Vansh Khanna

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PROFESSIONAL SUMMARY

Business Developer Executive at RateBotAI, skilled in customer engagement, strategic partnerships, and data-driven decision-making. Consistently met sales targets and improved operational efficiency using CRM software. Strong communicator seeking to apply strategic planning and relationship management skills in a new field.

SKILLS

- Customer engagement
- CRM software proficiency
- Data-driven decision-making
- Strategic partnerships
- Competitive analysis
- Customer satisfaction

WORK HISTORY

Business Developer Executive, 11/2024 - Present
RateBotAI — Mumbai, India

- Built strategic partnerships for successful collaborative projects.
- Delivered performance reports to senior management.
- Exceeded sales targets through effective customer communication.
- Streamlined processes to reduce operational costs.

Software Developer Intern, 12/2022 - 02/2024
Vidya Monks — Remote

- Quickly adapted to new technologies and tools.
- Resolved complex issues, enhancing problem-solving skills.
- Collaborated with developers to debug software.

EDUCATION

Bachelor of Technology: Electronics and Instrumentation, Expected 06/2025
SRM - Kattankulathur
Studied electronics, circuit design, automation, and embedded systems. Gained hands-on experience through projects and internships, developing skills in troubleshooting and system optimization.

LANGUAGES

Hindi	Proficient (C2)
English	Proficient (C2)
Japanese	Elementary (A2)
German	Elementary (A2)