# **Bank Marketing Workflow**

- The project revolves around leveraging machine learning techniques to optimize marketing strategies for a banking institution, drawing insights from the publicly available dataset from the UCI Machine Learning Repository.
- The dataset, sourced from a Portuguese banking institution, contains information regarding direct marketing campaigns, including attributes such as client demographics, economic indicators, and campaign outcomes.
- By analyzing this dataset, the aim is to develop predictive models that can assist in targeting
  potential customers by identifying and excluding non-potential customer from the campaign

Following is one of the industry approaches with which we can implement the model in production:

## **Azure Databricks Workflow**

## Data Ingestion and Cleaning

- For the 101\_data\_cleaning script:
- Read the CSV files from an Azure Data Lake Storage (ADLS) container mapped as a mount in Azure Databricks.
- The output of 101\_data\_cleaning is properly formatted and saved for input into the subsequent feature engineering step.
- Reference- Documentation

#### Job Cluster Setup

- Configure a job cluster with appropriate settings for running the notebook. Available options for job clusters include:
  - o Cluster Type: Standard, High Concurrency, or GPU.
  - Node Types: Choose from Standard\_DS, Memory\_Optimized, Compute\_Optimized, etc., depending on workload requirements.
  - Autoscaling: Enable autoscaling for dynamic resource allocation based on workload demands.
  - Spark Version: Select the appropriate version of Apache Spark compatible with your notebook and dependencies.
  - o Python Version: Choose the required Python version for executing the notebook.
  - Driver & Worker Node Configuration: Adjust the number and size of driver and worker nodes based on workload characteristics.
  - Libraries/Dependencies: Install necessary libraries and dependencies for the notebook execution. Specify these requirements in the job cluster setup,
  - Reference- Documentation

#### Git Integration

- Tag the workflows to the Git repository HTTPS link for accessing the setup.py, provided for installing wheel containing the required dependent libraries into the job compute
- Reference- <u>Documentation</u>

#### Feature Engineering

- The next step in the workflow is 201\_feature\_engineering script to perform feature engineering tasks.
- This script will receive the cleaned data from 101\_data\_cleaning as input.
- Convert columns and categories within the columns to the required data types suitable for downstream analysis and model training.
- Sample the data from this step for monitoring to ensure data quality for the model.
- Follow the same steps as done for setup of 101\_data\_cleaning.

## Model Deployment and Evaluation

- Import the CatBoost model from the pickle file saved in 302\_model\_training.
- Apply the model to the data saved from previous steps for predictions.
- Save the data to the downstream process and sample the data for performance metric checks.

### Data Sampling and Performance Metrics

- Sample the data using 302\_model\_interpreation and do performance evaluation.
- Run various performance metrics tests on the sampled data to assess the model's performance accurately as mentioned in the notebook
- Metrics include accuracy, precision, recall, F1 score, ROC curves, etc.
- Present the metrics to MLOps engineer whenever the scheduled workflow runs.