

CURRICULUM VITAE

Proposed role in the project: Developmentaid.org

Category: I

1. Family name: PINEDA MANNHEIM
 2. First names: Ricardo Antonio
 3. Date of birth: 11.02.63
 4. Nationality: Honduran/German
 5. Civil status: Married
 6. Education:

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained:
Escola Superior de Agricultura Luiz de Queiroz -University of Sao Paulo, Brasil [1980 a 1983]	Agronomy Engineer (B.Sc.)

7. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
Spanish	1	1	1
English	1	1	1
Portuguese	1	1	1
French	5	-	-

8. **Membership of professional bodies:** N/A

9. **Other skills:** Microsoft office (Power Point, Excel, Word)

10. **Present position:** Independent consultant

11. **Years within the firm:** 2

12. **Key qualifications:**

- Relevant academic background: **Agronomy Engineer**
- **Over 30 years** of experience in **development cooperation (economic development, commercial and Private Sector Development, Agricultural and environmental sector development)** in which he participated heavily in the development, promotion and implementation of projects related to **agriculture , food security, product marketing, economic development, education and nutrition and has contributed to sustainable agriculture and adaptation to climate change by applying social and environmental best practices**
- Experience as a Project Manager with 30 years of leadership in the **design and implementation of new projects: agribusiness, rural development and food security and food industry projects in Central America and the Caibeean.**
- **International work experience in the private and development sectors** (Brazil, Honduras, Guatemala, El Salvador, Nicaragua, Jamaica, Haiti, Belize, USA, Belgium, France and Poland)
- **Over 13 years of experience in development projects with focus on private sector development, food security, Nutrition, Food Safety, food processing, institutional strengthening**
- Extensive experience of 15 years in food security and rural development with focus on **value chain development:**
 - Improving access of rural households to a greater diversity of food and better nutritional quality through sustainable farming systems which increase food production;
 - improving family income
 - Empowering women's groups
 - Access to safe water and basic sanitation
 - supporting education and improving nutrition and dietary behaviors and health habits;
 - Strengthening of national and local institutions in regions with higher poverty rates.
- Has been **team leader in 4 long term projects related to food security, nutrition and rural enterprise development.**
- **13 years of experience as team leader in technical assistance projects oriented to food security and private sector development**
- **7 years of experience in technical planning, programming, design, analysis and implementation of public policies, five years in public policies specifically oriented towards food security, nutrition and climate change.**
- **5 years of work experience in aspects of sectorial approaches, performance management, design and evaluation of sectorial indicators.**
- experience in the **food and nutrition education, as well as water, hygiene and sanitation**
- **25 years of experience in human resources management, organization and communication**
- **More than 10 years in institutional strengthening**
- **Design, development and implementation of training workshops**
- Worked with **government agencies** assisting them in **developing capabilities** such as the Honduran Coffee Institute (IHCAFE), where he led a project of specialty coffees, National Vocational Training Institute (INFOP) and teachers of the Pedagogical University Francisco Morazán where he trained technicians from the food and the National Agricultural Health Service (SENASA) where he led a project to automate database records of pesticides and food safety through the implementation of Good Agricultural Practices.
- Training **Smallholder coffee growers in Honduras.**
- Support the **nutrition component in training women's groups in food preservation techniques for improving diets and nutrition of families and generating new revenue.**
- Trained more than 7,000 producers, processors and students in **food processing, food security, quality aspects and legal aspects.**
- Coordinates training events and workshops.

