



**TOYOTA**  
Financial Services



## TOYOTA LEASE-END GUIDE

# TOYOTA LEASE-END GUIDE

**YOUR LEASE IS  
SET TO EXPIRE,  
BUT OUR  
COMMITMENT  
TO YOU  
DOES NOT.**



**A**s you head into the final 90 days of your lease, there are steps to take and decisions to make. Rest assured, Toyota Financial Services (TFS) is here to help guide you through the process.

We value your business and look forward to supporting your future vehicle finance and mobility needs.

As a loyal return guest to TFS we will automatically waive your Disposition Fee if you replace your vehicle within 30 days<sup>1</sup> of your return, or you've had three or more finance contracts with TFS or Lexus Financial Services. We appreciate your business!

<sup>1</sup>Automatic waiver applies if you replace your vehicle within 30 days through a participating dealer and TFS. Credit approval required. Not all customers will qualify. If you replace your vehicle within 90 days, please contact us at (800) 286-0652 to have the waiver manually processed.

# TOYOTA FINANCIAL SERVICES

## **OPTION 1** TURN IN YOUR VEHICLE AND PURCHASE OR LEASE A NEW TOYOTA<sup>2</sup>

**1**

Get a newer model of what you're already driving, or try a completely different Toyota — it's up to you.

- Explore new models online at [toyota.com](#)
- Schedule a test drive at your local dealership
- Plan to have Disposition Fee waived as a returning guest

## **OPTION 2** RETURN YOUR CURRENT TOYOTA

**2**

Not interested in another Toyota? Simply bring your vehicle back to your dealer by lease-end and:

- Ensure all contracted payments and miscellaneous fees, including the Disposition Fee, are paid to Toyota Financial Services
- Review the Excess Wear and Use Guidelines and make necessary repairs

## **OPTION 3** PURCHASE YOUR CURRENT TOYOTA

**3**

Get a payoff quote by logging into your TFS online account or contacting TFS at (800) 286-0652. If you need financing, you can head straight to your dealer for help.

## RESEARCH OPTIONS

PARTNER WITH YOUR DEALER TO DECIDE WHAT WORKS FOR YOU

<sup>2</sup> Leasing a new Toyota or financing the purchase of your current Toyota are on approved credit through your dealer and Toyota Financial Services.

Not all applicants will qualify.  
Additional options are available.  
See your Toyota dealer for details.

# TOYOTA LEASE-END GUIDE

## GET AN INSPECTION

KNOW YOUR  
VEHICLE'S CONDITION

<sup>3</sup>. Excess wear and use charges may be based solely on the optional inspection prior to maturity. Should you not take advantage of such inspection, one will be ordered upon return of the vehicle. If repairs are made to your vehicle before turn-in, you or the dealer may request an inspection upon turn-in.

<sup>4</sup>. Under certain circumstances, Toyota Financial Services does not charge its lease customers for excess wear and use damage. All charges may be subject to sales tax.

### SCHEDULE A COMPLIMENTARY VEHICLE INSPECTION

In preparation for lease-end, we recommend you take advantage of an optional inspection.<sup>3</sup> If you have not yet scheduled an inspection, call (855) 40-MY-TFS to speak to an AutoVIN specialist or visit [TFSLeaseEnd.com](http://TFSLeaseEnd.com) to link to AutoVIN and schedule an appointment online. An inspection is:

#### CONVENIENT

- Inspectors can meet you at your home, work, dealer, or other preferred location

#### INFORMATIVE

- Knowing the condition of your vehicle before the end of your lease allows you to make well-informed decisions
- Discussing vehicle condition with your dealer may be beneficial in helping make your lease-end decision

#### THOROUGH

- Detailed condition reports, itemizing any excess wear and use, are available shortly after inspection

### REVIEW WEAR AND USE GUIDELINES

Should you elect to return your Toyota, you may be charged if there is damage exceeding normal wear and use.<sup>4</sup> To better understand what is considered excessive, review our Wear and Use Guidelines at [TFSLeaseEnd.com](http://TFSLeaseEnd.com).

