## RELY ON A LOCAL COMPANY WITH ROOTS THAT GO BACK 95 YEARS







Our **Retail Division**, serviced by both *Newmark Grubb Pearson Commercial* and *Retail California*, works closely with local and national clients including developers, users, tenants, landlords, and owners in the lease and sale of retail properties. We provide market research, site selection, relocation, acquisition and disposition, location intelligence, regulatory, and feasibility studies for shopping centers, strip centers, and chain or individual retailers.

Our **Office Division** leases and sells office and medical buildings, providing a range of services for tenants, property owners, prospective investors, and companies seeking real property.

Our **Investment Division** represents institutional and private investors in the sale and acquisition of properties ranging from entry-level investment opportunities to major projects including office, industrial, retail, apartment/multi-family complexes and land. We provide investment analysis with financial projections for your investments. Our investment division includes **Visintainer Investment Group**, a specialized team that handles only investment properties and combines the best local knowledge with the outreach of a national firm.

Our **Industrial Division** supplies expertise in the sale, leasing, and rehabilitation of industrial buildings and developments, build-to-suits, manufacturing plants, warehouses and distribution centers, and the development of industrial parks.

Our **Land Division** handles the acquisition and disposition of land suitable for the development of residential subdivisions, apartment complexes, office and industrial developments, as well as investment land held for appreciation or future development.

www.ngpearson.com

www.retailcalifornia.com

## Our portfolio of services includes:

- Buyer and Seller Representation
- Landlord Representation
- Tenant Representation
- Corporate Relocation
- Site Selection
- Sale-Leasebacks
- Lease Negotiations
- Tax Deferred Exchanges
- Market Analysis, including vacancy factors, comparable rents, and expense factors
- Market Research
- In-house Graphic Design and Marketing Department
- Real Estate Auctions

For all your agricultural property needs call on Pearson Realty for expert service and consultation.









661.334.2777

**VISALIA OFFICE**