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Probabilistic Tensor Factorization for Tensor Completion Hanhuai Shan, Arindam Banerjee, and Ramesh Natarajan

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## Probabilistic Tensor Factorization for Tensor Completion

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### Abstract

Multi-way tensor datasets emerge naturally in a variety of domains, such as recommendation systems, bioinformatics, and retail data analysis. The data in these domains usually contains a large number of missing entries. Therefore, many applications in those domains aim at missing value prediction, which boils down to a tensor completion problem. While tensor factorization algorithms can be a potentially powerful approach to tensor completion, most existing methods have the following limitations: First, some tensor factorization algorithms are unsuitable for tensor completion since they cannot work with incomplete tensors. Second, deterministic tensor factorization algorithms can only generate point estimates for the missing entries, while in some cases, it is desirable to obtain multiple-imputation datasets which are more representative of the joint variability for the predicted missing values. Therefore, we propose probabilistic tensor factorization algorithms, which are naturally applicable to incomplete tensors to provide both point estimate and multiple imputation for the missing entries. In this paper, we mainly focus on the applications to retail sales datasets, but the framework and algorithms are applicable to other domains as well. Through extensive experiments on real-world retail sales data, we show that our models are competitive with state-of-the-art algorithms, both in prediction accuracy and running time.

### 1 Introduction

Multi-way datasets containing data measured across multiple related dimensions are increasingly important in a variety of domains, such as recommendation systems, bioinformatics, and retail systems. An important special case that is widely encountered is the three-way tensor dataset. For example, in a recommendation system, the user rates a certain product of a certain brand, which yields a "rating tensor," whose three dimensions are user, product and brand, and each entry is the rating value. In retail sales data, a product has a certain price in some store at some time, so we have a "price tensor" whose three dimensions are product, store and time, and each entry is the price. If the prices are replaced by the unit sales, we would have a similar "unit-

sales" tensor. In this paper, the exposition is targeted towards applications to tensors in retail sales data, however, the general framework is applicable to a variety of other domains as well.

The retail sales datasets mentioned above, may have missing entries due to various reasons associated with process errors in the data logging, reporting or integration steps of the data collection process. However, many important decision-support applications, such as inventory optimization, product demand forecasting, strategic product pricing etc., typically require a complete dataset with no missing entries. Therefore, an important initial task in retail sales data analysis is missing value prediction or imputation, in order to generate the required complete dataset for the relevant decisionsupport applications. In this context, the task of missing value prediction or imputation is two-fold: The first, which is relevant in most circumstances, is to obtain a point estimate for each missing value, thereby leading to a single complete data set. This is the most common task for which matrix and tensor completions [9, 1] are used. The second is to obtain multiple imputation (MI) datasets [14], i.e., multiple separate datasets containing different realizations of the relevant missing entries, which are then used in the subsequent statistical or decision-support applications from which the individual results are appropriately combined. The objective of doing MI is to capture the natural joint variability in missing data for the subsequent statistical analysis, which would be lost by only using point estimates.

A naive way to do tensor completion is to ignore the tensor structure and just use matrix completion on the data. In particular, we can perform matrix completion either on each slice of a tensor, or on a big matrix converted from a tensor (e.g., by concatenating the slices of a tensor to form a matrix). However, this naive approach has several limitations: First, it ignores the correlation that exists along certain dimensions of the dataset. Second, the number of parameters needed increases dramatically, which not only leads to potential overfitting, but also increases time and space complexity. Therefore, we work on tensors directly for tensor completion without converting them to matrices, and in fact, our results in Section 5 clearly illustrate that the matrix-based approaches take much longer

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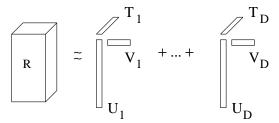


Figure 1: CP decomposition of a tensor R.

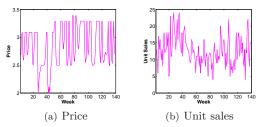


Figure 2: Price and unit sales changes of a certain product in a certain store over a period of time.

computational time than tensor based approaches, and produce poorer quality results, particularly when the fraction of missing entries is large.

Just as matrix factorization algorithms are widely used for matrix completion problems [16, 9], tensor factorizations can also be used for tensor completion. Recent years have seen considerable progresses in development of tensor factorization algorithms [8, 1, 20, 6]. However, some of these algorithms cannot work on incomplete tensors, hence are not applicable to missing value prediction [20, 6], and some can only generate point estimate for the missing entries [1]. Therefore, in this paper, we propose probabilistic tensor factorizations, which can be used for both point estimate and multiple imputation in missing value prediction. The main idea is to capture the latent structure of a tensor through a probabilistic factorization framework, and the latent structure is used for prediction. In particular, we propose two models—parametric probabilistic tensor factorization (PPTF) and Bayesian probabilistic tensor factorization (BPTF). Both of them are instances of CANDECOMP/PARAFAC (CP) tensor decomposition [8], which is a commonly used tensor model for factorization. As shown in Figure 1, CP decomposition factorizes a tensor into a summation of rank-one tensors. where U, V and T are the latent factors. In PPTF, the latent factors are assumed to be generated from Gaussian distributions, and each entry in the tensor is also generated from a Gaussian whose mean is determined by the latent factors. BPTF generalizes PPTF to a full Bayesian model. It provides the posterior distribution on missing entries, so multiple samples can be obtained from this posterior distribution for the missing entries.

In retail sales data, one dimension of the tensor is time, but plotting out the price and unit sales, as shown for a certain product over a period of time in Figure 2, we can see that the price and unit sales can change abruptly over time. Furthermore, the price is more strongly related to the corresponding price for the same product in other stores at the same time, rather than to the lagged values of the price in the same store itself. Therefore, we ignore the time dependency in our algorithm, which makes the model simple and efficient, and potentially applicable to other general tensor data which do not have a time-like dimension. In the experiment, we show that our algorithms achieve competitive performance on retail sales data compared to other algorithms in terms of prediction accuracy and running time, including a recent model explicitly capturing the temporal dependency [23].

The rest of the paper is organized as follows: Section 2 has a brief discussion on related work. In Section 3 and 4, we propose PPTF and BPTF respectively. We show experimental results in Section 5 and conclude in Section 6.

### 2 Related Work

We briefly review matrix and tensor factorization algorithms for missing value prediction, and provide some background for retail sales data analysis.

Matrix-factorization based algorithms have been used for matrix completion problem, such as [12] which uses regularized singular value decomposition for missing value prediction and [15] which describes a probabilistic framework for matrix factorization. Tensor factorization algorithms are usually generalizations of matrix factorization. In particular, PPTF and BPTF models proposed in this paper are generalizations of parametric probabilistic matrix factorizations (PPMF) in [19], and Bayesian probabilistic matrix factorizations (BPMF) in [16] respectively. However, PPTF and BPTF are able to capture the correlation along the additional dimension. Also, they are substantially faster than performing matrix factorization algorithms on flattened matrices converted from the tensor.

There has been some work on tensor factorization with missing data: [21] and [1] formulate the CP model as a weighted least-squares problem with a weight 1 on non-missing entries and 0 for the missing entries, so that the reduced models only minimize the tensor approximation error on the non-missing entries. [10] proposes a tensor completion algorithm based on tensor trace norm, as a generalization of matrix trace norm. These algorithms only generate point estimates for the missing entries upon reconstruction, and therefore cannot be directly used for multiple imputation. In terms of

probabilistic methods, [13] proposes a multi-HDP model which combines multiple latent Dirichlet allocation [3] to represent a multi-way tensor, however, that model in spirit is closer to a clustering algorithm than a factorization algorithm. [5] proposes a method which works on tensors containing discrete ordinal values. Finally, [23] proposes a probabilistic factorization model using a Bayesian framework, which is similar to our BPTF model except that it also models the temporal behavior along the time dimension.

