



# **A Regional Perspective on Industrial Production in Ireland over 1979-2009:**

**A Spatial Stochastic Frontier Approach with Unknown W**

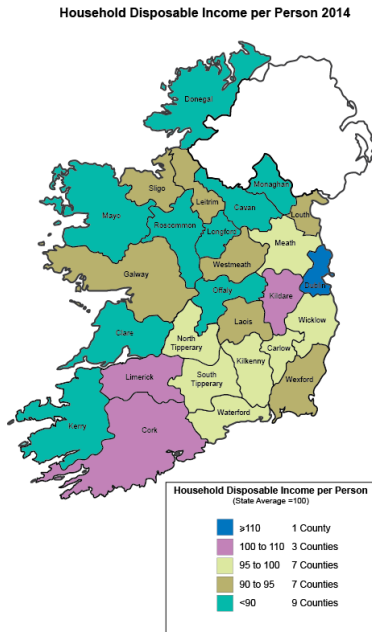
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# Background & Motivation

Ireland is characterised by regional disparities: the Dublin region and city of Cork stand in stark contrast to the rest of the country.



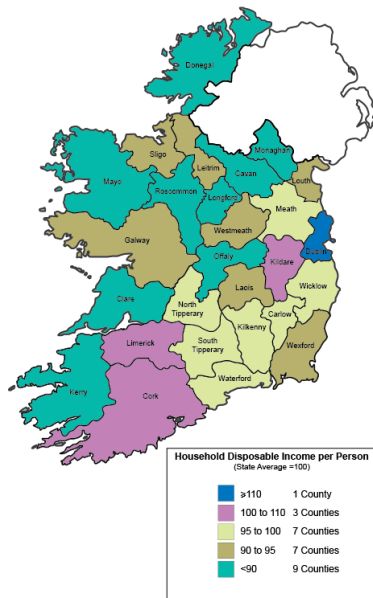
# Background & Motivation

Ireland is characterised by regional disparities: the Dublin region and city of Cork stand in stark contrast to the rest of the country.

What drives economic differences across counties?

We try to contribute to the debate by focusing on the **Industrial Sector**, using a county-level data from the *Census of Industrial Production* covering 1979-2009.

Household Disposable Income per Person 2014



# Research question

**Decompose growth & level** of industrial output:

- ▶ technological change: *shifts in the production frontier*,
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Identify regions which are characterised by **technical inefficiency** in the industrial sector.

*Open question:* Why do some countries exhibit lower output for given inputs? What are the drivers of technical inefficiency?

Do we see **convergence across counties** in terms of output, labour productivity and technical efficiency?

# Methodology

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**Challenge (2)** is increasingly acknowledged in panel studies. In regional studies we expect strong interactions between counties, e.g., due to cross-border commuting, migration.



# Econometric Model

The economic model:

$$Y_{it} = A_{it}F(L_{it}, K_{it})$$

where  $A_{it}$  is **total factor productivity (TFP)**.

*Standard interpretation:* TFP refers to the (unobservable) portion of output not explained by inputs used in production.

TFP is known to account for the largest proportion of income/output differences (up to 90%; e.g. Easterly & Levine, 2001).

# Econometric Model

We assume

$$A_{it} = \bar{A}_t TE_{it}.$$

That is, TFP consists of two components:

- ▶  $\bar{A}_t$  represents **technology available** to all counties at time  $t$ ,
- ▶  $TE_{it} \in (0, 1]$  is a **technical efficiency score** with  $TE_{it} = e^{-u_{it}}$  where  $u_{it} \geq 0$  is a one-sided error term.

This allows us to decompose TFP into

- ▶ technical change (changes in  $\bar{A}_t$ ),
- ▶ and changes in  $TE_{it}$  (movements toward the frontier).

# Econometric Model

The econometric model:

$$\ln Y_{it} = \beta_1 \ln L_{it} + \beta_2 \ln K_{it} + \bar{a}_t - u_{it} + v_{it}$$

where  $\ln \bar{A}_t = \bar{a}_t$ ,  $u_{it} \geq 0$  is a measure of technical *inefficiency* and  $v_{it}$  is the idiosyncratic error term.

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- ▶  $u_{it} = 0$  implies efficiency; i.e., county  $i$  is at the technological frontier at time  $t$ .
- ▶  $u_{it} > 0$  implies inefficiency, and the size of  $u_{it}$  indicates the degree of inefficiency.

