# Multiple linear regression and binary logistic regression models

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## **Overview**

This assignment is about to explore, to analyze and to model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET\_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET\_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero. Your objective is to build multiple linear regression and binary logistic regression models on the df1ing data to predict the probability that a person will crash their car and also the amount of money it will cost if the person does crash their car. You can only use the variables given to you (or variables that you derive from the variables provided).

## **Data exploration**

Below is a short description of the variables of interest in the data set:

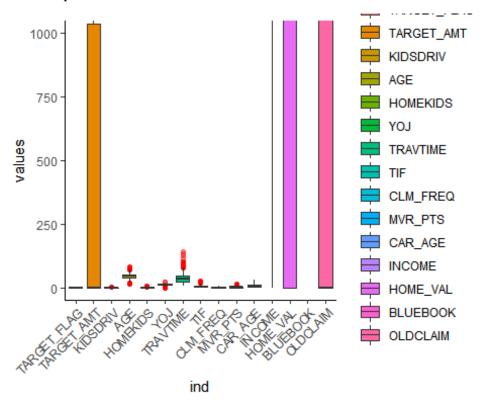
We need to make some cleaning of data such as removing the index, and special characters on certain variables. Below is the head of the data...

## **Summary table**

### **Visualization**

#### **Outliers**

The following diagram shows the outliers for all the variables(numerical), both dependent and independent.



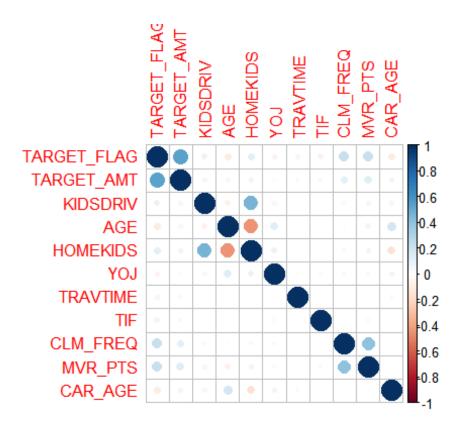
#### **Correlation**

Below is the correlation between the numerical variables...

```
TARGET FLAG
                             TARGET AMT
                                             KIDSDRIV
##
                                                               AGE
                                                                       HOMEKIDS
## TARGET_FLAG
                1.00000000
                             0.53992929
                                         0.097295404 -0.103649398
                                                                    0.115481537
## TARGET AMT
                0.53992929
                             1.00000000
                                         0.056857228 -0.046745810
                                                                    0.068857861
## KIDSDRIV
                0.09729540
                             0.05685723
                                         1.000000000 -0.072361631
                                                                    0.463046635
## AGE
               -0.10364940 -0.04674581 -0.072361631
                                                       1.000000000 -0.442383841
## HOMEKIDS
                0.11548154
                             0.06885786
                                         0.463046635 -0.442383841
                                                                    1.000000000
## YOJ
               -0.06658661 -0.02144631
                                         0.048112090
                                                       0.139566052
                                                                    0.090416449
## TRAVTIME
                0.05149130
                             0.03270817
                                         0.008979590
                                                       0.004555303 -0.007787772
## TIF
               -0.07718644 -0.04525925 -0.003423442
                                                       0.002871951
                                                                    0.004673246
## CLM FREQ
                0.22338169
                             0.11515694
                                         0.035087170 -0.026312189
                                                                    0.030695809
## MVR PTS
                                         0.055019621 -0.073523273
                0.22526236
                             0.13770829
                                                                    0.062776101
## CAR_AGE
               -0.10435770 -0.06283345 -0.055877063
                                                       0.182184524 -0.156534495
                                TRAVTIME
##
                        YOJ
                                                  TIF
                                                           CLM FREQ
MVR_PTS
```

```
## TARGET FLAG -0.06658661 0.051491295 -0.077186438 0.223381685
0.225262361
## TARGET_AMT
            0.137708292
             0.04811209 0.008979590 -0.003423442 0.035087170
## KIDSDRIV
0.055019621
## AGE
             0.073523273
             0.09041645 -0.007787772 0.004673246 0.030695809
## HOMEKIDS
0.062776101
## YOJ
             1.00000000 -0.015762889 0.029302946 -0.030658029 -
0.039172617
## TRAVTIME
            -0.01576289 1.000000000 -0.009343232 0.009306981
0.009937566
## TIF
             0.02930295 -0.009343232 1.000000000 -0.024972898 -
0.037174513
## CLM_FREQ
            -0.03065803 0.009306981 -0.024972898 1.000000000
0.400121265
## MVR PTS
             1.000000000
             0.06122969 -0.037055196  0.009125709 -0.011538390 -
## CAR AGE
0.019363647
##
                 CAR_AGE
## TARGET FLAG -0.104357704
## TARGET AMT -0.062833451
## KIDSDRIV
             -0.055877063
## AGE
             0.182184524
## HOMEKIDS
            -0.156534495
## YOJ
             0.061229694
## TRAVTIME
            -0.037055196
## TIF
             0.009125709
## CLM_FREQ
            -0.011538390
## MVR PTS
             -0.019363647
## CAR AGE
          1.000000000
```

Here's the correlation matrix visualization...



There is a little bit of correlation between HomeKids and Kidsdriv, and MVR\_PTS and CLM\_FREQ

## **Data Preparation**

## **Missing values**

Let explore the number of missing values in each variable

##	CAR_AGE	HOME_VAL	YOJ	INCOME	AGE	URBANICITY
##	510	464	454	445	6	0
##	CAR_TYPE	ЈОВ	EDUCATION	SEX	<b>MSTATUS</b>	OLDCLAIM
##	0	0	0	0	0	0
##	<b>BLUEBOOK</b>	MVR_PTS	REVOKED	CLM_FREQ	RED_CAR	TIF
##	0	0	0	0	0	0
##	CAR_USE	TRAVTIME	PARENT1	HOMEKIDS	KIDSDRIV	TARGET_AMT
##	0	0	0	0	0	0
##	TARGET_FLAG					
##	0					
##	[1] 1879					

We will use mean and BoxCox transformation for data imputation, but we need to transform little the data for BoxCox transformation... BoxCox needs variable to have value greater or equal to 1

## **BoxCox iputation prep**

Prepare for BoxCox imputation...

```
##
              TARGET FLAG
                                       TARGET AMT
                                                                 KIDSDRIV
##
                       "0"
                                         0.00000"
                                                                      "0"
##
                      AGE
                                         HOMEKIDS
                                                                      YOJ
                                                                     " 0"
                      "16"
                                               "0"
##
##
                  PARENT1
                                         TRAVTIME
                                                                  CAR USE
                                            " 5"
##
                      "No"
                                                             "Commercial"
##
                                          RED CAR
                                                                 CLM FREQ
                      TIF
##
                      " 1"
                                             "no"
                                                                      "0"
##
                                          MVR_PTS
                                                                  CAR_AGE
                  REVOKED
                                             <del>"</del> 0"
##
                      "No"
                                                                        NA
##
                                         HOME_VAL
                   INCOME
                                                                 BLUEBOOK
                                               0"
##
                        0"
                                                                  " 1500"
                                          MSTATUS
##
                 OLDCLAIM
                                                                      SEX
                       0"
                                              "No"
                                                                      "F"
##
##
                EDUCATION
                                              JOB
                                                                 CAR TYPE
##
                                                                "Minivan"
           "<High School"
##
               URBANICITY
   "Highly Rural/ Rural"
## $TIF
## Box-Cox Transformation
##
## 7650 data points used to estimate Lambda
##
## Input data summary:
##
                                Mean 3rd Qu.
      Min. 1st Qu. Median
                                                  Max.
##
      1.00
               1.00
                        4.00
                                5.36
                                         7.00
                                                 25.00
##
## Largest/Smallest: 25
## Sample Skewness: 0.89
##
## Estimated Lambda: 0.2
##
##
## $BLUEBOOK
## Box-Cox Transformation
## 7650 data points used to estimate Lambda
##
## Input data summary:
##
      Min. 1st Qu. Median
                                                  Max.
                                Mean 3rd Qu.
##
      1500
               9315
                      14440
                               15720
                                        20820
                                                 69740
##
## Largest/Smallest: 46.5
## Sample Skewness: 0.802
##
```

```
## Estimated Lambda: 0.5
##
##
## $TRAVTIME
## Box-Cox Transformation
## 7650 data points used to estimate Lambda
## Input data summary:
##
      Min. 1st Qu. Median
                             Mean 3rd Qu.
                                              Max.
##
      5.00 23.00 33.00
                             33.55
                                     44.00 142.00
##
## Largest/Smallest: 28.4
## Sample Skewness: 0.452
##
## Estimated Lambda: 0.7
##
##
## $AGE
## Box-Cox Transformation
## 7650 data points used to estimate Lambda
##
## Input data summary:
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                              Max.
##
     16.00
             39.00
                    45.00
                             44.81
                                     51.00
                                             81.00
##
## Largest/Smallest: 5.06
## Sample Skewness: -0.0247
##
## Estimated Lambda: 1
## With fudge factor, no transformation is applied
##
##
## $CAR AGE
## Box-Cox Transformation
##
## 7650 data points used to estimate Lambda
## Input data summary:
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                              Max.
##
      1.00
              2.00
                      9.00
                              9.33 13.00
                                             29.00
##
## Largest/Smallest: 29
## Sample Skewness: 0.282
##
## Estimated Lambda: 0.5
##
##
## $YOJ
```

```
## Box-Cox Transformation
##
## 7650 data points used to estimate Lambda
## Input data summary:
##
      Min. 1st Qu. Median
                             Mean 3rd Qu.
                                              Max.
##
      1.00
             10.00
                     12.00
                             11.55
                                     14.00
                                              24.00
##
## Largest/Smallest: 24
## Sample Skewness: -1.26
##
## Estimated Lambda: 1.6
##
##
## $INCOME
## Box-Cox Transformation
## 7650 data points used to estimate Lambda
##
## Input data summary:
##
     Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
             29701
                     54029
                             61450
                                     83302 367031
##
##
## Largest/Smallest: 367000
## Sample Skewness: 1.25
##
## Estimated Lambda: 0.4
```

### **Build Models**

## **Multiple Linear Regression Models**

#### Model 1: Mean full model

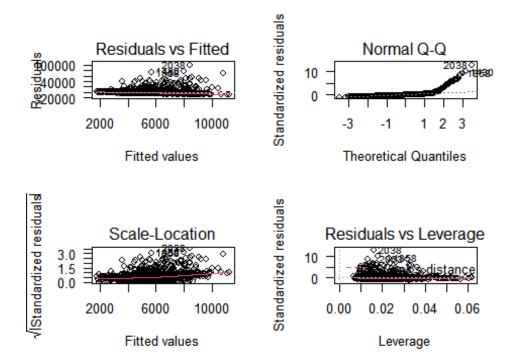
Building the first model using all the variables...

```
##
## Call:
## lm(formula = TARGET_AMT ~ ., data = df_lm)
## Residuals:
##
             10 Median
                          3Q
     Min
                                 Max
  -8934 -3199 -1537
##
                          493 99141
##
## Coefficients:
##
                                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                 3.025e+03 2.095e+03
                                                      1.444 0.148807
## KIDSDRIV
                                -1.167e+02 3.378e+02 -0.346 0.729696
## AGE
                                 1.272e+01 2.236e+01 0.569 0.569617
## HOMEKIDS
                                 2.288e+02 2.169e+02 1.055 0.291669
```

```
## YOJ
                                 2.451e+01
                                           5.173e+01
                                                       0.474 0.635662
                                 1.406e+02
                                                       0.228 0.819623
## PARENT1Yes
                                           6.166e+02
## TRAVTIME
                                 3.617e+00
                                           1.169e+01
                                                       0.309 0.757114
                                           5.487e+02 -0.999 0.318094
## CAR USEPrivate
                                -5.479e+02
## TIF
                                -3.882e+01 4.482e+01 -0.866 0.386583
## RED_CARyes
                                -2.473e+02 5.214e+02 -0.474 0.635302
## CLM FREQ
                                -1.463e+02 1.662e+02
                                                     -0.880 0.378836
## REVOKEDYes
                                -1.192e+03 5.427e+02
                                                     -2.197 0.028162 *
## MVR PTS
                                1.088e+02 7.231e+01
                                                     1.504 0.132743
## CAR AGE
                                -9.230e+01 4.617e+01
                                                     -1.999 0.045712 *
## INCOME
                                -9.670e-03 7.073e-03 -1.367 0.171729
## HOME VAL
                                1.671e-03
                                           2.112e-03
                                                     0.791 0.429070
## BLUEBOOK
                                1.227e-01 3.196e-02
                                                       3.840 0.000127 ***
## OLDCLAIM
                                3.257e-02 2.364e-02 1.378 0.168373
                                -8.493e+02 5.218e+02 -1.628 0.103786
## MSTATUSYes
## SEXM
                                1.397e+03
                                           6.880e+02 2.030 0.042451 *
## EDUCATIONBachelors
                                2.182e+02
                                           6.777e+02
                                                     0.322 0.747551
## EDUCATIONHigh School
                                -5.850e+02 5.389e+02 -1.086 0.277780
## EDUCATIONMasters
                                9.636e+02
                                           1.152e+03 0.836 0.403142
## EDUCATIONPhD
                                 2.460e+03
                                           1.396e+03
                                                       1.762 0.078207 .
## JOBBlue Collar
                                                     0.539 0.589660
                                6.499e+02 1.205e+03
## JOBClerical
                                3.778e+02 1.263e+03 0.299 0.764818
## JOBDoctor
                                -2.073e+03 1.812e+03 -1.144 0.252835
## JOBHome Maker
                                1.686e+02 1.333e+03
                                                     0.126 0.899392
## JOBLawyer
                                4.172e+02 1.075e+03
                                                     0.388 0.697950
## JOBManager
                                -7.283e+02
                                           1.128e+03 -0.646 0.518587
                                           1.181e+03 1.176 0.239802
## JOBProfessional
                               1.389e+03
## JOBStudent
                                1.484e+02 1.355e+03 0.110 0.912816
## CAR_TYPEPanel Truck
                                -5.584e+02 1.004e+03 -0.556 0.578258
## CAR TYPEPickup
                                -2.292e+02 6.279e+02 -0.365 0.715141
## CAR_TYPESports Car
                                1.074e+03
                                           7.867e+02
                                                     1.365 0.172386
## CAR_TYPESUV
                                9.386e+02 6.968e+02 1.347 0.178104
## CAR TYPEVan
                                 3.322e+02 8.104e+02
                                                       0.410 0.681889
## URBANICITYHighly Urban/ Urban 1.499e+02 7.962e+02 0.188 0.850687
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7817 on 1973 degrees of freedom
    (142 observations deleted due to missingness)
## Multiple R-squared: 0.03181,
                                 Adjusted R-squared: 0.01366
## F-statistic: 1.752 on 37 and 1973 DF, p-value: 0.003512
```

Visualization...