- coordinates the installation of several **experimental kitchens** and conducting **several workshops in food processing**: The Pedagogical University Francisco Morazán (UPFM) in Tegucigalpa, the Honduran Agricultural Research Foundation (FHIA) in Lima and La Experimental Station FHIA La Esperanza, Intibucá; Luis Rigoberto Santos Technical Institute in San Francisco del Valle in Ocotepeque
- **Extensive experience in Program Implementation under the USAID procedures, and the European Commission**; He participated in two EU-funded projects.
- **Over 13 years (2000-2013) of proven experience as a technical expert in Agribusiness, Food Processing Manager, Specialist in Food Security , Food Safety and Nutrition, Expert on Trade and Private Sector Development within a consulting Agribusiness firm in the United States, Fintrac Inc. in 4 different projects in Honduras funded by USAID and MCC - in which he led the agricultural and non-agricultural component MSMEs to improve customer sales, investment and employment in order to help small farmers, buyers and potential exporters to develop new business opportunities, creating massive commodity programs linking with smallholders and have reliable access to sufficient, affordable and nutritious food.**
 1. Centre for Agribusiness Development (CDA): 2000-2005 USAID
 2. Rural Economic Diversification (USAID-RED): 2006-2010
 3. MCC- MCA Farmers Training and Development (EDA): 2006-2010
 4. USAID ACCESO: 2011-2013
- At the USAID ACCESO project he leads **the Natural Resources component focused on improving access to safe water and basic sanitation for families; leads the animal production component focused on improving the availability of animal protein in the diet; participates in the design of home gardens and installation of more than 75 community centers for food preparation.**
- Selected as an **expert in food security and nutrition for the Spring project to assess and improve the impact on health and nutrition of the agricultural interventions in two rural value chain projects of Feed the Future Initiative in Guatemala.**
- **Within the agribusiness sector, he worked extensively with food processing, MSME non-agricultural (handicrafts) and service providers.**
- **Excellent experience in Trade Sector:** created new export projects (including: identification of new market opportunities), business plans, new product development (from conception to market), led the modernization of facilities to meet international food safety and quality standards, participated in the implementation and certification of environmental , health and safety standards.
- **Expert in up-grading food facilities to meet international food safety and quality standards, hands on implementation and audit of food safety and quality systems like: GlobalGAP, GMP's, HACCP, BRC, etc. and lean manufacturing for continuous improvements.**
- **15 years of experience in development projects in the promotion of private sector competitiveness and SMEs, and regional integration.**
- **Extensive experience in coordinating and managing teams in the creation, training and supervision of teams between 3-15 people (executives, managers and technicians) depending on the size of the project; excellent Ability to work in a multicultural environment, teamwork and conflict management**
- Worked with **rural microenterprises for women** (promoted the creation of new and strengthening of existing ones), inserting them in major targeted markets.
- Has worked in the **export market of fruits and vegetables for 25 years (Europe, USA and regional in Central America and the Caribbean)** and acquired expertise to focus on niche markets and become competitive by improving revenue of producers and taking thousands of families out of poverty by improving income to access basic food basket.
- Over 30 years of experience, worked with **technical, contractual, administrative and financial documents: supported the negotiation of contracts; coordinated the recruitment of foreign and local consultants; established sales contracts; supported the management and administration of several projects; was responsible for the organization and operations of the company including: budgeting, finance, marketing and sales; managing budgets, communications and company/project representation (national & international)**
- Has developed a **strong network in Central America and the Caribbean:** he led successful projects in Honduras from conception to market for export:
 - IQF stuffed jalapeno peppers (Empacadora Deli)
 - Pre-fried frozen ready to eat cassava, sweet potatoes and plantain products (Inalma)
 - Certified Organic aseptic pineapple juice (Farm Fresh)
 - Sweet potato flour and sweet potato chips (Monty farms)
 - Roasted specialty coffee (Passion Coffee)
 - Retort pouch refried beans (Rojitos)
 - retort pouch tamales (Fincas El Carmen)
 - Canned baby corn (Prover and Valle Verde)
 - Frozen NFC lime and passion fruit juice (Alprosa)
 - Frozen Hawaiian plantains (Agroindustrias del Atlantico)
- **Excellent knowledge of Spanish (mother tongue); English and Portuguese language**

13. Specific experience in the region:

Country	Date from - Date to
Honduras	native
Guatemala	Ago.-Sept. 2014; March – Abril 2014
Nicaragua	Oct. 2013 – Feb. 2014
Jamaica	Oct.-Nov. 2014; Abril – June 2011
Belize	Julio 2013 – Oct. 2014
El Salvador	Agosto 2002, September 2003
Haiti	June 2001
USA	'95 – '98; 2000 - 2013
Europa: Poland, Belgium and France	'95 – '98

