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## Supply Chain Dynamics with Python

**Introduction:** The **Supply Chain** orchestrates the journey of goods, from production to delivery, shaping customer value. In this article, we explore **Supply Chain Analysis** using Python.

**Dataset:** Our dataset, from a **Fashion and Beauty startup**, encapsulates stages like **sourcing, manufacturing, transportation, inventory, sales, and customer demographics**.

**Key Steps:**

- 1. **Data Collection:** Gather comprehensive data spanning the supply chain stages.
- 2. **Data Preparation:** Cleanse and refine the dataset for analysis.
- 3. **Exploratory Data Analysis (EDA):** Unveil structural intricacies, distributions, and trends.
- 4. **Supply Chain Analysis:** Analyze sourcing, manufacturing, transportation, inventory, sales, and customer data.
- 5. **Visualization:** Craft insightful visualizations for clear communication.
- 6. **Insights and Recommendations:** Derive actionable insights to enhance supply chain efficiency.
- 7. **Implementation and Monitoring:** Execute enhancements and monitor performance for ongoing optimization.

Leverage Python and libraries like **Pandas, Matplotlib, and Seaborn** for a transformative journey through Supply Chain Analysis.

```
# Mounting to you own Google Colab drive
from google.colab import drive
try:
    drive.mount('/gdrive')
except:
    drive.mount('/content/gdrive', force_remount=True)

%cd '/gdrive/MyDrive/projects'

import pandas as pd
import plotly.express as px
import plotly.io as pio
import plotly.graph_objects as go
pio.templates.default = "plotly_white"

data = pd.read_csv('/gdrive/My Drive/projects/supply_chain_data.csv')
print(data.head())

Drive already mounted at /gdrive; to attempt to forcibly remount, call drive.mount("/gdrive", force_remount=True)
/gdrive/MyDrive/projects
Product type  SKU  Price  Availability  Number of products sold \
0  haircare  SKU0  69.808006  55  802
1  skincare  SKU1  14.843523  95  736
2  haircare  SKU2  11.319683  34  8
3  skincare  SKU3  61.163343  68  83
4  skincare  SKU4  4.805496  26  871

Revenue generated  Customer demographics  Stock levels  Lead times \
0  8661.996792  Non-binary  58  7
1  7460.900065  Female  53  30
2  9577.749626  Unknown  1  10
3  7766.836426  Non-binary  23  13
4  2686.505152  Non-binary  5  3

Order quantities  ...  Location  Lead time  Production volumes \
0  96  ...  Mumbai  29  215
1  37  ...  Mumbai  23  517
2  88  ...  Mumbai  12  971
3  59  ...  Kolkata  24  937
```

4	56	...	Delhi	5	414
Manufacturing lead time Manufacturing costs Inspection results \					
0	29	46.279879	Pending		
1	30	33.616769	Pending		
2	27	30.688019	Pending		
3	18	35.624741	Fail		
4	3	92.065161	Fail		
Defect rates Transportation modes Routes Costs					
0	0.226410	Road	Route B	187.752075	
1	4.854068	Road	Route B	503.065579	
2	4.580593	Air	Route C	141.920282	
3	4.746649	Rail	Route A	254.776159	
4	3.145580	Air	Route A	923.440632	
[5 rows x 24 columns]					

```
print(data.describe())
```

Price Availability Number of products sold Revenue generated \					
count	100.000000	100.000000	100.000000	100.000000	
mean	49.462461	48.400000	460.990000	5776.048187	
std	31.168193	30.743317	303.780074	2732.841744	
min	1.699976	1.000000	8.000000	1061.618523	
25%	19.597823	22.750000	184.250000	2812.847151	
50%	51.239831	43.500000	392.500000	6006.352023	
75%	77.198228	75.000000	704.250000	8253.976921	
max	99.171329	100.000000	996.000000	9866.465458	
Stock levels Lead times Order quantities Shipping times \					
count	100.000000	100.000000	100.000000	100.000000	
mean	47.770000	15.960000	49.220000	5.750000	
std	31.369372	8.785801	26.784429	2.724283	
min	0.000000	1.000000	1.000000	1.000000	
25%	16.750000	8.000000	26.000000	3.750000	
50%	47.500000	17.000000	52.000000	6.000000	
75%	73.000000	24.000000	71.250000	8.000000	
max	100.000000	30.000000	96.000000	10.000000	
Shipping costs Lead time Production volumes \					
count	100.000000	100.000000	100.000000		
mean	5.548149	17.080000	567.840000		
std	2.651376	8.846251	263.046861		
min	1.013487	1.000000	104.000000		
25%	3.540248	10.000000	352.000000		
50%	5.320534	18.000000	568.500000		
75%	7.601695	25.000000	797.000000		
max	9.929816	30.000000	985.000000		
Manufacturing lead time Manufacturing costs Defect rates Costs					
count	100.00000	100.000000	100.000000	100.000000	
mean	14.77000	47.266693	2.277158	529.245782	
std	8.91243	28.982841	1.461366	258.301696	
min	1.00000	1.085069	0.018608	103.916248	
25%	7.00000	22.983299	1.009650	318.778455	
50%	14.00000	45.905622	2.141863	520.430444	
75%	23.00000	68.621026	3.563995	763.078231	
max	30.00000	99.466109	4.939255	997.413450	

