RESUME

Career Objective

To work with an organization which provides challenging environment and enhance my marketing skills

Privanshu Mathur

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Permanent Address:

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Personal Data:

Father's name Mr. Subhash

mathur

Mother's name: Mrs. Sanju Gender : Male Nationality : Indian Marital Status: Single

Languages

Known : English and

Hindi

Interests and

Hobbies : Listening

Music

Making New Friends

Academic Qualification

- BA (Economics Honors) from Satyawati College Delhi
- Senior secondary from CBSE board in the year 2022
- High school from CBSE board in the year 2020

Technical Summary

- · Basic knowledge of computers
- Done tally

Responsibilities

- Interacting and maintaining a steady relationship with the clients & channel partners to ensure sales through channels (Brokers & Alternate Channels) at active projects.
- Meet with prospects and client interested in properties to offer them real estate deals.
- Advise clients on market conditions, mortgages, prices legal requirements, and related matters.
- Communicate with clients to identify their requirements and choice of property.
- Arranging site visits for channel partners & Clients
- Build and promote strong, long-lasting customer relationship by partnering with them and understanding their needs
- Making Proposals, Negotiations and Finalizations for Deal.
- Designing and implementing a strategic sales plan that expands company customer base and ensure its strong presence
- Meeting channel partners on constant basis to enhance relationship with the company

 Coordinate the closing of the property deals to ensure vital documents are signed and payment received.

Working Experience

- Worked as a Senior Relationship manager in Silver Dome realtors from 08 2024 to 05 2025
- Working as a Sales Manager in Firstbrick Consulting LLP from 08 2023 to 08 2024
- Worked as a Sales Executive in S.S. Security & labour Services (Authorised Partner of DD Motors) From 7july 2022 to 07 2023

Role:

Interacting and maintaining a steady relationship with the clients & channel partners to ensure sales through channel (Brokers & Alternate Channels) at active projects.

Career Objective

. To be associated with an organisation which provide me an opportunity to grow with it ,and an opportunity to learn and contribute to the goals of the organization

Seeking a position to utilize my skills and abilities in work environment that offers professional growth while resourceful and innovative

Key Strengths

- Confidence
- Punctuality

Personal skills

- Smart ,Energetic, Innovative and enthusiastic
- · Strong, Interpersonal ,team work skills
- Logical, thinking and risk taking Self motivate

I hereby declare that the information provided by me is true to the best of my knowledge.

Place : Delhi

(Priyanshu)