14. Professional experience

Date from - Date to	Location	Company	Position	Description
March 2015 to date	Honduras	FEED THE FUTURE - USAID – SPRING (https://www.spring-nutrition.org/), Alyssa Klein alyssa_klein@jsi.com , Tel.: +703-310-5140	Expert in Food Security and Nutrition	Revision and translation of 4 technical briefs: Improving Nutrition through Agriculture Understanding and Applying Primary Pathways and Principles. Understanding the Food Production, the Agricultural Income and the Women's Empowerment Pathways. Case studies in: Mozambique, Ethiopia, Tajikistan, Uganda, Guatemala and Burkina Faso.
Dec. 2014 to date	Honduras	Helvetas Honduras – Marlen Espinoza – ProCacao Coordinator marlen.espinoza@helvetashonduras.org ; Tel.: +504-2232-6898; Cel.: +504-9590-4350	Consultant for Coordinating the process of reflection and planning phase of the PROCACAO Program /	Final evaluation of the first phase (2008 - 2014) of PROCACAO cocoa value chain support program and design concept paper and technical proposal for the second phase (2015-2019) to improve the competitiveness and productivity of the value chain in the cocoa sector of Honduras through the establishment of partnerships with the private sector, improving the organization, business management and advocacy of associations, producer groups and the cocoa value chain national committee. The second phase includes a diversification component for purposes of improving the quality and food safety of the population, improve industry information systems and have greater impact on public policy. Build technical level of human resource in grower's associations (fermentation and post-harvest know-how) and improving Communication and Visibility of The Cocoa Producers Association of Honduras (APROCACAOH) and setting website for the National Committee to improve the publication of reliable sector statistics.
Dec. 2014 to date	Honduras	Proyecto Cooperación Trilateral USAID-Honduras-Brasil – Jaime Chavez, Director jamesvic@ufl.edu ; cel.: +504-94766856	Consultant for the start-up of the Validation and Training Centre in Food Security and Nutrition at the Escuela de Agricultura Luis Landa in Nacaome, Valle	Assessment, strategy design and commissioning of the food processing plant for training and diversification of private sector women's led MSMEs to improve their competitiveness, which affects the food security and nutrition status especially in women and children.
Oct.- Nov. 2014	Jamaica	Financed by EU/ Jamaica Exporters' Association – Eileen Donaldson – Manager Export Development, eileenc@exportja.org , Tel.: +(876)-960-4908	Expert in Commerce, Sanitary and Phytosanitary (SPS) issues for exporting fresh produce	Design, development and implementation of four workshops to fruit and vegetable exporters in Jamaica on sanitary and phytosanitary requirements, safety and quality standards, regulations and commercial requirements for Food Exports. Project funded by the European Union through the Planning Institute of Jamaica. Evaluation of new market opportunities for members of the association of exporting value-added products.
Ago.- Sept. 2014	Guatemala	USAID – SPRING (https://www.spring-nutrition.org/), Alyssa Klein alyssa_klein@jsi.com , Tel.: +703-310-5140	Expert in Food Security and Nutrition	Technical assistance to improve nutritional sensitivity of agricultural interventions in 3 value chains: coffee, French green beans and handicrafts. Evaluation of two "Feed The Future" rural value chains projects executed by Agexport and Anacafe to reduce chronic malnutrition in children less than five years in Guatemala.
July 2014	Honduras	Monty Farms, Carlos Miguel Lopez, General Manager carlos.lopez@montyfarm.com , Cel.: +504-9986-0261	Technical Consultant for new food product development	Development and implementation of product and processes for making sweet potato chips and sweet potato flour export quality to USA and Europe
May – June 2014	Jamaica	Co-funded project by EU The Borlaug Institute for International Agriculture at Texas A&M University – Jamaica (http://borlaug.tamu.edu/), Roger Norton Roger.Norton@ag.tamu.edu ,	Expert in Commerce and Private Sector Development/ Technical consultant in specialty coffees	Formulation of the technical proposal to improve the competitiveness of MSMEs and coffee sector (Blue Mountain) in Jamaica, including improving quality, direct sales, traceability and development of electronic platform for managing information such as: flavor profiles, geography, history, producer etc. IFC Project funded by the World Bank and the European Union.

