |
| daily_decr90 | 209593.0 | 6082.515068 | 10918.812767 | -93.012667 | 42.692 | 1500.000000 | 7802.79 | 320630.000000 |
| rental30 | 209593.0 | 2692.581910 | 4308.586781 | -23737.140000 | 280.420 | 1083.570000 | 3356.94 | 198926.110000 |
| rental90 | 209593.0 | 3483.406534 | 5770.461279 | -24720.580000 | 300.260 | 1334.000000 | 4201.79 | 200148.110000 |
| last_rech_date_ma | 209593.0 | 3755.847800 | 53905.892230 | -29.000000 | 1.000 | 3.000000 | 7.00 | 998650.377733 |
| last_rech_date_da | 209593.0 | 3712.202921 | 53374.833430 | -29.000000 | 0.000 | 0.000000 | 0.00 | 999171.809410 |
| last_rech_amt_ma | 209593.0 | 2064.452797 | 2370.786034 | 0.000000 | 770.000 | 1539.000000 | 2309.00 | 55000.000000 |
| cnt_ma_rech30 | 209593.0 | 3.978057 | 4.256090 | 0.000000 | 1.000 | 3.000000 | 5.00 | 203.000000 |
| fr_ma_rech30 | 209593.0 | 3737.355121 | 53643.625172 | 0.000000 | 0.000 | 2.000000 | 6.00 | 999606.368132 |
| sumamnt_ma_rech30 | 209593.0 | 7704.501157 | 10139.621714 | 0.000000 | 1540.000 | 4628.000000 | 10010.00 | 810096.000000 |
| medianamnt_ma_rech30 | 209593.0 | 1812.817952 | 2070.864620 | 0.000000 | 770.000 | 1539.000000 | 1924.00 | 55000.000000 |
| medianmarechprebal30 | 209593.0 | 3851.927942 | 54006.374433 | -200.000000 | 11.000 | 33.900000 | 83.00 | 999479.419319 |
| cnt_ma_rech90 | 209593.0 | 6.315430 | 7.193470 | 0.000000 | 2.000 | 4.000000 | 8.00 | 336.000000 |
| fr_ma_rech90 | 209593.0 | 7.716780 | 12.590251 | 0.000000 | 0.000 | 2.000000 | 8.00 | 88.000000 |
| sumamnt_ma_rech90 | 209593.0 | 12396.218352 | 16857.793882 | 0.000000 | 2317.000 | 7226.000000 | 16000.00 | 953036.000000 |
| medianamnt_ma_rech90 | 209593.0 | 1864.595821 | 2081.680664 | 0.000000 | 773.000 | 1539.000000 | 1924.00 | 55000.000000 |
| medianmarechprebal90 | 209593.0 | 92.025541 | 369.215658 | -200.000000 | 14.600 | 36.000000 | 79.31 | 41456.500000 |
| cnt_da_rech30 | 209593.0 | 262.578110 | 4183.897978 | 0.000000 | 0.000 | 0.000000 | 0.00 | 99914.441420 |
| fr_da_rech30 | 209593.0 | 3749.494447 | 53885.414979 | 0.000000 | 0.000 | 0.000000 | 0.00 | 999809.240107 |
| cnt_da_rech90 | 209593.0 | 0.041495 | 0.397556 | 0.000000 | 0.000 | 0.000000 | 0.00 | 38.000000 |
| fr_da_rech90 | 209593.0 | 0.045712 | 0.951386 | 0.000000 | 0.000 | 0.000000 | 0.00 | 64.000000 |
| cnt_loans30 | 209593.0 | 2.758981 | 2.554502 | 0.000000 | 1.000 | 2.000000 | 4.00 | 50.000000 |
| amnt_loans30 | 209593.0 | 17.952021 | 17.379741 | 0.000000 | 6.000 | 12.000000 | 24.00 | 306.000000 |
| maxamnt_loans30 | 209593.0 | 274.658747 | 4245.264648 | 0.000000 | 6.000 | 6.000000 | 6.00 | 99864.560864 |
| medianamnt_loans30 | 209593.0 | 0.054029 | 0.218039 | 0.000000 | 0.000 | 0.000000 | 0.00 | 3.000000 |
| cnt_loans90 | 209593.0 | 18.520919 | 224.797423 | 0.000000 | 1.000 | 2.000000 | 5.00 | 4997.517944 |
| amnt_loans90 | 209593.0 | 23.645398 | 26.469861 | 0.000000 | 6.000 | 12.000000 | 30.00 | 438.000000 |
| maxamnt_loans90 | 209593.0 | 6.703134 | 2.103864 | 0.000000 | 6.000 | 6.000000 | 6.00 | 12.000000 |
| medianamnt_loans90 | 209593.0 | 0.046077 | 0.200692 | 0.000000 | 0.000 | 0.000000 | 0.00 | 3.000000 |
| payback30 | 209593.0 | 3.398826 | 8.813729 | 0.000000 | 0.000 | 0.000000 | 3.75 | 171.500000 |
| payback90 | 209593.0 | 4.321485 | 10.308108 | 0.000000 | 0.000 | 1.666667 | 4.50 | 171.500000 |
| | | | | | | | | |

From the above statistical summary of the above part of the dataset, **the important thing is that** Some features even have negative values like the age on cellular network, main account last recharge date, data account last recharge date. Negative values in these features make no sense thus these values should be removed.