## $Im(TARGET AMT \sim .)$



#### **Model 2: Stepwise**

```
## Start: AIC=36091.11
  TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR_USE + TIF + RED_CAR + CLM_FREQ + REVOKED + MVR_PTS +
       CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
##
       SEX + EDUCATION + JOB + CAR_TYPE + URBANICITY
##
##
                Df Sum of Sq
                                     RSS
                                           AIC
## - JOB
                   469943135 1.2103e+11 36083
                   253319413 1.2082e+11 36085
## - CAR TYPE
## - URBANICITY
                 1
                     2165878 1.2057e+11 36089
                 1
                      3178268 1.2057e+11 36089
## - PARENT1
## - TRAVTIME
                 1
                     5846477 1.2057e+11 36089
##

    KIDSDRIV

                 1
                     7297697 1.2057e+11 36089
## - YOJ
                 1
                    13720342 1.2058e+11 36089
## - RED CAR
                 1
                    13749572 1.2058e+11 36089
## - AGE
                 1
                    19763912 1.2058e+11 36089
## - HOME VAL
                 1
                    38228288 1.2060e+11 36090
## - EDUCATION
                   405041171 1.2097e+11 36090
                 4
## - TIF
                 1
                    45829844 1.2061e+11 36090
## - CLM_FREQ
                 1
                    47346961 1.2061e+11 36090
## - CAR USE
                 1
                    60940121 1.2062e+11 36090
## - HOMEKIDS
                     67981141 1.2063e+11 36090
## - INCOME
                   114217654 1.2068e+11 36091
## - OLDCLAIM
                 1 116027467 1.2068e+11 36091
## <none>
                              1.2056e+11 36091
```

```
## - MVR PTS
                 1 138223654 1.2070e+11 36091
## - MSTATUS
                 1 161861282 1.2073e+11 36092
## - CAR AGE
                 1 244258656 1.2081e+11 36093
                 1 251910571 1.2082e+11 36093
## - SEX
## - REVOKED
                 1 294856563 1.2086e+11 36094
                 1 901120949 1.2146e+11 36104
## - BLUEBOOK
##
## Step: AIC=36082.94
## TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR USE + TIF + RED CAR + CLM FREQ + REVOKED + MVR PTS +
       CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
       SEX + EDUCATION + CAR TYPE + URBANICITY
##
##
##
                Df Sum of Sq
                                    RSS
## - CAR_TYPE
                 5 236966467 1.2127e+11 36077
## - EDUCATION
                 4 308229999 1.2134e+11 36080
## - URBANICITY
                 1
                      965617 1.2103e+11 36081
## - PARENT1
                 1
                     5312998 1.2104e+11 36081
## - TRAVTIME
                 1
                     8714537 1.2104e+11 36081
## - KIDSDRIV
                 1
                     8789882 1.2104e+11 36081
                 1 17718790 1.2105e+11 36081
## - RED CAR
## - AGE
                 1
                    22400164 1.2106e+11 36081
## - TIF
                 1
                    35799007 1.2107e+11 36082
## - YOJ
                 1
                    43615339 1.2108e+11 36082
## - CLM FREO
                 1
                    46060690 1.2108e+11 36082
## - HOMEKIDS
                 1
                    50786527 1.2108e+11 36082
## - HOME VAL
                 1
                    55459128 1.2109e+11 36082
                 1 93964699 1.2113e+11 36082
## - OLDCLAIM
                 1 109054463 1.2114e+11 36083
## - CAR USE
## - INCOME
                 1 112628408 1.2115e+11 36083
## <none>
                             1.2103e+11 36083
## - MVR_PTS
                 1 164427107 1.2120e+11 36084
## - MSTATUS
                 1 165584306 1.2120e+11 36084
## - CAR AGE
                 1 240391833 1.2127e+11 36085
                 1 248609327 1.2128e+11 36085
## - SEX
                 1 249404349 1.2128e+11 36085
## - REVOKED
                 1 892963211 1.2193e+11 36096
## - BLUEBOOK
##
## Step: AIC=36076.87
## TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR_USE + TIF + RED_CAR + CLM_FREQ + REVOKED + MVR_PTS +
       CAR AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
##
       SEX + EDUCATION + URBANICITY
##
                Df
##
                    Sum of Sa
                                     RSS
                                           AIC
## - EDUCATION
                    293028995 1.2156e+11 36074
                 4
## - URBANICITY
                 1
                       856675 1.2127e+11 36075
## - PARENT1
                 1
                      6956166 1.2128e+11 36075
## - TRAVTIME
                 1
                     10004549 1.2128e+11 36075
                 1
## - KIDSDRIV
                     15091560 1.2129e+11 36075
```

```
22955445 1.2129e+11 36075
## - RED CAR
## - TIF
                     31683557 1.2130e+11 36075
## - YOJ
                     40394006 1.2131e+11 36076
## - CLM FREQ
                 1
                     48329600 1.2132e+11 36076
## - AGE
                 1
                     49960692 1.2132e+11 36076
## - HOMEKIDS
                 1
                     55516846 1.2133e+11 36076
## - HOME_VAL
                 1
                     58416578 1.2133e+11 36076
## - CAR USE
                     62849650 1.2133e+11 36076
## - OLDCLAIM
                     94247726 1.2136e+11 36076
## - INCOME
                    102728766 1.2137e+11 36077
## <none>
                              1.2127e+11 36077
## - SEX
                    126458571 1.2140e+11 36077
## - MSTATUS
                 1 155747969 1.2143e+11 36077
## - MVR_PTS
                 1 166354304 1.2144e+11 36078
## - REVOKED
                 1
                    246739099 1.2152e+11 36079
## - CAR AGE
                    255944523 1.2153e+11 36079
## - BLUEBOOK
                 1 1191468027 1.2246e+11 36095
##
## Step: AIC=36073.72
## TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR USE + TIF + RED CAR + CLM FREQ + REVOKED + MVR PTS +
       CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
##
       SEX + URBANICITY
##
##
                    Sum of Sa
                                      RSS
                                            AIC
## - URBANICITY
                      1842097 1.2157e+11 36072
## - PARENT1
                 1
                      5746780 1.2157e+11 36072
## - TRAVTIME
                 1
                     11362492 1.2158e+11 36072
## - KIDSDRIV
                 1
                     12710883 1.2158e+11 36072
## - CAR USE
                     18809855 1.2158e+11 36072
                 1
## - RED_CAR
                 1
                     19154959 1.2158e+11 36072
## - YOJ
                 1
                     19249674 1.2158e+11 36072
## - INCOME
                 1
                     30009939 1.2159e+11 36072
## - TIF
                     33478524 1.2160e+11 36072
## - CLM FREQ
                     43826138 1.2161e+11 36072
                 1
                     56286122 1.2162e+11 36073
## - HOMEKIDS
                     64738692 1.2163e+11 36073
## - HOME VAL
                 1
## - AGE
                     68188686 1.2163e+11 36073
                 1
## - OLDCLAIM
                 1
                     89443723 1.2165e+11 36073
## - CAR AGE
                    106343391 1.2167e+11 36073
## <none>
                              1.2156e+11 36074
## - SEX
                    149903559 1.2171e+11 36074
## - MSTATUS
                 1 182520593 1.2175e+11 36075
## - MVR_PTS
                    183291459 1.2175e+11 36075
                    245461948 1.2181e+11 36076
## - REVOKED
## - BLUEBOOK
                 1 1297078713 1.2286e+11 36093
##
## Step: AIC=36071.75
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
## CAR_USE + TIF + RED_CAR + CLM_FREQ + REVOKED + MVR_PTS +
```

```
CAR AGE + INCOME + HOME VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
##
       SEX
##
                  Sum of Sq
                                          AIC
##
              Df
                                    RSS
## - PARENT1
               1
                    5693754 1.2157e+11 36070
## - TRAVTIME
               1
                   10766761 1.2158e+11 36070
## - KIDSDRIV
                   12739425 1.2158e+11 36070
## - CAR_USE
                   18874900 1.2158e+11 36070
## - RED CAR
                   19054285 1.2158e+11 36070
## - YOJ
                   19438380 1.2158e+11 36070
               1
## - INCOME
               1
                   29169043 1.2159e+11 36070
## - TIF
               1
                   33102736 1.2160e+11 36070
## - CLM FREQ
                   42851795 1.2161e+11 36070
               1
## - HOMEKIDS
               1
                   55811739 1.2162e+11 36071
## - HOME_VAL
               1
                   64662586 1.2163e+11 36071
## - AGE
               1
                   67542493 1.2163e+11 36071
## - OLDCLAIM
                   88398537 1.2165e+11 36071
## - CAR AGE
                  105826822 1.2167e+11 36072
                            1.2157e+11 36072
## <none>
## - SEX
                  148981133 1.2171e+11 36072
                  181291557 1.2175e+11 36073
## - MSTATUS
               1
## - MVR_PTS
               1
                  185108458 1.2175e+11 36073
## - REVOKED
               1
                  243957432 1.2181e+11 36074
## - BLUEBOOK 1 1302879099 1.2287e+11 36091
##
## Step: AIC=36069.85
## TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + TRAVTIME + CAR USE +
       TIF + RED_CAR + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE +
##
       INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
##
                  Sum of Sq
##
              Df
                                    RSS
                                          AIC
## - TRAVTIME
               1
                   10583155 1.2158e+11 36068
## - KIDSDRIV
               1
                   12026440 1.2158e+11 36068
## - CAR USE
                   18142211 1.2159e+11 36068
## - RED CAR
               1
                   19040049 1.2159e+11 36068
## - YOJ
               1
                   19348550 1.2159e+11 36068
## - INCOME
                   29818379 1.2160e+11 36068
               1
## - TIF
               1
                   33585592 1.2160e+11 36068
## - CLM_FREQ
               1
                   43050354 1.2161e+11 36069
               1
## - AGE
                   64223029 1.2164e+11 36069
## - HOME VAL
               1
                   65317881 1.2164e+11 36069
## - OLDCLAIM
                   88804959 1.2166e+11 36069
## - HOMEKIDS
               1
                   90944370 1.2166e+11 36069
## - CAR_AGE
                  105327287 1.2168e+11 36070
## <none>
                            1.2157e+11 36070
## - SEX
                  147371685 1.2172e+11 36070
## - MVR_PTS
               1
                  187176286 1.2176e+11 36071
## - REVOKED
               1
                  245828287 1.2182e+11 36072
## - MSTATUS
               1
                  312899566 1.2188e+11 36073
## - BLUEBOOK 1 1303707132 1.2287e+11 36089
```

```
##
## Step: AIC=36068.02
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + CAR_USE + TIF +
       RED CAR + CLM FREO + REVOKED + MVR PTS + CAR AGE + INCOME +
       HOME VAL + BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
##
##
                  Sum of Sa
                                          AIC
              Df
                                    RSS
## - KIDSDRIV
               1
                   12717116 1.2159e+11 36066
## - CAR USE
                   15900397 1.2160e+11 36066
## - RED CAR
                   18818620 1.2160e+11 36066
               1
## - YOJ
               1
                   19663593 1.2160e+11 36066
## - INCOME
               1
                   28657692 1.2161e+11 36066
## - TIF
               1
                   34495010 1.2162e+11 36067
## - CLM FREQ
               1
                   41430585 1.2162e+11 36067
               1
## - HOME_VAL
                   64787510 1.2165e+11 36067
## - AGE
               1
                   65838971 1.2165e+11 36067
## - OLDCLAIM
                   86104148 1.2167e+11 36067
## - HOMEKIDS
                   90316554 1.2167e+11 36068
## - CAR AGE
                  103997897 1.2169e+11 36068
## <none>
                            1.2158e+11 36068
## - SEX
                  148338358 1.2173e+11 36068
## - MVR_PTS
               1
                  188617256 1.2177e+11 36069
## - REVOKED
               1
                  243714639 1.2183e+11 36070
## - MSTATUS
               1 309146076 1.2189e+11 36071
## - BLUEBOOK
               1 1309357711 1.2289e+11 36088
##
## Step: AIC=36066.23
## TARGET_AMT ~ AGE + HOMEKIDS + YOJ + CAR_USE + TIF + RED_CAR +
       CLM FREQ + REVOKED + MVR PTS + CAR AGE + INCOME + HOME VAL +
##
##
       BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
                  Sum of Sq
##
                                    RSS
## - CAR USE
               1
                   17681725 1.2161e+11 36065
## - RED CAR
                   18235722 1.2161e+11 36065
## - YOJ
               1
                   20575176 1.2162e+11 36065
               1
## - INCOME
                   31431047 1.2163e+11 36065
## - TIF
               1
                   34132616 1.2163e+11 36065
## - CLM_FREQ
               1
                   42623742 1.2164e+11 36065
               1
## - AGE
                   56669663 1.2165e+11 36065
## - HOME VAL
               1
                   64015480 1.2166e+11 36065
## - HOMEKIDS
               1
                   79558260 1.2167e+11 36066
## - OLDCLAIM
               1
                   87579344 1.2168e+11 36066
## - CAR AGE
                  102810967 1.2170e+11 36066
## <none>
                            1.2159e+11 36066
## - SEX
                  145934102 1.2174e+11 36067
## - MVR PTS
               1
                  188017744 1.2178e+11 36067
## - REVOKED
               1
                  250237302 1.2184e+11 36068
## - MSTATUS
               1
                  307680961 1.2190e+11 36069
## - BLUEBOOK
               1 1300629748 1.2290e+11 36086
##
```

```
## Step: AIC=36064.53
## TARGET AMT ~ AGE + HOMEKIDS + YOJ + TIF + RED CAR + CLM FREQ +
       REVOKED + MVR_PTS + CAR_AGE + INCOME + HOME_VAL + BLUEBOOK +
##
##
       OLDCLAIM + MSTATUS + SEX
##
##
              Df
                 Sum of Sq
                                   RSS
                                         AIC
                   18131672 1.2163e+11 36063
## - RED CAR
## - YOJ
                   18515875 1.2163e+11 36063
## - INCOME
                   28249484 1.2164e+11 36063
                  30953795 1.2164e+11 36063
## - TIF
               1
## - CLM FREQ
              1
                 40604710 1.2165e+11 36063
               1
## - AGE
                  51155104 1.2166e+11 36063
## - HOME VAL
               1
                 63614498 1.2168e+11 36064
## - HOMEKIDS 1
                 75609382 1.2169e+11 36064
## - OLDCLAIM 1
                 85221119 1.2170e+11 36064
## - CAR AGE
               1 113267333 1.2173e+11 36064
## <none>
                            1.2161e+11 36065
## - SEX
                 185303260 1.2180e+11 36066
## - MVR PTS
               1 197769471 1.2181e+11 36066
## - REVOKED
               1 241532321 1.2185e+11 36067
               1 301138160 1.2191e+11 36068
## - MSTATUS
## - BLUEBOOK 1 1430529112 1.2304e+11 36086
##
## Step: AIC=36062.83
## TARGET AMT ~ AGE + HOMEKIDS + YOJ + TIF + CLM FREQ + REVOKED +
       MVR_PTS + CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM +
##
       MSTATUS + SEX
##
##
##
              Df
                  Sum of Sq
                                   RSS
                                         AIC
## - YOJ
                   20029097 1.2165e+11 36061
               1
## - INCOME
               1
                   28847085 1.2166e+11 36061
## - TIF
               1
                   30758533 1.2166e+11 36061
## - CLM_FREQ
              1
                 39971637 1.2167e+11 36061
               1
## - AGE
                  53552250 1.2168e+11 36062
## - HOME VAL
               1
                   64187132 1.2169e+11 36062
## - HOMEKIDS 1
                 75837247 1.2171e+11 36062
## - OLDCLAIM 1 82877633 1.2171e+11 36062
                  115339012 1.2175e+11 36063
## - CAR_AGE
## <none>
                            1.2163e+11 36063
## - MVR PTS
               1
                  194860176 1.2183e+11 36064
## - SEX
               1
                 208618206 1.2184e+11 36064
## - REVOKED
               1
                  238490978 1.2187e+11 36065
## - MSTATUS
               1 302094286 1.2193e+11 36066
              1 1428900494 1.2306e+11 36084
## - BLUEBOOK
##
## Step: AIC=36061.16
## TARGET_AMT ~ AGE + HOMEKIDS + TIF + CLM_FREQ + REVOKED + MVR_PTS +
       CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
##
       SEX
##
```

```
Df
                                   RSS
                  Sum of Sa
## - INCOME
               1
                   19115469 1.2167e+11 36059
## - TIF
               1
                   29924316 1.2168e+11 36060
## - CLM FREQ
               1
                   41351255 1.2169e+11 36060
## - AGE
               1
                   61834474 1.2171e+11 36060
## - HOME VAL
               1
                   73217972 1.2172e+11 36060
## - OLDCLAIM
               1
                   83923138 1.2173e+11 36061
## - HOMEKIDS
                   89680817 1.2174e+11 36061
## <none>
                            1.2165e+11 36061
## - CAR AGE
                  127930245 1.2178e+11 36061
## - MVR PTS
                  193196473 1.2184e+11 36062
## - SEX
                  213453598 1.2186e+11 36063
## - REVOKED
                  234184361 1.2188e+11 36063
               1
## - MSTATUS
               1 294639752 1.2195e+11 36064
               1 1432597492 1.2308e+11 36083
## - BLUEBOOK
## Step: AIC=36059.47
## TARGET AMT ~ AGE + HOMEKIDS + TIF + CLM FREQ + REVOKED + MVR PTS +
##
       CAR AGE + HOME VAL + BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
##
              Df
                  Sum of Sq
                                   RSS
                                          AIC
## - TIF
               1
                   28608666 1.2170e+11 36058
## - CLM FREQ
               1
                   41330543 1.2171e+11 36058
## - HOME VAL
               1
                   54237900 1.2172e+11 36058
## - AGE
                   59356258 1.2173e+11 36058
## - OLDCLAIM
               1
                   84070404 1.2175e+11 36059
                   90047387 1.2176e+11 36059
## - HOMEKIDS
## <none>
                            1.2167e+11 36059
## - CAR AGE
                  180542974 1.2185e+11 36060
## - MVR PTS
                  193870373 1.2186e+11 36061
## - SEX
               1
                  204643732 1.2187e+11 36061
## - REVOKED
                  235054611 1.2190e+11 36061
               1
## - MSTATUS
               1 276135658 1.2195e+11 36062
## - BLUEBOOK
               1 1467753477 1.2314e+11 36082
##
## Step: AIC=36057.95
## TARGET_AMT ~ AGE + HOMEKIDS + CLM_FREQ + REVOKED + MVR_PTS +
##
       CAR_AGE + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
##
              Df
                  Sum of Sq
                                   RSS
                                          AIC
## - CLM FREQ
               1
                   44067998 1.2174e+11 36057
## - HOME VAL
                   55524616 1.2175e+11 36057
## - AGE
               1
                   59659792 1.2176e+11 36057
## - OLDCLAIM
               1
                   84734409 1.2178e+11 36057
                   90426149 1.2179e+11 36057
## - HOMEKIDS
## <none>
                            1.2170e+11 36058
## - CAR_AGE
               1
                  177870390 1.2188e+11 36059
## - MVR PTS
               1
                  200822202 1.2190e+11 36059
## - SEX
               1
                  205447327 1.2190e+11 36059
## - REVOKED
               1 234411359 1.2193e+11 36060
```

```
## - MSTATUS 1 270025675 1.2197e+11 36060
## - BLUEBOOK 1 1466813096 1.2316e+11 36080
##
## Step: AIC=36056.67
## TARGET_AMT ~ AGE + HOMEKIDS + REVOKED + MVR_PTS + CAR_AGE + HOME_VAL +
      BLUEBOOK + OLDCLAIM + MSTATUS + SEX
##
##
             Df Sum of Sa
## - OLDCLAIM 1
                48636304 1.2179e+11 36055
## - HOME_VAL 1 55667628 1.2180e+11 36056
## - AGE
              1 58174981 1.2180e+11 36056
## - HOMEKIDS 1 91125091 1.2183e+11 36056
## <none>
                           1.2174e+11 36057
              1 167280814 1.2191e+11 36057
## - MVR PTS
## - CAR_AGE
              1 188399330 1.2193e+11 36058
## - REVOKED 1 198124852 1.2194e+11 36058
              1 203997706 1.2195e+11 36058
## - SEX
## - MSTATUS
              1 269490060 1.2201e+11 36059
## - BLUEBOOK 1 1471542457 1.2321e+11 36079
##
## Step: AIC=36055.48
## TARGET_AMT ~ AGE + HOMEKIDS + REVOKED + MVR_PTS + CAR_AGE + HOME_VAL +
##
      BLUEBOOK + MSTATUS + SEX
##
##
             Df Sum of Sa
                                  RSS
                                        AIC
## - HOME VAL
              1
                 58740059 1.2185e+11 36054
              1 59261910 1.2185e+11 36054
## - AGE
## - HOMEKIDS 1 88684255 1.2188e+11 36055
## <none>
                           1.2179e+11 36055
              1 150394814 1.2194e+11 36056
## - REVOKED
## - CAR_AGE
              1 184351389 1.2198e+11 36057
## - SEX 1 197901853 1.2199e+11 36057
              1 212421634 1.2200e+11 36057
## - MVR PTS
## - MSTATUS
              1 267708130 1.2206e+11 36058
## - BLUEBOOK 1 1452132145 1.2324e+11 36077
##
## Step: AIC=36054.45
## TARGET_AMT ~ AGE + HOMEKIDS + REVOKED + MVR_PTS + CAR_AGE + BLUEBOOK +
##
      MSTATUS + SEX
##
##
             Df Sum of Sq
                                  RSS
                                        AIC
## - AGE
              1
                  71370786 1.2192e+11 36054
                  83747039 1.2193e+11 36054
## - HOMEKIDS 1
## <none>
                           1.2185e+11 36054
## - CAR AGE
              1 154513388 1.2200e+11 36055
## - REVOKED
              1 155653552 1.2201e+11 36055
## - MVR_PTS
              1 203955706 1.2205e+11 36056
## - SEX
              1 208593868 1.2206e+11 36056
## - MSTATUS
              1 209106117 1.2206e+11 36056
## - BLUEBOOK 1 1645147417 1.2349e+11 36079
```

```
##
## Step: AIC=36053.62
## TARGET_AMT ~ HOMEKIDS + REVOKED + MVR_PTS + CAR_AGE + BLUEBOOK +
       MSTATUS + SEX
##
##
              Df
                 Sum of Sq
                                   RSS
                                         AIC
                   38484030 1.2196e+11 36052
## - HOMEKIDS 1
## <none>
                            1.2192e+11 36054
## - CAR AGE
                  131131760 1.2205e+11 36054
## - REVOKED
               1 148060934 1.2207e+11 36054
## - MSTATUS
               1 175086472 1.2210e+11 36055
## - SEX
               1 202608661 1.2212e+11 36055
## - MVR PTS
               1 202828770 1.2212e+11 36055
## - BLUEBOOK 1 1746551592 1.2367e+11 36080
##
## Step: AIC=36052.26
## TARGET_AMT ~ REVOKED + MVR_PTS + CAR_AGE + BLUEBOOK + MSTATUS +
##
       SEX
##
##
              Df
                  Sum of Sq
                                   RSS
                                         AIC
                            1.2196e+11 36052
## <none>
## - CAR AGE
                  140440225 1.2210e+11 36053
## - REVOKED
              1 141378251 1.2210e+11 36053
## - MSTATUS
               1 164261705 1.2212e+11 36053
## - SEX
               1 188329377 1.2215e+11 36053
## - MVR PTS
               1 210544699 1.2217e+11 36054
## - BLUEBOOK 1 1724209476 1.2368e+11 36078
##
## Call:
## lm(formula = TARGET_AMT ~ REVOKED + MVR_PTS + CAR_AGE + BLUEBOOK +
      MSTATUS + SEX, data = df_lm)
##
## Residuals:
##
      Min
              1Q Median
                            3Q
                                  Max
##
   -8263 -3162 -1574
                           325 100465
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4281.91344 503.98221
                                       8.496 < 2e-16 ***
## REVOKEDYes -656.16299 430.50600 -1.524
                                               0.1276
## MVR PTS
                125.73815
                          67.60109
                                     1.860
                                               0.0630 .
## CAR AGE
                            32.12165
                -48.79606
                                      -1.519
                                               0.1289
                  0.11376
                             0.02137
                                       5.323 1.14e-07 ***
## BLUEBOOK
## MSTATUSYes -573.12750 348.85252 -1.643
                                               0.1006
## SEXM
               618.26245 351.45734
                                      1.759
                                               0.0787 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 7801 on 2004 degrees of freedom
```