Lets's analyze the relationship between the price of products and the revenue generated.

```
fig = px.scatter(data, x='Price',
                  y='Revenue generated',
                  color='Product type',
                  hover_data=['Number of products sold'],
                  trendline="ols")
fig.show()
```





Skincare products stand out as the primary revenue generators for the company, with sales positively correlated to **higher product prices**. Now, let's delve into the distribution of **sales across different product types**.

```
sales_data = data.groupby('Product type')['Number of products sold'].sum().reset_index()

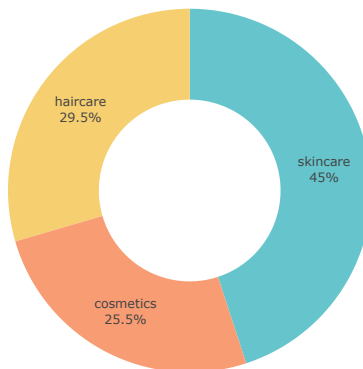
pie_chart = px.pie(sales_data, values='Number of products sold', names='Product type',
                   title='Sales by Product Type',
                   hover_data=['Number of products sold'],
                   hole=0.5,
                   color_discrete_sequence=px.colors.qualitative.Pastel)

pie_chart.update_traces(textposition='inside', textinfo='percent+label')
pie_chart.show()
```





## Sales by Product Type

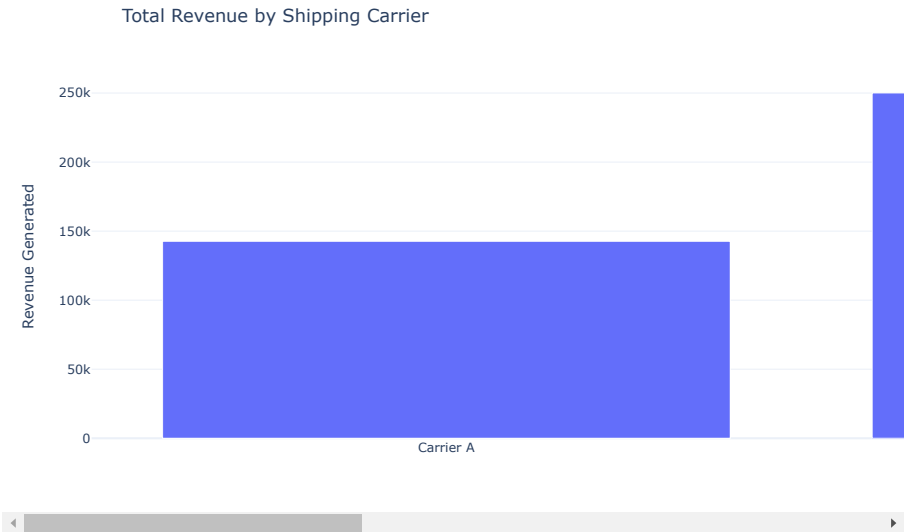


A significant portion of the business, **45%**, stems from **skincare products**, while **haircare** and **cosmetics** contribute **29.5%** and **25.5%**, respectively. Now, let's examine the **total revenue** attributed to **shipping carriers**.

