

Aaishah Aslam

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Project Website: <https://aaishahaslam.github.io/projects/>

EDUCATION

California Polytechnic State University, San Luis Obispo
Bachelor of Science in Business Administration, **Finance and Quantitative Analysis**
Minors: Statistics and Law

Graduation: June 2025
Dean's List: 10 Quarters
GPA: 3.6

WORK EXPERIENCE

- Financial Analyst Intern – Intapp, Palo Alto** **Jun 2024 – Current**
- Prepare 10-K/Q financial statements, EPS, and fixed asset notes and validate financial data of \$700M using variance analysis
 - Perform 200+ vested and exercised award calculations to report approximately \$37M in fair market values for SEC proxy
 - Forecast 7000+ future outstanding equity award expenses of \$58M for stock-based compensation disclosure for FP&A team
 - Create benchmarks for 25 groups for GAAP compliance research and monitor 50+ SOX controls to support Deloitte audit
- Equity Research Analyst – Orfalea College of Business, San Luis Obispo** **Jun 2024 – Current**
- Manage \$800K client fund with team of 30 students to execute trades with 35+ stocks and options to enhance fund's value
 - Evaluate from 390 equities to find potential targets to meet client's investment objective of a 12% return for 1 year period
 - Create analyst reports assessing underlay and on balance volume, EMA's/MA's, trend momentum, and DCF valuations
- Technical Sales Intern – Exclusive Networks, San Jose** **Oct 2023 – Jun 2024**
- Managed \$90M sales portfolio in the U.S East to evaluate 75 potential leads and help drive strategic business plan decisions
 - Achieved 20% conversion rate from Juniper dormant accounts by conducting 60 hours of outreach with long-term vendors
 - Analyzed 500+ deals to identify revenues and update 120+ inventory and forecast reports for Fortinet, Juniper, Ruckus
 - Earned 2 NSE certifications and collaborated with 5 cross-functional teams to leverage expertise in cybersecurity software
- Research Intern – Robert F. Kennedy Library, San Luis Obispo** **Feb 2022 – Jun 2022**
- Ensured 30 interviews were precisely transcribed and created detailed indexes for corresponding timestamps
 - Collaborated on building a simpler UI/UX design and archiving interviews in the library database
 - Optimized video-based platform containing experiences of 30 Arab Americans living in San Luis Obispo

RELATED PROJECTS

- Retail Sales Prediction Project** – Iterated through 43,000 model evaluations for forecasting to obtain performance metrics for 5 models across 10,600 training sets. Devised time series models that predict retail sale trends and seasonality in Queensland
- Boston House Price Modeling Project** – Achieved 78% predictive power for model using random forest, stepwise regression, and KNN algorithms to analyze variability in Boston home prices. Split dataset of 7000 observations into 10-folds for cross validation
- LLY Acquisition Project** – Assessed 0.44% sensitivity impact on LLY's earnings from cash vs stock payments for Eli Lilly \$2.4B deal of Dice Therapeutics. Presented valuation and estimated 90% probability of deal success based on price and arbitrage spread

LEADERSHIP EXPERIENCE

- Finance Assistant – Kappa Alpha Theta, San Luis Obispo** **Jan 2024 – Sep 2024**
- Manage \$40K+ of reimbursement checks and payment plans for 90+ members and send out financial reports to directors
- Student Advisory Board – Cal Poly DRC Center, San Luis Obispo** **Dec 2023 – Sep 2024**
- Facilitate meetings with 10 DRC stakeholders to evaluate how the Disability Resource Center can enhance accessibility
- Indian Student Association – Cal Poly, San Luis Obispo** **Sep 2021 – Jun 2024**
- Promote diversity and inclusion by engaging in cultural events to create a welcoming atmosphere for incoming freshman
- Private Tutor – San Jose** **Jun 2022 – Sep 2022**
- Plan tailored curriculums and analyze student progress by administering assessments and analyzing homework results

TECHNICAL SKILLS

Software: Excel, R, Python, SQL, Oracle NetSuite, AuditBoard, Access, Tableau, Microsoft Office, Access, Photoshop, Power BI
Relevant Courses: Business Analytics, Corp Finance, Applied Regression, Time Series, Economics, Financial/Managerial Accounting