One simple strategy for predicting missing values in multi-dimensional retail datasets is to replace these missing entries with the corresponding mean values over the non-missing entries along one of the tensor dimensions. This strategy can be highly effective if the tensor entries are highly correlated along this dimension. However, the main disadvantage of this simple "mean imputation" strategy is that the completed tensor has a deflated variance along this dimension, and the correlation along the remaining dimensions is also ignored. A more sophisticated method that captures the variability in missing entries is "multiple imputation" [18], where multiple datasets are created, with each providing one realization of predicted missing entries. Although we are unaware of tensor-based methods for multiple imputation, [7] describes a technique based on using the correlation structure in cross-sectional time-series data for multiple imputation; in comparison, the approaches described here make use of the tensor structure along multiple dimensions simultaneously, not just the correlations in the cross-sectional dimension as in [7].

### 3 Parametric Probabilistic Tensor Factorization

In this section, we propose parametric probabilistic tensor factorization (PPTF), as well as a variational approximation based algorithm to learn the model.

- **3.1 PPTF** Let R be a three-dimensional tensor of size  $I \times J \times K$ , where each entry is indexed as (i, j, k), and assume there is a D-dimensional latent factor  $\mathbf{u}_i$ ,  $\mathbf{v}_j$  and  $\mathbf{t}_k$  corresponding to each i, j and k respectively. In other words, for each dimension of the tensor, we have a latent factor matrix  $U_{I \times D}$ ,  $V_{J \times D}$ , and  $T_{K \times D}$  respectively. In PPTF, the latent factors are generated from multivariate Gaussian distributions, and each entry (i, j, k) is generated from a univariate Gaussian, whose mean is determined by the corresponding latent factors on i, j, and k. The plate diagram of PPTF is given in Figure 3, and the generative process is given as follows:
  - 1. For each i,  $[i]_1^I$  ( $[i]_1^I$  is defined as i=1...I), generate  $\mathbf{u}_i \sim \mathcal{N}(\boldsymbol{\mu}_u, \boldsymbol{\Sigma}_u)$ .

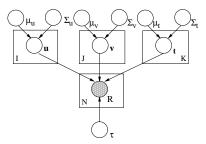


Figure 3: Graphical model for PPTF.

- 2. For each j,  $[j]_1^J$ , generate  $\mathbf{v}_j \sim \mathcal{N}(\boldsymbol{\mu}_v, \Sigma_v)$ .
- 3. For each k,  $[k]_1^K$ , generate  $\mathbf{t}_k \sim \mathcal{N}(\boldsymbol{\mu}_t, \Sigma_t)$ .
- 4. For each of N non-missing entries (i, j, k), generate  $r_{ijk} \sim \mathcal{N}(\mathbf{u}_i \cdot \mathbf{v}_j \cdot \mathbf{t}_k, \tau^2)$ , where  $\mathbf{u}_i \cdot \mathbf{v}_j \cdot \mathbf{t}_k = \sum_{d=1}^{D} u_{id}v_{jd}t_{kd}$ .

Given the generative model, the likelihood function of PPTF is as follows:

$$(3.1)$$

$$p(R|\Theta) = \int \int \int \prod_{i=1}^{I} p(\mathbf{u}_i | \boldsymbol{\mu}_u, \boldsymbol{\Sigma}_u) \prod_{j=1}^{J} p(\mathbf{v}_j | \boldsymbol{\mu}_v, \boldsymbol{\Sigma}_v)$$

$$\prod_{k=1}^{K} p(\mathbf{t}_k | \boldsymbol{\mu}_t, \boldsymbol{\Sigma}_t) \prod_{i=1}^{I} \prod_{j=1}^{J} \prod_{k=1}^{K} p(r_{ijk} | U, V, T, \tau^2)^{\delta_{ijk}} d\{U, V, T\} ,$$

where  $\Theta = \{\boldsymbol{\mu}_u, \boldsymbol{\Sigma}_u, \boldsymbol{\mu}_v, \boldsymbol{\Sigma}_v, \boldsymbol{\mu}_t, \boldsymbol{\Sigma}_t, \tau^2\}$  denotes the model parameters., and  $\delta_{ijk}$  is an indicator which takes value 0 if  $r_{ijk}$  is missing and 1 otherwise.

3.2 Variational Inference for PPTF Given R, the learning task is to learn model parameters  $\Theta$  such that  $p(R|\Theta)$  in (3.1) is maximized. A general approach is to use the expectation maximization (EM) algorithm [11], where we calculate the posterior over latent variables  $p(U, V, T|R, \Theta)$  in the E-step and estimate model parameters  $\Theta$  in the M-step. However, the calculation of posterior for PPTF is intractable, implying that a direct application of EM is not feasible. Therefore, we propose a variational EM algorithm by introducing a fully factorized distribution  $q(U, V, T|\Theta')$  as an approximation to the true posterior  $p(U, V, T|R, \Theta)$ . In particular,

$$q(U,V,T|\Theta') = \prod_{i=1}^{I} q(\mathbf{u}_{i}|\mathbf{m}_{ui}, \operatorname{diag}(\mathbf{w}_{ui}))$$
$$\prod_{j=1}^{J} p(\mathbf{v}_{j}|\mathbf{m}_{vj}, \operatorname{diag}(\mathbf{w}_{vj})) \prod_{k=1}^{K} p(\mathbf{t}_{k}|\mathbf{m}_{tk}, \operatorname{diag}(\mathbf{w}_{tk})) ,$$

where  $\Theta' = \{\mathbf{m}_{ui}, \mathbf{m}_{vj}, \mathbf{m}_{tk}, \mathbf{w}_{ui}, \mathbf{w}_{vj}, \mathbf{w}_{tk}, [i]_1^I, [j]_1^J, [k]_1^K\}$  are variational parameters. All variational parameters

are D-dimensional vectors, and  $diag(\mathbf{w}_{ui})$  denotes a square matrix with  $\mathbf{w}_{ui}$  on the diagonal.

