



region All  
sub\_zone All  
FY 2021

**P & L**  
**For Markets**  
**All values are in USD**

Market	2021	NetSales	COGS	Gross-Margin	G-M %
Australia	21.0M	21.0M	14.1M	6.9M	32.9%
Austria	2.8M	2.8M	2.0M	0.9M	30.1%
Bangladesh	7.0M	7.0M	4.5M	2.4M	34.5%
Canada	35.1M	35.1M	21.7M	13.4M	38.2%
China	22.9M	22.9M	13.5M	9.4M	41.1%
France	25.9M	25.9M	14.7M	11.2M	43.2%
Germany	12.0M	12.0M	8.9M	3.1M	26.2%
India	161.3M	161.3M	109.7M	51.6M	32.0%
Indonesia	18.4M	18.4M	11.3M	7.1M	38.4%
Italy	11.7M	11.7M	8.2M	3.5M	30.1%
Japan	7.9M	7.9M	4.2M	3.7M	46.5%
Netherlands	8.0M	8.0M	4.6M	3.4M	42.0%
Newzealand	11.4M	11.4M	5.9M	5.5M	48.2%
Norway	13.7M	13.7M	9.6M	4.0M	29.5%
Pakistan	5.7M	5.7M	3.6M	2.0M	36.2%
Philippines	31.9M	31.9M	19.4M	12.5M	39.1%
Poland	5.2M	5.2M	3.0M	2.2M	42.6%
Portugal	11.8M	11.8M	6.8M	5.0M	42.1%
South Korea	49.0M	49.0M	31.4M	17.6M	35.9%
Spain	12.6M	12.6M	8.4M	4.2M	33.1%
Sweden	1.8M	1.8M	1.1M	0.7M	40.2%
United Kingdom	34.2M	34.2M	18.7M	15.4M	45.1%
USA	87.8M	87.8M	55.3M	32.5M	37.0%