March – April 2014	Guatemala	Tel.: (979) 450-8318 Feed The Future Partnering for Innovation http://www.partneringforinnovation.org/ Bob Rabatsky-Project Director bob@fintrac.com , Tel.:+ (202) 733-1185	Expert in Food Security and Nutrition/ Technical consultant in food safety, value chains and traceability	Evaluation of proposal for implementation of partnership between Syngenta Foundation for Sustainable Agriculture, Mercy Corps and Fair Fruit to finance the launch of electronic traceability pilot project Farmforce http://www.farmforce.com/ with Exporters and smallholder snow peas and French beans producers in Feed the Future projects in Guatemala.
Oct. 2013 – Feb. 2014	Nicaragua	Grupo Karims, Yusuf Amdani, President: yusuf.amdani@grupokarims.com ; Tel.: +504-2580-2015	Expert in Commerce and Private Sector Development / Technical consultant	Preparation of pre-feasibility study for the installation of agroparks: the potential to attract US and Canadian farmers to establish operations in Nicaragua. Analysis of the competitive advantages of Nicaragua in: beans, peanuts, cotton and onions.
Oct. – Dec. 2013	Honduras	Heifer International & Catholic Relief Services (CRS). Marco Machado, Director. marco.machado@heifer.org , Cel.: +504-9967-3862	Expert in Food Security and Nutrition / Technical consultant	Design concept paper and technical proposal: increasing revenue of 6,000 small coffee producers affected by coffee rust in La Paz and Intibucá. Establishing business partnerships with the private sector and income diversification through empowerment of women and youth in productive activities and impact food security in coffee producing areas.
July 2013 – Oct. 2014	Belize	TexBel Agricultural Investments Ltd.: Alan Arsht alanarsht@gmail.com , Tel.: +212-794-1463	Private Sector Technical Consultant/ Business and food safety advisor for their Citrus and Coconut farms in Belize	Business and food safety advisor. Evaluation and implementation of Good Agricultural Practices (GAPs) in citrus farm according to the GlobalGAP protocol. New market development for their fresh Valencia oranges with fresh juice manufactures in the UK. Identification of potential buyers and Competitiveness analysis. Development and implementation of new coconut plantations for the production of coconut water and oil.
April – Dec. 2013	Honduras	Grupo de Suministros Neptuno – Eddy Bendeck edbendeck1950@gmail.com ; Cel.:+504-9990-2045	Technical Representative/ Communication	Market development and introduction of BiOWiSH Technologies probiotics in Honduras (http://www.biowishtechnologies.com/int/). Appropriate technology for treating wastewater and coffee pulp mitigating the environmental impact of sewage, coffee waste water to improve health in rural areas. Increased vigor and crop productivity to improve food security and nutrition of the population. Improve brand visibility in the sector, organize and manage branding and communication with distributors in different areas. Organize sales structure through distributors and RBM.
April 2011 – March 2013 (long term Project)	Honduras	USAID ACCESO. Antonio Coello, antonio@fintrac.com ; Cel.: +255 0685 701311 Office: +255 27 2549325	Team Leader: Expert in Enterprise development, Food Security, Nutrition and Public Policies Value added, Natural Resources and Disaster Mitigation Manager	Feed the Future Food Safety and Nutrition project in western Honduras. Responsible for formulating and implementing the strategy to provide technical assistance to more than 800 MSMEs (mainly women) in different value chains and improving income and employment generation to beneficiary families. Human resource management directs and supervises team of 15 specialists and technicians in different fields including food processing, animal production and agroforestry, marketing, natural resources and disaster mitigation. Supports 30 municipalities and 60 communities in the effective implementation and management of natural resources policies and improving disaster prevention and mitigation capabilities. Supports communities in improving their capacity to adapt to climate change through reforestation and watershed protection, sewage and coffee waste water treatment and improving community potable water systems. Supports the Nutrition component and train over 7,000 women in food preservation techniques, nutrition education, health and development of recipes for improving diets and nutrition of women and children and generating new incomes. Prepare project proposals to access the grant fund allocated > a \$ 1 Million for infrastructure, improving water systems, equipment and introduction of new technologies, sanitation etc. Leads the Animal Production component focused on improving the availability of animal protein in the diet; participates in the design of home gardens and installation of more than 75 community centers for food preparation. Supports the Public Policy