- The Dataset we are having, consists of some features giving information about the user for the time span of 30 days and 90 days. According to me if we have data of large number of days for a particular user then we could interpret User's behaviour more precisely because many users have the tendency of repeating the same things. Thus the features having the data with a time span of 90 days gives more information about the user as compared to the features with a time span of 30 days.
- All the categories that is being made to make the visualizations easy are solemnly based on the Description i.e. statistical summary of the data plotted above *for instance* low comes under (0-25%), average comes under (25-75%) and high comes over 75% of the data values in a given feature.
- Using MS EXCEL I have found the maximum values a feature can have, beyond these values the values are unimaginable.
 - **(for an example beyond the value [2500], the very next value in "aon" feature comes out to be around 2379 years, which means a user is using the telephone services from 359 BCE which is clearly not possible).**
- I checked the correlation of the independent and dependent features and from the correlation table it is also clear that the features with time span of 30 and 90 days almost have the same correlation thus we can drop one for the same information.

4 Data Sources and their formats

- **4 label :** Flag indicating whether the user paid back the credit amount within 5 days of issuing the loan{1:success, 0:failure}
- **msisdn**: mobile number of user
- **aon**: age on cellular network in days
- **daily_decr30:** Daily amount spent from main account, averaged over last 30 days (in Indonesian Rupiah)
- **daily_decr90:** Daily amount spent from main account, averaged over last 90 days (in Indonesian Rupiah)
- **rental30:** Average main account balance over last 30 days
- **rental90:** Average main account balance over last 90 days
- **last rech date ma:** Number of days till last recharge of main account
- **4 last rech date da:** Number of days till last recharge of data account
- last_rech_amt_ma: Amount of last recharge of main account (in Indonesian Rupiah)
- **cnt** ma rech30: Number of times main account got recharged in last 30 days
- **fr ma rech30:** Frequency of main account recharged in last 30 days
- **sumamnt_ma_rech30:** Total amount of recharge in main account over last 30 days (in Indonesian Rupiah)
- **medianamnt_ma_rech30:** Median of amount of recharges done in main account over last 30 days at user level (in Indonesian Rupiah)
- **medianmarechprebal30:** Median of main account balance just before recharge in last 30 days at user level (in Indonesian Rupiah)
- **cnt ma rech90:** Number of times main account got recharged in last 90 days
- **fr ma rech90:** Frequency of main account recharged in last 90 days
- * sumamnt_ma_rech90 : Total amount of recharge in main account over last 90 days (in Indian Rupee)

- **medianamnt_ma_rech90:** Median of amount of recharges done in main account over last 90 days at user level (in Indian Rupee)
- **medianmarechprebal90:** Median of main account balance just before recharge in last 90 days at user level (in Indian Rupee)
- **cnt_da_rech30:** Number of times data account got recharged in last 30 days
- **fr** da rech30: Frequency of data account recharged in last 30 days
- **cnt_da_rech90:** Number of times data account got recharged in last 90 days
- **fr** da rech90: Frequency of data account recharged in last 90 days
- **cnt_loans30:** Number of loans taken by user in last 30 days
- **amnt_loans30:** Total amount of loans taken by user in last 30 days
- **maxamnt loans30:** maximum amount of loan taken by the user in last 30 days
- medianamnt_loans30: Median of amounts of loan taken by the user in last 30 days
- **cnt loans90:** Number of loans taken by user in last 90 days
- **amnt loans90:** Total amount of loans taken by user in last 90 days
- **maxamnt loans90:** maximum amount of loan taken by the user in last 90 days
- medianamnt_loans90: Median of amounts of loan taken by the user in last 90 days
- **payback30:** Average payback time in days over last 30 days
- **payback90:** Average payback time in days over last 90 days
- **pcircle:** telecom circle
- **pdate:** date

