Stojanche Manev

Full Stack Developer at Peronnel.ltd.uk
Linked: https://www.linkedin.com/in/stojanchemanev

https://stojanche-manev.vercel.app

Phone: + 389 78 766574

Email: stojanche.manev@gmail.com

Full stack developer at Personnel.ltd.uk

August 2020 – Present

Duties and Responsibilities:

Develop, test, and create new features to existing company software's. Working mainly in Laravel framework but also use CodeIgniter, JavaScript, html, CSS, MySQL …

At Personnel we do work by Scrum methodology.

Full Stack Developer – Freelancer
Since: 2016 – Present

Up Work – Top Rated Developer

Duties and responsibilities:

Develop, Test and Implement software programs, B2B applications, ERP Applications, SASS, Design databases.
Creating responsive websites with latest technologies, WordPress websites, e - commerce.
Hosting Providers and web deployment.

Latest Projects:

https://ipazar.mk – free global country marketplace
Creating ERP software for Remote Control Depot
SASS application for Remote Control Depot
https://dreamtutorial.com – free tutorials website

SKILLS

- PHP
- LARAVEL
- Next JS
- React JS (redux)
- Docker
- JavaScript
- jQuery
- RESTful api
- MySQL
- HTML
- CSS (sass)
- Bootstrap
- Git
- WordPress (created over 100 blogs)

OTHER SKILLS

- SAP
- SAP BEx – Data Analyst
- Social Media
- Leadership
- Management
- Soft Skills
- SAP Instructor and
- Trainer
- Facebook Ad
- Manager
- Google Ad Word
- E-mail marketing
- Google Analytics
- Excel

ATU Duty Free - Skopje International Airport - Team Leader
Since: October 2011 - August 2020

Duties and responsibilities:

Lead, train, managed over 40 sales asst. 5 shift leaders and warehouse personal. Created various projects and methods that contribute to lower shrink expenses (manage to reduce the shrink for 50%).

Optimizes the work processes, stock incoming process, created different excel workbooks that contribute in time management, sales analysis etc...

Project Leader for SAP software, creating work processes to optimize work flow, maintain communication collaboration with outsourcing companies, communication with different countries operations and share knowledge to improve work experience and create talents. SAP Lecturer.

Manage execution, operation, sales staff, shrink control. sales, management, day to day sales analyses (proficient in SAP BEx data analyzer of sap.com).
Earlier Employed as: Shift Leader Employed Oct 2011"

Starboard Cruise Services - Sales Manager
Since: April 2009 - September 2011

Duties and responsibilities:

Managed, mentored and trained up to 18 multi-cultural staff, to achieve their performance goals and cruise targets Consistently met performance benchmarks by achieving targets in over $400.000 monthly sales volume.

Develop brand visibility, provide class service and develop client networking within the cruise line market place Provide the highest level of Customer Satisfaction Service, including solving client's most complex problems….

CERTIFICATES

- Internal Trainer – under authority of ATU retail institute
- Managerial and Leadership skills – under authority of Praxis retail institute.
- Facebook Blueprint

LANGUAGES

- English – Fluent
- Spanish – Basic
- Macedonian – Native

Brainster International - Full Stack Developer

2019 – 2020
Creating live projects for customers and Brainster itself. Using technologies of PHP, Javascript, MySql, HTML, CSS, Bootstrap.

Faculty of Business and Economics - Marketing
2018 - 2022 expected