# Amr Wahdan

CS student with a soild math/stat background and an exceptional sales pitch. Virtual assistant, ACQ. manager, and a cold caller.

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#### Tech Skilss

I have worked with a number of dialers: ReadyMode, BatchDialer, CallTools, and Convoso; and a number of CRMs: salesforce, GoHighlevel, and custom CRMs. I am also familiar with websites like PropStream, HousingAlerts, REISift, Zillow, RedFin, and realtor.com. I have good-enough programming skills that allow me to maintain any company software – dialer back-end, skiptracing scripts, etc.

### Computer languages

- R Fair experience & commitment due to a number of college proects.
- Python Basic scripting and numpy.
- Bash Great skills from daily use.
- LaTeX Advanced skills with extensive use due to math background.
- Basic web suite (HTML, vanilla CSS, basic JS, and some static site generators).

# Human languages

- Arabic Native speaker
- English Native-like speaker (112/120 TOEFL score)

### Education



- Bachelor of Science (June 2025)
- Major in Computer Science & minor in Statistics

## Work Experience

## CLIENT ACQ.

Nedialo — Virtual assistant company

- Reaching out to potential clients and securing new deals.
- On-boarding clients and following up with current ones.
- Driving growth and expanding market presence.
- Monthly average of 16-20 appointments booked; 2-3 onboardings



September 2023 June 2023

#### COLD CALLER

Teletarget — Tele-marketing company

- Calling realtors (B2B) and wholesalers about offmarket properties & assignment contracts.
- Retained my position as a top achiever (top 3).
- Helped create new camps and revived dead ones.
- Helped stabilize management amid company fracture.



September 2023 June 2023

#### COLD CALLER

Teletarget — Tele-marketing company

- Calling home owners and gauging selling interest within camp criteria.
- Was a top achiever the entire time there.
- Had a daily average of around 6 leads per shift.
- Was offered a promotion to the QC department.



October 2022 June 2022

### COLD CALLER

Proper Business solutions — Tele-marketing company

- Calling home owners and qualifying leads.
- One of select few who got 5+ leads per shift.
- Broke the spell of dead campaigns.
- Was known as the most helpful colleague there.



June 2022 March 2022

## Volunteering and Leadership Roles

- Egyptian Syndicate of Scientific Professions: vice head of the public relations committee; responsible for representing the syndicate, brokering new deals, and revitalizing existing ones.
- Egyptian Collegiate Programming Contest: community leader of the faculty of science competetive programming community; responsible for handeling all official communications on behalf of the faculty, informing participants about the rules & regulations, and organizing the trip to the contest.
- *Bibliotheca Alexandrina*: head of the toddlers dept.; responsible for organizing science sessions, ensuring the safety and well-being of the participants, and informing parents/guardians about available sessions and upcoming events.
- Egyptian Food Bank: ERP specialist; responsible for tracking supplies, making deliveries, and informing management of needed shipment. I managed lots of excel sheets and helped the accountant there.
- Asafra Faith Church: organizational volunteer helping out with the yearly grand Christmas celebration; responsible for assisting guests, tracking supplies, and taking pictures of the event.

# Personal Qualities

ullet Punctual ullet Professional ullet Team player ullet Tech savvy ullet Leader