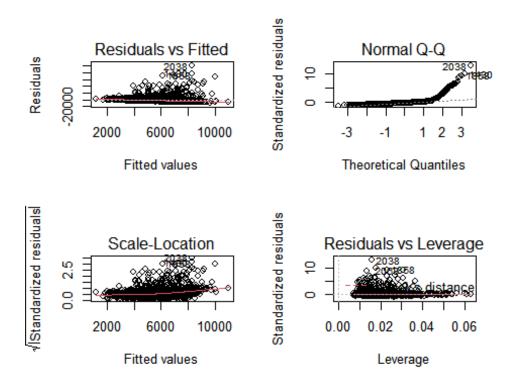
```
## (142 observations deleted due to missingness)
## Multiple R-squared: 0.02061,
                                   Adjusted R-squared: 0.01767
## F-statistic: 7.027 on 6 and 2004 DF, p-value: 2.043e-07
```

#### **Model 3: BoxCox imputation**

```
##
## Call:
## lm(formula = TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + I(YOJ^1.6) +
      PARENT1 + I(TRAVTIME^0.7) + CAR_USE + I(TIF^0.2) + RED_CAR +
      CLM FREQ + REVOKED + MVR PTS + I(CAR AGE^0.5) + I(INCOME^0.4) +
##
##
      HOME_VAL + I(BLUEBOOK^0.5) + OLDCLAIM + MSTATUS + SEX + EDUCATION +
##
      JOB + CAR_TYPE + URBANICITY, data = df_lm)
##
## Residuals:
##
     Min
             1Q Median
                           3Q
                                 Max
##
   -8792 -3250 -1499
                          530 99271
##
## Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                                 1.950e+03 2.476e+03
                                                       0.788
                                                               0.4310
## KIDSDRIV
                                -1.437e+02 3.390e+02 -0.424
                                                               0.6717
## AGE
                                 1.214e+01 2.265e+01
                                                      0.536
                                                               0.5921
## HOMEKIDS
                                 2.291e+02 2.205e+02 1.039
                                                               0.2989
                                 1.451e+00 9.802e+00 0.148
## I(YOJ^1.6)
                                                               0.8823
## PARENT1Yes
                                 1.700e+02 6.172e+02 0.276
                                                               0.7830
## I(TRAVTIME^0.7)
                                1.111e+01 4.701e+01 0.236
                                                               0.8132
## CAR_USEPrivate
                               -4.413e+02 5.489e+02 -0.804
                                                               0.4214
                               -4.381e+02 7.321e+02 -0.598
## I(TIF^0.2)
                                                               0.5497
## RED_CARyes
                                -2.595e+02 5.217e+02 -0.497
                                                               0.6190
## CLM_FREQ
                               -1.520e+02 1.663e+02 -0.914
                                                               0.3610
## REVOKEDYes
                               -1.167e+03 5.430e+02 -2.149
                                                               0.0317 *
                                                      1.566
## MVR PTS
                                1.135e+02 7.243e+01
                                                               0.1174
                                -3.511e+02 2.122e+02 -1.655
## I(CAR_AGE^0.5)
                                                               0.0982 .
## I(INCOME^0.4)
                                -2.820e+00 1.120e+01 -0.252
                                                               0.8012
## HOME_VAL
                                 1.132e-03 2.066e-03 0.548
                                                               0.5837
## I(BLUEBOOK^0.5)
                                 2.917e+01 7.245e+00
                                                      4.026 5.89e-05 ***
## OLDCLAIM
                                 3.307e-02 2.366e-02 1.397
                                                               0.1624
## MSTATUSYes
                                -7.339e+02 5.226e+02 -1.404
                                                               0.1604
## SEXM
                                1.386e+03
                                           6.789e+02 2.042
                                                               0.0413 *
## EDUCATIONBachelors
                                 1.807e+01 6.843e+02
                                                       0.026
                                                               0.9789
## EDUCATIONHigh School
                                -6.488e+02 5.425e+02 -1.196
                                                               0.2319
## EDUCATIONMasters
                                 4.820e+02 1.130e+03
                                                      0.426
                                                               0.6699
## EDUCATIONPhD
                                                      1.294
                                 1.746e+03 1.349e+03
                                                               0.1957
## JOBBlue Collar
                                 7.549e+02 1.200e+03
                                                      0.629
                                                               0.5294
## JOBClerical
                                 5.742e+02 1.255e+03
                                                       0.457
                                                               0.6474
## JOBDoctor
                                -2.158e+03 1.814e+03 -1.189
                                                               0.2345
## JOBHome Maker
                                4.477e+02 1.391e+03
                                                       0.322
                                                               0.7477
## JOBLawyer
                                 4.032e+02 1.074e+03
                                                       0.375
                                                               0.7075
## JOBManager
                                -7.432e+02 1.129e+03 -0.659
                                                               0.5103
## JOBProfessional
                              1.439e+03 1.179e+03 1.221
                                                               0.2223
```

```
## JOBStudent
                                  4.161e+02
                                             1.411e+03
                                                          0.295
                                                                  0.7681
## CAR TYPEPanel Truck
                                 -3.759e+02
                                             9.639e+02
                                                         -0.390
                                                                  0.6966
## CAR_TYPEPickup
                                 -1.729e+02
                                             6.290e+02
                                                         -0.275
                                                                  0.7835
## CAR TYPESports Car
                                                          1.417
                                  1.111e+03
                                             7.840e+02
                                                                  0.1567
## CAR_TYPESUV
                                  9.021e+02
                                             6.886e+02
                                                          1.310
                                                                  0.1903
## CAR_TYPEVan
                                  2.934e+02
                                             8.101e+02
                                                          0.362
                                                                  0.7172
## URBANICITYHighly Urban/ Urban 9.856e+01
                                             7.962e+02
                                                          0.124
                                                                  0.9015
                     '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## Residual standard error: 7821 on 1972 degrees of freedom
     (143 observations deleted due to missingness)
## Multiple R-squared: 0.03108,
                                    Adjusted R-squared: 0.0129
## F-statistic: 1.71 on 37 and 1972 DF, p-value: 0.00508
```

Residual analysis...



## **Logistic Regression Models**

#### Model 1: Mean full model

Let build the first full model for logistiv regression...

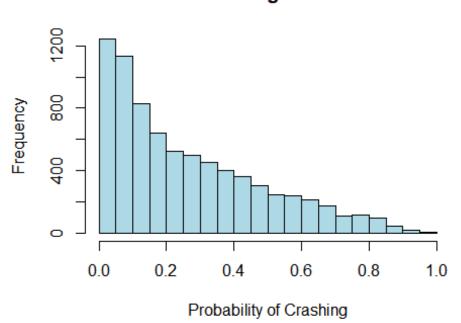
```
##
## Call:
## glm(formula = TARGET_FLAG ~ ., family = "binomial", data = df_rm)
##
```

```
## Deviance Residuals:
##
      Min
                10
                     Median
                                  3Q
                                          Max
## -2.5654 -0.7168
                   -0.3972
                              0.6148
                                       3.1535
## Coefficients:
##
                                  Estimate Std. Error z value Pr(>|z|)
                                -2.994e+00
                                           3.520e-01 -8.506 < 2e-16 ***
## (Intercept)
                                 3.455e-01
                                                        5.414 6.16e-08 ***
## KIDSDRIV
                                            6.381e-02
## AGE
                                 3.193e-04
                                            4.145e-03
                                                        0.077 0.938603
                                            3.822e-02
                                                        1.649 0.099118 .
## HOMEKIDS
                                 6.304e-02
## YOJ
                                -1.136e-02
                                            8.872e-03 -1.280 0.200450
                                                        3.406 0.000659 ***
## PARENT1Yes
                                 3.853e-01
                                            1.131e-01
                                            1.953e-03 7.641 2.16e-14 ***
## TRAVTIME
                                 1.492e-02
## CAR_USEPrivate
                                -7.534e-01
                                            9.459e-02 -7.965 1.65e-15 ***
                                            7.590e-03 -7.261 3.83e-13 ***
## TIF
                                -5.512e-02
## RED_CARyes
                                 1.800e-03
                                            8.927e-02 0.020 0.983911
                                                        6.892 5.51e-12 ***
## CLM_FREQ
                                 2.025e-01
                                            2.938e-02
                                            9.439e-02 9.327 < 2e-16 ***
## REVOKEDYes
                                 8.804e-01
## MVR PTS
                                            1.405e-02
                                                        8.132 4.22e-16 ***
                                 1.142e-01
                                -4.559e-03 7.797e-03 -0.585 0.558745
## CAR AGE
                                            1.116e-06 -2.783 0.005386 **
## INCOME
                                -3.107e-06
                                                      -3.658 0.000254 ***
## HOME_VAL
                                -1.290e-06 3.525e-07
                                -2.147e-05 5.439e-06 -3.949 7.86e-05 ***
## BLUEBOOK
                                            4.011e-06 -3.211 0.001324 **
## OLDCLAIM
                                -1.288e-05
## MSTATUSYes
                                -4.902e-01
                                            8.656e-02 -5.663 1.49e-08 ***
## SEXM
                                 8.549e-02
                                            1.154e-01
                                                        0.741 0.458957
                                                      -3.027 0.002470 **
## EDUCATIONBachelors
                                            1.198e-01
                                -3.626e-01
## EDUCATIONHigh School
                                3.528e-02
                                            9.786e-02
                                                      0.361 0.718470
## EDUCATIONMasters
                                -2.129e-01
                                            1.865e-01
                                                      -1.141 0.253692
## EDUCATIONPhD
                                -1.214e-01
                                            2.231e-01
                                                      -0.544 0.586367
## JOBBlue Collar
                                 3.198e-01
                                           1.922e-01
                                                      1.664 0.096189 .
## JOBClerical
                                 4.362e-01
                                           2.034e-01
                                                      2.144 0.031997 *
## JOBDoctor
                                -3.528e-01
                                            2.716e-01 -1.299 0.193892
## JOBHome Maker
                                2.764e-01
                                            2.176e-01 1.270 0.204072
## JOBLawyer
                                 1.035e-01
                                            1.749e-01
                                                        0.592 0.554008
                                            1.784e-01 -3.449 0.000563 ***
## JOBManager
                                -6.151e-01
## JOBProfessional
                                 1.439e-01
                                            1.842e-01 0.781 0.434798
## JOBStudent
                                 1.991e-01
                                            2.226e-01
                                                        0.894 0.371160
                                                        3.661 0.000251 ***
## CAR_TYPEPanel Truck
                                 6.109e-01 1.669e-01
                                                        5.058 4.24e-07 ***
## CAR_TYPEPickup
                                 5.267e-01
                                           1.041e-01
                                            1.341e-01 7.440 1.01e-13 ***
## CAR TYPESports Car
                                 9.979e-01
## CAR TYPESUV
                                 7.535e-01
                                            1.147e-01
                                                        6.570 5.03e-11 ***
                                                      4.503 6.71e-06 ***
## CAR TYPEVan
                                 5.872e-01
                                            1.304e-01
## URBANICITYHighly Urban/ Urban 2.373e+00 1.164e-01 20.385 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 8814.1 on 7650 degrees of freedom
```

```
## Residual deviance: 6831.7 on 7613 degrees of freedom
## (510 observations deleted due to missingness)
## AIC: 6907.7
##
## Number of Fisher Scoring iterations: 5
```

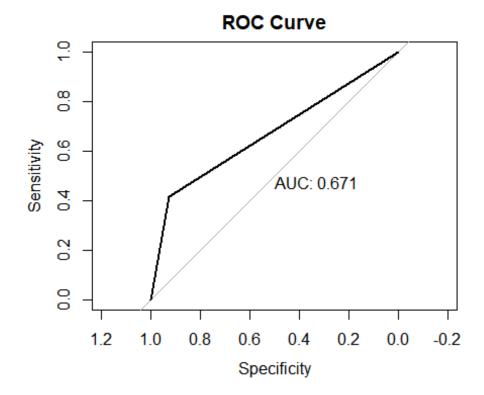
Confusion matrix and the curve...