				component in removing barriers to exports at borders, facilitating access to credit to MSMEs, strengthen compliance with safety standards, simplifying the legalization of MSMEs and expand coverage and dissemination of information market. Contributes to the development of the Agri-Food Country Investment Plan 2011-2014 (PIPSA) and contributes to the development, implementation and monitoring "Performance Management Plan" (PMP) and project work plan based on RBM. Supports the Ministry of Agriculture in the development of pre-feasibility studies for attracting foreign investors in the "Honduras is Open for Business" event. Prepare quarterly reports for the donor and monitors the PMP results achievement.
April – June 2011	Jamaica	Grace Foods – Renee Nathan, Tel.:(876) 926-6123 / (876) 926-6172-3; renee.nathan@gkco.com	Expert in private sector Development	Commissioning of plant project under partnership with the Ministry of Agriculture of Jamaica and the Government of Canada in Hounslow, Saint Elizabeth for the preparation of pre-cut vegetables. Review process flows, improving efficiencies, environmental, safety and quality, development of standard operating procedures, new products, packaging, distribution and sales.
April/ 2008- Dic./ 2010 (long term project)	Honduras	MCA Entrenamiento y Desarrollo de Agricultores (EDA), Andrew Medlicott, Andy@fintrac.com ; Tel.:+504-2668-1190	Team Leader: Expert in Rural Enterprise Development Food Processing Specialist	Promoted value chain activities among farmers to increase incomes and create new rural value added enterprises. Linked smallholder farmers with big food processing plants and exporters to create massive out growers programs. Participated in the creation of the sectorial tables for: potatoes, beans and dairy products supporting the design of sector indicators. Prepared several businesses profiles that are published in the web. Trained agricultural schools students in food processing and improved the fresh produce, meat and dairy section in several grocery stores around the country. <ul style="list-style-type: none"> • Trained more than 850 growers, food processors and students in food processing, food security, legal and quality aspects. • Project clients invested more than USD\$1.9 MM in new processing facilities, technologies, product development etc. • Developed 61 new products and successfully introduced 21 into the formal market • Supported more than 50 SME's (packers, processors, exporters) in food safety program implementation: GAP's, GMP's, HACCP according to GlobalGAP, AIB and BRC protocols. • Provided technical assistance to more than 60 export projects in: sanitary design, plant lay out, new processing equipment, process automation, new packaging design, improving final product presentation, shelf life, cost structure development, lean manufacturing, legal aspects, market links, business service providers. Lead the project for the automation of the pesticide registration in Honduras (SENASA). Prepare quarterly reports for the international donor and follows up the M&E plan.
Jan/ 2006 - March/ 2008 (long term project)	Honduras	USAID Rural Economic Diversification (RED), Antonio Coello, Antonio@fintrac.com , Cel.: +255 0685 701311 Office: +255 27 2549325	Team Leader: Expert in Private Sector Development & Food Security Food Processing Manager/ Human resource management, organization and communication	Manages the MSMEs, special projects and the producers and exporters' food safety and quality certification components. Manages Human Resources and shape, directs and supervises a team of 4 specialists in agricultural economics, food processing and business development. Through technical assistance to MSMEs are obtained more than \$ 15 million in new sales, \$ 10 million in new investment and the creation of 1,200 new jobs full time. More than 700 companies manage to increase their annual income by 40%. 150 small producers achieved GAP's certification under the GlobalGAP standard and over 20 companies obtain their certificates of good manufacturing practices and HACCP. Over 20 manuals, technical bulletins, business plans and feasibility studies are published. Formulates and implements projects through the endowment of USAID (technology fund and partner's fund). Supports capacity building in Food Security, Nutrition and Safety in various institutions, coordinating the installation of several experimental kitchens and conducting several workshops in food processing at The Pedagogical University Francisco Morazán (UPFM) in Tegucigalpa, the Honduran Agricultural Research Foundation (FHIA) in

