



RYAN GFELLER

REVENUE, PROGRAM MANAGER /
DATA ANALYTICS

TECHNICAL SKILLS

Languages: Python, JavaScript, R, API Interactions, Sci-Kit Learn, Keras, Spark, Mainframe billing

Visualization: Tableau, Plotly, Matplotlib, D3.js, HTML/CSS

Reporting: Pandas, mySQL, Oracle SQL, SQLite, MongoDB, BeautifulSoup, Advanced Excel, Tableau, Webfocus

Standards: Co-leader and contributor of an industry group that creates business-to-business operational standards.

PERSONAL SKILLS

Team player	Analytical
Fast learner	Reliable
Motivated	Professional
Detail-oriented	Organized
Time Management	

AWARDS

ATIS OUTSTANDING
CONTRIBUTION TO COMMITTEE



EDUCATION

DATA ANALYTICS BOOTCAMP
University of Kansas,
Overland Park, KS | 2019

**MASTERS OF SCIENCE IN
MANAGEMENT**
Baker University,
Overland Park, KS

**BACHELORS OF SCIENCE IN
ACCOUNTING**
Emporia State University,
Emporia, KS

CONTACT / SOCIAL

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ABOUT

A Technology and Solutions leader with extensive experience in delivering business and operations solutions for cost efficiencies and business growth. Broad revenue management experience with the ability to create and deliver strategic and tactical solutions.

- Detail-oriented and dependable leader in creation of cross-functional business process and system solutions utilizing Waterfall and Agile development methodologies in order to drive value and improve cost controls.
- Proven experience in requirements analysis and solution design, including writing functional specs and design documents.
- Empowered and highly motivated leader driven to solve problems efficiently and cost-effectively to meet the needs of the customer and business. Broad view, ability to learn and assimilate information independently.
- Highly analytical individual experienced in developing and analyzing business cases, operational reporting and scorecards, revenue reporting and journaling.

PORTFOLIO PROJECTS

Kansas Education Level in Relation to Income

Role: Data Collection, Wrangling, Visualization and Presentation

The goal was to see if there is a positive correlation between higher earnings and higher levels of education. Used pandas and matplotlib libraries to clean and graphed data to make a determination. Used a simple regression model to predict the median income based on population.

Movie Genre Prediction

Role: Data Collection, Machine Learning and Presentation

The focus of this project was to be able to predict the sentiment and genre of a movie based on a movie's plot and review. I was responsible for the machine learning portion using Scikit Learn libraries to build a model that would predict the genre based on the movie plot and integrating it with the web scraping API from the IMDB and New York Time website.

WORK EXPERIENCE

FINANCE BILLING PROGRAM AND OPERATIONS MANAGER

CenturyLink, Overland Park, KS | 2006 - Present

- Billing Product Owner that leads and manages cross-functional teams in the delivery of 120+ revenue enablement and cost efficiency projects per year.
- Leads and supports report creation, analysis and delivery including model creation for credits generation.
- Integration expertise in access billing system conversions: 2011 – 2018 adding \$3B per year to the existing platform and retiring the existing platform across 3 separate conversions.

FINANCE BILLING INTEGRATION PROGRAM MANAGER

The responsibilities were focused on the billing system conversion and operational integration between December 2009 and August 2011, resulting in merger synergies of operational and system resources and combined billing platform of 1B+ per year in revenue.

FINANCE REVENUE CHANGE MANAGEMENT CONSULTANT

The responsibilities were focused on interfacing with the Industry forums, Regulatory, Product, Accounting and Operations team in the creation of cost-effective system solutions for new revenue and automation. Also supported the transition and spin-off of systems in the stand-up of a new company.