- 1. Yearly Snowbird Chair & Tram Pass; \$1,249-adult, \$849-senior/young adult
- 2. Yearly Snowbird Spouse & Dependents Chair & Tram Pass
- 3. Upgrade Snowbird Pass to a Snowbird/Alta Pass (\$325 instead of \$400, you can upgrade a spouse &/or a dependent pass without upgrading your own pass.)
- 4. Discounts on the Mountain Collective Resort Passes, generally 50% off (Available at Human Resources)
- 5. Uniform
- 6. Snowbird Winter Hat
- 7. Snowbird Winter & Summer Locker (\$430 value)
- 8. Free Transportation Up and Down the Hill; using the Host Hauler (which meets at 9400 S., 2000 E. and the mouth of Little Cottonwood Canyon you need to request a ride on the host website), other Snowbird Vans or UTA Buses.
- 9. Cliff Sports Ski Tunes (Two tunes/Host/year officially, but you can always ask John for more tunes if needed)
- 10. Ten ½ price Snowbird Chair and Tram Day Passes
- 11. Complimentary lift tickets based on length of service (1<sup>st</sup>-4<sup>th</sup> seasons/years: 3 lift tickets, 5<sup>th</sup> -9<sup>th</sup> seasons/years 6 lift tickets, 10 or more seasons/years 10 lift tickets.
- 12. One comp Snowbird Chair and Tram Day Pass for each extra day you work over your 20 day commitment.
- 13. Four Alta Day Ski Passes (These passes are for Hosts use only. You can only use one pass per week. Passes are obtained from Pamela in the Activity Center or at Mountain Ops., \$125 or \$50 upgrade cost)
- 14. Four ISAA Passes for use in many UT, WY, MT and ID resorts (You can only use two passes per resort and get up to 50% off of ticket prices. You get these passes from Snowbird Human Resources (HR) before you visit the resort.)
- 15. Free skiing at all POWDR mountain resorts. Included are Mt. Bachelor in Bend, Oregon; Boreal and Soda Springs in Tahoe, California; Lee Canyon in Las Vegas, Nevada; Woodward in Park City; Copper Mountain and Eldora in Colorado; & Killington and Pico in Vermont. To enjoy this amazing POWDR Perk, please coordinate with Snowbird HR before you visit the POWDR resort.
- 16. Cooperative deal with Jackson Hole ski resort for all Snowbird Hosts. (Check with John for an introduction and you will most likely get some comp tickets.)
- 17. 50% off food & non-alcoholic beverages for you at Snowbird restaurants
- 18. 50% off Family & Friends Discount at Snowbird's evening restaurants. (This discount typically runs from mid October until mid December and mid April until mid June). The discount applies to dinner only, up to four people and does not include alcohol.
- 19. Discount on Lodging Facilities at Snowbird on a space-available basis only (You can get lodging forms from John.)
- 20. 20% off retail outlets at Snowbird
- 21. 40% off at Wings for two days in December (employee sale days usually around mid December)