## Histogram



probabilities <- predict(rm\_model1, df\_rm, type = "response")</pre> predicted1.classes <- ifelse(probabilities > 0.5, 1, 0) df\_rm\$pred1.class <- predicted1.classes</pre> table("Predictions" = df\_rm\$pred1.class, "Actual" = df\_rm\$TARGET\_FLAG) ## Actual ## Predictions 0 ## 0 5216 1172 ## 1 424 839 ## Confusion Matrix and Statistics ## ## Reference ## Prediction 0 1 0 5216 1172 ## ## 424 839 ## ## Accuracy : 0.7914 95% CI: (0.7821, 0.8005) ##

```
No Information Rate: 0.7372
##
##
       P-Value [Acc > NIR] : < 2.2e-16
##
##
                     Kappa: 0.3885
##
##
    Mcnemar's Test P-Value : < 2.2e-16
##
##
               Sensitivity: 0.9248
               Specificity: 0.4172
##
            Pos Pred Value: 0.8165
##
            Neg Pred Value: 0.6643
##
##
                Prevalence: 0.7372
##
            Detection Rate: 0.6817
##
      Detection Prevalence : 0.8349
##
         Balanced Accuracy: 0.6710
##
##
          'Positive' Class: 0
##
```



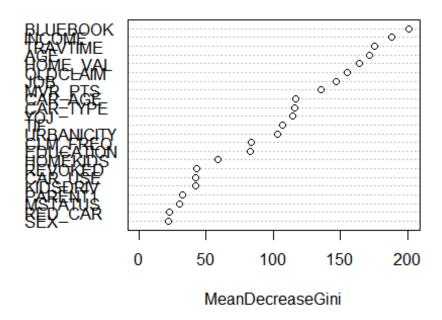
**Model 2: Random forest** 

Logistic regression with Random forest...

```
##
## Call:
## randomForest(formula = factor(TARGET_FLAG) ~ ., data = rf_train,
na.action = na.omit)
```

```
## Type of random forest: classification
## No. of variables tried at each split: 4
##
## OOB estimate of error rate: 21.16%
## Confusion matrix:
## 0 1 class.error
## 0 4233 284 0.06287359
## 1 1014 604 0.62669963
```

## rf



## Confusion matrix...

```
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction
                 0
                      1
            0 1062 262
##
##
                61 131
##
##
                  Accuracy : 0.7869
##
                    95% CI: (0.7655, 0.8073)
       No Information Rate : 0.7408
##
       P-Value [Acc > NIR] : 1.63e-05
##
##
##
                     Kappa: 0.3346
##
  Mcnemar's Test P-Value : < 2.2e-16
```

```
##
##
               Sensitivity: 0.33333
               Specificity: 0.94568
##
##
            Pos Pred Value: 0.68229
            Neg Pred Value: 0.80211
##
##
                Prevalence: 0.25923
##
            Detection Rate: 0.08641
##
      Detection Prevalence: 0.12665
##
         Balanced Accuracy: 0.63951
##
##
          'Positive' Class : 1
##
```

#### **Model 3: Stepwise**

The stepwise model...

```
## Start: AIC=5567.73
## TARGET FLAG ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
       CAR USE + TIF + RED CAR + CLM FREQ + REVOKED + MVR PTS +
##
##
       CAR_AGE + INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS +
##
       SEX + EDUCATION + JOB + CAR_TYPE + URBANICITY
##
##
                Df Deviance
                               AIC
## - RED CAR
                     5491.8 5565.8
## - SEX
                     5491.8 5565.8
## - AGE
                     5491.9 5565.9
## - HOMEKIDS
                 1
                     5492.0 5566.0
## - YOJ
                     5492.4 5566.4
                 1
## - CAR AGE
                     5492.5 5566.5
                     5491.7 5567.7
## <none>
## - OLDCLAIM
                 1
                     5499.8 5573.8
## - EDUCATION
                     5508.6 5576.6
                 1
                     5503.9 5577.9
## - BLUEBOOK
## - HOME VAL
                 1
                     5504.0 5578.0
## - MSTATUS
                 1
                     5505.6 5579.6
## - PARENT1
                 1
                     5506.5 5580.5
## - INCOME
                 1
                     5508.4 5582.4
## - KIDSDRIV
                 1
                     5516.5 5590.5
## - CLM FREQ
                 1
                     5522.5 5596.5
## - JOB
                 8
                     5541.5 5601.5
## - TIF
                 1
                     5534.4 5608.4
## - CAR_TYPE
                 5
                     5544.2 5610.2
## - TRAVTIME
                 1
                     5539.6 5613.6
## - CAR_USE
                 1
                     5547.7 5621.7
## - MVR PTS
                 1
                     5553.4 5627.4
## - REVOKED
                 1
                     5564.9 5638.9
## - URBANICITY
                     5966.0 6040.0
                 1
## Step: AIC=5565.75
```

```
## TARGET FLAG ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR USE + TIF + CLM FREQ + REVOKED + MVR PTS + CAR AGE +
       INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS + SEX +
##
##
       EDUCATION + JOB + CAR_TYPE + URBANICITY
##
##
                Df Deviance
                                AIC
## - SEX
                     5491.8 5563.8
                 1
## - AGE
                 1
                     5491.9 5563.9
## - HOMEKIDS
                 1
                     5492.1 5564.1
                     5492.4 5564.4
## - YOJ
                 1
## - CAR AGE
                     5492.5 5564.5
## <none>
                     5491.8 5565.8
## - OLDCLAIM
                     5499.8 5571.8
                 1
## - EDUCATION
                 4
                     5508.7 5574.7
## - BLUEBOOK
                     5503.9 5575.9
                 1
## - HOME VAL
                 1
                     5504.0 5576.0
## - MSTATUS
                 1
                     5505.6 5577.6
## - PARENT1
                 1
                     5506.6 5578.6
## - INCOME
                 1
                     5508.4 5580.4
## - KIDSDRIV
                 1
                     5516.6 5588.6
## - CLM FREQ
                     5522.5 5594.5
                 1
## - JOB
                 8
                     5541.6 5599.6
## - TIF
                 1
                     5534.4 5606.4
## - CAR TYPE
                 5
                     5544.3 5608.3
## - TRAVTIME
                 1
                     5539.6 5611.6
## - CAR_USE
                 1
                     5547.8 5619.8
                     5553.4 5625.4
## - MVR PTS
                 1
## - REVOKED
                     5565.0 5637.0
                 1
## - URBANICITY 1
                     5966.0 6038.0
##
## Step: AIC=5563.77
## TARGET FLAG ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR_USE + TIF + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE +
       INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS + EDUCATION +
##
       JOB + CAR_TYPE + URBANICITY
##
##
                Df Deviance
##
                                AIC
## - AGE
                 1
                     5491.9 5561.9
## - HOMEKIDS
                 1
                     5492.1 5562.1
                     5492.4 5562.4
## - YOJ
                 1
## - CAR AGE
                 1
                     5492.5 5562.5
## <none>
                     5491.8 5563.8
## - OLDCLAIM
                 1
                     5499.8 5569.8
                     5508.7 5572.7
## - EDUCATION
                 4
                 1
## - HOME VAL
                     5504.0 5574.0
## - MSTATUS
                 1
                     5505.6 5575.6
## - PARENT1
                 1
                     5506.6 5576.6
## - BLUEBOOK
                 1
                     5507.0 5577.0
## - INCOME
                 1
                     5508.5 5578.5
                 1
## - KIDSDRIV
                     5516.6 5586.6
```

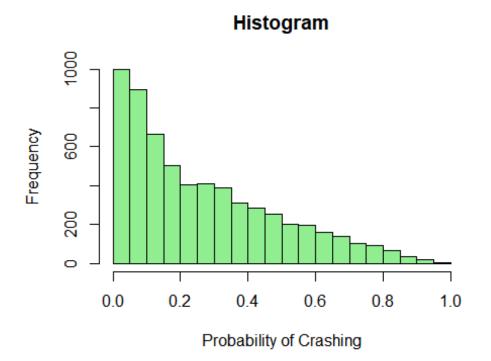
```
## - CLM FREO
                     5522.5 5592.5
## - JOB
                     5541.6 5597.6
## - TIF
                 1
                     5534.4 5604.4
                1 5539.7 5609.7
## - TRAVTIME
## - CAR_USE
                 1
                    5547.8 5617.8
                 5
## - CAR_TYPE
                     5557.8 5619.8
## - MVR PTS
                 1
                     5553.4 5623.4
## - REVOKED
                 1
                     5565.0 5635.0
## - URBANICITY 1
                     5966.0 6036.0
##
## Step: AIC=5561.91
## TARGET FLAG ~ KIDSDRIV + HOMEKIDS + YOJ + PARENT1 + TRAVTIME +
##
       CAR USE + TIF + CLM FREQ + REVOKED + MVR PTS + CAR AGE +
##
       INCOME + HOME_VAL + BLUEBOOK + OLDCLAIM + MSTATUS + EDUCATION +
##
       JOB + CAR_TYPE + URBANICITY
##
                Df Deviance
##
                               AIC
## - HOMEKIDS
                     5492.5 5560.5
                 1
## - CAR_AGE
                 1
                     5492.7 5560.7
## - YOJ
                 1
                     5492.7 5560.7
## <none>
                     5491.9 5561.9
## - OLDCLAIM
                1
                     5499.9 5567.9
## - EDUCATION
                4 5508.8 5570.8
## - HOME VAL
                 1
                     5504.4 5572.4
## - MSTATUS
                    5505.8 5573.8
## - PARENT1
                 1
                     5507.1 5575.1
## - BLUEBOOK
                 1 5507.6 5575.6
## - INCOME
                 1 5508.6 5576.6
## - KIDSDRIV
                     5516.8 5584.8
                 1
## - CLM FREQ
                 1
                     5522.6 5590.6
## - JOB
                 8
                     5542.1 5596.1
                 1 5534.6 5602.6
## - TIF
## - TRAVTIME
                1
                     5539.7 5607.7
## - CAR USE
                 1
                     5547.8 5615.8
## - CAR TYPE
                 5
                     5557.8 5617.8
## - MVR_PTS
                 1
                     5553.7 5621.7
                     5565.2 5633.2
## - REVOKED
                 1
## - URBANICITY 1
                     5966.6 6034.6
##
## Step: AIC=5560.47
## TARGET FLAG ~ KIDSDRIV + YOJ + PARENT1 + TRAVTIME + CAR USE +
##
       TIF + CLM FREQ + REVOKED + MVR PTS + CAR AGE + INCOME + HOME VAL +
##
       BLUEBOOK + OLDCLAIM + MSTATUS + EDUCATION + JOB + CAR_TYPE +
##
       URBANICITY
##
##
                Df Deviance
                               AIC
## - YOJ
                 1
                     5493.1 5559.1
                     5493.2 5559.2
## - CAR AGE
                 1
## <none>
                     5492.5 5560.5
## - OLDCLAIM 1 5500.6 5566.6
```

```
## - EDUCATION
                     5509.5 5569.5
                 4
## - HOME VAL
                     5505.3 5571.3
## - MSTATUS
                 1
                     5505.9 5571.9
                 1
## - BLUEBOOK
                     5508.3 5574.3
## - INCOME
                 1
                     5509.0 5575.0
## - PARENT1
                 1
                     5517.0 5583.0
## - CLM FREQ
                 1
                     5523.2 5589.2
## - KIDSDRIV
                 1
                     5525.5 5591.5
## - JOB
                 8
                     5543.0 5595.0
## - TIF
                     5535.0 5601.0
                 1
## - TRAVTIME
                 1
                     5540.0 5606.0
## - CAR USE
                     5548.6 5614.6
                 1
## - CAR TYPE
                 5
                     5558.5 5616.5
## - MVR_PTS
                 1
                     5554.7 5620.7
## - REVOKED
                 1
                     5566.2 5632.2
## - URBANICITY 1
                     5967.2 6033.2
##
## Step: AIC=5559.05
## TARGET FLAG ~ KIDSDRIV + PARENT1 + TRAVTIME + CAR USE + TIF +
##
       CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + INCOME + HOME_VAL +
##
       BLUEBOOK + OLDCLAIM + MSTATUS + EDUCATION + JOB + CAR TYPE +
##
       URBANICITY
##
##
                Df Deviance
                               AIC
## - CAR AGE
                     5493.8 5557.8
## <none>
                     5493.1 5559.1
## - OLDCLAIM
                 1
                     5501.2 5565.2
## - EDUCATION
                     5510.0 5568.0
                 4
## - HOME VAL
                 1
                     5506.0 5570.0
## - MSTATUS
                 1
                     5507.3 5571.3
## - BLUEBOOK
                 1
                     5509.1 5573.1
## - INCOME
                 1
                     5510.1 5574.1
## - PARENT1
                 1
                     5517.3 5581.3
## - CLM FREQ
                 1
                     5523.8 5587.8
## - KIDSDRIV
                 1
                     5525.9 5589.9
                 8
## - JOB
                     5543.5 5593.5
## - TIF
                     5536.0 5600.0
                 1
## - TRAVTIME
                 1
                     5540.5 5604.5
## - CAR_USE
                 1
                     5549.5 5613.5
                 5
## - CAR_TYPE
                     5559.2 5615.2
                 1
## - MVR PTS
                     5555.8 5619.8
## - REVOKED
                 1
                     5566.8 5630.8
## - URBANICITY 1
                     5967.4 6031.4
##
## Step: AIC=5557.78
## TARGET_FLAG ~ KIDSDRIV + PARENT1 + TRAVTIME + CAR_USE + TIF +
##
       CLM_FREQ + REVOKED + MVR_PTS + INCOME + HOME_VAL + BLUEBOOK +
##
       OLDCLAIM + MSTATUS + EDUCATION + JOB + CAR_TYPE + URBANICITY
##
                Df Deviance AIC
##
```

