

# Curriculum Vitae

1. **Family name:** Dalla Torre
2. **First name:** Maurizio
3. **Date of birth:** 14 September 1971
4. **Nationality:** Italian
5. **Civil status:** Married
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8. **Address:** Via Martiri della Libertà, 9- ODERZO(TV)-ITALY
9. **Education:**

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
Grammar School (1985-1990)	1985-1990
University of Padova – Italy (1991-1997)	MSc- Degree in Electronic Engineering - Power Electronics and Electrical Drives
European University of Rome	Degree Philosophy , 2015- ongoing

10. **Language skills:** Indicate competence on a scale of 1 to 5 (1-excellent; 5-basic):

Language	Reading	Speaking	Writing
Italian	Mother tongue	Mother tongue	Mother tongue
English	1	1	1
French	1	1	1
Spanish	1	1	1
Russian	5	5	5

11. **Membership of professional bodies:** 2002-2005 member of Worlddidac Organization, committee of pioneer companies for the award of Worlddidac Quality Charter.

12. **Other skills:**

- Procurement and logistic specialist
- Project Management in complex and multifaceted scenarios
- Renewable energy expertise
- IT Technology (Hardware and Software, Internet, etc.)
- Use most important office automation software package (Office, etc.)
- Networking technology in the field of industrial automation

13. **Present position:** Project Manager

14. **Years of experience:** 17

15. **Key qualifications:**

- Specialized in Project Cycle Management (PCM): identification, formulation, evaluation, planning and implementation of projects financed by major multilateral lending agencies as well as bilateral cooperation program, general investment plans.
- Fields: general procurement methods, Information technology, Renewable energies (feasibility studies, project management), Rural electrifications (Design, procurements and management), Emergencies (response, reconstruction, prevention), Educational projects (teachers training, curriculum elaboration, VET) , capacity building in the financial and economic sector
- Strategic Diagnosis & Business Plan- Feasibility study for project financing operations

#### 16. Professional Experience:

Date From Date To	Location	Company	Position	Description
January 2011- present	Managing Director and owner	HYPER TRADE S.R.L.	Project Direct	<p>HYPER TRADE SRL is a trading company delivering goods and services to public entities and private companies, within the framework of contracts arising from projects financed by the major Multilateral Lending Agencies.</p> <p>HYPER TRADE SRL also provides project cycle management for the implementation of contracts and business development related to the process of increasing involvement of enterprises in international markets.</p>
September 2005-2010	Verona, Italy	AGMIN ITALY S.R.L	Project Manager	<p>Project cycle management within the framework of contracts arising from loans given by major MLA(Multilateral Lending Agencies such as EU, World Bank, African Development Bank, UN system etc..</p> <p>Tendering process even from technical standpoint</p>
January 2004- August 2005	Motta di Livenza, Italy	Elettronica Veneta & IN.EL. S.pa.	Export Sales Director	<ul style="list-style-type: none"> <li>- Organized and managed the export sales department focusing on short and middle term achievements</li> <li>- Managed internal human resources coordinating the companies' projects teams</li> <li>- Strengthened the international position of the company and entered new markets</li> <li>- Set up fruitful cooperation and synergies with partner companies in the framework of big international projects</li> </ul>
January 2002 -January 2003	Motta di Livenza, Italy	Elettronica Veneta & IN.EL. S.pa.	Sales Manager(Africa, Middle East & Europe)	<ul style="list-style-type: none"> <li>- Organized and enhanced different sales areas from commercial network stand point</li> <li>- Worked within the framework of international tenders and contracts arising from projects promoted by major multilateral lending agencies such as World Bank, African Development Bank, Islamic Bank, etc.</li> <li>- Managed contracts from the project's inception until the final implementation, verification and on site monitoring</li> <li>- Developed strong organisational skills setting up international events , seminars or fairs</li> </ul>
January 2001- January 2002	Oderzo, Italy	TONON, S.P.A Oderzo	Export Sales Manger	<ul style="list-style-type: none"> <li>- Worked as export sales manager in charge of French market in the field of: heating and air conditioning (industrial and domestic)</li> <li>- Managed the local commercial network</li> <li>- Carried out job training of local agents and distributors</li> <li>-Organized seminars and workshops</li> </ul>
March 1999- December 2000	Motta di Livenza, Italy	Elettronica Veneta & IN.EL. S.pa.	Engineer of Automation Technologies, R&D Department	<ul style="list-style-type: none"> <li>- Designed and developed new products (Hardware and Software)</li> <li>- Improved and upgraded existing products according to the state of arts in the field of Automation Technologies</li> <li>- Traveled worldwide for installation, commissioning and training in the framework of turn on key projects</li> </ul>