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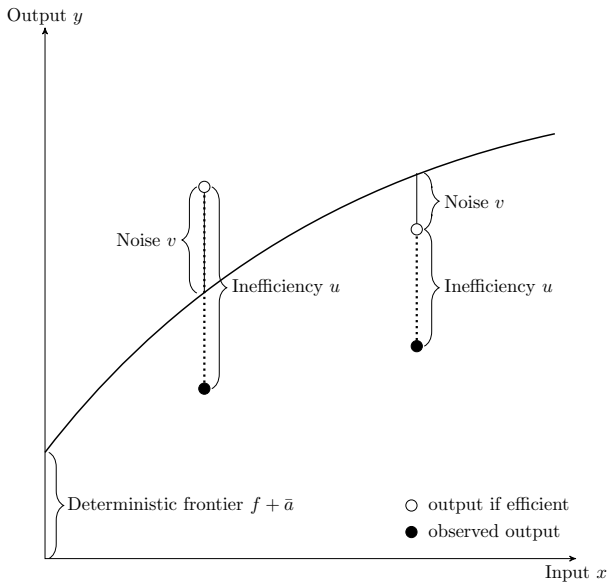
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$f + \bar{a}$  is the **deterministic frontier**. It represents the level of production that is technically feasible for given inputs  $(L, K)$ .

$f + \bar{a} + v$  is the **stochastic frontier**. It allows for idiosyncratic shocks that affect the frontier.

# Efficiency Analysis



# Efficiency Analysis

*How can we disentangle inefficiency & noise?*

## Stochastic Frontier Analysis (SFA).

Consider the cross-section model:

$$y_i = \alpha + \mathbf{x}_i' \boldsymbol{\beta} - u_i + v_i.$$

Traditionally SFA requires distributional assumptions.

Aigner, Lovell, and Schmidt (1977) assume:

- ▶  $v_i$  is normally distributed (thus symmetric)
- ▶  $u_i$  follows a one-sided distribution (half-normal or exponential)

Based on these distributional assumptions, it is possible to disentangle **idiosyncratic noise** from **technical inefficiency**.

# Efficiency Analysis

*How can we disentangle inefficiency & noise?*

## **Stochastic Frontier Analysis (SFA).**

Consider the panel (fixed effects) model,

$$y_{it} = \mathbf{x}'_{it}\boldsymbol{\beta} - \alpha_i + v_{it}.$$

The frontier is  $\hat{\alpha}^* = \max_i(\hat{\alpha}_i)$  and technical inefficiency is  $\hat{u}_i = \hat{\alpha}^* - \hat{\alpha}_i$ .

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But:

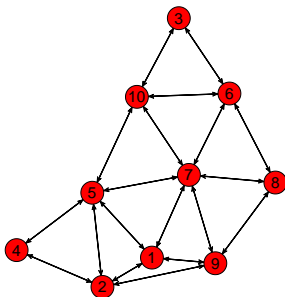
- ▶ incidental parameter problem as  $N \rightarrow \infty$ ,
- ▶ we cannot distinguish time-invariant unobserved heterogeneity from technical inefficiency,
- ▶ assumption of time-invariant technical inefficiency.

# Cross-section Dependence

There is another issue with SFA: we have to account for cross-section or spatial dependence.

We expected interaction effects between counties:

- ▶ cross-border commuting,
- ▶ knowledge spill-overs,
- ▶ national migration.



# Cross-section Dependence

Two types of models for cross-section dependence.

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For example, the *spatial autoregressive model* is

$$y_{it} = \lambda \sum_{j=1}^N w_{ij} y_j + \mathbf{x}'_{it} \boldsymbol{\beta} + v_{it}.$$

$w_{ij}$  are the spatial weights which determine the strength of interaction between county  $i$  and  $j$ . The model allows county  $i$ 's output to directly affect county  $j$ 's output.

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Recent work has accommodated spatial effects into SFA, e.g., Tsionas and Michaelides (2016) and Glass, Kenjegalieva, and Sickles (2016).

# Cross-section Dependence

There is an alternative, more general approach to cross-section dependence.

**Unobserved factor models.**

$$y_{it} = \mathbf{x}'_{it}\boldsymbol{\beta} + \mathbf{f}'_t\boldsymbol{\gamma}_i + v_{it}$$

Factor models are more general than spatial econometric models. They encompass **strong and weak** forms of cross-section dependence.

