

## KEERAT SINGH SAHOTA

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### **EDUCATION**

#### ***The Shri Ram School, Gurgaon, India***

- International Baccalaureate (IB) Diploma - Grade 12 May 2019
- IGCSE Board Examinations - Grade 10 May 2017

#### ***National Stock Exchange Certification Course***

2018

- Certification in Online Equity Research Analysis
- Equity Valuation and Financial Modeling

### **ACADEMIC HONORS AND ACHIEVEMENTS**

- Student Innovator Award: Grade 12 2018
- Overall All Subject Improvement Award: Grade 12 2018
- Subject Excellence in History: Grade 11 2017
- Certificate of Achievement: 21<sup>st</sup> Century Skills by Dr Lina Fruzzetti, Brown University 2017

### **E-TOILET INITIATIVE**

#### ***Co-founder, K.I.C.K Initiative (Keep It Clean Kids) [www.kick.net.in](http://www.kick.net.in)***

April 2017-  
Present

- Co-founded Keep It Clean Kids Initiative with my twin brother focused on children studying in schools in the villages of Ranikhet in Uttarakhand
- A large number of girls who drop out of school at ages 12-14 due to lack of information and facilities for managing menstrual hygiene at rural schools.
- Interned at Haryana State Industrial Development Corporation (HSIDC), Gurgaon under guidance of Mrs Rashmi Kheterpal to understand water management and conservation considerations for implementing sustainable solutions in rural areas
- Helped schools to improve their sanitary condition by setting up E-toilets
- Set up eco-friendly toilets for them in their schools. These toilets consume very little water and run on solar energy.
- Crowdfunded campaign through social media received donations of more than INR 450,000
- Evangelized to corporate sponsors for scaling across other locations by including KICK in their CSR drives

### **DEBATING AND PUBLIC SPEAKING**

#### ***Represented school team at multiple national and regional public speaking events***

- Chairman - The Lok Sabha Cabinet Shri Mun, Gurgaon 2018
- Best Delegate - GDGPS MUN'2017 (UNHRC), Gurgaon 2017
- Special Mention - LMCMUN (UNSC), Calcutta 2017
- High Commendation Award - KR Mangalam MUN (UNHRC), Gurgaon 2016
- Outstanding Delegate - WELMUN (UNHRC), Dehradun 2016
- Best Delegate - Utopia MUN (UNSC), Delhi 2016
- Special Mention - Shri Mun (JCC), Gurgaon 2016

#### ***Participated in Communication skills workshop, Between the Lines, New Delhi***

- Learnt unique elements of minimalism in writing, experiential writing and metaphorical writing

May – Sept  
2018

- Subsequently trained junior students at Shriram School on the concepts such as Writers Effect, Elements of Writing as well as presentation skills and chutzpah

## **ECONOMICS AND BUSINESS RELATED RESEARCH**

### ***How did Rising SIPS lead to the Economic Boom?***

May – Sept  
2018

- Investigate how SIPS have impacted the Indian market and provided a reliable means of investment.
- Through Primary and Secondary research, the paper aims to delve into how the attractive architecture of SIPS have appealed to customers and contributed to economic growth.

### ***Studying the Portfolio Mix of a High Net Worth Individual***

Nov 2017

- Research paper offers detailed insight into the dynamics of the Portfolio of a high net worth individual
- Comparative assessment of asset allocation is illustrated between different income levels to understand the sophistication that a larger portfolio affords to optimize returns leveraging changing market dynamics

-Jan 2018

### ***Studying how Indian Domestic Airlines use Price Discrimination and other pricing strategies***

- Evaluated interdependence and discrimination in pricing strategies in the highly competitive Indian domestic airline industry
- Established the key factors that point towards an oligopolistic market environment coming into play in last decade

Nov 2017

-Jan 2018

### ***Comparing two countries wealth by using Gini Coefficients***

- Evaluated the Gini Coefficient of two countries by performing calculations and optimization to measure income and inequality

Nov 2017

-Jan 2018

### ***Trade Economics Paper***

- Comparing the exchange rate of Britain before and after Brexit.

Aug 2018

### ***Macroeconomics Paper***

- Measuring the effect of rising interest rates on the Monetary Policy of England.

Sep 2017

### ***Microeconomics Paper***

- Assessing Negative externalities caused by production of Tobacco through licensed shops in India.

March 2017

## **LEADERSHIP AND MENTORING**

### ***Founder, Sampati Aayojan (Wealth Management) Initiative at Shriram School***

Sept 2017 -  
Present

- Aimed to help an underserved part of Indian society which does not have access to ways of savings and investment
- Incorporated extensive guidance by collaborating with Mutual Fund investment managers to build a free of cost advisory service for Systematic Investment Plans (SIP)
- A detailed manual has been designed and distributed to help participants kickoff their investment dream
- More than 14 participants have been joined the initiative in the first phase being piloted with the school support staff at Shriram School. Next phase is planned at various apparel factories involving workers and support staff.

### ***Mentor, OnCourse Global Vantage, Gurgaon***

- Mentored 14-16 years old participants on public speaking and debating preparation for events like Model United Nations

June 2017

## **FOOTBALL**

- Winner, RSA Cup, *Delhi* 2018
- Most valuable player, Sar Sportz Academy, *Gurgaon* 2017
- Cup - Runner up, Vikings Futsal (1 vs 1), *Delhi* 2017
- Runner up, National level Mini Football Championship, World Mini Football Association, *Mumbai* 2017
- Participant, Leh - Leh Sports Futsal Winner, *Delhi* 2016
- Cup Winner, Brazilian International Football Academy Delhi Cup, *New Delhi* 2018
- Bronze Medal /Cup, Bangkok Soccer Schools International Tournament, *Bangkok* 2016

### **COMMUNITY OUTREACH**

***Founder, Project Patang, Children of the World - NGO, Delhi*** 2018

- Played games with children and read stories for them
- Taught basic Math and English to speak, read and write
- Helped in collecting medication, food and diapers for them

***Volunteer, Balwadi Initiative, New Delhi*** 2017

- Taught and choreographed a dance for underprivileged children
- Engaged them in recreational activities, which aimed at teaching these children to express themselves and provide a comfortable environment for them

### **INTERNSHIPS**

***Intern, Bajaj Capital, New Delhi***

- Worked under the overall guidance of Ms. Shikha Bhatnagar, Business Head, Private Banking, Bajaj Capital Limited May – July 2018
- Researched on a project aimed at studying the stock market boom in India and how mutual fund Systematic Investment Plans (SIP) contributed to it
- Macro and analytical assessment of the economy and financial data across time periods.

***Intern, Future Group, New Delhi***

- Worked for Finance Office of Future Retail under the guidance of Group CFO Mr Sanjay Jain Feb – April 2017
- Contributed to a project aimed to identify growth opportunities for future retail in the National Capital Region of India
- Involved a macro assessment of the economy as well as specific demand drivers within Key Income Groups in the planned areas of expansion

***Intern, Department of Physics, Jawaharlal Nehru University, New Delhi***

- Study done under Dr. Sanjay Puri, Professor of Statistical Physics on the Black-Litterman Asset allocation model and the calculus behind it when making market decisions. June 2018

***Intern, Haryana State Industrial Development Corporation (HSIIDC), Gurgaon***

- Interned under guidance of Mrs. Rashmi Kheterpal to understand water management and conservation considerations for implementing sustainable solutions in rural areas 2015- 2018

### **INTERESTS**

- Football, Music, Trekking, Swimming, Mentoring,
- Helping other students in sports and leadership