# Aaishah Aslam

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Project Website: https://aaishahaslam.github.io/projects/

## EDUCATION

**California Polytechnic State University, San Luis Obispo** — **Graduation:** June 2025
Bachelor of Science in Business Administration, **Finance and Quantitative Analysis** — **Dean's List:** 10 Quarters
**Minors**: Statistics and Law — **GPA: 3.6**

## WORK EXPERIENCE

**Financial Analyst Intern – Intapp,** *Palo Alto* — *Jun 2024 – Current*
- Prepare 10-K/Q financial statements, EPS, and fixed asset notes and validate $700M of financial data using variance analysis
- Perform 200+ vested and exercised award calculations to report approximately $37M in fair market values for SEC proxy
- Forecast 7000+ future outstanding equity award expenses of $58M for stock-based compensation disclosure for FP&A team
- Create benchmarks for 25 groups for GAAP compliance research and monitor 50+ SOX controls to support Deloitte audit

**Quantitative Finance Research Assistant – Cal Poly**, *San Luis Obispo* — *Apr 2025 – Current*
- Model risk for conditional value at risk and value at risk using derivative pricing (incoming role)
- Collaborate with former World Bank consultant to learn economic modeling, machine learning, and forecasting techniques

**Equity Research Analyst – Orfalea College of Business***, San Luis Obispo* — *Jun 2024 – Apr 2025*
- Manage $800K client fund with team of 30 students to execute trades with 35+ stocks and options to enhance fund's value
- Evaluate from 390 equities to find potential targets to meet client's investment objective of 8% return for given period

**Technical Sales Intern – Exclusive Networks,** *San Jose* — *Oct 2023 – Jun 2024*
- Managed $90M sales portfolio in the U.S East to evaluate 75 potential leads and help drive strategic business plan decisions
- Achieved 20% conversion rate from Juniper dormant accounts by conducting 60 hours of outreach with long-term vendors
- Analyzed 500+ deals to identify revenues and update 120+ inventory and forecast reports for Fortinet, Juniper, Ruckus
- Earned 2 NSE certifications and collaborated with 5 cross-functional teams to leverage expertise in SaaS software

**Digital Media Intern – Robert F. Kennedy Library,** *San Luis Obispo* — *Feb 2022 – Jun 2022*
- Ensured 30 interviews were precisely transcribed and created detailed indexes for corresponding timestamps
- Collaborated on building a simpler UI/UX design and archiving interviews in the library database
- Optimized video-based platform containing experiences of 30 Arab Americans living in San Luis Obispo

## RELATED PROJECTS

**Retail Sales Prediction Project –** Iterated through 43,000 model evaluations for forecasting to obtain performance metrics for 5 models across 10,600 training sets. Devised time series models that predict and visualize retail sale trends in Queensland

**Boston House Price Modeling Project –** Achieved 78% predictive power for model using random forest, stepwise regression, and KNN algorithms to analyze variability in Boston home prices. Split dataset of 7000 observations into 10-folds for cross validation

**LLY Acquisition Project –** Assessed 0.44% sensitivity impact on LLY's earnings from cash vs stock payments for Eli Lilly $2.4B deal of Dice Therapeutics. Presented valuation and estimated 90% probability of deal success based on price and arbitrage spread

## LEADERSHIP EXPERIENCE

**Finance Assistant – Kappa Alpha Theta,** *San Luis Obispo* — *Jan 2024 – Sep 2024*
- Manage $40K+ of reimbursement checks and payment plans for 90+ members and send out financial reports to directors

**Student Advisory Board – Cal Poly DRC Center,** *San Luis Obispo* — *Dec 2023 – Sep 2024*
- Facilitate meetings with 10 DRC stakeholders to evaluate how the Disability Resource Center can enhance accessibility

**Indian Student Association – Cal Poly,** *San Luis Obispo* — *Sep 2021 – Jun 2024*
- Promote diversity and inclusion by engaging in cultural events to create a welcoming atmosphere for incoming freshman

**Private Tutor –** *San Jose* — *Jun 2022 – Sep 2022*
- Plan tailored curriculums and analyze student progress by administrating assessments and analyzing homework results

## TECHNICAL SKILLS

**Software**: Excel, R, Python, SQL, HTML, Oracle NetSuite, AuditBoard, Access, Tableau, Microsoft Office, Photoshop, Power BI
**Relevant Courses:** Business Analytics, Corp Finance, Applied Regression, Time Series, Economics, Business Intelligence