				Lima and La Experimental Station FHIA in La Esperanza, Intibucá; Luis Rigoberto Santos Technical Institute in San Francisco del Valle in Ocotepeque. Represents the project and consulting company in several national and international forums. Organizes and implements several training workshops for the fruit and vegetable sector with national and international coverage. Write several success stories that are published on the web. Prepare quarterly reports for the donor and follows up monitoring and evaluation results.
Ago.20 02- Sept. 2003	El Salvador	Centro de Inversión, Desarrollo y Exportación de Agronegocios (USAID-IDEA), Dennis Lesnick: dennis@fintrac.com ; Tel.: (855)(0) 23 996 419	Expert in Private Sector Development/	Support to improving the competitiveness and sustainability of Salvadorian SMEs in the sectors: dairy, cashew, cassava, nuts and dried fruits, frozen vegetables, canned and frozen ethnic products (corn tamales and pupusas) and hot sauces. Development of new products, implementation of integrated quality and safety programs, market links, improves product presentation, process automation. Enables Project's staff for the implementation of the work plan.
May- June 2001	Haiti	Haiti Hillside Agricultural Program and Mango Exporters Association. Andrew Medlicott, Andy@fintrac.com ; Tel.:+504-2668-1190	Expert in Private Sector Development	Support Haitian Mango Exporters Association to identify the best market opportunities to add value to the rejected fresh fruit. Development of cost structure for various products, technical specifications of products, workshop with exporters, suppliers of equipment, certifications and buyers.
Feb./ 2000 – Dec./ 2005 (long term project)	Honduras	USAID Centro de Desarrollo de Agronegocios (CDA), Andrew Medlicott, Andy@fintrac.com ; Tel.:+504-2668-1190	Team Leader: Expert in Agribusiness and Economic Development Deputy Chief of Party and Food Processing Manager/ Human Resource Management, Organization and Communication	Economic recovery project for the agribusiness sector in Honduras after Hurricane Mitch. Leads the technical assistance component to exporters and Food Processors. Implements the project of specialty coffees with IHCAFE until the launch of the first cup of excellence. Introduces the GlobalGAP certification to small producers. Identify new markets for exporters and support in contract negotiations. Developing new value-added products from conception to market such as: IQF cheese stuffed jalapeño, sweet potato, cassava and plantain pre-fried and frozen ready to serve, cashew nuts and various products from cashew apple, aseptic fruit purees, aseptic certified organic pineapple juice and several frozen iqf (melon, citrus and mango) fruit. Link exporters with producers to create raw material supply programs. Supports the Director in the management and administration of the project and represents him in his absence. Manages Human Resources and shape, directs and supervises a team of 3 specialists Processing and Food Safety. Prepare job profiles for the entire project, conducts interviews, hires and supervises the staff. Formulates and implements projects through the endowment of USAID (technology fund and partner's fund). Coordinates the recruitment of foreign and local consultants. Coordinates training events and workshops. Writes several technical bulletins. Enter improved cassava and sweet potato varieties in the country to increase competitiveness and impact food security and nutrition of beneficiary families. Supports women's groups' empowerment through value-added activities in rural enterprises to increase incomes and facilitate access to food. Represents the project in the absence of the Director before the donor, government and private enterprise. Organizes and runs several training workshops with international guests at the coffee industry, fruits, vegetables and agribusiness.
April/ 1998- Nov/ 1999	Honduras	Cargill Honduras, Jorge Sikaffy, Meat Sector Operational Manager jsikaffy.tms@gmail.com , Cel.: +504-9992-8806	Team Leader: PRONORSA's Plant Manager, Human Resource Management and Organization	Responsible for the daily operations of the poultry processing and rendering plant for 80,000 birds per day. Human Resource Management: manages 15 supervisors and 300 direct employees, budgets, lean manufacturing and key performance indicators. Coordinates programs of continuous improvement, maintenance, safety, quality, sanitation, environment, health, occupational safety. Annual Sales USD \$ 52 million. Introduces fresh chicken pieces to the local retail market.

