

Nisha Deewan

Sales Manager

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01 PROFILE

Dynamic Sales Manager with over two years of experience in driving revenue growth and managing high-performing teams. Proven ability to foster strong customer relationships and enhance team collaboration for optimal results. Adept in time management and leading teams to meet and exceed targets. Currently seeking to leverage expertise in sales management to contribute to an innovative organization. Committed to delivering excellence in customer service and strategic sales initiatives.

02 EMPLOYMENT HISTORY

Sep 2023 — present

Sales Manager at Kalka properties

Currently employed as a Sales Manager at Kalka Properties, focusing on driving sales performance and managing client relationships. This role involves strategizing to maximize revenue while ensuring customer satisfaction. Skills in team leadership and effective communication are utilized to foster a collaborative environment.

- Developed and executed sales strategies that resulted in a significant increase in revenue.
- Established strong relationships with clients, ensuring their needs are met promptly.
- Led a team of sales professionals, providing guidance and motivation to achieve targets.
- Direct sales manager

Aug 2022 — Sep 2023

Sales Manager at Neighborhood realtors Pvt Ltd

Served as a Sales Manager at Neighborhood Realtors Pvt Ltd, where the primary focus was on managing sales operations and team performance. This role involved coordinating with various departments to drive sales initiatives and enhance customer satisfaction. Effective time management and customer relations skills were essential in achieving business goals.

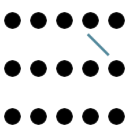
- Implemented targeted sales campaigns that led to a measurable improvement in market penetration.
- Monitored team performance and provided training to enhance sales techniques.
- Engaged with clients to understand their needs, resulting in improved service delivery.
- Direct sales manager

03 EDUCATION

04 SKILLS

B.SC

Sales Management
Team Leadership
Customer Relations



Time Management
Revenue Growth
Strategic Sales

