

# Strategic Excellence Partners GmbH

*Transforming Vision into Sustainable Value*

**Mariahilfer Strasse 88/3/11, 1070 Wien**

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FN 123789x, Handelsgericht Wien

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**CMC-AT-2020-4567 | ISO 20700:2019 certified**

WKO Fachgruppe UBIT - Unternehmensberatung, Buchhaltung und IT,  
Mitglied seit 2018

## SEP-2025-00234

MANAGEMENT CONSULTING  
INVOICE

**28.08.2025**

Project Lead: Dr. Michael Stratege,  
Senior Partner

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# Executive Project Summary

**Project Objective:**

Development and implementation of a comprehensive digital transformation strategy to achieve 30% operational efficiency improvement and €12M cost reduction by 2027, while establishing sustainable competitive advantages in core markets.

**Projected 3-Year ROI: 450% (€54M value creation)**

**Key Results Achieved:**

- Digital Transformation Roadmap with 47 prioritized initiatives across 5 business units
- Organizational Design Framework enabling agile methodologies for 1,200+ employees
- Change Management Strategy with structured 18-month implementation timeline
- Quick-Win Initiative Portfolio delivering €2.3M immediate cost savings
- Technology Architecture Blueprint supporting scalable growth to €500M revenue

**Next Steps:** Phase 3 Implementation Support commencing October 2025 with dedicated on-site presence

## Client

**Global Industries AG**

Dr. Christina Steiner, MBA (Chief Executive Officer)

Industriezeile 500

4020 Linz

UID: ATU58741236

**Framework Agreement:** Master Service Agreement MSA-2024-0089 dated 15.01.2024

## Consultant

**Strategic Excellence Partners GmbH**

Managing Partner: Mag. Dr. Andreas Berater, CMC

Mariahilfer Strasse 88/3/11

1070 Wien

**Professional Liability:** Berufshaftpflichtversicherung: Zürich Versicherung AG, Police Nr. BH-2024-789456 (€ 2.000.000)

INVOICE NUMBER:

SEP-2025-00234

SERVICE PERIOD:

01.07.2025 - 31.08.2025

PAYMENT TERMS:

27.09.2025

Project Phase	Service Description	Consultant Level	Days	Daily Rate	Total
Strategic Assessment & Current State Analysis	Comprehensive business diagnostic including process analysis, technology audit, organizational maturity assessment, and competitive benchmarking against industry leaders	Senior Partner (McKinsey/Bain trained)	8	€ 2400.00	€ 19200.00
Digital Strategy Development & Roadmapping	Executive strategy workshops, scenario planning, digital maturity assessment, technology selection framework, and detailed implementation roadmap with milestone definition	Senior Partner (Digital Strategy Specialist)	12	€ 2400.00	€ 28800.00
Solution Architecture &	Detailed technical concepts, financial modeling, business case validation,	Principal Consultant (15+ years experience)	15	€ 1800.00	€ 27000.00

Project Phase	Service Description	Consultant Level	Days	Daily Rate	Total
<b>Business Case Development</b>	risk assessment frameworks, and comprehensive implementation planning with resource allocation				
<b>Change Management &amp; Organizational Design</b>	Stakeholder engagement strategy, communication framework design, training curriculum development, and organizational capability building for sustainable transformation	<i>Senior Consultant (Change Management certified)</i>	10	€ 1400.00	€ 14000.00
<b>Program Management &amp; Governance Framework</b>	Project leadership, steering committee facilitation, progress reporting, risk mitigation, and comprehensive documentation of methodologies and best practices	<i>Senior Consultant (PMP certified)</i>	8	€ 1400.00	€ 11200.00
<b>Travel Time &amp; Remote Coordination</b>	Travel time Wien-Linz executive sessions, remote coordination activities, and preparation time for stakeholder meetings (charged at 50% standard rate)	<i>Mixed Team (Various levels)</i>	6	€ 900.00	€ 5400.00

Project Expenses & Reimbursables			
Description	Quantity	Unit Price	Total
Executive Business Class Rail Transport Wien-Linz ÖBB	18	€ 78.00	€ 1404.00

Description	Quantity	Unit Price	Total
Premium Hotel Accommodation Linz (business-grade facilities)	12	€ 145.00	€ 1740.00
Per Diem Allowance (Austrian Government Standard Rate)	12	€ 26.40	€ 316.80
Executive Workshop Materials, Facilitation Supplies & Catering	1	€ 1250.00	€ 1250.00
Industry Research Subscriptions & Benchmark Data Access	1	€ 850.00	€ 850.00

### Success Fee Agreement

Performance-based success fee contingent upon achievement of verified cost savings exceeding €2.0M within first 12 months of implementation, as measured by independent third-party audit

**Success Rate:** 5% | **Maximum:** € 75000.00

**Due Date:** Due upon independent verification Q2/2026

**Current Status:** Performance metrics tracking initiated - not yet due

Consulting Fees: € 105600.00

Expenses & Reimbursables: € 5560.80

Subtotal: € 111160.80

Volume Discount (5%): - € 5558.04

Net Amount: € 105602.76

Value Added Tax (20%): € 21120.55

**Total Invoice Amount: € 126723.31**

## Legal Framework & Professional Standards

**Confidentiality:** All project deliverables, methodologies, and business intelligence are subject to strictest confidentiality per executed NDA-2024-089 dated 10.01.2024. DSGVO compliance verified.

**Intellectual Property:** All intellectual property rights, including methodologies, frameworks, and deliverable content, transfer to client upon complete payment fulfillment, subject to our standard template and methodology retention rights.

**Limitation of Liability:** Professional liability limitation applies as permitted under Austrian law (maximum liability capped at total engagement value). Coverage provided through Zürich Versicherung professional indemnity policy.

**Benchmark References:** Benchmark data and industry comparisons based on proprietary research study 'Digital Excellence Index Austria 2025' (n=127 enterprises) and international best practice analysis across DACH region.

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Payment due within 30 days net. Bank: Bank Austria UniCredit | IBAN: AT45 1200 0100 1234 5678 | BIC: BKAUATWW

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**Global Industries AG**

Dr. Christina Steiner, MBA

**PREMIUM MANAGEMENT CONSULTING SERVICES**

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