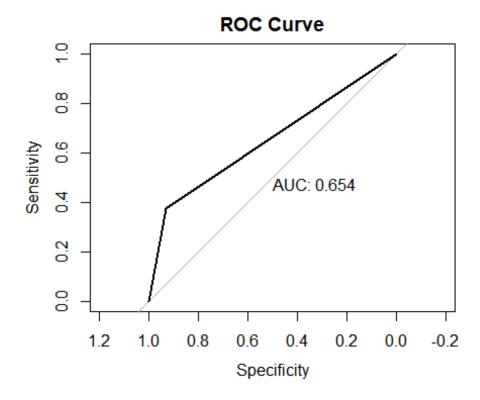
```
5493.8 5557.8
## <none>
## - OLDCLAIM
                     5501.9 5563.9
## - HOME_VAL
                 1
                     5506.6 5568.6
## - MSTATUS
                 1
                     5508.1 5570.1
## - EDUCATION
                 4
                     5515.5 5571.5
## - BLUEBOOK
                 1
                     5509.8 5571.8
## - INCOME
                 1
                     5511.1 5573.1
## - PARENT1
                 1
                     5518.1 5580.1
## - CLM FREQ
                 1
                     5524.3 5586.3
## - KIDSDRIV
                 1
                     5526.6 5588.6
## - JOB
                 8
                     5544.2 5592.2
## - TIF
                 1
                     5536.9 5598.9
## - TRAVTIME
                 1
                     5541.2 5603.2
## - CAR_USE
                 1
                     5550.2 5612.2
## - CAR_TYPE
                 5
                     5560.0 5614.0
## - MVR PTS
                 1
                     5556.6 5618.6
## - REVOKED
                     5567.6 5629.6
                     5968.5 6030.5
## - URBANICITY
                 1
##
## Call:
## glm(formula = TARGET_FLAG ~ KIDSDRIV + PARENT1 + TRAVTIME + CAR_USE +
##
       TIF + CLM_FREQ + REVOKED + MVR_PTS + INCOME + HOME_VAL +
##
       BLUEBOOK + OLDCLAIM + MSTATUS + EDUCATION + JOB + CAR TYPE +
       URBANICITY, family = "binomial", data = no_na_df)
##
##
## Deviance Residuals:
                 1Q
                      Median
       Min
                                    3Q
                                           Max
                                         3.1125
## -2.5484 -0.7189 -0.3947
                               0.6354
##
## Coefficients:
                                   Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                                  -2.772e+00 3.182e-01 -8.711 < 2e-16 ***
                                                          5.759 8.44e-09 ***
                                              6.317e-02
## KIDSDRIV
                                  3.638e-01
                                                          4.933 8.09e-07 ***
                                  5.343e-01
                                             1.083e-01
## PARENT1Yes
                                                          6.870 6.41e-12 ***
                                              2.178e-03
## TRAVTIME
                                  1.496e-02
## CAR_USEPrivate
                                  -7.829e-01
                                             1.051e-01
                                                        -7.447 9.56e-14 ***
## TIF
                                             8.538e-03 -6.448 1.13e-10 ***
                                  -5.505e-02
                                                          5.564 2.64e-08 ***
## CLM_FREQ
                                  1.817e-01
                                              3.267e-02
                                                          8.664 < 2e-16 ***
## REVOKEDYes
                                             1.052e-01
                                  9.110e-01
                                                          7.876 3.38e-15 ***
## MVR PTS
                                  1.242e-01
                                              1.577e-02
                                                        -4.111 3.93e-05 ***
## INCOME
                                  -5.254e-06
                                              1.278e-06
                                                        -3.565 0.000364 ***
## HOME VAL
                                             4.007e-07
                                  -1.429e-06
## BLUEBOOK
                                             5.513e-06
                                                        -3.966 7.31e-05 ***
                                  -2.186e-05
                                                        -2.832 0.004632 **
## OLDCLAIM
                                  -1.268e-05 4.477e-06
## MSTATUSYes
                                 -3.512e-01
                                             9.235e-02
                                                        -3.803 0.000143 ***
                                                        -3.042 0.002352 **
## EDUCATIONBachelors
                                 -3.810e-01
                                             1.252e-01
## EDUCATIONHigh School
                                             1.078e-01
                                                          0.582 0.560533
                                  6.275e-02
## EDUCATIONMasters
                                  -2.379e-01
                                             1.852e-01
                                                        -1.285 0.198896
## EDUCATIONPhD
                                 -1.422e-01 2.332e-01 -0.610 0.541953
```

```
## JOBBlue Collar
                                   1.491e-01
                                              2.148e-01
                                                          0.694 0.487641
## JOBClerical
                                  2.737e-01
                                              2.260e-01
                                                          1.211 0.225827
## JOBDoctor
                                  -4.619e-01
                                              3.114e-01
                                                         -1.483 0.137996
                                  2.027e-01
## JOBHome Maker
                                              2.360e-01
                                                          0.859 0.390287
## JOBLawyer
                                  9.464e-02
                                              1.936e-01
                                                          0.489 0.624947
                                                         -3.470 0.000520 ***
## JOBManager
                                  -6.922e-01
                                              1.995e-01
## JOBProfessional
                                  4.181e-02
                                              2.045e-01
                                                          0.204 0.838022
## JOBStudent
                                  3.952e-02
                                              2.447e-01
                                                          0.161 0.871715
                                                          3.280 0.001038 **
## CAR_TYPEPanel Truck
                                   5.791e-01
                                              1.766e-01
## CAR TYPEPickup
                                  4.670e-01
                                              1.158e-01
                                                          4.031 5.55e-05
## CAR_TYPESports Car
                                  8.509e-01
                                              1.236e-01
                                                          6.885 5.78e-12
## CAR TYPESUV
                                                          6.668 2.60e-11
                                  6.545e-01
                                              9.816e-02
## CAR TYPEVan
                                  5.255e-01
                                              1.409e-01
                                                          3.731 0.000191 ***
## URBANICITYHighly Urban/ Urban 2.326e+00
                                             1.273e-01
                                                         18.269 < 2e-16 ***
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 7078.9
                              on 6134
                                        degrees of freedom
## Residual deviance: 5493.8
                              on 6103
                                       degrees of freedom
## AIC: 5557.8
##
## Number of Fisher Scoring iterations: 5
```

Confusion matrix and the curve...



```
Actual
                      1
## Predictions
                 0
##
            0 1137 258
##
            1
                82 155
## Confusion Matrix and Statistics
##
##
            Reference
## Prediction 0
           0 1137 258
##
##
           1 82 155
##
##
                 Accuracy : 0.7917
##
                   95% CI: (0.7711, 0.8111)
      No Information Rate: 0.7469
##
##
      P-Value [Acc > NIR] : 1.272e-05
##
##
                    Kappa: 0.3585
##
##
   Mcnemar's Test P-Value : < 2.2e-16
##
##
              Sensitivity: 0.37530
              Specificity: 0.93273
##
            Pos Pred Value: 0.65401
##
           Neg Pred Value: 0.81505
##
##
               Prevalence: 0.25306
           Detection Rate: 0.09498
##
##
      Detection Prevalence: 0.14522
##
         Balanced Accuracy: 0.65402
##
##
          'Positive' Class : 1
##
```



## **Select Models**

We will use the Stepwise regression models for both questions, as the logistic stepwise model was the most accurate, had the highest sensitivity, and was the least complex. The stepwise linear model also had a higher adjusted R^2 value, and a smaller p-value. Thus, these should be our best bet in imputing the target values in the evaluation dataset.

## TARGET_FLAG	TARGET_AMT	KIDSDRIV	AGE	HOMEKIDS	YOJ P	ARENT1	TRAV	TIME
## 1 NA	NA	0	48	0	11	No		26
Private ## 2 NA	NA	1	40	1	11	Yes		21
Private ## 3 NA	NA	0	44	2	12	Yes		30
Commercial ## 4 NA	NA	0	35	2	NA	Yes		74
Private				_				
## 5 NA Private		0	59	0	12	No		45
## 6 NA Commercial	NA	0	46	0	14	No		7
## TIF RED_CAR	CLM_FREQ RE	VOKED MVI	R_PTS	CAR_AGE	INCOM	E HOME_	_VAL	BLUEBOOK
## 1 1 yes	0	No	2	10	5288	1	0	21970
## 2 6 no	1	No	2	. 1	5081	5	0	18930
## 3 10 no	0	No	0	10	4348	5	0	5900
## 4 6 no	0	Yes	0	4	2120	4	0	9230

## 5	1	yes	2	No	4	1	87460		0	15420
## 6	1	no	1	No	2	12	NA 2	2075	19 :	25660
##	OLDCLAIM	<b>MSTATUS</b>	SEX	EDUCATION		JOB	CAR_T\	/PE		
URBAN	NICITY									
## 1	0	No	Μ	Bachelors	M	lanager	\	/an I	Highly	Urban/
Urbar	า									
## 2	3295	No	Μ	High School	M	lanager	Mini	/an l	Highly	Urban/
Urbar	า			· ·		Ū				
## 3	0	No	F	High School	Blue	Collar	9	SUV I	Highly	Rural/
Rural	L			J					0 ,	
## 4	0	No	Μ	High School	C1	lerical	Pick	cup I	Highly	Rural/
Rural	L			J				•	0 ,	
## 5	44857	No	М	High School	Μ	lanager	Mini	⁄an ∣	Highly	Urban/
Urbar	า			J					0 )	·
## 6	2119	Yes	М	Bachelors	Profes	sional	Panel Tru	ıck I	Highlv	Urban/
Urbar	า								0 )	,

## Does the person crash the car?

The following shows if a person crash his or her car...

##	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
16 ## 1	0	0	0	0	0	0	0	0	0	0	0	1	1	0	0
## 32	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
## 0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0
## 48	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47
##	0	0	0	0	0	0	0	1	0	1	0	1	0	0	0
## 64	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63
##	0	1	0	0	1	0	0	0	0	0	0	1	0	0	0
## 80	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79
## 0	0	0	1	1	0	0	0	0	1	0	1	0	0	0	0
## 96	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95
## 0	1	0	0	0	1	1	0	0	0	1	0	0	0	0	0
## 112	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111
## 0	0	0	0	0	0	1	1	1	0	0	0	0	0	0	1
##	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127

120															
128 ## 0	0	0	1	0	0	1	1	0	0	1	1	0	0	0	0
## 144	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143
## 0	0	0	0	0	0	0	0	0	1	1	0	0	0	1	0
## 160	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159
## 1	0	1	0	0	0	0	1	0	1	1	0	0	0	0	1
## 176	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175
## 0	0	0	0	0	1	0	0	0	0	0	0	1	0	0	0
## 192	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191
## 1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	1
## 208	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207
## 0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
## 224	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223
## 0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0
## 240	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239
## 1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0
## 256	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255
## 0	0	0	1	0	0	0	0	0	0	1	0	1	0	0	0
## 272	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271
## 0	0	0	1	0	0	0	0	0	0	0	0	0	1	0	1
## 288	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287
## 0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0
## 304	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303
## 0	1	1	0	0	0	0	0	0	0	1	0	0	0	0	0
## 320	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319
##	0	0	0	0	0	0	1	0	0	1	0	0	0	0	1

^															
0 ##	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335
336 ##	0	1	0	0	1	0	1	0	0	0	0	0	1	0	0
0 ##	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351
352 ##	0	1	0	0	1	1	0	1	0	0	0	0	0	0	0
0 ##	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367
368 ## 0	1	1	0	1	0	0	0	0	1	0	0	1	0	0	0
## 384	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383
## 0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0
## 400	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399
##	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0
## 416	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415
## 0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	1
## 432	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431
##	0	0	0	0	1	1	1	0	0	0	0	0	0	0	0
## 448	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447
## 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
## 464	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463
## 0	1	1	0	0	0	0	0	1	0	1	0	0	0	0	0
## 480	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479
## 0	0	0	1	1	0	0	0	1	0	0	0	0	1	1	0
## 496	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495
## 1	0	0	0	0	1	1	0	0	0	1	1	0	0	0	0
## 512	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511
## 0	0	0	0	0	0	0	1	0	1	0	0	0	0	0	0
##	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527

528 ##	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0
0	Ø	Ø	V	V		Ø	Ø	Ø	Ø	V	Ø	Ø	Ø	V	Ø
## 544	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543
## 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
## 560	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559
## 0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0
## 576	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575
##	0	0	0	0	1	0	1	0	0	1	0	0	0	0	0
## 592	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591
## 0	0	0	0	0	0	1	0	1	0	0	0	0	1	0	0
## 608	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607
##	0	0	1	1	1	0	0	1	1	0	0	0	0	0	1
## 624	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623
## 0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0
## 640	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639
## 0	0	1	1	0	0	1	0	0	0	0	0	0	0	1	0
## 656	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655
##	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0
0 ##	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671
672 ## 1	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0
##	673	674	675	676	677	678	679	680	681	682	683	684	685	686	687
688 ##	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0 ##	689	690	691	692	693	694	695	696	697	698	699	700	701	702	703
704 ## 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
##	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719
720 ##	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0

0 ##	721	722	723	724	725	726	727	728	729	730	731	732	733	734	735
736 ##	1	0	0	0	0	0	0	0	0	0	1	0	0	0	0
0 ##	737	738	739	740	741	742	743	744	745	746	747	748	749	750	751
752 ##	0	0	0	0	1	0	1	0	0	0	1	0	0	0	0
0															
## 768	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767
## 0	1	1	0	0	0	0	0	0	0	1	0	0	1	1	0
## 784	769	770	771	772	773	774	775	776	777	778	779	780	781	782	783
##	0	0	0	1	0	1	0	0	0	0	0	0	0	1	0
##	785	786	787	788	789	790	791	792	793	794	795	796	797	798	799
800 ##	0	0	0	0	0	0	0	0	0	0	0	0	0	1	1
0 ##	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815
816 ##	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0															
## 832	817	818	819	820	821	822	823	824	825	826	827	828	829	830	831
## 0	0	1	1	0	1	0	0	0	1	0	0	0	0	0	0
## 848	833	834	835	836	837	838	839	840	841	842	843	844	845	846	847
## 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
##	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863
864 ##	1	1	1	0	0	0	0	0	0	0	1	0	0	1	0
0 ##	865	866	867	868	869	870	871	872	873	874	875	876	877	878	879
880 ##	0	0	1	0	0	1	0	1	0	1	0	0	0	0	0
0 ##	881	882	883	884	885	886	887	888	889	890	891	892	893	894	895
896															
##	0	0	0	0	1	0	1	0	0	0	0	0	0	0	0
## 912	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911
## 0	0	0	0	0	0	0	1	0	0	0	1	0	0	0	1
##	913	914	915	916	917	918	919	920	921	922	923	924	925	926	927