Date From Date To	Location	Company	Position	Description
September 1998-March 1999	San Biagio di Callalta, Italy	QUASAR ELECTRO NICS S.R.L	Designer of biomedical devices, R&D Department	Designing of electronic devices devoted to biomedical use

**17. Major specific assignments abroad per project basis:**

Date From Date To	Location	Company	Position	Description
2014-present	Africa	Lucas-Nülle	Project Manager	Development of sales network in Africa for the company Lucas-Nülle educational equipment manufacturer leader.
2014	Italy/Romania	LRE S.R.L.	Consultant	Marketing plan to set up a subsidiary branch in Romania in the field of industrial- automation
2013	Guyana	AGMIN ITALY S.R.L.	Project Director	The Supply and Delivery of Seventy-Five (75) x 3,000 Watts peak Stand-Alone Solar Photovoltaic Systems and Twenty-Five (25) x 1000 Watts peak Stand-Alone Solar Photovoltaic Systems
2013	Ethiopia	AGMIN ITALY S.R.L./ SIAP+MICR OS S.R.L.	Project Director	SUPPLY AND INSTALLATION OF HYDROLOGIC NETWORK INSTRUMENTATION, DATA ACQUISITION AND PROCESSING HARDWARE AND SOFTWARE ICB NO: MoWE/G-05/10
2013	Burundi	AGMIN ITALY S.R.L	Project Director	Supply of cable, transformers and electrical distribution board for rural electrical of 9 hospital. EU financed project: EuropeAid/134385/D/SUP/BI
2013	Botswana	AGMIN ITALY S.R.L	Project Director	SUPPLY OF SOLAR HOME SYSTEM COMPONENTS
2013	North Sudan	AGMIN ITALY S.R.L	Project Director	Supply and Installation of Equipment , mainly includes: Equipment for measurement of Roughness/Digital Imaging System for Crack Detection/Transverse Profiler/Falling Weight Deflectometer (FWD)/Ground Penetrating Radar (GPR) System/Axle Weighing systems/ Core Drill Unit Petrol Motor , vertical drilling mode/Ultrasonic Concrete Tester with accessories and Concrete Test Hammer/Normal Type/ Vehicles/Computers ICB No.: CON. - NHA - 9- 2012
2013	Zambia	AGMIN ITALY S.R.L	Project Director	Procurement of SCADA System for Kafue ICB No: LWSC/3TAF/WSPIP/G-002/2011. Telemetry monitoring of water parameters( level, pressure, pH, turbidity) by sensors and transmission of data via GPRS/GSM to the central bureau in Lusaka
2013	South-Sudan	AGMIN ITALY S.R.L	Project Director	Cement and Container supply for UN base in Juba(Sudan Sudan). P.O. N° MSS12-660
2012	Peru	SIAP+MICR OS S.R..L.	Tender leader	supply, installation and commissioning of hydrometer logical station Bid. 001-2012-ANA-PMGRH/BM-BID
2012	Honduras	SIAP+MICR OS S.R..L.	Tender leader	Supply of meteorological stations to PNUD (United Nations) No.IAL/00077360/01319-2012