A **strong factor** could be due to global shock affecting all counties with heterogeneous intensity (e.g., Brexit, exchange rate changes, financial crisis). Its effect doesn't vanish as  $N \rightarrow \infty$ .

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**Why factor models?** Unobserved factors may be correlated to  $\mathbf{x}_{it}$  and  $y_{it}$ , thus inducing a bias.

# Cross-section Dependence

**Unobserved factor model:**  $y_{it} = \mathbf{x}_{it}'\boldsymbol{\beta} + \mathbf{f}_t'\boldsymbol{\gamma}_i + v_{it}$

**Stochastic frontier model:**  $y_{it} = \mathbf{x}_{it}'\boldsymbol{\beta} - u_{it} + v_{it}$

It's easy to see that

$$\mathbf{f}_t'\boldsymbol{\gamma}_i = -u_{it}.$$

If we estimate the factor structure, we also have an estimate of technical inefficiency!

This approach follows Mastromarco, Selenga & Shin (2013; 2016).



# Cross-section Dependence

We assume

$$\mathbf{f}'_t \gamma_i = -u_{it} = \alpha_i + \gamma_1 t + \gamma_1 f_{2,t} + \dots + \gamma_m f_{m,t}$$

Thus, inefficiency is determined by:

- ▶ Unobserved time-invariant heterogeneity,  $\alpha_i$ ;
- ▶ Time trend,  $\gamma_1 t$ ;
- ▶ Additional **unobserved factors**.

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In contrast to the standard SFA approach, we don't need distributional assumptions about  $u$  and  $v$ , or about the specific form of the factor structure.

# Cross-section Dependence

(1) **Common Correlated Effects (CCE)** estimator due to Pesaran (2006) is obtained by the augmented regression model:

$$y_{it} = \mathbf{x}'_{it}\beta + \alpha_i + \gamma_i^{\star'} \mathbf{f}_t^{\star} + \epsilon_{it},$$

where  $\mathbf{f}_t^{\star}$  is a vector of cross-sectional averages, i.e.,  $\mathbf{f}_t^{\star'} = (\bar{y}_t, \bar{\mathbf{x}}_t')$  with  $\bar{y}_t = N^{-1} \sum_i y_{it}$  and  $\bar{\mathbf{x}}_t'$  defined accordingly.

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The cross-sectional averages approximate the unobserved factor structure asymptotically as  $N \rightarrow \infty$ .

The estimator is consistent in a wide range of settings:

- ▶ non-stationary factors (Kapetanios, Pesaran, and Yamagata, 2011),
- ▶ weak & strong forms of CD (Pesaran and Tosetti, 2011),
- ▶ and an infinite number of non-strong factors (Chudik, Pesaran, and Tosetti, 2011).

# Cross-section Dependence

## (2) Interactive Fixed Effects (Bai, 2009)

Our model in matrix form is

$$\mathbf{Y}_i = \mathbf{X}_i\beta + \mathbf{F}\gamma_i + \mathbf{v}_i.$$

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*For a given  $\mathbf{F}$ , the problem reduces to a simple least square problem and we can obtain  $\hat{\beta}(\mathbf{F})$  using OLS.*

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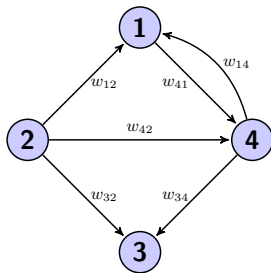
Bai (2009) show that an iterative estimation procedure can be used to compute the interactive fixed effects estimator.

However, the number of factors  $m$  is assumed to be known. We adopt the framework proposed by Bada and Kneip (2014) who suggest to integrate  $m$  into the optimization problem through penalized least squares.



# Spatial analysis

The standard approach in spatial econometrics is to apply pre-specified weights matrices, e.g. binary contiguity or inverse distance matrix.



Based on recent econometric results by Kock and Callot (2015) and Medeiros and Mendes (2016), we apply the adaptive LASSO to estimate the spatial weights matrix.

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Instead of using a pre-specified weights matrix, we employ the adaptive LASSO (Zou, 2006) for each county:

$$v_{it} = \sum_{i=1}^N w_{ij} v_{i,t-1} + \varepsilon_{it},$$

where we replace  $v_{it}$  by the de-factored residuals.