| Data Types of Features | : |
|------------------------|----------------|
| Unnamed: 0 | int64 |
| label | int64 |
| msisdn | object |
| aon | float64 |
| daily_decr30 | float64 |
| daily_decr90 | float64 |
| rental30 | float64 |
| rental90 | float64 |
| last_rech_date_ma | float64 |
| last_rech_date_da | float64 |
| last_rech_amt_ma | int64 |
| cnt_ma_rech30 | int64 |
| fr_ma_rech30 | float64 |
| sumamnt_ma_rech30 | float64 |
| medianamnt_ma_rech30 | float64 |
| medianmarechprebal30 | float64 |
| cnt_ma_rech90 | int64 |
| fr_ma_rech90 | int64 |
| sumamnt_ma_rech90 | int64 |
| medianamnt_ma_rech90 | float64 |
| medianmarechprebal90 | float64 |
| cnt_da_rech30 | float64 |
| fr_da_rech30 | float64 |
| cnt_da_rech90 | int64 |
| fr_da_rech90 | int64 |
| cnt_loans30 | int64 |
| amnt_loans30 | int64 |
| maxamnt_loans30 | float64 |
| medianamnt_loans30 | float64 |
| cnt_loans90 | float64 |
| amnt_loans90 | int64 |
| maxamnt_loans90 | int64 |
| medianamnt_loans90 | float64 |
| payback30 | float64 |
| payback90 | float64 |
| pcircle | object |
| pdate | datetime64[ns] |
| dtype: object | |
| | |

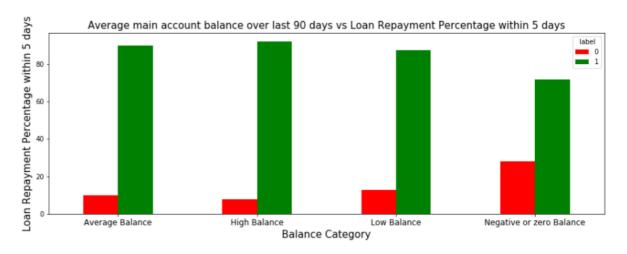
Dataset contains any NaN/Empty cells : False

4 Data Pre-processing Done

- I checked the correlation of the independent and dependent features and from the correlation table it is also clear that the features with time span of 30 and 90 days almost have the same correlation thus we can drop one for the same information.
- There were data for 30 and 90 days, so considering data for 90 days is adding more information rather than then data of 30 days.
- ♣ Some features can't have any negative value, so those features were treated accordingly.
- Outliers are treated manually for the features giving some important information, and then the threshold values were set to make the data free from outliers.
- Data lost is very less i.e **5.9%** which is less than the 7% which was stated in the documentation.
- Applied SMOTETomek, to balance the dataset as the dataset was imbalanced dataset.
- Applied StandardScaler to our dependent features.
- ♣ Applied various machine learning model and compared it.
- 4 Applied hyper tuning several models, but couldn't achieve much better results.
- Saving final predictions in file.csv format.

4 Data Inputs- Logic- Output Relationships

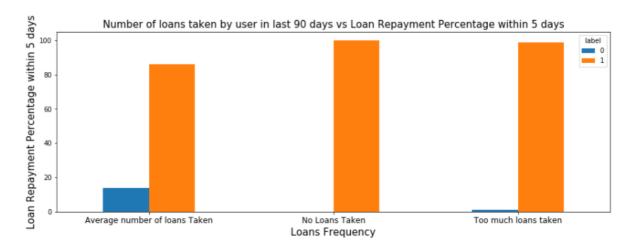
i) Average main account balance over last 90 days vs Loan Repayment Percentage within 5 days



From the above Graph and the crosstab table it is clear that:

- 1) 28% of Users having negative or zero balance are defaulters, which is very high.
- 2) 10% to 12% Users are defaulters which falls in the category of Average and Low balance category.
- 3) Users having high balance and are defaulters are very less in number

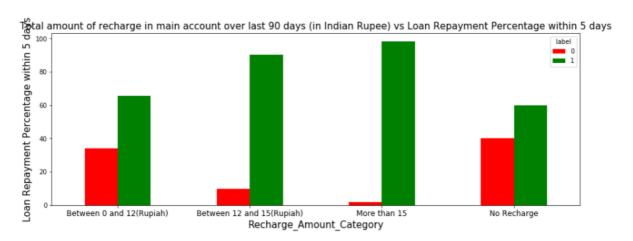
ii) Number of loans taken by user in last 90 days vs Loan Repayment Percentage within 5 days



From the above graph it is clear that:

1) Users who take more number of loans are non-defaulters (i.e. 98% of the category) as they repays the loan within the given time i.e. 5 days. 2) 14% of the Users are among the average number of loan taken category are defaulters.

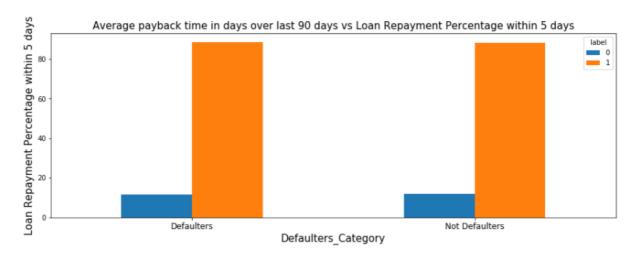
iii) Total amount of recharge in main account over last 90 days (in Indian Rupee) vs Loan Repayment Percentage within 5 days



