

Endrit Ajrulla, Software Developer

ajrulaendrit@gmail.com

PROFILE

Experienced Web Developer skilled in React.js, ASP.NET, C#, IIS, Docker, and SQL Server. Also, a former Sales Rep with 4 years of experience, adept at meeting client needs.

EMPLOYMENT HISTORY

Oct 2023 — Present

Junior Software Developer, Sopro

Skopje

- Proactively maintained API reliability through a real time monitoring system with Grafana, resolving issues promptly.
- Spearheaded the initiative to automate parts of the project using Hangfire, with this automation it was made possible to reduce API response times by 21%.
- Played. key role in writing unit tests, integration tests, resulting in significantly lower amount of bugs and errors.
- Optimized legacy .NET code and SQL Database, resolving 20% of backlogged tickets.
- Improved code documentation, simplifying onboarding for new team members
- Collaborated with QA and Dev teams to create, troubleshoot and execute Disaster Recovery (DR) plans, ensuring long-term resilience and enhancing the team's preparedness for critical incidents.

Jul 2023 — Oct 2023

.NET/React intern, Sopro

Skopje

- Successfully launched an in-house online meeting software with custom features tailored for the company's users reducing time spent on meetings by 7%
- Successfully executed internal projects, leveraging programming experience in C# and React.js to deliver high-quality solutions.
- Created detailed documentation for internal use with help from lead engineers using confluence ensuring maintainable software.

Jan 2018 — Jan 2022

Sales Representative, Divani

Skopje

- Spearheaded a 30% expansion of client base by executing successful prospecting and lead generation strategies
- Enhanced repeat business and referrals by 20% through cultivating lasting relationships and providing top-tier customer service
- Showcased product knowledge and persuasive abilities to maintain an average conversion rate of 40% during sales presentations
- Exceeded monthly sales targets by 10%, propelling revenue growth and bolstering company achievements
- Proficiently managed leads and sales activities using CRM software, optimizing performance and productivity.

EDUCATION

Sep 2018 — Sep 2021

Business Informatics, SEEU

Tetovo

My Business Informatics degree blends business strategy with technology, equipping me to tackle IT-business challenges. My [Capstone Project](#) analyzed what makes a YouTube video go viral.

Key activities during my studies included:

- Creating a highly praised web application using HTML, CSS, and JavaScript.
- Leading a team to develop a mobile app for a local nonprofit, boosting user engagement and receiving positive feedback.
- Optimizing database performance and data processing in a research project using C#.
- Enhancing my problem-solving skills through participation in coding competitions and hackathons.

SKILLS

SQL

.NET

Python

React.js