




PRIYANSHU BHAMA

BUSINESS DEVELOPMENT EXECUTIVE

CONTACT

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EDUCATION

SECONDARY SCHOOL

Patrachar vidyalaya, CBSE
2022 - 2024

B.COM

Delhi University(SOL)
Present

SKILLS

- Lead Generation & Prospecting
- Client Relationship Management
- Sales & Conversion Strategy
- Communication & Negotiation
- Email & Social Media Outreach
- Team Collaboration
- Basic Digital Marketing Knowledge

SUMMARY

Motivated and enthusiastic Business Development Executive with 10 months of hands-on experience in a digital marketing agency. Proven ability to generate leads, convert prospects, and build strong client relationships. Seeking an opportunity to grow within a dynamic team where I can contribute to business growth and enhance my skills in sales and client management.

EXPERIENCE

BUSINESS DEVELOPMENT EXECUTIVE

DIGITAVOCATION

June,2024 - March,2025

- Reached out to potential clients via cold calling, email outreach, and social media channels.
- Successfully converted leads into long-term clients by understanding their needs and offering tailored digital marketing solutions.
- Built and maintained strong client relationships, ensuring high satisfaction and repeat business.
- Collaborated with marketing and creative teams to deliver solutions that align with client goals.
- Helped the team achieve monthly targets consistently by maintaining a strong pipeline of prospects.