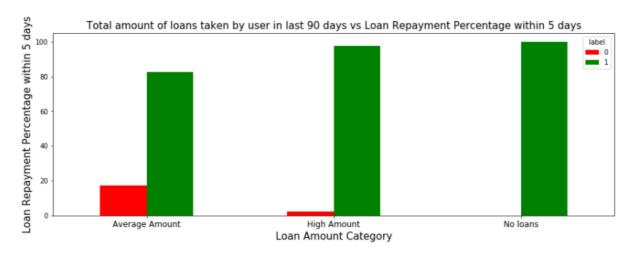
From the above graph it is clear that:

- 1) 40 % of the Users who do not even recharged in the 90 days are defaulters only.
- 2) Users who do very high amount of recharge always pays their loans on time. i.e. 98% of them are non-defaulters.
- 3) 34% of the Users who do less amount of recharge are defaulters.

iv) Average payback time in days over last 90 days vs Loan Repayment Percentage within 5 days



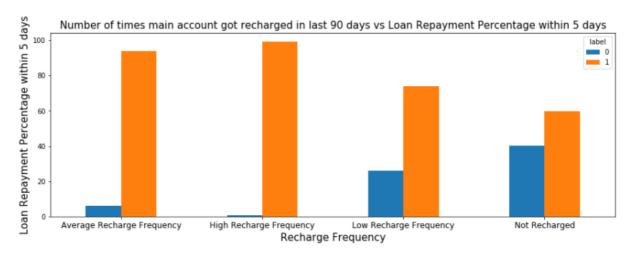
V) Total amount of loans taken by user in last 90 days vs Loan Repayment Percentage within 5 days



From the above graph it is clear that:

- 1) Users who did not take any loans are non-defaulters.
- 2) Most of the Users (i.e. 97%) who take large amount of loans comes under non defaulter category.
- 3) 17% of the users who take small loans are defaulters.

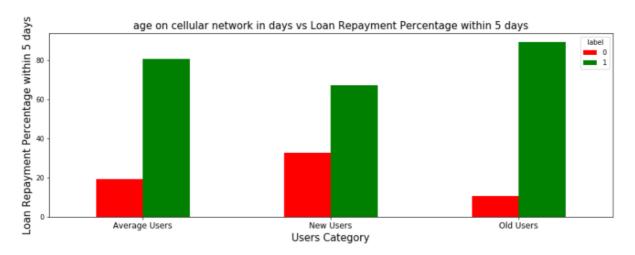
Vi) Number of times main account got recharged in last 90 days vs Loan Repayment Percentage within 5 days



From the above graph it is clear that:

1) Among the Users who have not done a single recharge in 3 months 40% are defaulters. 2) Among the Users who are very frequent in recharging and who always pay their loans on time are more in number i.e. 99% of the total category, which is a good news for the company.

Vii) Age on cellular network in days vs Loan Repayment Percentage within 5 days



From the above graph it is clear that:

1) 32% of the users who are defaulters are the new users. 2) Old Users are trusted and they are mostly non defaulters.

♣ State the set of assumptions (if any) related to the problem under consideration

- From the above statistical summary of the above part of the dataset, **the important thing is that** Some features even have negative values like the age on cellular network, main account last recharge date, data account last recharge date. Negative values in these features make no sense thus these values should be removed.
- The Dataset we are having, consists of some features giving information about the user for the time span of 30 days and 90 days. According to me if we have data of large number of days for a particular user then we could interpret User's behaviour more precisely because many users have the tendency of repeating the same things. Thus the features having the data with a time span of 90 days gives more information about the user as compared to the features with a time span of 30 days.
- All the categories that is being made to make the visualizations easy are solemnly based on the Description i.e. statistical summary of the data plotted above *for instance* low comes under (0-25%), average comes under (25-75%) and high comes over 75% of the data values in a given feature. Using MS EXCEL I have found the maximum values a feature can have, beyond these values the values are unimaginable.
- **(for an example beyond the value [2500], the very next value in "aon" feature comes out to be around 2379 years, which means a user is using the telephone services from 359 BCE which is clearly not possible).**
- I checked the correlation of the independent and dependent features and from the correlation table it is also clear that the features with time span of 30 and 90 days almost have the same correlation thus we can drop one for the same information.

Hardware and Software Requirements and Tools Used

♣ Hardware: 8GB RAM, 64-bit, 9th gen i7 processor.

♣ Software: MS-Excel, Jupyter Notebook, python 3.6.