# Econometric Results

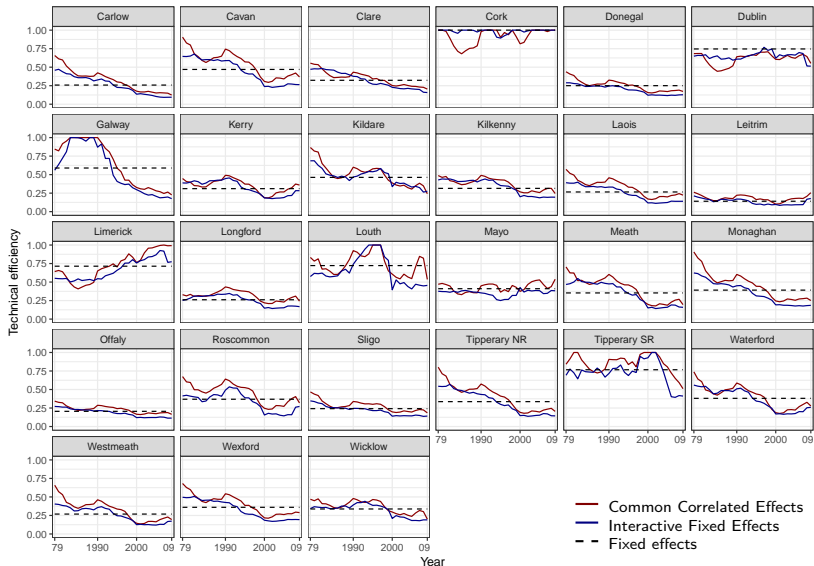
## Production function

| <i>Dependent variable: <math>\ln Y_{it}</math></i> |                     |                     |                     |                     |                     |                     |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|  | (1)                 | (2)                 | (3)                 | (4)                 | (5)                 | (6)                 |
| $\ln K_{it}$                                       | 0.394***<br>(0.034) | 0.339***<br>(0.031) | 0.346***<br>(0.121) | 0.241**<br>(0.118)  | 0.189**<br>(0.075)  | 0.170**<br>(0.071)  |
| $\ln L_{it}$                                       | 0.359***<br>(0.059) |                     | 0.521***<br>(0.122) |                     | 0.582***<br>(0.047) |                     |
| $\ln L_{it}$ (dom.)                                |                     | -0.088*<br>(0.051)  |                     | 0.155*<br>(0.091)   |                     | 0.301***<br>(0.048) |
| $\ln L_{it}$ (for.)                                |                     | 0.339***<br>(0.030) |                     | 0.312***<br>(0.094) |                     | 0.241***<br>(0.026) |
| Trend  | 0.039***<br>(0.003) | 0.045***<br>(0.002) |                     |                     |                     |                     |
| Model  | FE                  | FE                  | CCEP                | CCEP                | IFE                 | IFE                 |
| Trend  | common              | common              | heterogenous        | heterogenous        | -                   | -                   |
| CD test  | 19.98               | 13.37               | -3.17               | -3.56               | -3.63               | -3.63               |
| Observations                                       | 837                 | 837                 | 837                 | 837                 | 837                 | 837                 |

We distinguish between employment in foreign-owned and domestic companies to account for FDI and the effects of MNEs.

# Econometric Results

## Technical efficiency score



# Econometric Results

Technical efficiency score

- ▶ **Cork:** concentration of pharmaceutical firm (e.g. Pfizer, Novartis) & chemical industry. — Role of transfer pricing?
- ▶ **Limerick** (manufacture of medical/electrical devices) is the only country that shows some evidence of catch-up relative to Cork.

