

Mr. Manish Chandra Gupta

Married

Present: Viswakarma Colony near Rajput Bhawan Baluda Road
Sohna, Gurgaon-122103

Contact: +91 9818252432, 8569834830

manish.1273@rediffmail.com

Profile at a Glance

An **MBA Professional** having over **Fourteen years** of experience in the areas of Sales and Marketing for **Real Estate Sector** with hands on experience in managing sales ensuring Growth in the designated areas of operation.

14.0 Years work Experience in **Real Estate Developers**.

Professional Summary

Residential real estate professional specialized in sourcing off-market investment opportunities, conducting investment analysis, maintaining and selling the projects. Over of hands on experience working with Manager level leadership, principals and utilized real estate brokers.

Work Experience (14.0Yrs)

Currently work on **Investo Expert Advisory Pvt. Ltd.** As a **Manager Sales**

I am responsible for channel sales for Gurgoan location

Worked with **Growmax Wealth Management Services** Gurgaon a real estate firm as a **Sr.Business Development Manager** from Aug 2022 to Sep 2024.

Job Location: Dwarka Express Way and New Gurgaon.

Job Responsibilities:

I am responsible for Resell and original booking of some posted inventory of Dwarka express way and new Gurgaon

Worked with **Nimai Developers Pvt. Ltd. Bhiwadi (Raj)** as an **Astt. Manager (Sales)** from Aug 2011 to July 2022.

Job Location: Sohna, Neemrana and Bhiwadi at site sales office

Job Responsibilities:

- I was responsible for selling and promoting 1Bhk 625sq fit, 2Bhk 1234sq fit and 1370sq fit 3Bhk 1620sq fit and 1850sq fit (3+1) servant room of **Nimai Greens** 11.0 acres with seven towers
- Direct site visit client converted into direct sale
- Some corporate reference client converted into sale
- Generate associate network of Dharuhera and Bhiwadi and trained for project
- Associate clients site visit converted for flat booking

Worked with **Trehan Home Developer Pvt. Ltd. (Raj)** As a Sr. Executive (Sales) from June 2010 to July 2011.

Job Location: Bhiwadi

Job Responsibilities:

- I was responsible for selling and promoting 1Bhk 600sq fit, 2Bhk 740sq fit ,980sq fit and 1111sq fit, 3Bhk 1389sq fit of **Hill View Garden** 18.26 acres with twenty towers
- Direct site visit client converted into direct sale
- Some corporate/industry reference client converted into sale
- Associate clients site visit converted for flat booking

Summer Internship Programme

Bharti Televenture Ltd. (BTVL) Gorakhpur (Uttar Pradesh)

Project: “To find out the reason of conversion of prepaid connection in post paid connection”

The project helped improve my understanding the prevailing market scenario on Telecom industry and improving my analytical skills.

Key Projects

- **Bennett Coleman and company Ltd.:** To find out the reason Why reader and viewer preferences the Time of India news paper.
- 8 days out door Marketing Project in Lucknow to Test the marketing and selling skill of the students.

Academic Qualification

- MBA in **Marketing and HR** from UPTU, Lucknow , Uttar Pradesh
- B. Sc. (Bio-Group) from D.D.U. University , Gorakhpur, Uttar Pradesh
- 12th with Science & Biology from UP Board
- 10th from UP Board

Strengths

- Commitment
- Leadership Skills
- Honesty and Integrity
- Dynamism and enthusiasm to learn new things

Personal Particulars

Father	: Mr. Ghanshyam Gupta (Retd. Immunization officer)
Mother	: Mrs. Lakshmi Gupta, Home maker
Wife	: Mrs. Beenu Gupta, Home maker
Permanent Address	: House No. 268, Nagar Panchyat – Bhanpur, Post – Bhanpur, Distt. – Basti (U.P)
Languages Known	: English & Hindi
Current Salary	: 50 K fixed + convinces + incentive

References

On demand only.

Declaration

I Manish Chandra Gupta, hereby declare that all the information furnished above is true to the best of my knowledge.

Date:

Place:

(Manish Chandra Gupta)