The company's revenue distribution underscores the dominance of skincare products, accounting for **45%** of the total revenue. Meanwhile, **haircare** and **cosmetics** contribute **29.5%** and **25.5%**, respectively. With this insight into product-based revenue proportions, let's turn our attention to understanding the impact of **shipping carriers** on overall revenue generation.

```
total_revenue = data.groupby('Shipping carriers')['Revenue generated'].sum().reset_index()
fig = go.Figure()
fig.add_trace(go.Bar(x=total_revenue['Shipping carriers'],
                    y=total_revenue['Revenue generated'])))
fig.update_layout(title='Total Revenue by Shipping Carrier',
                  xaxis_title='Shipping Carrier',
                  yaxis_title='Revenue Generated')
fig.show()
```





The company employs three carriers for transportation, with Carrier B notably contributing to **higher revenue generation**. Now, let's shift focus to examine the **average lead time** and **average manufacturing costs** across all products in the company's portfolio.

```
avg_lead_time = data.groupby('Product type')['Lead time'].mean().reset_index()
avg_manufacturing_costs = data.groupby('Product type')['Manufacturing costs'].mean().reset_index()
result = pd.merge(avg_lead_time, avg_manufacturing_costs, on='Product type')
result.rename(columns={'Lead time': 'Average Lead Time', 'Manufacturing costs': 'Average Manufacturing Costs'}, inplace=True)
print(result)
```

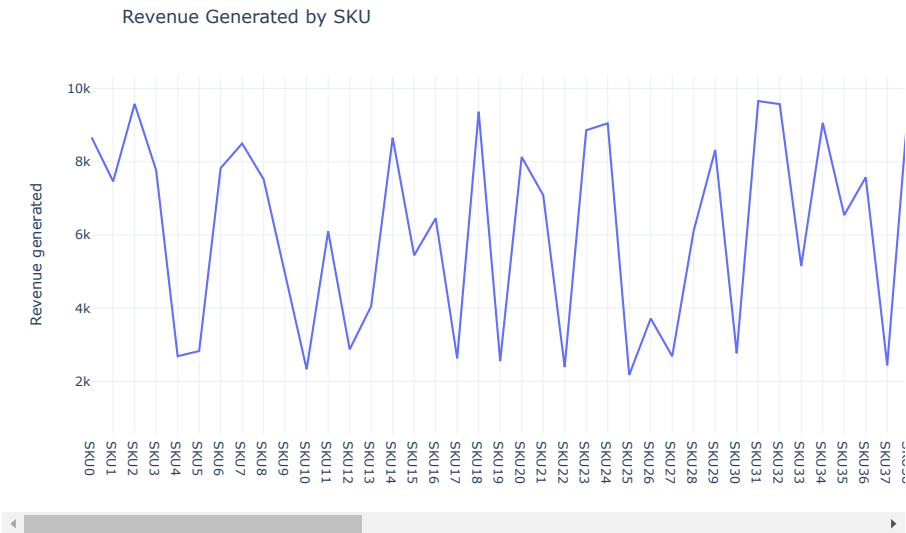
	Product type	Average Lead Time	Average Manufacturing Costs
0	cosmetics	13.538462	43.052740
1	haircare	18.705882	48.457993
2	skincare	18.000000	48.993157

SKUs

In the dataset, there's a column labeled **SKUs**—a term you might encounter for the first time. **SKU**, an acronym for **Stock Keeping Units**, serves as a vital tool for companies to meticulously track their diverse range of products. Picture a sprawling toy store teeming with myriad toys. Each toy, while distinct in name and price, necessitates a unique identifier to monitor its inventory accurately. Thus, every toy is assigned a **unique code**, akin to a confidential number known exclusively to the store —a code referred to as **SKU**.

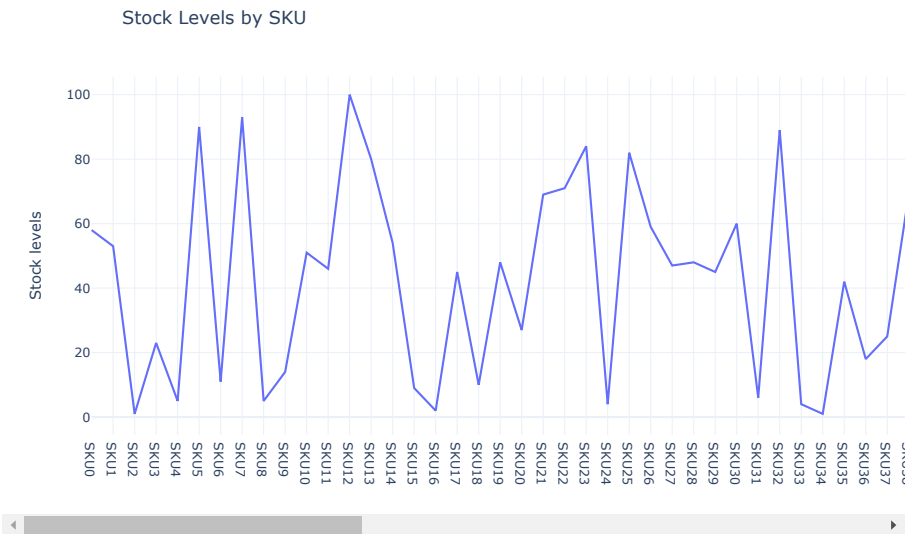
The **SKU**, or **Stock Keeping Unit**, serves as a crucial inventory management component for businesses. It provides a unique identifier for each product in a company's inventory, allowing for precise tracking and management. Consider a scenario in a bustling toy store where an extensive array of toys fills the shelves. While each toy possesses its own distinct characteristics such as name and price, the need arises to efficiently monitor and manage their inventory levels. Enter the **SKU**, a secret code assigned to each toy, enabling the store to accurately track stock levels, manage replenishments, and facilitate efficient operations. Thus, the **SKU** serves as a cornerstone in the realm of inventory management, ensuring seamless operations and optimal customer satisfaction.

```
revenue_chart = px.line(data, x='SKU',
                        y='Revenue generated',
                        title='Revenue Generated by SKU')
revenue_chart.show()
```