# Econometric Results

Efficiency ranking: average TE score by county

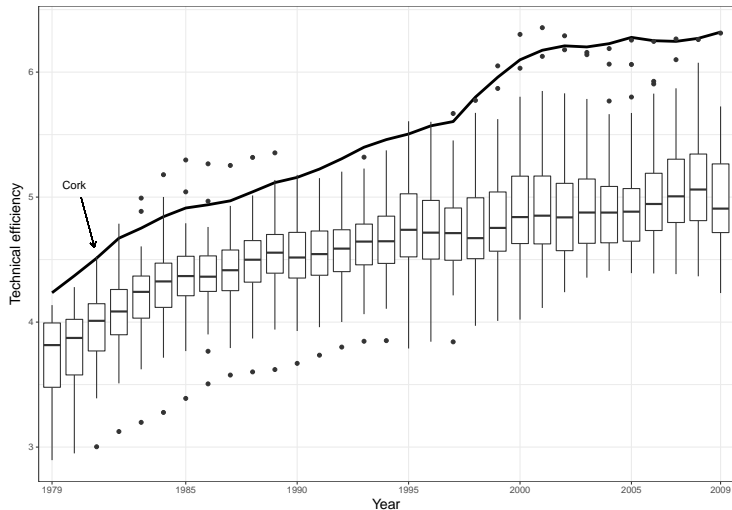
| County       | FE         | CCE        | IFE        |
|--------------|------------|------------|------------|
| Cork         | 1.000 (1)  | 0.914 (1)  | 1.000 (1)  |
| Tipperary SR | 0.767 (2)  | 0.850 (2)  | 0.767 (2)  |
| Louth        | 0.722 (4)  | 0.742 (3)  | 0.722 (4)  |
| Limerick     | 0.714 (5)  | 0.726 (4)  | 0.714 (5)  |
| Galway       | 0.589 (6)  | 0.646 (5)  | 0.589 (6)  |
| Dublin       | 0.746 (3)  | 0.612 (6)  | 0.746 (3)  |
| Cavan        | 0.469 (7)  | 0.546 (7)  | 0.469 (7)  |
| Kildare      | 0.463 (8)  | 0.499 (8)  | 0.463 (8)  |
| Monaghan     | 0.391 (10) | 0.455 (9)  | 0.391 (10) |
| Roscommon    | 0.369 (12) | 0.451 (10) | 0.369 (12) |
| Mayo         | 0.410 (9)  | 0.430 (11) | 0.410 (9)  |
| Waterford    | 0.381 (11) | 0.407 (12) | 0.381 (11) |
| Meath        | 0.353 (14) | 0.406 (13) | 0.353 (14) |
| Tipperary NR | 0.336 (16) | 0.405 (14) | 0.336 (16) |
| Wexford      | 0.360 (13) | 0.401 (15) | 0.360 (13) |
| Kilkenny     | 0.314 (18) | 0.372 (16) | 0.314 (18) |
| Wicklow      | 0.338 (15) | 0.370 (17) | 0.338 (15) |
| Kerry        | 0.311 (19) | 0.350 (18) | 0.311 (19) |
| Clare        | 0.323 (17) | 0.348 (19) | 0.323 (17) |
| Laois        | 0.266 (21) | 0.329 (20) | 0.266 (21) |
| Westmeath    | 0.269 (20) | 0.325 (21) | 0.269 (20) |
| Carlow       | 0.258 (23) | 0.320 (22) | 0.258 (23) |
| Longford     | 0.261 (22) | 0.315 (23) | 0.261 (22) |
| Sligo        | 0.241 (25) | 0.278 (24) | 0.241 (25) |
| Donegal      | 0.250 (24) | 0.254 (25) | 0.250 (24) |
| Offaly       | 0.205 (26) | 0.231 (26) | 0.205 (26) |
| Leitrim      | 0.140 (27) | 0.181 (27) | 0.140 (27) |

Note: Rank shown in parentheses.



# Econometric Results

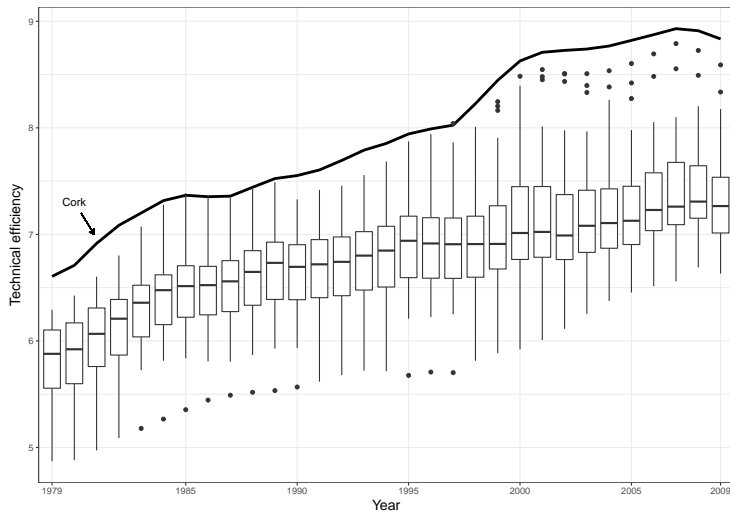
## Production frontier



The frontier (represented by Cork) increases over time due to *technological progress*. — Evidence of *technological divergence* between the frontier and the median county.