# TOYOTA FINANCIAL SERVICES

## RETURN YOUR CURRENT TOYOTA

- Schedule your complimentary inspection appointment to take place 15 to 60 days before you return your vehicle. To schedule an inspection call AutoVIN at (855) 40-MY-TFS
- Discuss any repairs with your dealer to determine how they can help
- Visit [toyotafinancial.com](http://toyotafinancial.com) to ensure all contracted payments and miscellaneous fees, including the Disposition Fee, are paid to TFS and cancel reoccurring payments
- Schedule an appointment with your originating dealership to return your lease
- Bring all sets of keys and original equipment
- Sign an Odometer Statement with your dealer
- Contact your local DMV to find out if your state requires license plates to be returned at lease-end

## LEASE A NEW TOYOTA

- Follow the steps to return your current Toyota
- Pick out your new Toyota
- Your Disposition Fee will be waived for being a loyal guest

## PURCHASE YOUR CURRENT TOYOTA

Finance Your Toyota:

- Contact your originating dealer and arrange for financing through the dealer and Toyota Financial Services

Purchase Your Toyota Outright:

- Visit [toyotafinancial.com](http://toyotafinancial.com) for account information
- Call us at (800) 286-0652 to obtain current payoff amount, mailing address, and necessary sale documents
- Mail payment and necessary documentation<sup>5</sup>

**GO  
FINALIZE**  
CARRY OUT  
YOUR NEXT STEPS

<sup>5</sup>. Some states require that you purchase your lease vehicle through your dealer. Please contact TFS at (800) 286-0652 for more information.

Note: Options are available on approved credit through your dealer and Toyota Financial Services for qualified applicants. Additional options are available. See your Toyota dealer for details.

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## EXCESSIVE WEAR AND USE EXAMPLES<sup>6</sup>

If you're not sure if you need an inspection, take a look at some of the items that may be considered excessive wear and use:

### PAINT AND BODY

- A single dent greater than the size of a credit card
- Previous repairs performed poorly or unrepainted collision damage
- Any holes in exterior panels (bumpers, door panels, etc.)

### TIRES, WHEELS, AND WHEEL COVERS

- Tires with exposed cords or sidewall damage
- Tires or wheels that do not meet manufacturer's guidelines for safe operation
- Missing or damaged wheel covers
- Wheel gouges, scratches, dents, or cracks greater than the size of a credit card

### GLASS AND LIGHTS

- Windshield cracks, stars, or bullseye
- Damaged, broken, or poorly installed glass
- Bent, broken or missing lights, turn signals, mirrors, or lamps

<sup>6</sup>This is intended as general guidance only. State law and the terms of your lease may vary your rights and obligations regarding excess wear and use and mileage. Please refer to your lease agreement for a description of your rights and obligations upon termination of your lease.

Toyota Financial Services may change its wear and use standards at any time, consistent with the terms of your lease agreement.

# TOYOTA FINANCIAL SERVICES

## SEAT AND TRIM

- A single cut, tear, burn, or stain greater than the size of a credit card

## EQUIPMENT, PARTS, AND ACCESSORIES

- Missing keys/remotes
- Missing parts or accessories (shifter knobs, head rests, tonneau/cargo cover, etc.)
- Inoperative, malfunctioning, or broken parts or equipment
- Any modifications not on the vehicle at lease inception

**WE'RE HERE  
TO MAKE  
LEASE-END  
SIMPLE**



**OPEN THE CAMERA ON YOUR SMARTPHONE  
AND SCAN THE QR CODE TO DOWNLOAD  
THE EXCESS WEAR AND USE GUIDELINES  
ONTO YOUR MOBILE DEVICE.**



**TOYOTA**  
**Financial Services**

**toyotafinancial.com**

We appreciate your business and we are committed to making your lease-end a simple process. That's why we created checklists and guidelines to help walk you through each step of the way.

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