- 22. 50% off Yaktrax at the Snowbird Pharmacy
- 23. 40% off ski rentals for your family/friends at Creek Side Sports
- 24. 50% off ski rentals for yourself at Cliff Sports Rentals, Snowbird Sports and Creek Side Sports
- 25. Service that's Absolutely Remarkable (S.T.A.R.) Recognition program; Silver \$5, Gold \$10 and Platinum \$25 cards. (In the past you earned these cards when you were mentioned favorable on a survey (snowbird.com/survey), recommends from other Snowbird Hosts or by John/Team Leaders. The S.T.A.R. cards are redeemed at Human Resources. This program is being reviewed and changes are expected.)
- 26. Referral bonuses paid out using gift cards. (\$200 for Food/Beverage positions, \$100 for all other positions) This does not include hosts referring other hosts.
- 27. Free Mountain School Ski/Board Lessons (two/month in January, February and March excluding holiday periods), discounts for other employee/spouse/dependent lessons and discounted ski clinics.
- 28. Free Mountain School "On Snow Ski/Board Training" (Two ½ day training sessions to be held in December; December 7<sup>th</sup> & 14<sup>th</sup> morning or afternoon sessions or December 8<sup>th</sup> & 15<sup>th</sup> morning or afternoon sessions.)
- 29. Free Mountain School Yoga Classes (No class start date has been determined yet, typically starts sometime in February.)
- 30. Free evening locator classes once a month. The class covers the basics of using your locator and is approximately 90 minutes. (Class is both inside & outside.)
- 31. Backcountry Skills Class with a Ski Patroller (this is a follow up class to the locator class). The class outlines backcountry basics, snow structure, route finding, safety and a locator drill, approximately 3-4 hours.
- 32. Backcountry Guides AIARE Level 1 Training, maximum of three employees/course, cost \$325 (regularly \$425). The AIARE training is a three day certification.
- 33. Discounted Backcountry Guides snow cat tours. Tours are from 7:30 am 12:30 pm (includes breakfast) or private tours for up to 10 people from 7:30 am 3:30 pm (includes breakfast and lunch).
- 34. Free snowshoe tour for hosts as long as there is at least one paying customer, remember to tip! There is a 20% discount on snowshoe rentals for hosts.
- 35. Day passes for the Cliff Spa for \$15/day for family/friends up to 4 guests. Day passes include all classes at the spa. (This special runs to mid December.)
- 36. Day passes for the Cliff Spa for \$15/day (passes include all classes at the spa). This year long perk is for hosts, not their family/friends, unless the family is an owner and staying up at the resort. During the winter months there are blackout times from 3 pm 7 pm, only 16 yrs of age and older allowed in spa area.)
- 37. 20% off all Cliff Spa services (50 minutes plus) for family/friends up to 4 guests. (This special runs to mid December.) Shampoo/Haircut is \$20.
- 38. 20% off all Cliff Spa services (50 minutes plus).

- 39. Savings for child care at Superior Child Care in the Cliff Lodge during the winter season (this is in place of Camp Snowbird). Superior Child Care opens at 8:30 am to 4:30 pm; advance reservations are highly recommended at <a href="http://www.superiorchildcare.com">http://www.superiorchildcare.com</a>. Employees receive \$7 off up to 5 hours and then \$45 flat rate for the full day. There is no differentiation in cost between newborns and older children. Canyon employees need to come in person to complete the enrollment form for their child and bring proof of employment (a non-paid employee letter (see John or Carolyn (HR)). (There is also a nice closet by the day care where you can pump breast milk if necessary.)
- 40. Free flu shots (A limited supply is available at the Snowbird Clinic. The clinic is open from 9 5, Monday Friday or you can call Heather at (303) 819-6019 to arrange a time.)
- 41. In the past, Human Resources provided free skin cancer screening through the University of Utah (this was last provided 2018/2019 season).
- 42. Free CPR Training
- 43. Snowbird sponsored events for you and your family (i.e. Daredevil Dummy Downhill Race, team member appreciation/recognition events, and host "ski exchanges" with other Utah resorts.
- 44. A free day for you and your family to enjoy all the summer activities. (Employee day is usually in early June.)
- 45. Client bought lunches & tips
- 46. Free stickers, pins and drink coupons to give away (Be careful not to give items away next to retail stores.)
- 47. Up to 70% off retail prices from over 400 vendors using ExpertVoice.com (formerly Promotive and Experticity). (You need to register with Human Resources to get the current code to use this site.)
- 48. Pro deals on ski/board equipment using the gear representatives (See separate table.)
- 49. Pro deals available with Snowbird Human Resources; Rossignol Snowboards, Dynastar Skies with Look bindings, Lange Boots and Kerma Poles.
- 50. First ski tracks before the public and see the sunrise! (A totally unique ski experience!)
- 51. Partner pricing on vehicles with Subaru of America, Inc VIP Program. Partner pricing can save up to \$3000 off retail price.
- 52. Partner pricing on vehicles with Young Chevrolet in Layton (visit www.youngchevpartners.com use "partner" to login and "loyal" as the password.) You may also make an appointment with Josh Parker at 801-608-8742.
- 53. 10% off of all service and parts (up to \$100) at Young Chevrolet in Layton, 543 W. 600 N., (801) 927-1831. (Need to show a Snowbird season pass.)
- 54. 20% off retail prices (with the exemption on low stock clothing which can't be re-ordered) at Sports Den located at 1350 Foothill Dr in Salt Lake City