Given  $q(U, V, T|\Theta')$ , applying Jensen's inequality [22] yields a lower bound to the original loglikelihood of R:

$$\log p(R|\Theta) \ge E_q[\log p(U, V, T, R|\Theta)] - E_q[\log q(U, V, T|\Theta')].$$

Denoting the lower bound using  $L(\Theta, \Theta')$ , it could be expanded as:

(3.2) 
$$L(\Theta, \Theta') = E_q \left[ \log \frac{p(U|\Theta)}{q(U|\Theta')} \right] + E_q \left[ \log \frac{p(V|\Theta)}{q(V|\Theta')} \right] + E_q \left[ \log \frac{p(T|\Theta)}{q(T|\Theta')} \right] + E_q \left[ \log p(R|\Theta, U, V, T) \right].$$

The first term is given by

$$E_q \left[ \log \frac{p(U|\Theta)}{q(U|\Theta')} \right] = -\frac{1}{2} \sum_{i=1}^{I} \left\{ \operatorname{Tr}(\Sigma_u^{-1} \operatorname{diag}(\mathbf{w}_{ui})) + (\mathbf{m}_{ui} - \boldsymbol{\mu}_u)^T \Sigma_u^{-1} (\mathbf{m}_{ui} - \boldsymbol{\mu}_u) \right\} + \frac{I}{2} \log |\Sigma_u^{-1}| + \frac{ID}{2} + \frac{1}{2} \sum_{i=1}^{I} \sum_{d=1}^{D} \log w_{uid},$$

and the terms  $E_q\left[\log\frac{p(V|\Theta)}{q(V|\Theta')}\right]$  and  $E_q\left[\log\frac{p(T|\Theta)}{q(T|\Theta')}\right]$  have a similar form. For  $E_q[\log p(R|\Theta,U,V,T)]$ , we have

$$E_{q}[\log p(R|U, V, T, \tau^{2})]$$

$$= -\frac{1}{2\tau^{2}} \sum_{i=1}^{I} \sum_{j=1}^{J} \sum_{k=1}^{K} \delta_{ijk} \left\{ r_{ijk}^{2} - 2r_{ijk} \sum_{d=1}^{D} E_{q}[u_{id}v_{jd}t_{kd}] + E_{q} \left[ \left( \sum_{d=1}^{D} u_{id}v_{jd}t_{kd} \right)^{2} \right] \right\} - \frac{N}{2} \log 2\pi\tau^{2} ,$$

where

$$(3.3) E_q[u_{id}v_{jd}t_{kd}] = m_{uid}m_{vjd}m_{tkd}$$

and

$$(3.4) E_{q} \left[ \left( \sum_{d=1}^{D} u_{id}v_{jd}t_{kd} \right)^{2} \right] = \left( \sum_{d=1}^{D} m_{uid}m_{vjd}m_{tkd} \right)^{2}$$

$$+ \sum_{d=1}^{D} \left( m_{uid}^{2}m_{vjd}^{2}w_{tkd} + m_{uid}^{2}w_{vjd}m_{tkd}^{2} \right)$$

$$+ w_{uid}m_{vjd}^{2}m_{tkd}^{2} + m_{uid}^{2}w_{vjd}w_{tkd} + w_{uid}m_{vjd}^{2}w_{tkd}$$

$$+ w_{uid}w_{vjd}m_{tkd}^{2} + w_{uid}w_{vjd}w_{tkd} \right).$$

The variational EM algorithm is in Algorithm 1. In the E-step, if we keep the model parameters  $\Theta$ 

### Algorithm 1 Variational inference for PPTF

Initialize the model parameters  $\{\Theta^{(0)}\}\$ 

for g=1...G do

Variational E-step: Maximize the lower bound  $L(\Theta^{(g)}, \Theta')$  in (3.2) w.r.t.  $\Theta'$ : Iterate through the variational parameters  $\{\mathbf{m}_u, \mathbf{m}_v, \mathbf{m}_t, \mathbf{w}_u, \mathbf{w}_v, \mathbf{w}_t\}$ (as in (3.5) and (3.6)) to get  $\Theta'^{(g)}$ .

Variational M-step: Maximize the lower bound  $L(\Theta, \Theta^{\prime(g)})$  in (3.2) w.r.t.  $\Theta$ . Update model parameters  $\Theta^{(g)}$  following (3.7)-(3.9).

end for

fixed, the best lower bound function could be found by maximizing  $L(\Theta, \Theta')$  w.r.t.  $\Theta'$ . In particular, we have

$$(3.5) \quad \mathbf{m}_{ui}^* = \left\{ \Sigma_u^{-1} + \frac{1}{\tau^2} \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} [\tilde{\mathbf{m}}_{jk} \tilde{\mathbf{m}}_{jk}^T + \operatorname{diag}(\mathbf{m}_{vj}^2 \circ \mathbf{w}_{tk} + \mathbf{m}_{tk}^2 \circ \mathbf{w}_{vj} + \mathbf{w}_{vj} \circ \mathbf{w}_{tk})] \right\}^{-1}$$

$$\left( \Sigma_u^{-1} \boldsymbol{\mu}_u + \frac{1}{\tau^2} \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} r_{ijk} \tilde{\mathbf{m}}_{jk} \right)$$

(3.6) 
$$w_{uid}^* = 1/\left(\Sigma_{u,dd}^{-1} + \frac{1}{\tau^2} \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} \{m_{vjd}^2 m_{tkd}^2 + m_{vjd}^2 w_{tkd} + w_{vjd} m_{tkd}^2 + w_{vjd} w_{tkd} \},$$

where  $\mathbf{m}_{vj}^2$  and  $\mathbf{m}_{tk}^2$  are elementwise square,  $\circ$  is elementwise product,  $\tilde{\mathbf{m}}_{jk} = \mathbf{m}_{vj} \circ \mathbf{m}_{tk}$ , and  $\Sigma_{u,dd}^{-1}$  is the  $d^{th}$  element on  $\Sigma_n^{-1}$ 's diagonal. The update equation for other variational parameters— $\mathbf{m}_{vj}$ ,  $\mathbf{w}_{vj}$  and  $\mathbf{m}_{tk}$ ,  $\mathbf{w}_{tk}$ —are of a similar form. The variational parameters has a dependency on each other, the algorithm thus iterates through the variational parameters several times inside the E-step.

Variational parameters  $\Theta'^*$  from the E-step gives the best lower bound function  $L(\Theta, \Theta'^*)$ . In the M-step, maximizing  $L(\Theta, \Theta'^*)$  w.r.t.  $\Theta$  yields the estimation of the model parameters:

(3.7)
$$\mu_{u}^{*} = \frac{1}{I} \sum_{i=1}^{I} \mathbf{m}_{ui}$$
(3.8)
$$\Sigma_{u}^{*} = \frac{1}{I} \sum_{i=1}^{I} \left\{ \operatorname{diag}(\mathbf{w}_{ui}) + (\mathbf{m}_{ui} - \boldsymbol{\mu}_{u})(\mathbf{m}_{ui} - \boldsymbol{\mu}_{u})^{T} \right\}$$
(3.9)
$$\Sigma_{u}^{*} = \frac{1}{I} \sum_{i=1}^{I} \sum_{i=1}^{J} \sum_{i=1}^{K} \sum_{i$$

$$\tau^{2*} = \frac{1}{N} \sum_{i=1}^{I} \sum_{j=1}^{J} \sum_{k=1}^{K} \delta_{ijk} \left\{ r_{ijk}^{2} - 2r_{ijk} \sum_{d=1}^{D} E_{q}[u_{id}v_{jd}t_{kd}] \right\}$$

$$+E_q\left[\left(\sum_{d=1}^D u_{id}v_{jd}t_{kd}\right)^2\right]\right\}$$
,

where  $E_q[u_{id}v_{jd}t_{kd}]$  and  $E_q[(\sum_d u_{id}v_{jd}t_{kd})^2]$  are given in (3.3) and (3.4). The update equation for other model parameters,  $\mu_v^*$ ,  $\Sigma_v^*$  and  $\mu_t^*$ ,  $\Sigma_t^*$ , are of a similar form.

Overall, the algorithm iterates through the E-step and M-step. After g iterations, the lower bound function becomes  $L(\Theta^{(g)}, \Theta^{\prime(g)})$ . We have

$$L(\Theta^{(g)}, \Theta'^{(g)}) \le L(\Theta^{(g)}, \Theta'^{(g+1)}) \le L(\Theta^{(g+1)}, \Theta'^{(g+1)})$$
.