928 ##	0	0	0	0	1	1	0	0	0	0	0	0	0	0	0
0 ## 944	929	930	931	932	933	934	935	936	937	938	939	940	941	942	943
## 0	1	0	0	1	0	0	0	0	0	0	0	0	1	0	0
## 960	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959
## 0	1	0	0	0	0	1	0	0	0	1	0	0	0	0	0
## 976	961	962	963	964	965	966	967	968	969	970	971	972	973	974	975
## 0	0	0	0	0	0	1	0	0	0	0	1	0	0	0	0
## 992	977	978	979	980	981	982	983	984	985	986	987	988	989	990	991
## 0	0	0	0	0	0	0	1	1	1	1	0	0	0	1	0
## 100	993 8	994	995	996	997	998	999	1000	1001	1002	1003	1004	1005	1006	1007
## 0	0	0	0	0	0	0	0	0	0	1	1	0	0	0	0
## 1		1010	1011	1012	1013	1014	1015	1016	1017	1018	1019	1020	1021	1022	1023
## Ø	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
## : 104		1026	1027	1028	1029	1030	1031	1032	1033	1034	1035	1036	1037	1038	1039
## 0	1	1	0	0	0	0	0	0	0	0	0	0	0	0	0
## : 105		1042	1043		1045		1047		1049	1050		1052	1053	1054	1055
## 0	0	0	1	0	1	0	0	0	0	0	1	0	1	0	0
## 1		1058	1059	1060	1061	1062	1063	1064	1065	1066	1067	1068	1069	1070	1071
## 0	0	0	1	1	0	1	0	0	0	0	0	0	0	1	0
## : 108		1074	1075	1076	1077	1078	1079	1080	1081	1082	1083	1084	1085	1086	1087
## 0	0	1	0	0	0	0	1	0	1	1	0	0	0	1	0
## : 110		1090	1091	1092	1093	1094	1095	1096	1097	1098	1099	1100	1101	1102	1103
## 0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0
## : 112		1106	1107	1108	1109	1110	1111	1112	1113	1114	1115	1116	1117	1118	1119
##	0	0	0	0	0	0	1	0	0	0	0	0	0	1	1

```
0
## 1121 1122 1123 1124 1125 1126 1127 1128 1129 1130 1131 1132 1133 1134 1135
1136
                 0
                      0
                           0
                                 0
                                      1
                                           0
                                                 0
                                                      0
                                                            0
                                                                 0
                                                                      1
##
      0
           0
                                                                            0
                                                                                 0
## 1137 1138 1139 1140 1141 1142 1143 1144 1145 1146 1147 1148 1149 1150 1151
                0
                      0
                           0
                                 0
                                      0
                                           0
                                                 1
                                                      0
                                                           0
                                                                 1
                                                                      0
                                                                                 0
##
## 1153 1154 1155 1156 1157 1158 1159 1160 1161 1162 1163 1164 1165 1166 1167
1168
##
      0
           0
                 1
                      0
                           0
                                 0
                                      0
                                           0
                                                 0
                                                      0
                                                            0
                                                                 0
                                                                      0
                                                                           0
                                                                                 0
## 1169 1170 1171 1172 1173 1174 1175 1176 1177 1178 1179 1180 1181 1182 1183
1184
           0
                 0
                      1
                           1
                                 1
                                      0
                                           0
                                                 0
                                                      0
                                                            0
                                                                 1
##
0
## 1185 1186 1187 1188 1189 1190 1191 1192 1193 1194 1195 1196 1197 1198 1199
1200
##
      1
           0
                 0
                      0
                           0
                                 0
                                      0
                                            0
                                                 a
                                                      1
                                                            0
                                                                 0
                                                                      0
                                                                            0
                                                                                 a
## 1201 1202 1203 1204 1205 1206 1207 1208 1209 1210 1211 1212 1213 1214 1215
1216
##
           0
                0
                      0
                           0
                                 0
                                      1
                                           0
                                                 0
                                                      0
                                                            0
                                                                 0
## 1217 1218 1219 1220 1221 1222 1223 1224 1225 1226 1227 1228 1229 1230 1231
1232
##
           0
                 0
                      0
                           0
                                 0
                                      1
                                           0
                                                 1
                                                      0
                                                            0
                                                                 0
                                                                      0
                                                                            1
                                                                                 0
      1
## 1233 1234 1235 1236 1237 1238 1239 1240 1241 1242 1243 1244 1245 1246 1247
1248
                      0
                                                 0
                                                      0
##
           1
                 0
                           0
                                 1
                                      0
                                           0
                                                            0
                                                                 0
                                                                      0
## 1249 1250 1251 1252 1253 1254 1255 1256 1257 1258 1259 1260 1261 1262 1263
1264
           0
                 0
                      1
                           0
                                 0
                                      0
                                           0
                                                 1
                                                      0
                                                            0
                                                                 0
                                                                      0
                                                                           0
                                                                                 0
##
      0
1
## 1265 1266 1267 1268 1269 1270 1271 1272 1273 1274 1275 1276 1277 1278 1279
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## 1281 1282 1283 1284 1285 1286 1287 1288 1289 1290 1291 1292 1293 1294 1295
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## 1297 1298 1299 1300 1301 1302 1303 1304 1305 1306 1307 1308 1309 1310 1311
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## 1313 1314 1315 1316 1317 1318 1319 1320 1321 1322 1323 1324 1325 1326 1327
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1328	1	0	0	0	0	0	0	1	0	0	1	0	0	0	0
0 ## 1 1344		1330	1331	1332	1333	1334	1335	1336	1337	1338	1339	1340	1341	1342	1343
##	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0
## 1 1360		1346	1347	1348	1349	1350	1351	1352	1353	1354	1355	1356	1357	1358	1359
## Ø	1	0	0	0	0	0	0	1	0	0	0	0	0	0	0
## 1 1376		1362	1363	1364	1365	1366			1369	1370	1371	1372	1373	1374	1375
## 0	0	0	1	0	0	0	1	1	0	1	0	0	0	0	0
1392										1386					
## 0	0	0	0	0	1	1	0	0	0	0	0	0	0	0	1
## 1 1408		1394	1395	1396	1397	1398	1399	1400	1401	1402	1403	1404	1405	1406	1407
## Ø	0	0	0	0	0	0	0	0	0	0	1	1	0	0	0
## 1 1424		1410	1411	1412	1413	1414	1415	1416	1417	1418	1419	1420	1421	1422	1423
## Ø	0	1	0	0	0	0	0	0	0	0	0	0	0	1	0
## 1 1440		1426	1427	1428	1429	1430	1431	1432	1433	1434	1435	1436	1437	1438	1439
## 0	0	1	0	0	1	0	0	0	0	0	0	0	0	1	0
## 1 1456		1442	1443	1444	1445	1446	1447	1448	1449	1450	1451	1452	1453	1454	1455
## 0	0	1	0	0	0	1	0	0	0	0	0	0	0	0	0
## 1 1472		1458	1459	1460	1461	1462	1463	1464	1465	1466	1467	1468	1469	1470	1471
## 0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0
## 1 1488		1474	1475	1476	1477	1478	1479	1480	1481	1482	1483	1484	1485	1486	1487
## 0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0
## 1 1504		1490	1491	1492	1493	1494	1495	1496	1497	1498	1499	1500	1501	1502	1503
## 1	1	0	0	1	0	0	1	0	0	0	0	0	0	0	0
## 1 1520		1506	1507	1508	1509	1510	1511	1512	1513	1514	1515	1516	1517	1518	1519
##	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0

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## 1537 1538 1539 1540 1541 1542 1543 1544 1545 1546 1547 1548 1549 1550 1551
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## 1569 1570 1571 1572 1573 1574 1575 1576 1577 1578 1579 1580 1581 1582 1583
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## 1601 1602 1603 1604 1605 1606 1607 1608 1609 1610 1611 1612 1613 1614 1615
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## 1617 1618 1619 1620 1621 1622 1623 1624 1625 1626 1627 1628 1629 1630 1631
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## 1633 1634 1635 1636 1637 1638 1639 1640 1641 1642 1643 1644 1645 1646 1647
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## 1649 1650 1651 1652 1653 1654 1655 1656 1657 1658 1659 1660 1661 1662 1663
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## 1665 1666 1667 1668 1669 1670 1671 1672 1673 1674 1675 1676 1677 1678 1679
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## 1681 1682 1683 1684 1685 1686 1687 1688 1689 1690 1691 1692 1693 1694 1695
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## 1697 1698 1699 1700 1701 1702 1703 1704 1705 1706 1707 1708 1709 1710 1711
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## 1713 1714 1715 1716 1717 1718 1719 1720 1721 1722 1723 1724 1725 1726 1727
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	_														
172 ##	.8 0	0	0	0	0	0	0	0	0	0	0	0	1	0	0
0 ##	1729	1730	1731	1732	1733	1734	1735	1736	1737	1738	1739	1740	1741	1742	1743
174 ##	4 1	0	0	0	0	0	0	0	0	0	0	0	1	0	0
0 ##	1745	1746	1747	1748	1749	1750	1751	1752	1753	1754	1755	1756	1757	1758	1759
176 ##		0	0	0	0	0	0	0	0	1	0	0	0	0	0
0														1774	-
177	6														
## 0	1	0	0	0	0	1	0	0	0	0	0	0	0	1	0
## <b>1</b> 79		1778	1779	1780	1781	1782	1783	1784	1785	1786	1787	1788	1789	1790	1791
## 0	1	0	1	0	0	0	0	0	0	0	0	0	1	0	0
## 180		1794	1795	1796	1797	1798	1799	1800	1801	1802	1803	1804	1805	1806	1807
##	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
_		1810	1811	1812	1813	1814	1815	1816	1817	1818	1819	1820	1821	1822	1823
##	9	0	0	0	1	0	0	0	0	0	0	0	0	0	0
		1826	1827	1828	1829	1830	1831	1832	1833	1834	1835	1836	1837	1838	1839
184 ##	.0	1	0	0	0	0	0	0	0	0	0	0	0	1	0
1 ##	1841	1842	1843	1844	1845	1846	1847	1848	1849	1850	1851	1852	1853	1854	1855
185 ##	6 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0 ##	1857	1858	1859	1860	1861	1862	1863	1864	1865	1866	1867	1868	1869	1870	1871
187 ##		0	0		0	0		0	0	0	0	0	0	1	1
0														1886	
188	8														
## 0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0
## 190		1890	1891	1892	1893	1894	1895	1896	1897	1898	1899	1900	1901	1902	1903
## 0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0
## 192		1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919
##	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0

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## 1921 1922 1923 1924 1925 1926 1927 1928 1929 1930 1931 1932 1933 1934 1935
1936
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## 1937 1938 1939 1940 1941 1942 1943 1944 1945 1946 1947 1948 1949 1950 1951
1952
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## 1953 1954 1955 1956 1957 1958 1959 1960 1961 1962 1963 1964 1965 1966 1967
1968
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## 1969 1970 1971 1972 1973 1974 1975 1976 1977 1978 1979 1980 1981 1982 1983
1984
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## 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999
2000
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## 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015
2016
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## 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031
2032
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## 2033 2034 2035 2036 2037 2038 2039 2040 2041 2042 2043 2044 2045 2046 2047
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## 2049 2050 2051 2052 2053 2054 2055 2056 2057 2058 2059 2060 2061 2062 2063
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## 2081 2082 2083 2084 2085 2086 2087 2088 2089 2090 2091 2092 2093 2094 2095
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## 2097 2098 2099 2100 2101 2102 2103 2104 2105 2106 2107 2108 2109 2110 2111
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## 2113 2114 2115 2116 2117 2118 2119 2120 2121 2122 2123 2124 2125 2126 2127
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212	28														
##	0	0	0	0	0	0	1	0	0	0	1	0	0	0	0
0															
##	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141		
##	0	0	0	0	0	0	0	0	0	0	0	0	0		

## What's the pay off?

The following shows the pay off for the person who has a crash car...

##	1	2	3	4	5	6	7	8	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	9	10	11	12	13	14	15	16	
##	0.000	0.000		5475.670	NA	0.000		5696.563	
##	17	18	19	20	21	22	23	24	
##	NA		4005.702	0.000	0.000	0.000	0.000	0.000	
##	25	26	27	28	29	30	31	32	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	33	34	35	36	37	38	39	40	
##	0.000	0.000	0.000	0.000	0.000	0.000	_	5773.914	
##	41	42	43	44	45	46	47	48	
##	0.000	5222.274		6895.830	0.000	0.000	0.000	0.000	
##	49	50	51	52	53	54	55	56	
##	0.000	4122.707	0.000		6354.033	0.000	0.000	0.000	
##	57	58	59	60	61	62	63	64	
##	0.000	0.000	0.000	3956.597	0.000	0.000	0.000	0.000	
##	65	66	67	68	69	70	71	72	
##	0.000	0.000	5079.031	7313.395	0.000	0.000	0.000	0.000	
##	73	74	75	76	77	78	79	80	
##	5291.526	0.000	5617.353	0.000	0.000	0.000	0.000	0.000	
##	81	82	83	84	85	86	87	88	
##	4258.968	0.000	0.000	0.000	5389.727	6707.825	0.000	0.000	
##	89	90	91	92	93	94	95	96	
##	0.000	6004.846	0.000	0.000	0.000	0.000	0.000	0.000	
##	97	98	99	100	101	102	103	104	
##	0.000	0.000	0.000	0.000	0.000	6769.367	6191.289	6218.239	
##	105	106	107	108	109	110	111	112	
##	0.000	0.000	0.000	0.000	0.000	0.000	5465.364	0.000	
##	113	114	115	116	117	118	119	120	
##	0.000	0.000	5368.212	0.000	0.000	5420.656	3319.370	0.000	
##	121	122	123	124	125	126	127	128	
##		5301.919	4497.096	0.000	0.000	0.000	0.000	0.000	
##	129	130	131	132	133	134	135	136	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	137	138	139	140	141	142	143	144	
##	6802.093	6829.302	0.000	0.000		5537.473	0.000	0.000	
##	145	146	147	148	149	150	151	152	
##	0.000	4494.962	0.000	0.000	0.000		6005.710	0.000	
##	153	154	155	156	157	158	159	160	
##	6369.258	3709.136	0.000	0.000	0.000	0.000	5348.406	5846.070	

		4.50	4.50		4.5		4.5	4.50
##	161	162		164	165		167	168
##	0.000	0.000	0.000		7559.370		0.000	0.000
##	169	170	171	172	173	174	175	176
##	0.000	0.000		7417.136		0.000	0.000	0.000
##	177	178	179	180	181	182	183	184
##		5261.994				0.000	0.000	0.000
##	185	186	187	188	189	190	191	192
##	0.000	0.000	0.000	0.000	0.000		4548.520	
##	193	194	195	196	197	198	199	200
##	0.000	0.000		4972.555	0.000	0.000	0.000	0.000
##	201	202	203	204	205	206	207	208
##	0.000	0.000	0.000	0.000	0.000		5968.634	0.000
##	209	210	211	212	213	214	215	216
##	0.000	0.000	0.000		5545.745	0.000	0.000	0.000
##	217	218	219	220	221	222	223	224
##	0.000	0.000		0.000	0.000	0.000	0.000	0.000
##	225	226	227	228	229	230	231	232
##	0.000		5783.903	0.000	0.000	0.000	0.000	0.000
##	233	234	235	236	237	238	239	240
##	0.000	0.000	0.000	0.000	0.000	0.000		5629.963
##	241	242	243	244	245	246	247	248
##	0.000		6355.952	0.000	0.000	0.000	0.000	0.000
##	249	250	251	252	253	254	255	256
##		5206.449		5120.150	0.000	0.000	0.000	0.000
##	257	258	259	260	261	262	263	264
##	0.000		4650.007	0.000	0.000	0.000	0.000	0.000
##	265	266	267	268	269	270	271	272
##	0.000	0.000			6977.377		5488.436	0.000
##	273	274	275	276	277	278	279	280
##	0.000	0.000	0.000		6451.459	0.000	0.000	0.000
##	281	282	283	284	285	286	287	288
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	289	290	291	292	293	294	295	296
	4036.865		0.000	0.000	0.000	0.000	0.000	0.000
##		298		300	301	302	303	304
##		6578.373		0.000	0.000			0.000
##	305	306	307	308	309		311	312
##	0.000	0.000	0.000	0.000	0.000		7210.489	0.000
##	313	314	315	316	317	318	319	320
##		5813.319	0.000	0.000	0.000		5642.683	0.000
##	321	322	323	324	325	326	327	328
##		5232.695	0.000		5213.844		5652.385	0.000
##	329	330	331	332	333		335	336
##	0.000	0.000	0.000		5111.822		0.000	0.000
##	337	338	339	340	341	342	343	344
##		5345.916	0.000			7482.650		5172.728
##	345	346	347	348	349	350	351	352
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000
##	353	354		356	357		359	360
##	6432.744	5976.170	0.000	4121.160	0.000	0.000	0.000	0.000

##	361	362	363	364	365	366	367	368	
	5285.394	0.000		5054.093	0.000	0.000	0.000	0.000	
##	369	370	371	372	373	374	375	376	
##	0.000	0.000	0.000	0.000	0.000			5335.288	
##	377	378	379	380	381	382	383	384	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	385	386	387	388	389	390	391	392	
##	0.000	0.000	0.000	0.000		4248.370	0.000	0.000	
##	393	394	395	396	397	398	399	400	
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000	
##	401	402	403	404	405	406	407	408	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	409	410	411	412	413	414	415	416	
##	0.000	0.000		4733.234			4750.170	0.000	
##	417	418	419	420	421	422	423	424	
##	0.000	0.000	0.000			6953.478		0.000	
##	425	426	427	428	429	430	431	432	
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000	
##	433	434	435	436	437	438	439	440	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	441	442	443	444	445	446	447	448	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	449	450	451	452	453	454	455	456	
	5891.145		0.000	0.000	0.000	0.000		6248.901	