Libraries used:-

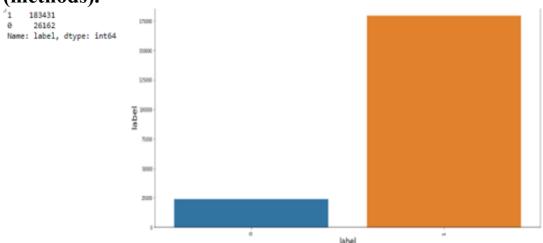
```
# Importing libraries for data loading and visualization..
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
import numpy as np
from nltk import flatten

import warnings
warnings.filterwarnings('ignore')
```

```
# Models from Scikit-Learn...
3 from sklearn.linear_model import LogisticRegression
4 from sklearn.tree import DecisionTreeClassifier
   from sklearn.neighbors import KNeighborsClassifier
6 from sklearn.svm import SVC
   from sklearn.naive_bayes import MultinomialNB
8 from sklearn.naive_bayes import GaussianNB
  from xgboost import XGBClassifier
10
11 # Ensemble Techniques...
12 # from sklearn.ensemble import GradientBoostingClassifierx apviorn
13 from sklearn.ensemble import AdaBoostClassifier
14 from sklearn.ensemble import RandomForestClassifier
15 from sklearn.ensemble import GradientBoostingClassifier,ExtraTreesClassifier
16
17 # Model selection libraries...
  from sklearn.model_selection import cross_val_score, cross_val_predict, train_test_split
19 from sklearn.model_selection import GridSearchCV
20
21 # Importing some metrics we can use to evaluate our model performance....
22 from sklearn.metrics import accuracy_score, classification_report, confusion_matrix
   from sklearn.metrics import roc auc score, roc curve, auc
24 from sklearn.metrics import precision_score, recall_score, f1_score
```

Model/s Development and Evaluation

■ Identification of possible problem-solving approaches (methods).



From the above graph it is clear that the data set is highly imbalanced dataset, so applied SMOTETomek to balance the dataset.

Testing of Identified Approaches (Algorithms)

- ♣ lr=LogisticRegression()
- DT=DecisionTreeClassifier()
- GBC=GradientBoostingClassifier()
- ♣ RF=RandomForestClassifier()

- AD=AdaBoostClassifier()
- ETC=ExtraTreesClassifier()

Run and Evaluate selected models

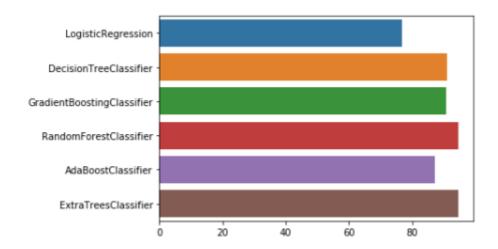
```
# Putting Scikit-Learn machine learning Models in a list so that it can be used for
# further evaluation in loop.
models=[]
models.append(('LogisticRegression',lr))
models.append(('DecisionTreeClassifier',DT))
models.append(('GradientBoostingClassifier',GBC))
models.append(('RandomForestClassifier',RF))
models.append(('AdaBoostClassifier',AD))|
models.append(("ExtraTreesClassifier",ETC))
```

```
1 #
        Lists to store model name, Learning score, Accuracy score, cross_val_score, Auc Roc score .
 2 Model=[]
  Score=[1
4 Acc_score=[]
  cvs=[]
  rocscore=[]
                For Loop to Calculate Accuracy Score, Cross Val Score, Classification Report, Confusion Matrix
8
9 for name.model in models:
                           ·
***********',name,'******************')
      print('*********
10
       print('\n')
11
12
      Model.append(name)
13
      print(model)
14
      print('\n')
15
                Now here I am calling a function which will calculate the max accuracy score for each model
16
17
                                       and return best random state.
18
      r_state=max_acc_score(model,x,y)
19
       x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.20,random_state=r_state,stratify=y)
20
      model.fit(x_train,y_train)
21
  #.....Learning Score...
      score=model.score(x_train,y_train)
       print('Learning Score : ',score)
24
       Score.append(score*100)
25
      y_pred=model.predict(x_test)
26
      acc_score=accuracy_score(y_test,y_pred)
27
      print('Accuracy Score : ',acc_score)
      Acc_score.append(acc_score*100)
28
   #.....Finding Cross_val_score.....
30
     cv_score=cross_val_score(model,x,y,cv=10,scoring='accuracy').mean()
      print('Cross Val Score : ', cv_score)
31
      cvs.append(cv_score*100)
32
33
34
         .....Roc auc score....
35
      false_positive_rate,true_positive_rate, thresholds=roc_curve(y_test,y_pred)
36
       roc_auc=auc(false_positive_rate, true_positive_rate)
37
      print('roc auc score : ', roc_auc)
38
       rocscore.append(roc_auc*100)
39
       print('\n')
40
       print('Classification Report:\n',classification_report(y_test,y_pred))
41
       print('\n')
       print('Confusion Matrix:\n',confusion_matrix(y_test,y_pred))
42
       print('\n')
43
       plt.figure(figsize=(10,40))
45
       plt.subplot(911)
       plt.title(name)
46
       plt.plot(false_positive_rate,true_positive_rate,label='AUC = %0.2f'% roc_auc)
47
48
       plt.plot([0,1],[0,1],'r--')
49
       plt.legend(loc='lower right')
       plt.ylabel('True_positive_rate')
50
51
       plt.xlabel('False_positive_rate')
     print('\n\n')
```

