

Strategic Excellence Partners GmbH

Transforming Vision into Sustainable Value

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FN 123789x, Handelsgericht Wien

SEP-2025-00234

MANAGEMENT CONSULTING
INVOICE

28.08.2025

Project Lead: Dr. Michael Stratege, Senior
Partner

CMC-AT-2020-4567 | ISO 20700:2019 certified

WKO Fachgruppe UBIT - Unternehmensberatung, Buchhaltung und IT,
Mitglied seit 2018

Executive Project Summary

Project Objective:

Development and implementation of a comprehensive digital transformation strategy to achieve 30% operational efficiency improvement and €12M cost reduction by 2027, while establishing sustainable competitive advantages in core markets.

Projected 3-Year ROI:

450%

(€54M value creation)

Key Results Achieved:

- Digital Transformation Roadmap with 47 prioritized initiatives across 5 business units
- Organizational Design Framework enabling agile methodologies for 1,200+ employees
- Change Management Strategy with structured 18-month implementation timeline
- Quick-Win Initiative Portfolio delivering €2.3M immediate cost savings
- Technology Architecture Blueprint supporting scalable growth to €500M revenue

Next Steps: Phase 3 Implementation Support commencing October 2025 with dedicated on-site presence

Client

Global Industries AG

Consultant

Strategic Excellence Partners GmbH

Dr. Christina Steiner, MBA (Chief Executive Officer)	Managing Partner: Mag. Dr. Andreas Berater, CMC
Industriezeile 500	Mariahilfer Strasse 88/3/11
4020 Linz	1070 Wien
UID: ATU58741236	Professional Liability:
Framework Agreement: Master Service Agreement MSA-2024-0089 dated 15.01.2024	Berufshaftpflichtversicherung: Zürich
	Versicherung AG, Police Nr. BH-2024-789456 (€ 2.000.000)

INVOICE NUMBER:	SERVICE PERIOD:	PAYMENT TERMS:
SEP-2025-00234	01.07.2025 - 31.08.2025	27.09.2025

Project Phase	Service Description	Consultant Level	Days	Daily Rate	Total
Strategic Assessment & Current State Analysis	Comprehensive business diagnostic including process analysis, technology audit, organizational maturity assessment, and competitive benchmarking against industry leaders	Senior Partner (McKinsey/Bain trained)	8	€ 2400.00	€ 19200.00
Digital Strategy Development & Roadmapping	Executive strategy workshops, scenario planning, digital maturity assessment, technology selection framework, and detailed implementation roadmap with milestone definition	Senior Partner (Digital Strategy Specialist)	12	€ 2400.00	€ 28800.00
Solution Architecture & Business Case Development	Detailed technical concepts, financial modeling, business case validation, risk assessment frameworks, and comprehensive implementation planning with resource allocation	Principal Consultant (15+ years experience)	15	€ 1800.00	€ 27000.00
Change Management & Organizational Design	Stakeholder engagement strategy, communication framework design, training curriculum development, and organizational capability building for sustainable transformation	Senior Consultant (Change Management certified)	10	€ 1400.00	€ 14000.00

Project Phase	Service Description	Consultant Level	Days	Daily Rate	Total
Program Management & Governance Framework	Project leadership, steering committee facilitation, progress reporting, risk mitigation, and comprehensive documentation of methodologies and best practices	Senior Consultant (PMP certified)	8	€ 1400.00	€ 11200.00
Travel Time & Remote Coordination	Travel time Wien-Linz executive sessions, remote coordination activities, and preparation time for stakeholder meetings (charged at 50% standard rate)	Mixed Team (Various levels)	6	€ 900.00	€ 5400.00

Project Expenses & Reimbursables			
Description	Quantity	Unit Price	Total
Executive Business Class Rail Transport Wien-Linz ÖBB	18	€ 78.00	€ 1404.00
Premium Hotel Accommodation Linz (business-grade facilities)	12	€ 145.00	€ 1740.00
Per Diem Allowance (Austrian Government Standard Rate)	12	€ 26.40	€ 316.80
Executive Workshop Materials, Facilitation Supplies & Catering	1	€ 1250.00	€ 1250.00
Industry Research Subscriptions & Benchmark Data Access	1	€ 850.00	€ 850.00

Success Fee Agreement

Performance-based success fee contingent upon achievement of verified cost savings exceeding €2.0M within first 12 months of implementation, as measured by independent third-party audit

Success Rate: 5% | **Maximum:** € 75000.00

Due Date: Due upon independent verification Q2/2026

Current Status: Performance metrics tracking initiated - not yet due

Consulting Fees:	€ 105600.00
Expenses & Reimbursables:	€ 5560.80
Subtotal:	€ 111160.80
Volume Discount (5%):	- € 5558.04
Net Amount:	€ 105602.76
Value Added Tax (20%):	€ 21120.55
Total Invoice Amount:	€ 126723.31

Legal Framework & Professional Standards

Confidentiality: All project deliverables, methodologies, and business intelligence are subject to strictest confidentiality per executed NDA-2024-089 dated 10.01.2024. DSGVO compliance verified.

Intellectual Property: All intellectual property rights, including methodologies, frameworks, and deliverable content, transfer to client upon complete payment fulfillment, subject to our standard template and methodology retention rights.

Limitation of Liability: Professional liability limitation applies as permitted under Austrian law (maximum liability capped at total engagement value). Coverage provided through Zürich Versicherung professional indemnity policy.

Benchmark References: Benchmark data and industry comparisons based on proprietary research study 'Digital Excellence Index Austria 2025' (n=127 enterprises) and international best practice analysis across DACH region.

Payment due within 30 days net. Bank: Bank Austria UniCredit | IBAN: AT45 1200 0100 1234 5678 | BIC: BKAUATWW

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