

Letter of Intent for Web-Based Maritime Surveillance Platform

On behalf of Føroya Tele, I am reaching out to express our interest in your maritime surveillance technology. Tordenskjold ApS advanced approach, particularly in AI-driven data analysis and comprehensive maritime data fusion, aligns perfectly with our need for enhanced surveillance of our critical undersea cable infrastructure.

Collaboration Proposal:

We are considering integrating your technology into our surveillance system. Specifically, we are interested in your capabilities to analyze and fuse diverse data types such as SAR, optical, and RF, which can significantly improve our monitoring effectiveness.

Technical Synergy and Benefits:

Enhanced detection and analysis of maritime activities around our cable zones.

- Improved predictive capabilities for preemptive response to potential threats.
- Integration of our own data sources with your platform for comprehensive monitoring.

Invitation for Further Discussions:

We propose a meeting to discuss potential collaboration terms and how we can best integrate your technology with our existing infrastructure and how our collaboration can create commercial value for both parties.

This letter is an expression of interest and not a binding commitment. We look forward to the possibility of working together.

Sincerely,



William Joensen
CEO