Jan./ 1995- Jan./ 1998	Honduras, USA, Poland, Belgium and France	Dehydration Technologies Belgium. Martin Popiel, Owner: popiel@kki.pl ; Tel.: +48 15 86 45 216	Team Leader: General Manager and Partner at Productos del Trópico S.A. (PROTOSA), Human Resource Management, Organization and Communication	Responsible for the organization and operations of the company including: budgeting, finance, marketing and sales. Manages Human Resources and is the legal representative of the company in Honduras. He is responsible for communications with headquarters in Belgium and engineering units in other European countries. Leads an international and multidisciplinary team for the development and patent of a new dehydration technology. Gets the award for most innovative product at the Sial Fair in Paris 1996. Obtained patents for technology and products. Developed several new dehydrated products. Exports to Europe and the United States. Installation and commissioning of two dehydration pilot projects in New Jersey, USA and Krakow, Poland. Represent the company at various international business events and improves the visibility of the company.
Jan. - Dec. 1994	Honduras	Pro-Nature Honduras, Ricardo Pineda: Owner and General Manager rpinemann@gmail.com , Cel.:+504-9982-5579	Team Leader: Manager and Owner/ Human Resource Management, Organization and Communication	Export of fresh certified organic pineapple and juice to the United States and Europe. Identifies buyers, negotiate sales contracts, organizes and certifies producers, developing process, and packaging and coordinates export logistics. Manages human resources, organizes the staff and is responsible for internal and external communications.
Jan./ 1990- Dec/ 1993	Honduras	Productos del Trópico: Ernesto Lazarus, General Manager elazarus@lazarus.hn ; Tel.: +504-2565-8882	Team Leader: Plant Manager at Productos del Trópico S.A. (PROTOSA), Human Resource Management, Organization and Communication	Responsible for the installation and commissioning of process plant to export dried fruit. Development and validation of technology and new products. Implementation of raw material supply programs, fruit quality and safety systems, Human Resource Development, production costs and export logistics. Manages Human Resources, organized the staff and is responsible for internal and external communications
July/ 1984 - Dec/ 1989	Honduras	Granja Porcina La Escondida, Martin Quan, Owner: mrtnquan2005@yahoo.com ; +504-2232-1171	Team Leader: Operations Manager and Partner, Human Resource Management, Organization and Communication	Installation and commissioning of the project including integrated pig production, animal feed, meat processing and sales. Fruits, grains and vegetables production for local and export markets: papaya, beans, cucumber, onion, corn etc. Manages Human Resources, organized the staff and is responsible for internal and external communications.

15. Other relevant information

- Voluntary work: Fundación para La Familia (affiliated to the International Federation of Family Development IFFD); Fundación para el Desarrollo Humano (FUDEH) dedicated to youth leadership development; Asociación Hondureña al Rescate de Los Valores y La Moral (VALMORAL) dedicated to rescue moral values in society and MAIRIN project which provides technical education for women in rural areas.
- Several technical bulletins and manuals published for USAID/MCC funded projects. Attended several international trade shows like: Anuga (Germany), Sial (Paris), Fispal (Sao Paulo, Brazil), Food Ingredients Europe (London & Paris), Natural Expo west (Anaheim, California), Natural Expo East (Baltimore, USA), PMA (Pennsylvania, USA), Agritrade (Guatemala) and Sintercafe (Costa Rica).