The first inequality holds because in the E-step,  $\Theta'^{(g+1)}$  maximizes  $L(\Theta^{(g)}, \Theta')$ , and the second inequality holds because in the M-step  $\Theta^{(g+1)}$  maximizes  $L(\Theta, \Theta'^{(g+1)})$ . Therefore, the lower bound function  $L(\Theta, \Theta')$  keeps on increasing during the iteration. In Algorithm 1, we set a fixed number of iterations G, but in practice, we can stop the iteration when the log-likelihood stops changing or we can use an early stopping strategy which is given in the experiment section.

For time complexity, in each variational EM step, the time takes by each iteration of E-step is  $O(D(JK+IK+IJ)+D^2N+D^3(I+J+K))$ , and the time takes by the M-step is  $O(D^2(I+J+K)+DN)$ . Therefore, the E-step dominates the computation. Usually, when D is small, the size of the tensor is large, and the tensor is not extremely sparse, the time complexity of each iteration in variational E-step is roughly  $O(D^2N)$ , which is linear in terms of the total number of non-missing entries N.

**3.3** Prediction We use a MAP estimate for prediction. In particular, to predict the entry (i, j, k), we use

$$\hat{r}_{ijk} = \hat{\mathbf{u}}_i \cdot \hat{\mathbf{v}}_j \cdot \hat{\mathbf{t}}_k = \sum_{d=1}^D \hat{u}_{id} \hat{v}_{jd} \hat{t}_{kd} ,$$

where

$$\begin{aligned} \{\hat{\mathbf{u}}_i, \hat{\mathbf{v}}_j, \hat{\mathbf{t}}_k\} &= \underset{\mathbf{u}_i, \mathbf{v}_j, \mathbf{t}_k}{\operatorname{argmax}} \ p(\mathbf{u}_i, \mathbf{v}_j, \mathbf{t}_k | R, \Theta) \\ &\approx \underset{\mathbf{u}_i, \mathbf{v}_j, \mathbf{t}_k}{\operatorname{argmax}} \ q(\mathbf{u}_i, \mathbf{v}_j, \mathbf{t}_k | \Theta') \\ &= \{\mathbf{m}_{ui}, \mathbf{m}_{vj}, \mathbf{m}_{tk}\} \ . \end{aligned}$$

### 4 Bayesian Probabilistic Tensor Factorization

In this section, we propose Bayesian probabilistic tensor factorization (BPTF). In PPTF, the model parameters are learnt from the data through a maximum likelihood estimate strategy. In BPTF, instead of picking one best set of model parameters, it maintains a distribution over all possible parameters by putting a prior on top. Therefore, it effectively gets the benefit from averaging all possible models.

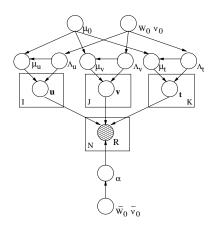


Figure 4: Graphical model for BPTF.

- **4.1 BPTF** BPTF puts Gaussian-Wishart priors on top of the model parameters of PPTF. It is hence a full Bayesian extension of PPTF. The plate diagram of BPTF is given in Figure 4, and the generative process of BPTF is as follows:
  - 1. Generate  $\Lambda_u, \Lambda_v, \Lambda_t \sim \mathcal{W}(W_0, \nu_0)$ .  $\mathcal{W}(W_0, \nu_0)$  is the Wishart distribution with  $\nu_0$  degrees of freedom and a  $D \times D$  scale matrix  $W_0$ . In particular,

$$\mathcal{W}(\Lambda|W_0,\nu_0) = \frac{1}{C}|\Lambda|^{(\nu_0-D-1)} \exp(-\frac{1}{2}\mathrm{Tr}(W_0^{-1}\Lambda))\;,$$

where C is the constant for normalization.

- 2. Generate  $\boldsymbol{\mu}_{u} \sim \mathcal{N}(\boldsymbol{\mu}_{0}, c_{0}\Lambda_{u}^{-1}), \boldsymbol{\mu}_{v} \sim \mathcal{N}(\boldsymbol{\mu}_{0}, c_{0}\Lambda_{v}^{-1}),$  $\boldsymbol{\mu}_{t} \sim \mathcal{N}(\boldsymbol{\mu}_{0}, c_{0}\Lambda_{t}^{-1}),$  where  $\Lambda_{u}$ ,  $\Lambda_{v}$  and  $\Lambda_{t}$  are used as the precision matrices for Gaussians.
- 3. Generate  $\alpha \sim \mathcal{W}(\bar{W}_0, \bar{\nu}_0)$ .
- 4. For each i,  $[i]_1^I$ , generate  $\mathbf{u}_i \sim \mathcal{N}(\boldsymbol{\mu}_u, \boldsymbol{\Lambda}_u^{-1})$ .
- 5. For each j,  $[j]_1^J$ , generate  $\mathbf{v}_i \sim \mathcal{N}(\boldsymbol{\mu}_v, \Lambda_v^{-1})$ .
- 6. For each k,  $[k]_1^K$ , generate  $\mathbf{t}_k \sim \mathcal{N}(\boldsymbol{\mu}_t, \boldsymbol{\Lambda}_t^{-1})$ .
- 7. For each non-missing entry (i, j, k), generate  $r_{ijk} \sim \mathcal{N}(\mathbf{u}_i \cdot \mathbf{v}_j \cdot \mathbf{t}_k, \alpha^{-1})$ .
- **4.2** Inference and Prediction From BPTF, the distribution of an unknown entry  $r_{ijk}$  given the observable tensor R is as follows:

$$(4.10)$$

$$p(\hat{r}_{ijk}|R,\Theta_0) = \int p(\hat{r}_{ijk}|\mathbf{u}_i,\mathbf{v}_j,\mathbf{t}_k,\alpha)$$

$$p(U,V,T,\Theta_u,\Theta_v,\Theta_t,\alpha|R,\Theta_0)d\{U,V,T,\Theta_u,\Theta_v,\Theta_t,\alpha\},$$
where  $\Theta_u = \{\boldsymbol{\mu}_u,\Lambda_u\}, \, \Theta_v = \{\boldsymbol{\mu}_v,\Lambda_v\}, \, \Theta_t = \{\boldsymbol{\mu}_t,\Lambda_t\},$ 
and  $\Theta_0 = \{\boldsymbol{\mu}_0,W_0,\nu_0,\bar{W}_0,\bar{\nu}_0\}.$ 

### Algorithm 2 Gibbs sampling for BPTF

```
Initialize the latent factors \{U^{(1)}, V^{(1)}, T^{(1)}\}.
for q = 1 \dots G do
   Sample \Theta_u, \Theta_v, \Theta_t according to (4.12) and similar
   equations on V and T.
       \Theta_u^{(g)} \sim p(\Theta_u | U^{(g)}, \Theta_0).
       \Theta_v^{(g)} \sim p(\Theta_v | V^{(g)}, \Theta_0).
       \Theta_t^{(g)} \sim p(\Theta_t | T^{(g)}, \Theta_0).
   Sample \alpha according to (4.13).
       \alpha^{(g)} \sim p(\alpha|R, U^{(g)}, V^{(g)}, T^{(g)}, \bar{W}_0, \bar{\nu}_0).
   for i = 1 \dots I do
       Sample latent factors \mathbf{u}_i according to (4.14).
           \mathbf{u}_{i}^{(g+1)} \sim p(\mathbf{u}_{i}|R, V^{(g)}, T^{(g)}, \Theta_{v}^{(g)}, \alpha^{(g)})
   end for
   for j = 1 \dots J do
       Sample latent factors \mathbf{v}_i
           \mathbf{v}_{i}^{(g+1)} \sim p(\mathbf{v}_{i}|R, U^{(g+1)}, T^{(g)}, \Theta_{v}^{(g)}, \alpha^{(g)})
   end for
   for k = 1 \dots K do
       Sample latent factors \mathbf{t}_k
           \mathbf{t}_{t_{t}}^{(g+1)} \sim p(\mathbf{t}_{k}|R, U^{(g+1)}, V^{(g+1)}, \Theta_{t}^{(g)}, \alpha^{(g)})
   end for
end for
```