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## Production frontier



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# Growth decomposition

Average annual growth over 1979-2009 by county and component (in %).

| County       | Output | Output<br>per worker | Labour | Capital | T.E.  | Unexplained |
|--------------|--------|----------------------|--------|---------|-------|-------------|
| Cavan        | 6.49   | 5.57                 | 0.87   | 6.51    | -2.96 | -0.29       |
| Donegal      | 5.61   | 8.15                 | -2.35  | 7.58    | -3.06 | 0.33        |
| Leitrim      | 6.73   | 7.88                 | -1.06  | 1.83    | -0.08 | -0.42       |
| Louth        | 7.52   | 9.84                 | -2.11  | 8.13    | -1.46 | 0.18        |
| Monaghan     | 5.36   | 5.20                 | 0.15   | 7.55    | -4.19 | -0.04       |
| Sligo        | 6.37   | 6.66                 | -0.27  | 6.56    | -3.05 | 0.27        |
| Laois        | 4.99   | 5.09                 | -0.09  | 5.95    | -3.08 | -0.89       |
| Longford     | 8.89   | 7.47                 | 1.33   | 3.22    | -1.02 | 0.81        |
| Offaly       | 7.47   | 6.00                 | 1.39   | 5.15    | -2.40 | 0.23        |
| Westmeath    | 7.55   | 7.69                 | -0.13  | 11.70   | -3.98 | 0.63        |
| Mayo         | 9.72   | 10.52                | -0.73  | 8.18    | 0.45  | -0.46       |
| Roscommon    | 8.91   | 8.60                 | 0.28   | 7.69    | -2.47 | 1.39        |
| Dublin       | 7.21   | 10.25                | -2.75  | 7.95    | -0.71 | -0.47       |
| Kildare      | 8.39   | 6.74                 | 1.54   | 14.67   | -4.16 | -0.17       |
| Meath        | 5.95   | 5.68                 | 0.26   | 8.38    | -4.19 | 0.19        |
| Wicklow      | 8.30   | 8.81                 | -0.47  | 9.74    | -2.80 | 0.90        |
| Clare        | 4.89   | 5.59                 | -0.66  | 5.77    | -3.27 | -0.44       |
| Tipperary NR | 4.34   | 4.68                 | -0.33  | 7.08    | -4.45 | -0.34       |
| Carlow       | 2.94   | 4.23                 | -1.23  | 7.86    | -5.41 | -0.46       |
| Kilkenny     | 4.47   | 5.77                 | -1.23  | 2.49    | -2.27 | -0.49       |
| Tipperary SR | 8.88   | 7.38                 | 1.40   | 10.48   | -1.65 | -0.94       |
| Wexford      | 6.20   | 5.70                 | 0.47   | 5.67    | -2.82 | -0.22       |
| Kerry        | 6.81   | 7.98                 | -1.09  | 2.67    | -0.73 | 0.03        |
| Cork         | 10.09  | 10.30                | -0.18  | 9.17    | 0.00  | -0.27       |
| Galway       | 7.47   | 6.05                 | 1.34   | 10.23   | -4.29 | 0.58        |
| Limerick     | 12.61  | 11.86                | 0.67   | 10.30   | 1.46  | -0.26       |
| Waterford    | 6.49   | 7.51                 | -0.94  | 7.29    | -3.21 | 0.67        |

# Level decomposition

Variance decomposition (in %):

|                | Inputs       |               |                | TFP   |
|----------------|--------------|---------------|----------------|-------|
|                | <i>Total</i> | <i>Labour</i> | <i>Kapital</i> |       |
| CCE (base)     | 58.80        | 28.02         | 30.78          | 41.20 |
| IFE (base)     | 48.19        | 26.78         | 21.41          | 51.81 |
| CCE (extended) | 47.93        | 31.14         | 16.80          | 52.07 |
| IFE (extended) | 44.05        | 29.00         | 15.06          | 55.95 |

# Convergence

The decomposition allows us to test for convergence by component.

|                   | <i>Dependent variable: Annual growth rate over 1979-2009</i> |                      |                    |                     |                   |
|-------------------|--|----------------------|--------------------|---------------------|-------------------|
|                   | <i>Y</i>   | <i>Y/L</i>           | <i>K</i>           | <i>L</i>            | <i>TE</i>         |
| Log of 1979 level | 0.410<br>(0.363)   | -1.847*<br>(0.983)   | 1.135**<br>(0.578) | 1.321***<br>(0.251) | -0.708<br>(0.886) |
| Contant           | 2.048<br>(4.424)   | 13.964***<br>(3.492) | 3.306<br>(6.594)   | -4.986**<br>(2.151) | 0.115<br>(3.196)  |
| Observations      | 27   | 27                   | 27                 | 27                  | 27                |
| R <sup>2</sup>    | 0.031  | 0.091                | 0.016              | 0.137               | 0.018             |

There is limited evidence of convergence in labour productivity, and no evidence for convergence in technical efficiency.