4 Key Metrics for success in solving problem under consideration

| | Model | Learning Score | Accuracy Score | Cross Val Score | Roc_Auc_curve |
|---|------------------------------|----------------|----------------|-----------------|---------------|
| 0 | LogisticRegression | 76.3163 | 76.9244 | 76.4298 | 76.9244 |
| 1 | DecisionTreeClassifier | 99.976 | 90.955 | 90.5398 | 90.955 |
| 2 | Gradient Boosting Classifier | 90.5731 | 90.8215 | 90.281 | 90.8215 |
| 3 | RandomForestClassifier | 99.9764 | 94.7211 | 94.2806 | 94.7211 |
| 4 | AdaBoostClassifier | 87.2164 | 87.3094 | 86.7443 | 87.3094 |
| 5 | ExtraTreesClassifier | 99.9771 | 94.5904 | 94.4702 | 94.5904 |

Key Metrices used were the Accuracy Score, Crossvalidation Score and AUC & ROC Curve as this was binary classification problem and we focus more on AUC & ROC curve metrices to observe True Positive Rate and False Positive Rare, for users who paid the loan and falsely marked as default and will their affect the credit score and we already talked about the importance of that in financial sector, and for the users who are marked falsely marked as paid but they didn't, can affect the company revenue.



4 Visualizations:

Logistic regression:

LogisticRegression()

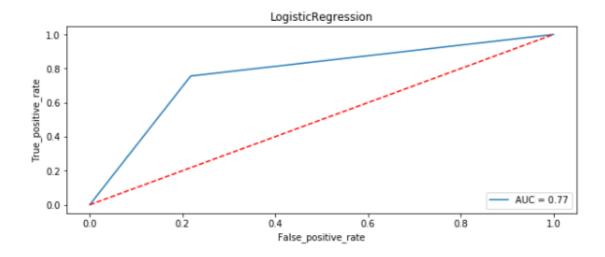
Max Accuracy Score corresponding to Random State 50 is: 0.7692441708528123

Learning Score : 0.7631628616021197 Accuracy Score : 0.7692441708528123 Cross Val Score : 0.7642978379339211 roc auc score : 0.7692441708528122

Classification Report:

| | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0 | 0.76 | 0.78 | 0.77 | 34439 |
| 1 | 0.78 | 0.76 | 0.77 | 34439 |
| accuracy | | | 0.77 | 68878 |
| macro avg | 0.77 | 0.77 | 0.77 | 68878 |
| weighted avg | 0.77 | 0.77 | 0.77 | 68878 |

Confusion Matrix: [[26944 7495] [8399 26040]]



4 Decision Tree Classifier:

DecisionTreeClassifier()

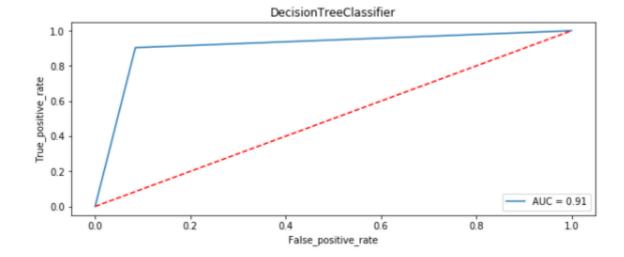
Max Accuracy Score corresponding to Random State 65 is: 0.9096663666192398

Learning Score : 0.9997604442669957 Accuracy Score : 0.9096808850431197 Cross Val Score : 0.9052988346689561 roc auc score : 0.9096808850431197

Classification Report:

| | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0 | 0.90 | 0.92 | 0.91 | 34439 |
| 1 | 0.91 | 0.90 | 0.91 | 34439 |
| accuracy | | | 0.91 | 68878 |
| macro avg | 0.91 | 0.91 | 0.91 | 68878 |
| weighted avg | 0.91 | 0.91 | 0.91 | 68878 |

Confusion Matrix: [[31530 2909] [3312 31127]]



Gradient Boosting Classifier:

GradientBoostingClassifier()

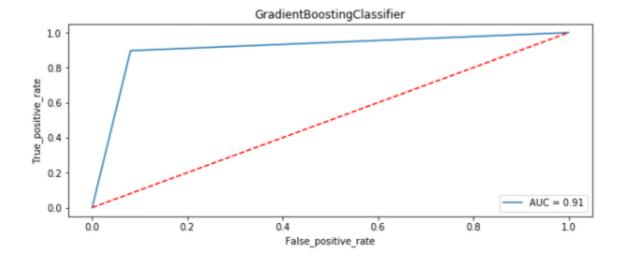
Max Accuracy Score corresponding to Random State 83 is: 0.9082145242312495

Learning Score : 0.9057311894305107 Accuracy Score : 0.9082145242312495 Cross Val Score : 0.9082103600369967 roc auc score : 0.9082145242312495