 $p(\hat{r}_{ijk}|R,\Theta_0)$  in (4.10) could be considered as an expectation of  $p(\hat{r}_{ijk}|\mathbf{u}_i,\mathbf{v}_j,\mathbf{t}_k,\alpha)$  over the posterior distribution  $p(U,V,T,\Theta_u,\Theta_v,\Theta_t,\alpha|R,\Theta_0)$ . Since the calculation of (4.10) is intractable, we use Markov chain Monte Carlo methods (MCMC) [2] to do inference. The MCMC method draws from some proposal distribution a sequence of samples, which form a Markov chain. After a large number of steps, the chain converges to the target distribution. We can collect a number of samples and use their empirical mean to approximate the expectation in (4.10), i.e.,

$$p(\hat{r}_{ijk}|R,\Theta_0) \approx \frac{1}{G} \sum_{g=1}^{G} p(\hat{r}_{ijk}|\mathbf{u}_i^{(g)}, \mathbf{v}_j^{(g)}, \mathbf{t}_k^{(g)}, \alpha^{(g)}),$$

where G is the total number of samples we draw for approximation, and  $\mathbf{u}_i^{(g)}$ ,  $\mathbf{v}_j^{(g)}$ ,  $\mathbf{t}_k^{(g)}$  and  $\alpha^{(g)}$  are from the  $g^{th}$  sample.

Given (4.11), the inference and prediction for BPTF boils down to drawing samples of  $\mathbf{u}_i^{(g)}$ ,  $\mathbf{v}_j^{(g)}$ ,  $\mathbf{t}_k^{(g)}$  and  $\alpha^{(g)}$ . In this paper, we use Gibbs sampling [4] to draw such samples, as shown in Algorithm 2. In particular, we iterate through the model parameters and latent variables, by drawing each random variable conditioned on the current values of the rest of them. The total number of samples we draw in each iteration

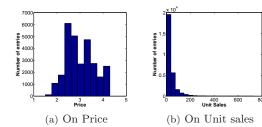


Figure 5: The histogram of the entry values in price and unit-sales tensor.

is  $O(D^3(I+J+K)+D^2N)$ , which usually reduces to  $O(D^2N)$ .

In Algorithm 2, the conditional distribution for  $\Theta_u$  where  $\Theta_u^{(g)}$  is sampled from is given by Gaussian-Wishart distribution as follows:

$$p(\boldsymbol{\mu}_{u}, \Lambda_{u} | U, \Theta_{0}) = N(\boldsymbol{\mu}_{u} | \boldsymbol{\mu}_{0}^{*}, (c_{0}^{*} \Lambda_{u})^{-1}) \mathcal{W}(\Lambda_{u} | W_{0}^{*}, \nu_{0}^{*}),$$

where

$$\mu_0^* = \frac{c_0 \mu_0 + I \bar{\mathbf{u}}}{c_0 + I}, \quad c_0^* = c_0 + I, \quad \nu_0^* = \nu_0 + I$$

$$W_0^* = \left(W_0^{-1} + S + \frac{c_0 I}{c_0 + I} (\bar{\mathbf{u}} - \boldsymbol{\mu}_0) (\bar{\mathbf{u}} - \boldsymbol{\mu}_0)^T\right)^{-1}$$

$$S = \sum_{i=1}^{I} (\mathbf{u}_i - \bar{\mathbf{u}}) (\mathbf{u}_i - \bar{\mathbf{u}})^T, \quad \bar{\mathbf{u}} = \frac{1}{I} \sum_{i=1}^{I} \mathbf{u}_i.$$

The conditional distributions on  $\Theta_v$  and  $\Theta_t$  are of a similar form.

The conditional distribution to sample  $\alpha^{(g)}$  is given by

(4.13) 
$$p(\alpha|R, U, V, T, \bar{W}_0, \bar{\nu}_0) = \mathcal{W}(\alpha|\bar{W}_0^*, \bar{\nu}_0^*)$$
,

with

$$\begin{array}{rcl} \bar{\nu}_0^* & = & \bar{\nu}_0 + N \\ (\bar{W}_0^*)^{-1} & = & \bar{W}_0^{-1} + \sum_{i=1}^I \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} (r_{ijk} - \mathbf{u}_i \cdot \mathbf{v}_j \cdot \mathbf{t}_k)^2 \ . \end{array}$$

The conditional distribution for  $\mathbf{u}_i$  is given by

(4.14) 
$$p(\mathbf{u}_i|R, V, T, \boldsymbol{\mu}_u, \Lambda_u, \alpha) = \mathcal{N}(\boldsymbol{\mu}_i^*, [\Lambda_i^*]^{-1}),$$

with

$$\Lambda_i^* = \Lambda_u + \alpha \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} \mathbf{q}_{jk} \mathbf{q}_{jk}^T$$

$$\boldsymbol{\mu}_i^* = (\Lambda_i^*)^{-1} \left( \alpha \sum_{j=1}^J \sum_{k=1}^K \delta_{ijk} r_{ijk} \mathbf{q}_{jk} + \Lambda_u \boldsymbol{\mu}_u \right) ,$$

where  $\mathbf{q}_{jk} = \mathbf{v}_j \circ \mathbf{t}_k$ . The conditional distribution on the latent matrix U factorizes over all  $p(\mathbf{u}_i|R, V, T, \boldsymbol{\mu}_u, \Lambda_u, \alpha)$ :

$$p(U|R,V,T,\boldsymbol{\mu}_u,\boldsymbol{\Lambda}_u,\boldsymbol{\alpha}) = \prod_{i=1}^{I} p(\mathbf{u}_i|R,V,T,\boldsymbol{\mu}_u,\boldsymbol{\Lambda}_u,\boldsymbol{\alpha}) \ .$$

The conditional distribution on V and T are of a similar form.

We sample  $\{\Theta_u, \Theta_v, \Theta_t\}$  and  $\{U, V, T, \alpha\}$  following Algorithm 2. After we have collected enough samples, we get the estimation for any missing entry (i, j, k) based on (4.11). In addition, if we do not take the average over all samples of  $\hat{r}_{ijk}$  as in (4.11), we could keep multiple samples which leads to multiple imputation. We illustrate this point in the experiment (Section 5.3).

### 5 Experimental Results

In this section, we present experimental result on synthetic and real retail sales datasets. We compare PPTF and BPTF on point estimate with other tensor factorization algorithms, as well as matrix factorization algorithms. In addition, we also describe some results obtained for multiple imputation, although a detailed analysis of this will be presented elsewhere.

