

ANCHIT GAURAV

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A team player in a leadership role where I can use my experience and education to outperform the company's targets.

PROFESSIONAL EXPERIENCE

SCHLUMBERGER (SLB)

SOUTH EAST ASIA

Operations Manager (Bits and Drilling Tools)

Aug 2017 – Present

- Leading a team of 48 motivated employees and operations worth 2M+ USD per month in India, Sri Lanka and B'desh; consistently outperforming our profit targets to become the highest profit generating department for SLB in SEA.
- Re-claimed our WBD contract with ONGC in Nov 2018 by creatively tying up with our centralized vendors in UAE.
- Audited the department for business efficiency and initiated working plans to smooth line the sporadic processes, creating smaller sub departments of Operation Planning, Technology Management, Segment Logistics and Product Engineering.

Product & Service Delivery Manager (Drilling and Measurements)

May 2016 – Jul 2018

- Profitably managed a diverse team of 28 field engineers and 9 maintenance engineers and assets worth 3M USD, increasing Northeast region's rig count from 4 to 9, and earnings before taxes by 31% within 3 months.
- Increased monthly revenue by 200k USD in two months by marketing in 3 nearby locations and securing new customers.
- Secured our disputed bills exceeding 3.5M USD from 2016 and before by engaging with the customer to create an environment of trust and collaboration, leading to a record collection from the Northeast region in any quarter.
- Coached and developed the competencies of my engineers to create a motivated and multi-skilled workforce; my team of 37 engineers has earned 9 promotions since 2017.
- Creatively transformed our operating procedures to automated platforms, enabling delivery irrespective of the challenges of logistic and security, thereby increasing my asset utilization by 42% and reducing the DSO by 28%.
- Earned accelerated promotion (2 years earlier than typical) to become the youngest front-line manager in Southeast Asia, replacing a team of 3 senior managers to single-handedly manage 5 clients and 6 remote onshore locations.
- Awarded the President's yearly performance award in 2016 for supervising the operations of a record 82 offshore jobs.

Wellsite Team Lead (Directional Driller and LWD Engineer)

July 2012 – April 2016

- Led 16 multi-national teams on high profile jobs on wells averaging 1M+ USD for 8 national and international customers.
- Honored from among 500+ peers with VP's awards in 2013 and 2014 for wellsite performance records.
- Consistently chosen from a pool of 1,000+ engineers to be invited to USA, Russia, Malaysia and Abu Dhabi on short term assignments to field test newly launched tools and services.
- Developed an online learning system to reduce the wellsite crew model from 4 to 2 engineers saving 108k USD quarterly.
- Identified and addressed the wastes at the maintenance floor by implementing LEAN methods, saving 27k USD yearly.
- Awarded 2 Middle East Asia's Best Field Employee awards in 2014 and 2015 from a pool of 1000+ engineers for excellence in yearly operations performance and promotion of safe work environment.

Trainee (LWD Workshop)

June 2011 – July 2011

- Identified the wastes in the process flow worth 27k USD by analyzing them on Lean – Waste Management concepts.
- Designed a portable-retractable tool-test-setup kit, reducing the lead-time by 51%.

EDUCATION

INDIAN INSTITUTE OF TECHNOLOGY (IIT)

Gandhinagar, India

Bachelor of Technology, Mechanical Engineering, GPA 8.2 of 10.0

August 2008 – April 2012

- Made the Dean's List of Students, awarded to 9 of 200+ students for academic, extra-curricular and research excellence.
- Undertook additional courses in Management Studies such as Business Ethics, Financial Engineering and Accounting.
- Led the elected student body council to build in-campus facilities as the 1st student body President of the college.
- Collaborated with Sports Authority of India (SAI) to participate in the yearly Inter IIT Aquatic Meet as my team's captain.
- Selected by the faculty and college staff to deliver the farewell speech to the graduating class of 2012.

VOLUNTEER EXPERIENCE

- Schlumberger CSR: Organized a two-day sports event in a village near our wellsite and distributed cricket sports equipment to children, which has now been adapted as a yearly CSR tradition at Schlumberger.
- Indian Institute of Technology (IIT) Scholarship: Launched the first alumni-sponsored scholarship (KGD) worth 25k USD at my alma mater, crafted for students displaying active participation in extra-curricular activities.
- National Social Entrepreneurship Forum (NSEF): Partnered with NSEF to teach computer skills to 12 to 14-year-olds at the public schools in the outskirts of Delhi (summer breaks, 2009 and 2010).

AWARDS AND HONORS

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| • President's Awards, SLB - 2014, 2016, 2017 | • Best Field Employee Award, SLB - 2013, 2014 |
| • VP Service Quality Award, SLB - 2013, 2015 | • 10k USD Award from UL - IIT Gandhinagar |
| • Dean's List for Academics - IIT Gandhinagar | • National Science Talent Scholarship - 2005 |

ADDITIONAL INFORMATION

Interests: Avid traveler (2 US road trips along the east and west coasts; backpacked in Russia, Thailand and Indonesia), Swimmer (4 university and club medals), Investor in Indian equities, options and pre-launch properties.

Languages: English (IELTS score of 8/9) and Hindi (native).

Certifications:

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| • Project Management (PMP) – In Progress | • Schlumberger Training Certificates - Technical, Management |
| • Sea Survival, HUET | • First Aid, Fire Fighting, Radioactive Source Handling |