Classification Report:

| | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0 | 0.90 | 0.92 | 0.91 | 34439 |
| 1 | 0.92 | 0.90 | 0.91 | 34439 |
| accuracy | | | 0.91 | 68878 |
| macro avg | 0.91 | 0.91 | 0.91 | 68878 |
| weighted avg | 0.91 | 0.91 | 0.91 | 68878 |

Confusion Matrix: [[31663 2776] [3546 30893]]



Random Forest Classifier:

 ${\tt RandomForestClassifier()}$

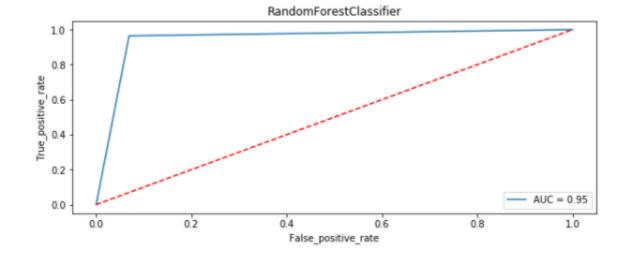
Max Accuracy Score corresponding to Random State 94 is: 0.9475594529457882

Learning Score : 0.999764073899314 Accuracy Score : 0.9476610819129475 Cross Val Score : 0.9426027217190684 roc auc score : 0.9476610819129475

Classification Report:

| | precision | recall | f1-score | support |
|--------------|-----------|--------|----------|---------|
| 0 | 0.96 | 0.93 | 0.95 | 34439 |
| 1 | 0.93 | 0.96 | 0.95 | 34439 |
| accuracy | | | 0.95 | 68878 |
| macro avg | 0.95 | 0.95 | 0.95 | 68878 |
| weighted avg | 0.95 | 0.95 | 0.95 | 68878 |

Confusion Matrix: [[32058 2381] [1224 33215]]



4 Ada Boost Classifier:

AdaBoostClassifier()

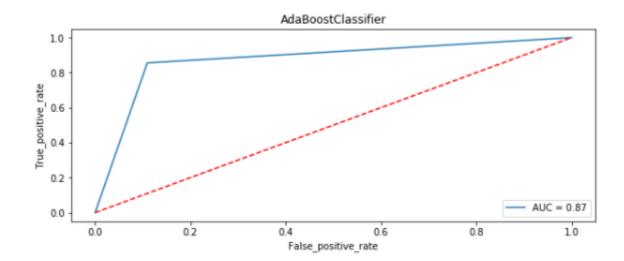
Max Accuracy Score corresponding to Random State 54 is: 0.8730944568657627

Learning Score : 0.8721643497513701 Accuracy Score : 0.8730944568657627 Cross Val Score : 0.867443223902843 roc auc score : 0.8730944568657627

Classification Report:

| 21033111 | | precision | recall | f1-score | support |
|----------|-----|-----------|--------|----------|---------|
| | 0 | 0.86 | 0.89 | 0.88 | 34439 |
| | 1 | 0.89 | 0.86 | 0.87 | 34439 |
| accur | acy | | | 0.87 | 68878 |
| macro | avg | 0.87 | 0.87 | 0.87 | 68878 |
| weighted | avg | 0.87 | 0.87 | 0.87 | 68878 |

Confusion Matrix: [[30670 3769] [4972 29467]]



Extra Tree Classifier:

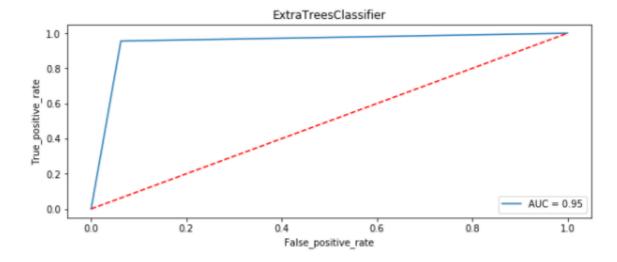
ExtraTreesClassifier()

Max Accuracy Score corresponding to Random State 54 is: 0.9470513081099916

Learning Score : 0.999778592428587 Accuracy Score : 0.946543163274195 Cross Val Score : 0.9450737196054091 roc auc score : 0.946543163274195

| Classification | n Report: precision | recall | f1-score | support |
|----------------|------------------------|--------|----------|---------|
| 0 | 0.95 | 0.94 | 0.95 | 34439 |
| 1 | 0.94 | 0.96 | 0.95 | 34439 |
| accuracy | | | 0.95 | 68878 |
| macro avg | 0.95 | 0.95 | 0.95 | 68878 |
| weighted avg | 0.95 | 0.95 | 0.95 | 68878 |

Confusion Matrix: [[32291 2148] [1534 32905]]



After all this process conclusion is that Random Forest Classifier and Extra Tree Classifier are performing well in terms of Accuracy score, Cross val score and Roc Auc score as compared to other models.