**5.1 Dataset** We use both synthetic data and real retail sales data for experiments. For synthetic data, we first generate a tensor  $X_{I \times J \times K}$  given the latent factor matrices U, V, and T. In particular,  $x_{ijk} = \mathbf{u}_i \cdot \mathbf{v}_j \cdot \mathbf{t}_k$ . We then generate another tensor  $E_{I \times J \times K}$  from a standard Gaussian distribution. E is of the same size as X and it is used to add noise to X following [1]:

(5.15) 
$$R = X + (100/\eta - 1)^{-1/2} \frac{\parallel X \parallel}{\parallel E \parallel} E ,$$

where  $\eta$  is a parameter to control the noise level. A larger  $\eta$  indicates a larger noise.

We use two patterns to hold out missing data: randomly missing entries and randomly missing fibers. For randomly missing entries, we randomly hold out p of all entries in the tensor. For randomly missing fibers, among totally  $I \times J$  fibers (A fiber in a tensor is obtain by fixing every index but one [8].), we randomly hold out p of them as missing data. In retail sales data, missing fibers corresponds to the case when data from a whole store at a certain time are not collected, which is common in reality.

The real retail sales data contain price and unitsales records for 19 products in 10 stores of each week during a three-year period (August 2006 to August 2009). Therefore, this dataset contains two tensors for price and unit-sales respectively, whose three dimensions corresponding to store, product, and time. The dataset contains some missing entries, which are in the same location of the price and unit-sales tensors, i.e., these entries are missing together, if at all, for a given product, store, time combination. While a real-world task would require predicting these missing data values, for evaluation purposes, we use the non-missing entries in these tensors as training and test partitions. In summary, the tensor datasets are of size  $19 \times 10 \times 156$ , and contain 28406 non-mssing entries. Figure 5 shows histograms of all entry values in the price and unit-sales tensors. The price appears to be normally distributed with values in the range of 1.5 to 4.5, while the distribution of unit sales is highly skewed with values in a wide range between 0 and 800. In this regard, we expect that estimation of the missing values for the unit-sales tensor may be more challenging than that for the price tensor.

**5.2 Point Estimate Result** In point estimate experiment, we first run PPTF and BPTF on synthetic data. We then compare them with other matrix and tensor factorization methods on real retail sales data.

For evaluation, we use root mean square error (RMSE), which is defined as

$$RMSE = \sqrt{\frac{\sum_{n=1}^{\tilde{N}} (x_n - \hat{x}_n)^2}{\tilde{N}}} ,$$

where  $x_n$  and  $\hat{x}_n$  are the real value and predicted value for the  $n^{th}$  entry respectively, with n running over all  $\tilde{N}$  entries in the tensor to be predicted.

For PPTF, we observed that after a certain number of iterations, its performance decreases on the test set, implying the overfitting, so we hold out a validation set, and stop the algorithm if the prediction accuracy decreases on the validation set. For BPTF, such "early stopping" strategy does not give good results, so we let it run for 200 iterations, where empirically we observe that the results become stable when we keep on sampling.

- **5.2.1** Results on synthetic data On synthetic data, we run PPTF and BPTF to show how RMSE changes with increasing missing entries and noises. In particular, on a  $50 \times 50 \times 50$  tensor, we increase the missing percentage p from 10% to 90%, in both missing entries and missing fibers cases. We also increase the noise by setting the parameter  $\eta$  in (5.15) from 0 to 8. The result for PPTF and BPTF are presented in Figure 6 and 7 respectively, where we set the latent dimension D=5. The main observations are as follows:
- 1. For both PPTF and BPTF, RMSE decreases mono-

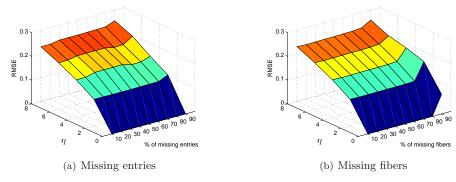


Figure 6: RMSE of PPTF on synthetic data of missing entries and missing fibers.

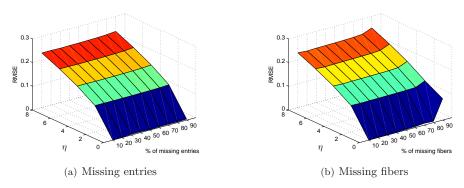


Figure 7: RMSE of BPTF on synthetic data of missing entries and missing fibers.

tonically when the noise parameter  $\eta$  gets smaller. When  $\eta=0$ , the RMSE is almost 0, meaning that the algorithms are able to recover the original tensor almost perfectly.

2. The increasing percentage of missing data does not affect the result much. Even with up to 80% of data missing, the RMSE is still close to the result with 10% of data missing. In particular, RMSE on 80% of missing data is almost 0 when  $\eta=0$ . According to [1], the reason is that there are still much more data than variables even with a large percentage of missing data. In particular, the total number of variables in latent factor matrices is D(I+J+K), and the total number of non-missing entries in the tensor is (1-p)IJK, which is usually greater than D(I+J+K). A clear deterioration in RMSE is only observed when 90% of fibers are missing.

We also show how the running time changes with percentage of missing data p, latent factor dimensions D, and the size of tensor, in the missing entry case. The results are shown in Figure 8. In (a), we increase p from 10% to 90%. The running time decreases when p goes up, indicating that both PPTF and BPTF can take advantage of the sparsity in the tensor. In (b), the

running time increases with D, meaning that the model runs slower when its complexity increases. From (c), we see that the running time has a high order relationship with the size of the tensor, so it increases fast when the size increases. Overall, in all three cases, PPTF runs faster than BPTF.

# 5.2.2 Comparison with matrix factorizations We compare PPTF and BPTF with other matrix and tensor factorization algorithms on real retail sales data. For easy reference, we give the acronyms of the algorithms we compared to in Table 1. We run 10-fold cross validation on the available entries. In particular, we divide all non-missing entries evenly into 10 parts. Each part is used as the test set in turn, and the rest are used as the training set, i.e., 90% data for training. In order to see how the algorithms behave on sparse data, we then run 10-fold cross validation with the training set and test set swapped, i.e., 10% data for training.

In this subsection, we present the result on comparison with Bayesian probabilistic matrix factorization (BPMF) [17]. BPMF is the state-of-the-art algorithm used for missing value prediction in matrix. We try two ways to run matrix factorization on a tensor: one is to run on each slice [8] of tensor, and the other is to run

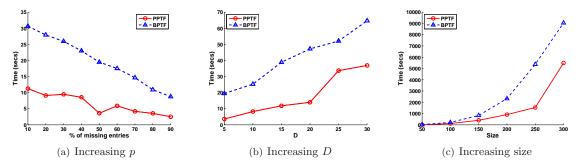


Figure 8: The running time on synthetic data with increasing missing data, increasing latent dimension, and increasing tensor size (I = J = K). (a) D=5 and I=J=K=50. (b) p=50% and I=J=K=50. (c) p=50% and D=5. The noise parameter  $\eta=2$ .

Table 1: Acronyms for the compared algorithms.

BPMF1	Split the tensor along the first dimension (store).
	Perform BPMF [17] on each slice.
BPMF2	Split the tensor along the second dimension (product).
	Perform BPMF on each slice.
BPMF3	Split the tensor along the third dimension (time).
	Perform BPMF on each slice.
BPMFC	Split the tensor along the first dimension (store). Concatenate
	the slices to form a big matrix. Perform BPMF on the matrix.
WCP	Weighted CANDECOMP/PARAFAC [1].
BPTFT	Bayesian tensor factorization capturing temporal information [23].

on the concatenate slices as a big matrix. In the first method, we take the slices along the first (store), second (product) and third (time) dimension of the tensor and run BPMF, which we refer to as BPMF1, BPMF2 and BPMF3 respectively. For the second method, there are totally 6 ways to get a large matrix with concatenate slices of the tensor, we only pick one of them and refer to it as BPMFC. The results of RMSE using 90% and 10% of training data are presented in Table 2 and 3 respectively, where we increase the number of latent dimensions D from 5 to 30 in steps of 5. In each table, the top part shows the result from PPTF and BPTF, and the middle part shows the result from BPMF.

