

FERNWOOD SALES SHIFT SLIP

Name _____

Date _____

Shift length _____

Contacts (spoken to only)	Appts booked (within next 48 hrs)	Self-Generated Leads	Tours Completed	Number of Sales
	1.	1.	1.	
	2.	2.	2.	
	3.	3.	3.	
	4.	4.	4.	
	5.	5.	5.	

Project List	Calls Made	Appointments Booked	7-8 Hours Contacts (20) Appts (5) Leads (4)	4-5 Hours Contacts (10) Appts (2-3) Leads (2-3)	2-3 Hours Contacts (5) Appts (1-2) Leads (1-2)

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