

# Amr Wahdan

CS student with a solid math/stat background and an exceptional sales pitch.  
Virtual assistant, ACQ. manager, and a cold caller.

(+20) 106-235-6288 | aaamwahdan@gmail.com



## Tech Skills

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I have worked with a number of dialers: ReadyMode, BatchDialer, CallTools, and Convoso; and a number of CRMs: salesforce, GoHighlevel, and custom CRMs. I am also familiar with websites like PropStream, HousingAlerts, REISift, Zillow, RedFin, and realtor.com. I have good-enough programming skills that allow me to maintain any company software – dialer back-end, skiptracing scripts, etc.

## Computer languages

- R – Fair experience & commitment due to a number of college projects.
- Python – Basic scripting and numpy.
- Bash – Great skills from daily use.
- L<sup>A</sup>T<sub>E</sub>X – Advanced skills with extensive use due to math background.
- Basic web suite (HTML, vanilla CSS, basic JS, and some static site generators).

## Human languages

- Arabic – Native speaker
- English – Native-like speaker (112/120 TOEFL score)

## Education

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- *Bachelor of Science (June 2025)*
- *Major in Computer Science & minor in Statistics*

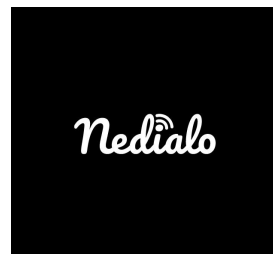
## Work Experience

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### ***CLIENT ACQ.***

Nedialo — Virtual assistant company

- Reaching out to potential clients and securing new deals.
- On-boarding clients and following up with current ones.
- Driving growth and expanding market presence.
- Monthly average of 16-20 appointments booked; 2-3 on-boardings

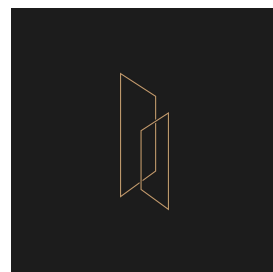


September 2023  
June 2023

### ***COLD CALLER***

Teletarget — Tele-marketing company

- Calling realtors (B2B) and wholesalers about off-market properties & assignment contracts.
- Retained my position as a top achiever (top 3).
- Helped create new camps and revived dead ones.
- Helped stabilize management amid company fracture.

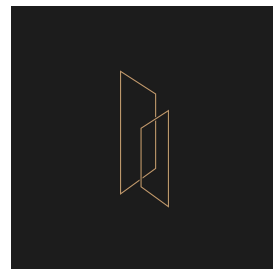


September 2023  
June 2023

### ***COLD CALLER***

Teletarget — Tele-marketing company

- Calling home owners and gauging selling interest within camp criteria.
- Was a top achiever the entire time there.
- Had a daily average of around 6 leads per shift.
- Was offered a promotion to the QC department.



October 2022  
June 2022

## ***COLD CALLER***

Proper Business solutions — Tele-marketing company

- Calling home owners and qualifying leads.
- One of select few who got 5+ leads per shift.
- Broke the spell of dead campaigns.
- Was known as the most helpful colleague there.



June 2022  
March 2022

## **Volunteering and Leadership Roles**

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- ***Egyptian Syndicate of Scientific Professions***: vice head of the public relations committee; responsible for representing the syndicate, brokering new deals, and revitalizing existing ones.
- ***Egyptian Collegiate Programming Contest***: community leader of the faculty of science competitive programming community; responsible for handling all official communications on behalf of the faculty, informing participants about the rules & regulations, and organizing the trip to the contest.
- ***Bibliotheca Alexandrina***: head of the toddlers dept.; responsible for organizing science sessions, ensuring the safety and well-being of the participants, and informing parents/guardians about available sessions and upcoming events.
- ***Egyptian Food Bank***: ERP specialist; responsible for tracking supplies, making deliveries, and informing management of needed shipment. I managed lots of excel sheets and helped the accountant there.
- ***Asafra Faith Church***: organizational volunteer helping out with the yearly grand Christmas celebration; responsible for assisting guests, tracking supplies, and taking pictures of the event.

## **Personal Qualities**

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- ***Punctual***
- ***Professional***
- ***Team player***
- ***Tech savvy***
- ***Leader***