Date From Date To	Location	Company	Position	Description
2012	Algeria	Cappellotto S.P.A	Project Director	Supply of one sewage truck for oil by products in hazardous area. Contract N° 0116/ENSP/DPE/INV/11. Country of Destination: Algeria. Client: ENSP( SONATRACH-GAZPROM Group)
2012	Algeria	Cappellotto S.P.A	Project Director	Supply of two sewage truck for EPE/HYDROTECHNIQUE Contract N° 007/DG/2012
2012-2013	Madagascar	AGMIN ITALY S.R.L	Project Director	MATERIELS D'ELECTRIFICATION RURALE DECENTRALISEE PAR COGENERATION DE LA BIOMASSE, COMPLEMENTS ET ACCESSOIRES - MADAGASCAR Régions Alaotra-Mangoro, Anosy, Boeny, Haute Matsiatra -Communes de Befeta, Didy, Ifarantsa, Mahaditra, Manerinerina
2009-2012	Nepal	AGMIN ITALY S.R.L	Project Director	Supply of Photovoltaic(PV) Systems Ref: EuropeAid/128192/D/SUP/NP Supply of photovoltaic system to 137 rural communities in Nepal as part of a European Commission project aimed at supplying and installing DC Grind Milling by photovoltaic system and solar pumping system. Civil, mechanical and zlectrical works are also part of this project.
2008-2011	Ecuador, Honduras, Nicaragua	AGMIN ITALY S.R.L	Project Director	EUROSOLAR program Ref: EuropeAid/126337/C/SUP/Multi Delivery, installation, and commissioning of photovoltaic kits for electricity generation, IT equipment and other ancillary equipment to 201 rural communities located in remote areas in Ecuador (91 locations), Honduras (68 locations) and Nicaragua (42 locations). The European Commission project is aimed at providing communities with access to the rest of the world via internet, facilitating the creation of new commercial relations, and improving their economic situation MEDSTAT program
2005 - 2008	Algeria, Egypt, Israel Jordan, Lebanon, Morocco, Palestine, Syria, Tunisia	AGMIN ITALY S.R.L	Project Director	Ref: EuropeAid/121639/C/SUP/Multi Delivery and installation of IT equipment to more than 100 sites as part of a European Commission project aimed at strengthening the national statistical systems of the nine Mediterranean beneficiary countries to facilitate harmonization and integration with EUROSTAT. Primary project outcome was the enhancement of the information technology infrastructure of National Statistical Institutes as well as the improvement of interconnectivity with external data providers.
2009-2010	Morocco	AGMIN ITALY S.R.L	Project Director	Europeaid/125894/D/SUP/MA «Aménagement des salles informatiques et des center d'archives»-Lot 1,2,3 Europe aid/127661/D/SUP/MA «Lot 2 : matériel technique » Supply of IT equipment, air conditioning system, access control, and firefighting equipment for the IT department of 42 law courts all over the country. Civil, mechanical and electrical works aimed to update the existing infrastructure are also part of this European Commission project.

Date From Date To	Location	Company	Position	Description
2009-2010	Zambia	AGMIN ITALY S.R.L	Project Director	Supply of installation of SCADA System (Lot 1) to Lusaka Water and Sewerage Company in Lusaka. The project is for the supply, installation and commissioning of 47 remote telemetry units that transmit water relevant data via GSM from the boreholes to the central master station. Civil, mechanical and electrical works are also part of this project (World Bank)
2007-2008	Eritrea, Republic of Eritrea, Republic of Congo, Republic Seychelles, Kingdom Swaziland, Union of the Comoros	AGMIN ITALY S.R.L	Project Director	Supply of equipment for the computerization of customs administration of five COMESA member countries Ref.:Europeaid/124506/D/SUP/REG Delivery, installation, commissioning, maintenance, and after sales service of computer equipment for the customs administrations of five COMESA member countries and the COMESA Secretariat in Lusaka, Zambia.
2007-2008	Syria	AGMIN ITALY S.R.L	Project Director	Supply of Electronic Equipment, Class Furniture, and Integrated Financial Management Information System for the Ministry of Finance of the Syrian Arab Republic Europe Aid/124503/D/SUP/SY
2006-2008	Azerbaijan- Armenia Georgia	AGMIN ITALY S.R.L	Project Director	Supply of IT equipment for the Development of e-Societies in South Caucasus- Armenia, Azerbaijan, Georgia Supply of IT infrastructure equipment for three e-learning centers including among others all Hardware, Software, Electrics, Networks Communications, Security and Air-conditioning equipment. Ref: Europe Aid/122926/C/SUP/MULTI

**18. Other relevant information: (e.g., Publications):**

- Reporting activities: aide memoire, inception report, evaluation report, use of logical framework methodology.
- Organization of papers and presentation for conferences, workshops and seminars
- Other interests: Strategy/Foreign Affairs/History/Philosophy