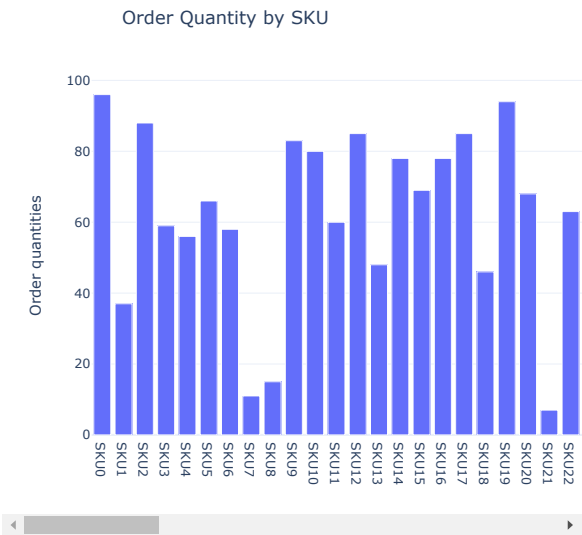


In the dataset, another column labeled "Stock levels" awaits exploration. Stock levels represent the quantified inventory count of products within a store or business. Let's delve into the stock levels attributed to each SKU, shedding light on the intricacies of inventory management within the company.

```
stock_chart = px.line(data, x='SKU',
                      y='Stock levels',
                      title='Stock Levels by SKU')
stock_chart.show()
```



```
#A look at the order quantity of each SKU
order_quantity_chart = px.bar(data, x='SKU',
                              y='Order quantities',
                              title='Order Quantity by SKU')
order_quantity_chart.show()
```



Cost Analysis

In the dataset, another column labeled "Stock levels" awaits exploration. Stock levels represent the quantified inventory count of products within a store or business. Let's delve into the stock levels attributed to each SKU, shedding light on the intricacies of inventory management within the company.

```
shipping_cost_chart = px.bar(data, x='Shipping carriers',
                             y='Shipping costs',
                             title='Shipping Costs by Carrier')
shipping_cost_chart.show()
```



Following our visualization revealing Carrier B's significant revenue contribution despite being the most costly among the carriers, let's delve into the distribution of costs across transportation modes. This analysis aims to provide insights into how expenses are allocated among different modes of transportation utilized by the company.

```
transportation_chart = px.pie(data,
                               values='Costs',
                               names='Transportation modes',
                               title='Cost Distribution by Transportation Mode',
                               hole=0.5,
                               color_discrete_sequence=px.colors.qualitative.Pastel)
transportation_chart.show()
```



Cost Distribution by Transportation Mode

Average Defect Rates

Within supply chain management, understanding and managing product quality is paramount. The defect rate, representing the percentage of products that exhibit flaws or damage post-shipping, serves as a critical metric for assessing quality control measures. In this analysis, we delve into the dataset to unveil the average defect rate across all product types. By examining this key indicator, we aim to gain insights into the overall quality performance within the supply chain, identifying areas for improvement and optimization.

```
defect_rates_by_product = data.groupby('Product type')['Defect rates'].mean().reset_index()

fig = px.bar(defect_rates_by_product, x='Product type', y='Defect rates',
             title='Average Defect Rates by Product Type')
fig.show()
```



Having identified higher defect rates among haircare products, our focus now shifts to scrutinizing defect rates by mode of transportation. This analysis aims to unravel any correlations between transportation modes and product quality discrepancies. By delving into defect rates across different modes of transportation, we seek to uncover insights that could inform strategic decisions aimed at mitigating quality issues within the supply chain.