**But** the results indicate divergence in output and capital!

# Spatial analysis

The full model is given by

$$y_{it} = \mathbf{x}_{it}'\boldsymbol{\beta} - u_{it} + v_{it}$$
$$v_{it} = \sum_{i=1}^N w_{ij} v_{i,t-1} + \varepsilon_{it}$$

We employ the adaptive Lasso due to Zou (2006) to estimate  $w_{ij}$ .

The adaptive Lasso allows for estimation and selection of spatial lags under the assumption of sparsity, even if  $N$  is large relative to  $T$ .

# Spatial analysis

The adaptive Lasso minimizes (for each  $i$ )

$$\frac{1}{T} \sum_{t=1}^T (v_{it} - \sum_{j=1}^N w_{ij} v_{i,t-1})^2 + \frac{\lambda}{T} \sum_{j \neq i} |w_{ij}| / |\hat{w}_{ij}^0|.$$

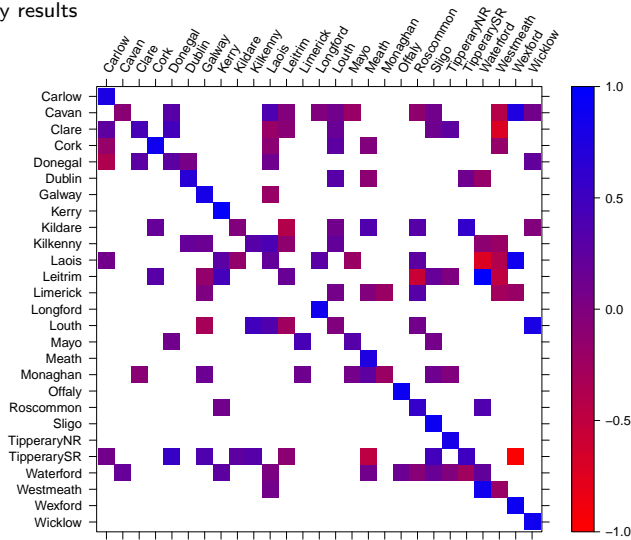
where  $\hat{w}_{ij}^0$  is a first-stage estimator, e.g., standard Lasso or Ridge.

Recent econometric results show that the adaptive Lasso is **model selection consistent** when applied to time-series data with non-Gaussian & heteroskedastic errors (Kock and Callot, 2015; Medeiros and Mendes, 2016).

We select  $\lambda$  using the Extended BIC (Chen & Chen, 2008, 2012) which is more appropriate in high-dimensional settings than AIC/BIC.

# Spatial analysis

Preliminary results



Using Stata packages **lassovar** (unpublished) and **lassopack** (Ahrens, Schaffer, Hansen, 2018).



# Discussion

Based on Mastromarco, Selenga & Shin (2013; 2016), we use CCE & IFE to estimate the time-varying efficiency.

We identify Cork as the technological leader in the industrial sector of Ireland. Results are consistent across three estimation methods (FE, CCE, IFE).

There is no evidence for convergence in terms of technical inefficiency. Graphical analysis even suggests technological divergence across counties relative to the frontier (represented by Cork).

With regard to labour & capital accumulation, we find statistical evidence for **divergence**.

Labour & capital divergence might evidence of clustering (technology clusters, largely driven by foreign companies).

**Open question:** What drives (lack of) technological catch-up? —  
Leading candidates: infrastructure, human capital, cluster effects.

# Discussion

Following Holly, Pesaran, and Yamagata (2010), we apply a two-step approach where we analyse the de-factored residuals for spatial dependence.

Rather than relying on *ad-hoc* specifications, we employ the adaptive LASSO to estimate the spatial weights matrix.

The framework allows to gain insights into drivers of spatial spill-overs.

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