

Head Office	Jl. Pulo Ayang Raya Blok OR-I Kawasan Industri Pulo Gadung Jakarta 13930 Phone (021) 461-6555 (Hunting) Fax (021) 461-6655, 461-6677 Email: investor@astra-agro.co.id Website: http://www.astra-agro.co.id
Factory	Jl. Pulo Ayang Raya Blok OR-I Kawasan Industri Pulo Gadung Jakarta 13930 Phone (021) 461-6555, 461-6688 Fax (021) 461-6618, 461-6689 Email: investor@astra-agro.co.id Website: http://www.astra-agro.co.id
Business Company Status	Plantations (oil palm, cocoa, rubber & tea) PMDN

Financial Performance: The Company recorded net income in 2014 at IDR2.584 trillion, or lower than IDR1.936 trillion recorded in 2013.

Brief History: As a member of the Astra International Group, the company has grown and expanded into one of the largest oil palm plantations in Indonesia. Among noteworthy events in the course of its history since its establishment in 1988 was its listing in both the Jakarta and Surabaya Stock Exchanges in 1997, offering a total of 125.8 million shares to the public, as well as the issuance of corporate bonds in 2000. Today the company is the proud owner of 188,831 hectares of cultivated palm oil estates, accounting for 92.7% of the total 203,780 hectares plantations area. The remaining 7.3% of the plantations area comprises rubber, tea, and cocoa.

Summary of Financial Statement

	(Million Rupiah)		
	2012	2013	2014
Total Assets	12,419,820	14,963,190	18,558,329
Current Assets	1,780,395	1,691,694	2,403,615
of which			
Cash and Cash Equivalents	227,769	709,090	611,181
Trade receivables	40,217	3,923	33,206
Inventories	1,249,050	802,978	1,278,120
Non-Current Assets	10,639,425	13,271,496	16,154,714
of which			
Fixed Assets-Net	4,918,673	6,493,712	8,335,003
Deferred Tax Assets-Net	109,036	173,891	203,957
Other Assets	150,998	422,305	403,741
Liabilities	3,054,409	4,695,331	6,720,843
Current Liabilities	2,600,540	3,759,265	4,110,955
of which			
Trade payables	565,421	719,632	922,942
Taxes payable	381,999	317,463	442,658
Accrued expenses	72,668	69,309	81,640
Long-term Liabilities	453,869	936,066	2,609,888
Shareholders' Equity	9,365,411	10,267,859	11,837,486
Paid-up capital	787,373	787,373	787,373
Paid-up capital in excess of par value	83,603	83,603	83,603
Revaluation of fixed Assets	n.a	n.a	n.a
Retained earnings	8,494,435	9,396,883	10,966,510
Net Sales	11,564,319	12,674,999	16,305,831
Cost of Goods Sold	7,206,837	8,593,064	11,354,037
Gross Profit	4,357,482	4,081,935	4,951,794
Operating Expenses	932,949	1,149,803	1,327,514
Operating Profit	3,424,533	2,932,132	3,624,280
Other Income (Expenses)	100,360	(327,061)	65,710
Profit before Taxes	3,524,893	2,605,071	3,689,990
Comprehensive Profit	2,453,654	1,936,250	2,584,645
Per Share Data (Rp)			
Earnings per Share	1,558	1,230	1,641
Equity per Share	5,947	6,520	7,517
Dividend per Share	455	515	716
Closing Price	19,700	25,100	24,250
Financial Ratios			
PER (x)	12.64	20.41	14.77
PBV (x)	3.31	3.85	3.23
Dividend Payout (%)	29.20	41.88	43.62
Dividend Yield (%)	7.65	7.90	9.52
Current Ratio (x)	0.68	0.45	0.58
Debt to Equity (x)	0.33	0.46	0.57
Leverage Ratio (x)	0.25	0.31	0.36
Gross Profit Margin (x)	0.38	0.32	0.30
Operating Profit Margin (x)	0.30	0.23	0.22
Net Profit Margin (x)	0.21	0.15	0.16
Inventory Turnover (x)	5.77	10.70	8.88
Total Assets Turnover (x)	0.93	0.85	0.88
ROI (%)	19.76	12.94	13.93
ROE (%)	26.20	18.86	21.83

PER = 50.63x ; PBV = 2.63x (March 2015)