##	457	458	459	460	461	462	463	464	
##		7460.280	0.000	0.000	0.000	0.000	0.000	0.000	
##	465	466	467	468	469	470	471	472	
##	0.000	0.000	6808.783	4239.256	0.000	0.000	0.000	5350.144	
##	473	474	475	476	477	478	479	480	
##	0.000	0.000			7031.717		0.000	0.000	
##	481	482	483	484	485	486	487	488	
##	0.000	0.000			5054.732	5156.531	0.000	0.000	
##	489	490	491	492	493	494	495	496	
##	0.000	6490.070	5404.977		0.000			4636.621	
##	497	498	499	500	501	502	503	504	
##	0.000	0.000	0.000	0.000	0.000	0.000	4606.546	0.000	
##	505	506	507	508	509	510	511	512	
##	6904.102	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	513	514	515	516	517	518	519	520	
##	0.000	0.000	0.000	0.000	7244.168	0.000	0.000	0.000	
##	521	522	523	524	525	526	527	528	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	529	530	531	532	533	534	535	536	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	537	538	539	540	541	542	543	544	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	545	546	547	548	549	550	551	552	
##	0.000	0.000	0.000	7315.510	0.000	0.000	0.000	0.000	
##	553	554	555	556	557	558	559	560	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	

шш	F.C.1	562	562	564	5.65	F.C.C	5.67	5.60
##	561	562		564		566		568
##	0.000	0.000			4547.021		6108.173	
##	569	570	571	572	573		575	576
##		4685.575		0.000				
##	577	578	579	580	581		583	584
##	0.000	0.000	0.000			5819.177		4281.428
##	585	586	587	588	589	590	591	592
##	0.000	0.000			5695.009		0.000	
##	593	594	595	596	597		599	600
##	0.000		4882.506					3608.387
##	601	602	603	604			607	608
	5516.032	0.000	0.000		0.000		7217.174	
##	609	610	611	612	613	614	615	616
##	0.000	0.000		0.000				
##	617	618		620	621		623	624
##	0.000		0.000					
##	625	626	627	628	629	630	631	632
##			6160.348			5325.100		
##	633	634	635	636	637	638	639	640
##	0.000	0.000		0.000		6169.289	0.000	0.000
##	641	642	643	644		646	647	648
##	0.000	0.000	0.000	0.000	0.000		0.000	
##	649	650	651	652		654	655	656
##	0.000	0.000	0.000		5215.720		0.000	
##	657	658	659	660	661	662	663	
##	0.000	0.000	0.000		0.000		0.000	
##	665	666	667	668	669		671	672
##	0.000	0.000	0.000	0.000				4174.040
##	673	674	675	676	677		679	680
##		0.000	0.000	0.000	0.000		0.000	
##	681	682	683	684	685		687	
##	0.000	0.000		0.000			0.000	
##	689	690	691	692	693		695	696
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000
##	697	698	699	700	701	702	703	704
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	705	706	707	708	709	710	711	712
##	0.000	0.000		5893.608	0.000	0.000	0.000	0.000
##	713	714	715	716	717	718	719	720
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	721	722	723	724	725	726	727	728
##	5262.107	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	729	730	731	732	733	734	735	736
##	0.000		3915.067	0.000	0.000	0.000	0.000	0.000
##	737	738	739	740	741	742	743	744
##	0.000	0.000	0.000		4859.104		4632.958	0.000
##	745	746	747	748	749	750	751	752
##	0.000		6333.132	0.000	0.000	0.000	0.000	0.000
##	753	754	755	756	757	758	759	760
##	4624.901	NA	0.000	0.000	0.000	0.000	0.000	0.000

шш	764	760	762	764	765	766	767	760
##	761	762	763	764	765		767	768
##		5573.808	0.000		4879.736		0.000	0.000
##	769	770	771	772	773	774	775	776
##	0.000	0.000		6227.692		6251.188	0.000	0.000
##	777	778	779	780	781	782	783	784
##	0.000	0.000	0.000	0.000		6695.185	0.000	0.000
##	785	786	787	788	789	790	791	792
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000
##	793	794	795	796	797	798	799	800
##	0.000	0.000	0.000	0.000	0.000	4641.350	6332.597	0.000
##	801	802	803	804	805	806	807	808
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	809	810	811	812	813	814	815	816
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	817	818	819	820	821	822	823	824
##	0.000	6913.294	6594.283	0.000	4777.920	0.000	0.000	0.000
##	825	826	827	828	829	830	831	832
##	5693.148	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	833	834	835	836	837	838	839	840
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	841	842	843	844	845	846	847	848
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	849	850	851	852	853	854	855	856
##	6830.224	5524.305	6725.353	0.000	0.000	0.000	0.000	0.000
##	857	858	859	860	861	862	863	864
##	0.000	0.000	5213.194	0.000		5458.911	0.000	0.000
##	865	866	867	868	869	870	871	872
##	0.000	0.000	5947.022	0.000	0.000	5664.951	0.000	7598.274
##	873	874	875	876	877	878	879	880
##	0.000	5590.781	0.000	0.000	0.000	0.000	0.000	0.000
##	881	882	883	884	885	886	887	888
##	0.000	0.000	0.000	0.000	5295.700	0.000	6934.576	0.000
##	889	890	891	892	893	894	895	896
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	897	898	899	900	901	902	903	904
##	0.000	0.000	0.000	0.000	0.000		6346.439	0.000
##	905	906	907	908	909	910	911	912
##	0.000	0.000	NA	0.000	0.000		6837.345	0.000
##	913	914	915	916	917	918	919	920
##	0.000	0.000	0.000		7760.779		0.000	0.000
##	921	922	923	924	925	926	927	928
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
##	929	930	931	932	933	934	935	936
	5034.844	0.000		4856.103	0.000	0.000	0.000	0.000
##	937	938	939	940	941	942	943	944
##	0.000	0.000	0.000		5310.618	0.000	0.000	0.000
##	945	946	947	948	949	950	951	952
	5539.785	0.000	0.000	0.000		4447.436	0.000	0.000
##	953	954	955	956	957	958	959	960
##		4843.225	0.000	0.000	0.000	0.000	0.000	0.000
	2.000		5.000	5.000	5.000	5.000	2.000	0.000

##	961	962	963	964	965	966	967	968	
##	0.000	0.000	0.000	0.000		6875.781	0.000	0.000	
##	969	970	971	972	973	974	975	976	
##	0.000		5309.937	0.000	0.000	0.000	0.000	0.000	
##	977	978	979	980	981	982	983	984	
##	0.000	0.000	0.000	0.000	0.000		5422.135		
##	985	986	987	988	989	990	991	992	
##	5537.809		0.000	0.000		6546.481	0.000	0.000	
##	993	994	995	996	997	998	999	1000	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1001	1002	1003	1004	1005	1006	1007	1008	
##		7289.280		0.000	0.000	0.000	0.000	0.000	
##	1009	1010	1011	1012	1013	1014	1015	1016	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1017	1018	1019	1020	1021	1022	1023	1024	
##	0.000	0.000	0.000	0.000	0.000	0.000		0.000	
##	1025	1026	1027	1028	1029	1030	1031	1032	
##	6506.584		0.000	0.000	0.000	0.000	0.000	0.000	
##	1033	1034	1035	1036	1037	1038	1039	1040	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1041	1042	1043	1044	1045	1046	1047	1048	
##	0.000		3426.357		4214.611	0.000	0.000	0.000	
##	1049	1050	1051	1052	1053	1054	1055	1056	
##	0.000		5227.218		4948.486	0.000	0.000	0.000	
##	1057	1058	1059	1060	1061	1062	1063	1064	
##	0.000		4746.100			4351.973	0.000	0.000	
##	1065	1066	1067	1068	1069	1070	1071	1072	
##	0.000	0.000	0.000	0.000		4176.099	0.000	0.000	
##	1073	1074	1075	1076	1077	1078	1079	1080	
##	0.000	6880.506	0.000	0.000	0.000		5607.576	0.000	
##	1081	1082	1083	1084	1085	1086	1087	1088	
##	6984.803	6709.498	0.000	0.000		6868.757	0.000	0.000	
##	1089	1090	1091	1092	1093	1094	1095	1096	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1097	1098	1099	1100	1101	1102	1103	1104	
##	0.000	0.000	0.000	4205.585	0.000	0.000	0.000	0.000	
##	1105	1106	1107	1108	1109	1110	1111	1112	
##	0.000	0.000	0.000	0.000	0.000	0.000	5182.965	0.000	
##	1113	1114	1115	1116	1117	1118	1119	1120	
##	0.000	0.000	0.000	0.000	0.000	6709.209	6223.129	0.000	
##	1121	1122	1123	1124	1125	1126	1127	1128	
##	0.000	0.000	0.000	0.000	0.000	0.000	8912.265	0.000	
##	1129	1130	1131	1132	1133	1134	1135	1136	
##	0.000	0.000	0.000	0.000	5712.423	0.000	0.000	0.000	
##	1137	1138	1139	1140	1141	1142	1143	1144	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1145	1146	1147	1148	1149	1150	1151	1152	
##	5463.160	0.000		7196.456		6822.587		5751.812	
##	1153	1154	1155	1156	1157	1158	1159	1160	
##	0.000		6275.183	0.000	0.000	0.000	0.000	0.000	

##	1161	1162	1163	1164	1165	1166	1167	1168	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1169	1170	1171	1172	1173	1174	1175	1176	
##	0.000	0.000	0.000		6108.312		0.000	0.000	
##	1177	1178	1179	1180	1181	1182	1183	1184	
##	0.000	0.000		5580.595		3747.483	0.000	0.000	
##	1185	1186	1187	1188	1189	1190	1191	1192	
##	3846.994	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1193	1194	1195	1196	1197	1198	1199	1200	
##	0.000	5409.701	0.000	0.000	0.000	0.000	0.000	0.000	
##	1201	1202	1203	1204	1205	1206	1207	1208	
##	0.000	0.000	0.000	0.000	0.000	0.000	3536.531	0.000	
##	1209	1210	1211	1212	1213	1214	1215	1216	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1217	1218	1219	1220	1221	1222	1223	1224	
##	6260.202	0.000	0.000	0.000	0.000	0.000	6330.222	0.000	
##	1225	1226	1227	1228	1229	1230	1231	1232	
##	4989.314	0.000	0.000	0.000	0.000	6936.248	0.000	0.000	
##	1233	1234	1235	1236	1237	1238	1239	1240	
##	0.000	5751.840	0.000	0.000	0.000	6438.584	0.000	0.000	
##	1241	1242	1243	1244	1245	1246	1247	1248	
##	0.000	0.000	0.000	0.000		7192.531	0.000	0.000	
##	1249	1250	1251	1252	1253	1254	1255	1256	
##	0.000	0.000	0.000	4215.831	0.000	0.000	0.000	0.000	
##	1257	1258	1259	1260	1261	1262	1263	1264	
##	NA	0.000	0.000	0.000	0.000	0.000	0.000	NA	
##	1265	1266	1267	1268	1269	1270	1271	1272	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1273	1274	1275	1276	1277	1278	1279	1280	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1281	1282	1283	1284	1285	1286	1287	1288	
	5428.112	0.000	0.000	0.000	0.000		4561.558	0.000	
##	1289	1290	1291	1292	1293	1294	1295	1296	
##	0.000		6678.837	0.000	0.000	0.000	0.000	0.000	
##	1297	1298	1299	1300	1301	1302	1303	1304	
##	0.000		6126.466	0.000	0.000	0.000	0.000	0.000	
##	1305	1306	1307	1308	1309	1310	1311	1312	
##	0.000	0.000	0.000	0.000		5076.144		0.000	
##	1313	1314	1315	1316	1317	1318	1319	1320	
	6085.861	0.000	0.000	0.000	0.000	0.000	0.000	NA	
##	1321	1322	1323	1324	1325	1326	1327	1328	
##	0.000		4236.719	0.000	0.000	0.000	0.000	0.000	
##	1329	1330	1331	1332	1333	1334	1335	1336	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1337	1338	1339	1340	1341	1342	1343	1344	
##	0.000	0.000	0.000	0.000		5490.831	0.000	0.000	
##	1345	1346	1347	1348	1349	1350	1351	1352	
##	NA	0.000	0.000	0.000	0.000	0.000		4719.092	
##	1353	1354	1355	1356	1357	1358	1359	1360	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	

##	1361	1362	1363	1364	1365	1366	1367	1368	
##	0.000		6768.419	0.000	0.000	0.000			
##	1369	1370	1371	1372	1373	1374	1375	1376	
##		6348.059	0.000	0.000	0.000	0.000	0.000	0.000	
##	1377	1378	1379	1380	1381	1382	1383	1384	
##	0.000	0.000	0.000		8113.193		0.000	0.000	
##	1385	1386	1387	1388	1389	1390	1391	1392	
##	0.000	0.000	0.000	0.000	0.000	0.000		0.000	
##	1393	1394	1395	1396	1397	1398	1399	1400	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1401	1402	1403	1404	1405	1406	1407	1408	
##	0.000		6504.564		0.000	0.000	0.000	0.000	
##	1409	1410	1411	1412	1413	1414	1415	1416	
##		5960.671	0.000	0.000	0.000	0.000	0.000	0.000	
##	1417	1418	1419	1420	1421	1422	1423	1424	
##	0.000	0.000	0.000	0.000		6396.493	0.000	0.000	
##	1425	1426	1427	1428	1429	1430	1431	1432	
##		6749.695	0.000		3614.795	0.000	0.000	0.000	
##	1433	1434	1435	1436	1437	1438	1439	1440	
##	0.000	0.000	0.000	0.000	0.000	NA	0.000	0.000	
##	1441	1442	1443	1444	1445	1446	1447	1448	
##	0.000	5575.614	0.000	0.000	0.000	4881.547	0.000	0.000	
##	1449	1450	1451	1452	1453	1454	1455	1456	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1457	1458	1459	1460	1461	1462	1463	1464	
##	5645.008	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1465	1466	1467	1468	1469	1470	1471	1472	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1473	1474	1475	1476	1477	1478	1479	1480	
##	0.000	0.000	0.000	0.000	4335.014	0.000	0.000	0.000	
##	1481	1482	1483	1484	1485	1486	1487	1488	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1489	1490	1491	1492	1493	1494	1495	1496	
##	5904.515	0.000	0.000	4381.385	0.000	0.000	6229.020	0.000	
##	1497	1498	1499	1500	1501	1502	1503	1504	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5267.192	
##	1505	1506	1507	1508	1509	1510	1511	1512	
##	0.000	0.000	5095.101	0.000	0.000	0.000	0.000	0.000	
##	1513	1514	1515	1516	1517	1518	1519	1520	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1521	1522	1523	1524	1525	1526	1527	1528	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1529	1530	1531	1532	1533	1534	1535	1536	
##	0.000	4973.152	0.000	0.000	0.000	0.000	0.000	0.000	
##	1537	1538	1539	1540	1541	1542	1543	1544	
##	0.000		5667.814		0.000	0.000	0.000	0.000	
##	1545	1546	1547	1548	1549	1550	1551	1552	
##	5847.446	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1553	1554	1555	1556	1557	1558	1559	1560	
##		5612.621	0.000	0.000	0.000	0.000	0.000	0.000	

##	1561	1562	1563	1564	1565	1566	1567	1568	
##	0.000	0.000	0.000		7166.470	0.000	0.000	0.000	
##	1569	1570	1571	1572	1573	1574	1575	1576	
##	0.000		5361.613	0.000	0.000	0.000	0.000	0.000	
##	1577	1578	1579	1580	1581	1582	1583	1584	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1585	1586	1587	1588	1589	1590	1591	1592	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5996.193	
##	1593	1594	1595	1596	1597	1598	1599	1600	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1601	1602	1603	1604	1605	1606	1607	1608	
##	5559.496	0.000	0.000	NA	0.000	7158.428	0.000	0.000	
##	1609	1610	1611	1612	1613	1614	1615	1616	
##	0.000	4873.533	0.000	0.000	0.000	6861.509	0.000	5559.262	
##	1617	1618	1619	1620	1621	1622	1623	1624	
##	0.000	6030.426	0.000	0.000	5233.554	0.000	6012.400	0.000	
##	1625	1626	1627	1628	1629	1630	1631	1632	
##	0.000	0.000	0.000	0.000	0.000	6496.079	0.000	5244.937	
##	1633	1634	1635	1636	1637	1638	1639	1640	
##	0.000	0.000	0.000	0.000	6024.966	0.000	0.000	0.000	
##	1641	1642	1643	1644	1645	1646	1647	1648	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1649	1650	1651	1652	1653	1654	1655	1656	
##		4095.290	0.000	0.000	0.000		6675.684	0.000	
##	1657	1658	1659	1660	1661	1662	1663	1664	
##	0.000	0.000	0.000	0.000	0.000			6755.248	
##	1665	1666	1667	1668	1669	1670	1671	1672	
##	6530.786	0.000	0.000		5371.681		5399.944	0.000	
##	1673	1674	1675	1676	1677	1678	1679	1680	
##	5815.950	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1681	1682	1683	1684	1685	1686	1687	1688	
##	0.000	4690.875		0.000	0.000	0.000	0.000	0.000	
##	1689	1690	1691	1692	1693	1694	1695	1696	
##	0.000	0.000	0.000	0.000	0.000	0.000		4865.409	
##	1697	1698	1699	1700	1701	1702	1703	1704	
##		5594.100		0.000	0.000	0.000	0.000	0.000	
##	1705	1706	1707	1708	1709	1710	1711	1712	
##	0.000	0.000	NA		5597.763	0.000	0.000	0.000	
##	1713	1714	1715	1716	1717	1718	1719	1720	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1721	1722	1723	1724	1725	1726	1727	1728	
##	0.000	0.000	0.000		4925.682	0.000	0.000	0.000	
##	1729	1730	1731	1732	1733	1734	1735	1736	
	6366.190	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1737	1738	1739	1740	1741	1742	1743	1744	
##	0.000	0.000	0.000		5031.367	0.000	0.000	0.000	
##	1745	1746	1747	1748	1749	1750	1751	1752	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1753	1754	1755	1756	1757	1758	1759	1760	
##		4389.859	0.000	0.000	0.000	0.000	0.000	0.000	
##	0.000	4303.039	0.000	0.000	0.000	0.000	0.000	0.000	

##	1761	1762	1763	1764	1765	1766	1767	1768	
##	7176.761	0.000	0.000	0.000		4861.931	0.000	0.000	
##	1769	1770	1771	1772	1773	1774	1775	1776	
##	0.000	0.000	0.000	0.000	0.000		0.000	0.000	
##	1777	1778	1779	1780	1781	1782	1783	1784	
##	4780.055	0.000	5018.836	0.000	0.000	0.000	0.000	0.000	
##	1785	1786	1787	1788	1789	1790	1791	1792	
##	0.000	0.000	0.000	0.000	4245.770	0.000	0.000	0.000	
##	1793	1794	1795	1796	1797	1798	1799	1800	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1801	1802	1803	1804	1805	1806	1807	1808	
##	0.000	0.000	0.000	0.000	0.000	0.000	5174.165	5898.036	
##	1809	1810	1811	1812	1813	1814	1815	1816	
##	0.000	0.000	0.000	0.000	5179.408	0.000	0.000	0.000	
##	1817	1818	1819	1820	1821	1822	1823	1824	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1825	1826	1827	1828	1829	1830	1831	1832	
##	0.000	4929.268	0.000	0.000	0.000	0.000	0.000	0.000	
##	1833	1834	1835	1836	1837	1838	1839	1840	
##	0.000	0.000	0.000	0.000	0.000	NA	0.000	5445.802	
##	1841	1842	1843	1844	1845	1846	1847	1848	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1849	1850	1851	1852	1853	1854	1855	1856	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1857	1858	1859	1860	1861	1862	1863	1864	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1865	1866	1867	1868	1869	1870	1871	1872	
##	0.000	0.000	0.000	0.000	0.000	4436.742	5887.182	0.000	
##	1873	1874	1875	1876	1877	1878	1879	1880	
##	0.000	0.000	0.000	0.000	0.000	6065.051	0.000	0.000	
##	1881	1882	1883	1884	1885	1886	1887	1888	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1889	1890	1891	1892	1893	1894	1895	1896	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1897	1898	1899	1900	1901	1902	1903	1904	
##	0.000	0.000		4204.661	0.000	0.000	0.000	0.000	
##	1905	1906	1907	1908	1909	1910	1911	1912	
##	0.000	0.000	0.000	0.000		6242.812	0.000	0.000	
##	1913	1914	1915	1916	1917	1918	1919	1920	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1921	1922	1923	1924	1925	1926	1927	1928	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1929	1930	1931	1932	1933	1934	1935	1936	
##	0.000	0.000	0.000	0.000		7316.304	0.000	0.000	
##	1937	1938	1939	1940	1941	1942	1943	1944	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1945	1946	1947	1948	1949	1950	1951	1952	
##	0.000	0.000	0.000		3300.204	0.000	0.000	0.000	
##	1953	1954	1955	1956	1957	1958	1959	1960	
##	4791.363	0.000	0.000	0.000	0.000	0.000	0.000	0.000	

##	1961	1962	1963	1964	1965	1966	1967	1968	
##	6600.605	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1969	1970	1971	1972	1973	1974	1975	1976	
##	0.000	0.000	0.000	0.000		5401.739	0.000	0.000	
##	1977	1978	1979	1980	1981	1982	1983	1984	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	1985	1986	1987	1988	1989	1990	1991	1992	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	4550.490	
##	1993	1994	1995	1996	1997	1998	1999	2000	
##		6313.547	0.000	0.000		6923.021	0.000	0.000	
##	2001	2002	2003	2004	2005	2006	2007	2008	
##	5930.305		5287.196		5844.087		8122.449	0.000	
##	2009	2010	2011	2012	2013	2014	2015	2016	
##	0.000	0.000	0.000	0.000	5019.293	0.000	0.000	0.000	
##	2017	2018	2019	2020	2021	2022	2023	2024	
##	0.000	4321.072	7004.309	0.000	0.000	0.000	0.000	0.000	
##	2025	2026	2027	2028	2029	2030	2031	2032	
##	0.000	0.000	0.000	0.000	0.000	4178.214	0.000	0.000	
##	2033	2034	2035	2036	2037	2038	2039	2040	
##	0.000	0.000	5710.700	0.000	0.000	0.000	5420.453	0.000	
##	2041	2042	2043	2044	2045	2046	2047	2048	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	5376.570	
##	2049	2050	2051	2052	2053	2054	2055	2056	
##	0.000	0.000	0.000	0.000	0.000	0.000	5637.280	0.000	
##	2057	2058	2059	2060	2061	2062	2063	2064	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	2065	2066	2067	2068	2069	2070	2071	2072	
##	0.000	0.000	0.000	4543.979	0.000	0.000	0.000	0.000	
##	2073	2074	2075	2076	2077	2078	2079	2080	
##	7807.939	0.000	0.000		6143.344	0.000	0.000	5672.914	
##	2081	2082	2083	2084	2085	2086	2087	2088	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	2089	2090	2091	2092	2093	2094	2095	2096	
##		4799.944	0.000	0.000	0.000	0.000		4751.927	
##	2097	2098	2099	2100	2101	2102	2103	2104	
##	0.000	0.000	8334.052	4442.980	NA	0.000	5388.466	0.000	
##	2105	2106	2107	2108	2109	2110	2111	2112	
##	0.000	0.000	4656.371	0.000	0.000	0.000	5244.470	0.000	
##	2113	2114	2115	2116	2117	2118	2119	2120	
##	0.000	0.000	0.000	0.000	0.000		4787.678	0.000	
##	2121	2122	2123	2124	2125	2126	2127	2128	
##	0.000		6373.741	0.000	0.000	0.000	0.000	0.000	
##	2129	2130	2131	2132	2133	2134	2135	2136	
##	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
##	2137	2138	2139	2140	2141				
##	0.000	0.000	0.000	0.000	0.000				

## **Appendix**