On price prediction, PPTF and BPTF perform much better than BPMF with a suitable choice of The best result (among using different D) from PPTF and BPTF is apparently much better than the best result from BPMF. The advantage of PPTF and BPTF is more distinct when only 10% of data are used for training. On unit sales prediction, PPTF and BPTF also perform better when only 10% of training data are used. The only case where BPMF has competitive performance is on unit-sales prediction with 90% of training data, where BPMF2 mostly performs better but the performance of other BPMF algorithms is still not good. The possible reason is as follows: The correlation (price or unit sales) among different products is not very strong, compared to the correlation of a same product in different stores or a same product

over different time, so breaking the weaker correlation still yields good results. In terms of running time, although we do not show the numbers in the paper, BPMF is at least an order of magnitude slower than PPTF and BPTF. Taking BPMF1 for example, the number of its latent factors to infer is I(J+K), which is usually much larger than I+J+K in tensor factorization. Therefore, it is much slower than tensor factorization algorithms.

### 5.2.3 Comparison with tensor factorizations

We also compare our algorithms with two other tensor factorization methods. The first one is a weighted least square formulation of CP decomposition [1] (WCP), where the approximation error is taken only on the non-missing entries. The second one is similar with BPTF except that it captures the temporal dependencies [23], which we refer to as BPTFT. We again run 10-fold cross validation and the RMSE of WCP and BPTFT are shown at the bottom of Table 2 and 3.

As a full Bayesian model, BPTF performs better than PPTF in most of the cases. Also, from Table 2 and 3, we can see the RMSE of BPTF decreases almost monotonically when the latent factor dimension D increases. It means that when the model becomes more complicated, it achieves better performance. On unit-sales prediction, there is a slight increase of RMSE when D reaches 30, which might be an indication of overfitting.

PPTF and BPTF outperform WCP significantly in all cases. Between BPTF and BPTFT, when 90% of training data are used, they have very similar accuracy on price prediction, and BPTFT performs better on unit-sales prediction; when 10% of training data are used, BPTFT outperforms BPTF on price prediction, and BPTF outperforms BPTFT on unit-sales prediction, which is the most difficult task among four due to the high variance of unit-sales data and the sparsity

Table 2: RMSE on retail sales data with 90% training data. Top 3 results for each choice of D are bolded. On price data, BPTF and PPTF are much better than BPMF and WCP, and competitive with BPTFT. On unit-sales data, BPTF and PPTF are better than WCP, but BPTFT and BPMF2 perform better than BPTF and PPTF.

(a) On price						
D	5	10	15	20	25	30
PPTF	0.284	0.170	0.089	0.055	0.053	0.053
	$\pm 0.005$	$\pm 0.005$	$\pm 0.006$	$\pm~0.005$	$\pm~0.004$	$\pm 0.004$
BPTF	0.284	0.169	0.087	0.054	0.054	0.053
	$\pm 0.004$	$\pm 0.003$				
BPMF1	0.430	0.428	0.426	0.425	0.425	0.424
	$\pm 0.004$					
BPMF2	0.181	0.182	0.183	0.183	0.182	0.181
	$\pm 0.002$	$\pm 0.001$	$\pm 0.001$	$\pm 0.001$	$\pm 0.001$	$\pm 0.002$
BPMF3	0.180	0.188	0.183	0.183	0.175	0.186
	$\pm 0.002$	$\pm 0.002$	$\pm 0.002$	$\pm 0.002$	$\pm 0.003$	$\pm 0.003$
BPMFC	0.1334	0.1323	0.1325	0.1323	0.1330	0.1330
	$\pm 0.0021$	$\pm 0.0020$	$\pm 0.0018$	$\pm 0.0019$	$\pm 0.0021$	$\pm 0.0021$
WCP	0.349	0.316	0.260	0.246	0.191	0.203
	$\pm 0.029$	$\pm 0.044$	$\pm 0.041$	$\pm 0.033$	$\pm 0.028$	$\pm 0.044$
BPTFT	0.285	0.171	0.087	0.052	0.053	0.053
	$\pm 0.005$	$\pm 0.004$	$\pm 0.002$	$\pm~0.004$	$\pm 0.003$	$\pm 0.004$

(b) On unit saies						
D	5	10	15	20	25	30
PPTF	15.867	13.988	13.053	12.789	12.594	12.239
	$\pm 0.572$	$\pm 0.393$	$\pm 0.588$	$\pm 0.573$	$\pm 0.598$	$\pm~0.502$
BPTF	15.837	13.696	12.836	12.365	12.209	12.470
	$\pm~0.540$	$\pm$ 0.493	$\pm 0.677$	$\pm 0.546$	$\pm~0.725$	$\pm 1.360$
BPMF1	316.884	259.632	63.425	27.035	25.218	25.187
	$\pm 171.038$	$\pm 73.202$	$\pm 10.288$	$\pm 1.216$	$\pm 1.267$	$\pm 0.960$
BPMF2	193.094	12.170	12.100	12.159	12.094	12.286
	$\pm 151.512$	$\pm 0.676$	$\pm 0.639$	$\pm~0.611$	$\pm~0.595$	$\pm 0.620$
BPMF3	235.870	29.555	29.617	28.736	29.755	28.876
	$\pm 157.520$	$\pm 1.421$	$\pm 1.888$	$\pm 1.500$	$\pm 1.309$	$\pm 1.908$
BPMFC	63.259	14.661	14.648	14.655	14.655	14.663
	$\pm 21.721$	$\pm 0.712$	$\pm 0.711$	$\pm 0.728$	$\pm 0.711$	$\pm 0.715$
WCP	29.422	21.628	21.617	21.070	20.947	20.676
	$\pm 5.528$	$\pm 1.109$	$\pm 1.978$	$\pm 1.336$	$\pm 1.920$	$\pm 1.806$
BPTFT	15.302	13.054	12.197	11.770	11.588	11.611
	$\pm~0.520$	$\pm~0.394$	$\pm 0.516$	$\pm$ 0.460	$\pm 0.502$	$\pm~0.625$

Table 3: RMSE on retail sales data with 10% training data. Top 3 results for each choice of D are bolded. BPTF outperforms BPMF and WCP. On price data, BPTFT performs better than BPTF and PPTF. On unit-sales data, BPTF perform better than BPTFT.