- 55. 10% off at Sushi Groove (Need to show a Snowbird season pass.)
- 56. 20% off for The Joint...the chiropractic place located at 9192 South Village Shop Drive in Sandy. (\$22 first time walk-in rate and \$52/month plan) (Need to show a Snowbird season pass.)
- 57. 10% off most tires and all service at Big O' Tires located at 2284 Fort Union Blvd, Cottonwood Heights (Need to show a Snowbird season pass.)
- 58. Verizon wireless discount. (Carolyn Wales (HR) composed a letter for Jack Thompson stating he was a non-paid employee. Ask Carolyn for a copy of that letter, then go to <a href="www.verizonwireless.com/ryl/rylEvLandingPage.jsp?">www.verizonwireless.com/ryl/rylEvLandingPage.jsp?</a> requestid=149400 (You will need an \_ between the ? and requestid), click existing customer, login, and select pay stub as the validation, enter your Verizon password, under document up load the letter from Carolyn (HR).) Jack was validated within 48 hours.
- 59. Ski biomechanical evaluation is \$100, boot fitting is \$60/hour, canting is \$150 and ski orthotics is \$160 at Canyon Sports Therapy. (The biomechanical evaluation determines exactly where a skier can improve their performance and comfort on the mountain.) (Call 801-944-1209 for an appointment.)
- 60. 15% of Ravean Clothing Company (www.ravean.com use discount code Snowbird2017HD)
- 61. Pro deals on truck gloves, order online at <a href="www.truckgloves.com/pro.">www.truckgloves.com/pro.</a>
- 62. 30% off Under Armour products, up to \$2,000 (go to Employee Services to get an Under Armour Advantage Card)
- 63. We may get 15% discount on Carhartt floor items and a 10% discount on flame resistant Carhartt items. The discount is for Carhartt stores in Murray and Farmington. (Discounts are for employees with a current paystub but we may get them if you explain we are volunteers and show your Snowbird nametag. John can also write a letter of employment for you.
- 64. 50% off everything on the Vibram site. Good for up to any 3 full price items with free standard shipping. Use SNOWBIRD50PW in the promo code area during checkout.
- 65. Helmets are required in season 2019/2020. Helmets can be bought direct from brand deals or from Expert Voice.
  - Giro 40% off retail <a href="www.giro.com">www.giro.com</a>, GirolovesSnowbird Shred 70% off retail <a href="www.shredoptics.com">www.shredoptics.com</a>, SHREDxSNOWBIRDEP70, includes helmets and goggles
  - POC 40% off retail <a href="www.pocsports.com">www.pocsports.com</a>, Email: <a href="prosales@pocsports.com">provide a paystub or a non-paid employee letter (see John or Carolyn in HR)</a>. Expert Voice: Salomon 60% to 65% off select styles, Smith 40% off retail, Sweet Protection 50% off retail. Go to <a href="www.expertvoice.com">www.expertvoice.com</a>, register with a snowbird email or personal email, and provide a paystub or a non-paid employee letter (see John or Carolyn in HR).
- 66. \$10 off at Smiley's for a digital photo.

- 67. Reward and Recognition gift at the end of year (i.e. sweatshirt, light under layer shirt, water container)
- 68. Five complimentary foot passenger tram passes.
- 69. Prizes for winning R.I.D.E. share monthly lottery (i.e. gift certificates, water bottles, Cliff Lodge stays)
- 70. Insider information about what is happening and how Snowbird is operating.
- 71. Keeping your pant size down with regular exercise.
- 72. Friends to ski with any day of the week! (Priceless!)
- 73. Killer Parties!!! (Priceless!)

All of these benefits, perks, deals &/or privileges are subject to change. If you find an item which has been changed or an additional benefit not listed please email Mary Murphy with the change at <a href="mailto:murphyborden@gmail.com">murphyborden@gmail.com</a>. Please also look at my.snowbird.com for team member benefits.