```
library(corrplot)
library(tidyverse)
library(Hmisc)
library(PerformanceAnalytics)
library(mice)
library(gt)
library(caret)
library(bnstruct)
library(VIM)
library(corrr)
library(kableExtra)
library(rpart)
library(gtsummary)
library(reshape)
library(pROC)
library(randomForest)
#Import data
df1 data <-
read.csv("https://raw.githubusercontent.com/aaitelmouden/DATA621/master/Homew
ork4/data/insurance_training_data.csv")
df <- df1 data
glimpse(df)
# Get rid of INDEX, TARGET FLAG, TARGET AMT
df1 <- subset(df, select = -c(INDEX))</pre>
# Select money variables to clean before summary
df2 <- df1[, names(df1) %in% c("INCOME", "OLDCLAIM", "HOME_VAL", "BLUEBOOK")]</pre>
# Clean using string function
df2 <- apply(df2, 2, function(y) gsub("\\$","",y))</pre>
df2 <- apply(df2, 2, function(y) gsub(",","",y))</pre>
df2 <- apply(df2, 2, as.integer)</pre>
```

```
# Combine variables
df1 <- df1[, !names(df1) %in% c("INCOME", "OLDCLAIM", "HOME VAL",</pre>
"BLUEBOOK")]
df1 <- cbind(df1, df2)</pre>
# Select characters variables to clean before summary
df2 <- df1[, names(df1) %in% c("MSTATUS", "SEX", "EDUCATION", "JOB",</pre>
"CAR_TYPE", "URBANICITY")]
# Clean using character function
df2 <- apply(df2, 2, function(y) gsub("z_","",y))</pre>
df1 <- df1[,!names(df1) %in% c("MSTATUS", "SEX", "EDUCATION", "JOB",</pre>
"CAR_TYPE", "URBANICITY")]
df1 <- cbind(df1, df2)</pre>
# Factor
df1$SEX <- factor(df1$SEX)</pre>
df1$PARENT1 <- factor(df1$PARENT1)</pre>
df1$CAR_USE <- factor(df1$CAR_USE)</pre>
df1$RED CAR <- factor(df1$RED CAR)</pre>
df1$REVOKED <- factor(df1$REVOKED)</pre>
df1$MSTATUS <- factor(df1$MSTATUS)</pre>
df1$EDUCATION <- factor(df1$EDUCATION)</pre>
df1$CAR_TYPE <- factor(df1$CAR_TYPE)</pre>
df1$MSTATUS <- factor(df1$MSTATUS)</pre>
df1$URBANICITY <- factor(df1$URBANICITY)</pre>
df1$JOB <- factor(df1$JOB)</pre>
# Summary table
table1 <- tbl summary(df1,
           statistic = list(all_continuous() ~ "{mean} ({sd}) {median} {min}
{max}"), missing = "no")
table1
# Boxplot
ggplot(melt(df1), aes(x=factor(variable), y=value)) + facet_wrap(~variable,
scale="free") + geom boxplot()
# Histogram
ggplot(melt(df1), aes(x=value)) + facet_wrap(~variable, scale="free") +
geom histogram(bins=50)
```

```
# Outliers plot
ggplot(stack(df1), aes(x = ind, y = values, fill=ind)) +
  geom_boxplot(outlier.colour = "red", outlier.alpha=.4) +
  coord_cartesian(ylim = c(0, 1000)) +
  theme classic()+
  theme(axis.text.x=element text(angle=45, hjust=1))
# Correlation between the numerical variables
df3 <- df1[,!names(df1) %in% c("PARENT1","RED_CAR",</pre>
"REVOKED", "URBANICITY", "INCOME", "OLDCLAIM", "HOME_VAL", "BLUEBOOK", "SEX", "MSTAT
US", "EDUCATION", "JOB", "CAR_USE", "CAR_TYPE")]
a <- cor(df3, method="pearson", use="complete.obs")</pre>
corrplot(a)
# Imputing other NA variables by median before checking on minimum
df1[is.na(df1$HOME_VAL),]$HOME_VAL <-</pre>
median(df1[complete.cases(df1$HOME_VAL),]$HOME_VAL)
df1[is.na(df1$YOJ),]$YOJ <- median(df1[complete.cases(df1$YOJ),]$YOJ)</pre>
df1[is.na(df1$INCOME),]$INCOME <-</pre>
median(df1[complete.cases(df1$INCOME), ]$INCOME)
df1[is.na(df1$AGE),]$AGE <- median(df1[complete.cases(df1$AGE),]$AGE)</pre>
# Looking at the minimum values in order to adjust for the BoxCox
Transformation
apply(df1,2,min)
# BoxCox Transformation
df4 <- df1 %>%
  filter(CAR AGE >= 0) %>%
  mutate(CAR AGE = CAR AGE + 1, YOJ = YOJ + 1, INCOME = INCOME + 1) %>%
  select(TIF, BLUEBOOK, TRAVTIME, AGE, CAR_AGE, YOJ, INCOME)
apply(df4, 2, BoxCoxTrans)
# LM 1
```

```
df lm <- df1 %>% select(-TARGET FLAG) %>% filter(TARGET AMT > 0)
# Linear regression
lm model1 <- lm(TARGET AMT~.,data = df lm)</pre>
summary(lm_model1)
# Visualization
opar <- par(mfrow = c(2,2), oma = c(0, 0, 1.1, 0))
plot(lm_model1, las = 1)
# LM 2
lm_model2 <- step(lm_model1)</pre>
summary(lm_model2)
# LM 3
lm model3 <- lm(TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + I(YOJ^1.6) + PARENT1</pre>
+ I(TRAVTIME^0.7) + CAR_USE + I(TIF^0.2) + RED_CAR + CLM_FREQ + REVOKED +
MVR_PTS + I(CAR_AGE^0.5) + I(INCOME^0.4) + HOME_VAL + I(BLUEBOOK^0.5) +
OLDCLAIM + MSTATUS + SEX + EDUCATION + JOB + CAR_TYPE + URBANICITY,
data=df lm)
summary(lm_model3)
# Logistic Model
# Logistic M 1
df rm <- df1 %>% select(-TARGET AMT)
rm_model1 <- glm(TARGET_FLAG ~ ., family="binomial", df_rm)</pre>
summary(rm_model1)
# Logistic M 2
hist(rm_model1$fitted.values,main = " Histogram ",xlab = "Probability of
Crashing", col = 'light blue')
probabilities <- predict(rm_model1, df_rm, type = "response")</pre>
predicted1.classes <- ifelse(probabilities > 0.5, 1, 0)
```

```
df_rm$pred1.class <- predicted1.classes</pre>
table("Predictions" = df rm$pred1.class, "Actual" = df rm$TARGET FLAG)
confusionMatrix(as.factor(predicted1.classes), as.factor(df rm$TARGET FLAG))
curve <- roc(response = df_rm$TARGET_FLAG,</pre>
    predictor = predicted1.classes,
    plot = TRUE,
    print.auc = TRUE,
    main = "ROC Curve")
df_rf <- subset(df_rm, select= -c(pred1.class))</pre>
trainIndex <- createDataPartition(df_rf$TARGET_FLAG, p = .8,</pre>
                                    list = FALSE,
                                    times = 1)
rf_train <- df_rf[ trainIndex,]</pre>
rf test <- df rf[-trainIndex,]</pre>
rf <- randomForest(factor(TARGET_FLAG) ~ ., data = rf_train, na.action =</pre>
na.omit)
rf
varImpPlot(rf)
test_rf <- predict(rf, rf_test)</pre>
confusionMatrix(test_rf, factor(rf_test$TARGET_FLAG), positive = '1')
# Logistic M 3
no na df <- na.omit(rf train)</pre>
rm_model1 <- glm(TARGET_FLAG ~ ., family="binomial", no_na_df)</pre>
model2 <- step(rm model1)</pre>
summary(model2)
# Confusion matrix and the curve...
hist(model2$fitted.values,main = " Histogram ",xlab = "Probability of
Crashing", col = 'light green')
```

```
probabilities <- predict(model2, rf test, type = "response")</pre>
predicted.classes <- ifelse(probabilities > 0.5, 1, 0)
rf_test$pred.class <- predicted.classes</pre>
table("Predictions" = rf_test$pred.class, "Actual" = rf_test$TARGET_FLAG)
confusionMatrix(as.factor(predicted.classes), as.factor(rf test$TARGET FLAG),
positive = '1')
curve <- roc(response = rf test$TARGET FLAG,</pre>
    predictor = predicted.classes,
    plot = TRUE,
    print.auc = TRUE,
    main = "ROC Curve")
# Select models
eval <-
read_csv('https://raw.githubusercontent.com/aaitelmouden/DATA621/master/Homew
ork4/data/insurance-evaluation-data.csv')
# Get rid of INDEX, TARGET_FLAG, TARGET_AMT
eval <- subset(eval, select = -c(INDEX))</pre>
# Select money variables to clean before summary
eval2 <- eval[, names(eval) %in% c("INCOME", "OLDCLAIM", "HOME_VAL",
"BLUEBOOK")]
# Clean using string function
eval2 <- apply(eval2, 2, function(y) gsub("\\$","",y))</pre>
eval2 <- apply(eval2, 2, function(y) gsub(",","",y))</pre>
eval2 <- apply(eval2, 2, as.integer)</pre>
# Combine variables
eval1 <- eval[, !names(eval) %in% c("INCOME", "OLDCLAIM", "HOME_VAL",
"BLUEBOOK")]
eval1 <- cbind(eval1, eval2)</pre>
# Select characters variables to clean before summary
eval2 <- eval1[, names(eval1) %in% c("MSTATUS", "SEX", "EDUCATION", "JOB",
"CAR_TYPE", "URBANICITY")]
```

```
# Clean using character function
eval2 <- apply(eval2, 2, function(y) gsub("z_","",y))</pre>
eval1 <- eval1[,!names(eval1) %in% c("MSTATUS", "SEX", "EDUCATION", "JOB",
"CAR_TYPE", "URBANICITY")]
eval1 <- cbind(eval1, eval2)</pre>
head(eval1)
### Does the person crash the car?
eval1[is.na(eval1$INCOME), |$INCOME <-</pre>
median(eval1[complete.cases(eval1$INCOME), ]$INCOME)
eval1[is.na(eval1$HOME_VAL),]$HOME_VAL <- 0
probabilities <- predict(model2, eval1[, -1], type = "response")</pre>
preds <- ifelse(probabilities > 0.5, 1, 0)
preds[is.na(preds)] <-0</pre>
preds
### What's the pay off?
amt <- ifelse(preds == 1, predict(lm_model2, eval1[,-1], type = "response"),</pre>
0)
amt
```

## References

- Regression Model Validation
- Binary Logistic Regression
- [What are pseudo R-squareds?] (https://stats.idre.ucla.edu/other/mult-pkg/faq/general/faq-what-are-pseudo-r-squareds/)