(a) On price						
D	5	10	15	20	25	30
PPTF	0.369	0.360	0.364	0.363	0.371	0.374
	$\pm 0.009$	$\pm~0.015$	$\pm 0.010$	$\pm 0.010$	$\pm 0.011$	$\pm 0.007$
BPTF	0.352	0.355	0.313	0.295	0.291	0.285
	$\pm$ 0.007	$\pm~0.015$	$\pm$ 0.011	$\pm$ 0.010	$\pm 0.008$	$\pm 0.008$
BPMF1	0.476	0.476	0.476	0.474	0.472	0.476
	$\pm 0.003$					
BPMF2	0.425	0.419	0.418	0.416	0.414	0.412
	$\pm 0.004$					
BPMF3	0.522	0.519	0.509	0.512	0.513	0.527
	$\pm 0.006$	$\pm 0.006$	$\pm 0.007$	$\pm 0.005$	$\pm 0.005$	$\pm 0.006$
BPMFC	0.568	0.571	0.572	0.571	0.571	0.572
	$\pm 0.006$	$\pm 0.006$	$\pm 0.006$	$\pm 0.005$	$\pm 0.006$	$\pm 0.006$
WCP	0.510	0.566	0.615	0.661	0.655	0.683
	$\pm 0.043$	$\pm 0.052$	$\pm 0.057$	$\pm 0.061$	$\pm 0.041$	$\pm 0.045$
BPTFT	0.347	0.348	0.263	0.235	0.235	0.230
	$\pm~0.006$	$\pm 0.016$	$\pm 0.011$	$\pm 0.009$	$\pm~0.012$	$\pm 0.013$

(b) On unit sales						
D	5	10	15	20	25	30
PPTF	26.292	25.735	24.337	23.802	23.510	23.230
	$\pm 1.215$	$\pm 1.579$	$\pm 0.887$	$\pm 0.710$	$\pm 0.770$	$\pm$ 1.037
BPTF	26.755	23.240	23.257	23.041	22.769	22.969
	$\pm$ 2.372	$\pm$ 1.041	$\pm$ 0.824	$\pm 0.604$	$\pm 0.905$	$\pm$ 0.616
BPMF1	32.763	33.228	30.885	30.422	30.448	29.676
	$\pm 1.212$	$\pm 1.537$	$\pm 0.983$	$\pm 0.884$	$\pm 0.907$	$\pm 0.936$
BPMF2	27.527	23.518	23.326	23.156	21.035	23.423
	$\pm 2.508$	$\pm$ 1.738	$\pm$ 1.714	$\pm 0.9676$	$\pm~0.847$	$\pm$ 1.729
BPMF3	41.668	42.891	39.489	39.884	40.806	39.624
	$\pm 1.552$	$\pm 2.493$	$\pm 1.648$	$\pm 2.254$	$\pm 2.175$	$\pm 1.986$
BPMFC	37.962	36.341	37.457	36.815	36.839	37.586
	$\pm 2.591$	$\pm 1.407$	$\pm 1.423$	$\pm 0.988$	$\pm 1.471$	$\pm 2.138$
WCP	44.321	43.852	42.641	44.352	45.898	45.463
	$\pm 6.683$	$\pm \ 3.519$	$\pm 4.132$	$\pm 4.010$	$\pm 2.545$	$\pm 2.043$
BPTFT	25.761	23.437	23.659	23.596	23.633	24.126
	+5.568	+1.586	+ 0.649	+ 1.187	+ 0.962	+ 0.944

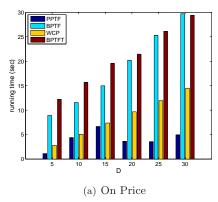
of the training set. Overall, there is no clear winner between BPTF and BPTFT. Recall that BPTF and BPTFT are very similar models, except that BPTFT captures temporal correlation while BPTF does not. The RMSE results show that in retail data, incorporating temporal dependency does not necessarily yields better results.

In terms of running time, the results for four algorithms are presented in Figure 9 and 10. BPTF is slower than WCP, but in general slightly faster than BPTFT since it is inherently a simpler model. For PPTF, it is the fastest algorithm among four in most of the cases, showing its high efficiency.

**5.3** Result on multiple imputation In BPTF, instead of giving one point estimate by averaging over all samples, we can also keep multiple samples, which are much richer information than point estimate alone, since

the variance of multiple samples tells us the model's confidence on a particular prediction. If the variance is small, it means that all samples are in a small range of values, indicating that the model is quite confident about the prediction. If the variance is large, the samples spreads over a wide range of values, indicating low confidence of the model.

In this experiment, we show the relationship between BPTF's confidence and prediction accuracy. The key question is: Are the predictions with high confidence more accurate than those with low confidence? Given multiple samples of some test entries, we can sort the test entries based on the standard deviation of the samples for each entry. We then divided the test entries into five parts. The first part contains the first 20% of entries with the lowest standard deviation on samples, the second part contains another 20% of entries with the second lowest standard deviations on samples, etc.. We



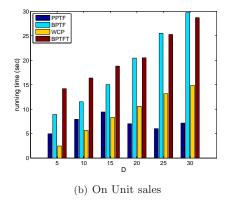
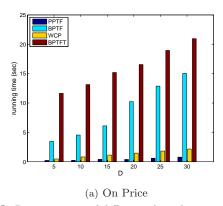


Figure 9: Running time of four tensor factorization algorithms on retail sales data with 90% of training data. PPTF is the fastest algorithm mostly. BPTF is slower than WCP, but slightly faster than BPTFT in most of the cases. We do not show the result for BPMF since it is at least an order of magnitude slower than tensor factorization algorithms (Best viewed in color).



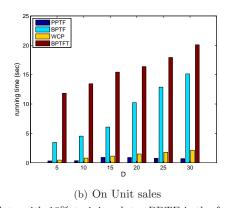


Figure 10: Running time of different algorithms on retail sales data with 10% training data. PPTF is the fastest among four algorithms. BPTF is slower than WCP, but faster than BPTFT. We do not show the result for BPMF since it is at least an order of magnitude slower than tensor factorization algorithms (Best viewed in color).

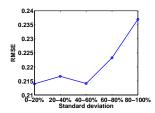
then compute RMSE on each part and Figure 11 shows how the RMSE increases with standard deviation. Interestingly, we found that when the samples' standard deviation increases, i.e., when the model's confidence decreases, the model's accuracy also decreases, almost monotonically. It is a nice and interesting property of BPTF, since it gives us a sense of its accuracy by just looking at its confidence, i.e., sample variance. It also shows the value of the multiple imputation, which can not be done by deterministic algorithms such as WCP.

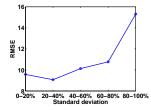
### 6 Conclusion

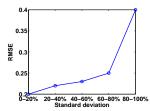
In this paper, we have proposed methods for missing value prediction and imputation in tensors through tensor factorization. In particular, we propose parametric probabilistic tensor factorization (PPTF) and its full Bayesian extension—Bayesian probabilistic ten-

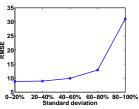
sor factorization (BPTF), both of which are instances of CP tensor decompositions. The experiments on real-world retail sales datasets show that these methods outperform matrix-factorization based algorithms, and are competitive with other state-of-the-art tensor-factorization algorithms in terms of predictive performance and computational time. In addition, our approach can be used to generate multiple imputation data sets for further decision-support applications.

The future work includes the following two aspects. First, in the retail sales dataset considered in the paper, the price and unit-sales data are treated as separate tensor objects, although there is a strong negative correlation and similar missing pattern between the corresponding price and unit-sales data values. These crosstensor relationships are often modeled separately using the completed datasets, however, their joint modeling within the current tensor factorization framework is of









- (a) On price, 90% training
- (b) On unit sales, 90% training
- (c) On price, 10% training
- (d) On unit sales, 10% training

Figure 11: RMSE on entries with ascending standard deviation of samples. The model's accuracy decreases when its confidence goes down.

considerable interest. Second, there is usually a large amount of side information available in retail sales data, which include product and store meta data. It would be beneficial to to incorporate this side information into tensor factorization approaches.

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