Financial Year: December 31

Public Accountant: Tanudiredja, Wibisana & Rekan

Shareholders

PT Astra International Tbk	79.68%
Public	20.32%

Board of Commissioners*President Commissioner* Prijono Sugiarto*Vice President Commissioner* Chiew Sin Cheok*Commissioners* H.S. Dillon, Gunawan Geniusahardja,
Simon Collier Dixon, Anugerah Pekerti**Board of Directors***President Director* Widya Wiryawan*Directors* Bambang Palgoenadi, Joko Supriyono, Juddy Arianto,
Rudy, Jamal Abdul Naseer*Number of Employees* 35,219

No	Type of Listing	Listing Date	Trading Date	Number of Shares per Listing	Total Listed Shares
1	First Issue	1997	1997	125,800,000	125,800,000
2	Company Listing	1997	1998	1,132,200,000	1,258,000,000
3	Bonus Shares	1999	1999	251,600,000	1,509,600,000
4	Option Conversion	2002	2002	12,005,000	1,521,605,000
5	Option Conversion I & II	2002	2002	5,201,500	1,526,806,000
6	Option Conversion II	2002	2002	43,500	1,526,850,000
7	Option Conversion II	2003	2003	15,903,500	1,542,753,500
8	Option II & III Conversion	2004	2004	33,064,500	1,575,818,000
9	Option III Conversion	4-Jan-05	4-Jan-05	95,000	1,575,913,000
10	Option III Conversion	4-Feb-05	4-Feb-05	411,000	1,576,324,000
11	Option III Conversion	4-Mar-05	4-Mar-05	1,002,500	1,577,326,500
12	Option III Conversion	4-Apr-05	4-Apr-05	104,000	1,577,430,500
13	Option III Conversion	4-May-05	4-May-05	243,000	1,577,673,500

Underwriter PT Danareksa Sekuritas**Stock Price, Frequency, Trading Days, Number and Value of Shares Traded and Market Capitalization**

Month	Stock Price			Shares Traded		Frequency	Trading Day	Listed Shares	Market Capitalization (Rp Million)
	High (Rp)	Low (Rp)	Close (Rp)	Volume (Thousand Shares)	Value (Rp Million)				
January-14	25,800	20,650	21,475	40,059.00	875,810.00	44,874	20	1,577,673,500	33,817,649.00
February-14	25,750	21,250	25,500	37,535.00	879,827.00	32,016	20	1,577,673,500	40,155,998.00
March-14	27,900	24,400	26,000	37,625.00	991,848.00	42,550	20	1,577,673,500	40,943,370.00
April-14	29,475	25,125	29,400	29,006.00	788,587.00	36,774	20	1,577,673,500	46,297,503.00
May-14	29,850	26,600	27,325	30,003.00	842,728.00	32,492	18	1,577,673,500	43,029,907.00
June-14	29,350	26,050	28,175	28,216.00	770,842.00	26,838	21	1,577,673,500	44,368,440.00
July-14	28,175	25,600	26,700	35,895.00	954,698.00	36,013	18	1,577,673,500	42,045,692.00
August-14	26,700	25,500	25,500	41,565.00	1,087,452.00	30,897	20	1,577,673,500	40,155,998.00
September-14	26,050	22,775	23,000	42,691.00	1,018,059.00	36,936	22	1,577,673,500	36,219,135.00
October-14	23,500	19,250	23,500	57,643.00	1,222,233.00	49,512	23	1,577,673,500	37,006,508.00
November-14	25,450	22,775	24,000	31,250.00	749,632.00	32,960	20	1,577,673,500	37,793,880.00
December-14	24,550	22,350	24,250	27,072.00	634,605.00	33,746	20	1,577,673,500	38,187,566.00
January-15	26,150	23,150	23,250	24,553.00	601,935.00	27,912	21	1,577,673,500	36,612,821.00
February-15	26,500	23,275	24,650	29,124.00	726,319.00	29,712	19	1,577,673,500	38,817,464.00
March-15	26,525	23,150	24,300	25,084.00	637,986.00	26,722	22	1,577,673,500	38,266,304.00
April-15	24,300	19,500	20,350	28,559.00	638,079.00	26,874	21	1,577,673,500	32,046,061.00
May-15	27,525	20,050	24,800	38,857.00	974,137.00	33,350	19	1,577,673,500	39,053,676.00
June-15	25,850	21,325	22,950	24,454.00	576,705.00	32,679	21	1,577,673,500	36,140,398.00

Stock Price and Traded Chart

Stock Price (Rp)

Thousand Shares