4 Hyper Parameter Tuning Results:

```
#checking accuracy score using best parameters which calculated from gridsearchCV
rf=RandomForestClassifier(n_estimators=200,max_depth=None, min_samples_leaf= 1, max_features= 'aut max_acc_score(rf,x,y)

Max Accuracy Score corresponding to Random State 94 is: 0.9473561950114695

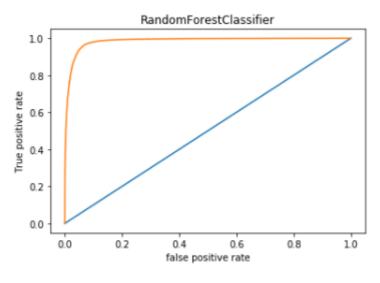
#checking accuracy score using best parameters which calculated from gridsearchCV etc=ExtraTreesClassifier(n_estimators=200,max_depth=None, min_samples_leaf= 1, max_features= 2,min max_acc_score(etc,x,y)
```

Max Accuracy Score corresponding to Random State 83 is: 0.9431458520862975

After all this process conclusion of Hyper Parameter is that Random Forest Classifier is giving accuracy of 94.73%. So now I am making a final model using Random Forest Classifier.

Final Model:

```
1 # Using RandomForestClassifier for final model...
 2 x_train,x_test,y_train,y_test=train_test_split(x,y,random_state=94,test_size=.20,stratify=y)
 3 rfc=RandomForestClassifier(n_estimators=200,max_depth=None, min_samples_leaf= 1,
                              max_features= 'auto',min_samples_split=4)
 5 rfc.fit(x_train,y_train)
 6 rfc.score(x_train,y_train)
 7 rfcpred=rfc.predict(x_test)
 8 print('Accuracy Score:',accuracy_score(y_test,rfcpred))
 9 print('Confusion Matrix:',confusion_matrix(y_test,rfcpred))
10 print('Classification Report:','\n',classification_report(y_test,rfcpred))
Accuracy Score: 0.9475594529457882
Confusion Matrix: [[32019 2420]
 [ 1192 33247]]
Classification Report:
                        recall f1-score support
             precision
                0.96
                         0.93
                                 0.95
                                             34439
                          0.97
                                             34439
          1
                 0.93
                                    0.95
                                     0.95
                                             68878
   accuracy
                         0.95
0.95
                 0.95
  macro avg
                                  0.95
0.95
                                     0.95
                                             68878
               0.95
weighted avg
                                             68878
```



roc_auc_score = 0.9847887122799309

From the above visualization and matrices found that the RandomForest Classifier performed the best 98.47% AOC_ROC_SCORE, with precision accuracy score of 96% and recall 97%.

4 Interpretation of the Results

From the above visualization and matrices found that the Random Forest Classifier performed the best AUC_ROC_SCORE i.e. 98.47%.

CONCLUSION

4 Key Findings and Conclusions of the Study

- 1) 28% of Users having negative or zero balance are defaulters, which is very high.
- 2) 10% to 12% Users are defaulters which falls in the category of Average and Low balance category.
- 3) Users having high balance and are defaulters are very less in number.
- 4) Users who take more number of loans are non-defaulters (i.e 98% of the category) as they repays the loan within the given time i.e. 5 days.
- 5) 14% of the Users are among the average number of loan taken category are defaulters.
- 6) 40 % of the Users who do not even recharged in the 90 days are defaulters only.
- 7) Users who do very high amount of recharge always pays their loans on time. i.e 98% of them are non-defaulters.
- 8) 34% of the Users who do less amount of recharge are defaulters.
- 9) Users who did not take any loans are non-defaulters.
- 10) Most of the Users (i.e. 97%) who take large amount of loans comes under non defaulter category.
- 11) 17% of the users who take small loans are defaulters.
- 12) Among the Users who have not done a single recharge in 3 months 40% are defaulters.
- 13) Among the Users who are very frequent in recharging and who always pay their loans on time are more in number i.e. 99% of the total category, which is a good news for the company.q
- 14) 32% of the users who are defaulters are the new users.
- 15) Old Users are trusted and they are mostly non defaulters.
- 16) Random Forest Classifier performed the best AUC ROC SCORE i.e. 94.7%.

Learning Outcomes of the Study in respect of Data Science

- ➤ Visualizations and Data Cleaning part was very crucial as without the cleaning we were not able to judge the data effectively and won't be able to remove the outliers thus adding in to the errors.
- ➤ Visualizations helped a lot in finding out those outliers values and helped in finding out the features having direct relation between the feature and the label.
- ➤ We could have experimented by using PCA for dimension reducing and could have tried opting some other technique instead of SMOTETomek.

Limitations of this work and Scope for Future Work

- ➤ Machine Learning Algorithms like KNN took enormous amount of time to build the model.
- ➤ I could have experimented by using PCA and could have tried opting some other technique instead of SMOTETomek.
- Some altering notification before the deadlines can play a major role, in reducing the defaulter rate, whether it is sms notification or intimation using a call.

| ser | vices on eacl | n recharge to | o increase t | the profit. | | |
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