

<i>CURRICULUM VITAE</i>			
Surname/First name	Mojanoska Planikj Marija		
Address	" Sava Kovacevic" 47G/51 Skopje, Macedonia.		
Mobile	38978 335 624		
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Nationality	Macedonian		
Date of Birth	26.07.1990		
Gender	Female		
<i>EDUCATION</i>			
1. Institution	Univerzitet "Sv. Kliment Ohridski- Visoka Medicinska Skola" - Bitola, Macedonia		
Date	Sep 2009- March 2014		
Study program	Physical therapist		
2. Institution	BAS- Biznis Academy Smilevski		
Date	Sep 2015		
Study Program	BBA		
<i>LANGUAGE</i>			
Mother LANGUAGE	Macedonian		
Other languages	English,	Spanish	German
- understanding	Excellent	Good	Poor
- speaking	Excellent	Good	Poor
- writing	Good	Good	Poor
<i>WORK EXPERIENCE</i>			
1. Date	2010-2011 - Volunteer		
Name of employer	Local Hospital- Bitola		
Position held	Physical therapist		
Main activities and Responsibilities	Electrotherapy, Kynesitherapy, Massage, administration for patients		
2. Date	2012-2013		
Name of employer	Royal Caribbean Cruises- Celebrity Millennium		
Position held	Spa therapist - Manager		

Main activities and Responsibilities	Massages, Marketing and Sales of Spa products
3. Date	Sep 2014 – Dec 2014
Name of employer	PZU Primaterapi
Position held	Physical therapist
Main activities and Responsibilities	Electrotherapy, Kinesitherapy, Massage, administration for patients
4. Date	March 2015- June 2016
Name of employer	DB Survey International
Position held	Marketing assistant
Main activities and Responsibilities	Contacting people around Europe, reaching targets, taking care of team results, providing clients with marketing services over the phone
5. Date	September 2016- Till present
Name of employer	BCM Media Networks
Position held	Account manager
Main activities and Responsibilities	Customer support of auction sites, working in internal programs, administration work in Excel, responding to e-mails and phone calls
Position held	Sales manager
Main activities and Responsibilities	Sales over the phone, customer care, upgrade sales
6. Date	November 2017- May 2019
Name of employer	Hair Care DOOEL
Position held	Medicine therapist
Main activities and Responsibilities	Treatments with hair and nails, giving information to customer about services
7. Date	July 2019- December 2019
Name of employer	BizzBee Solutions
Position held	Business Development Manager
Main activities and Responsibilities	Helping SMEs in their growth through consulting, understanding soft spots and helping them to improve them. Market research, Lead generation, Creation of Business Plans, LinkedIn outreach, Marketing automation, Account management

7. Date	December 2019-Till Present
Name of employer	LEORON Training Institute
Position held	Training Consultant
Main activities and Responsibilities	Marketing, Sales of programs, Project Management, Lead generation, Account management, taking care of payments. Specialized in HR, Leadership, Sales and marketing portfolio.
	Team work, organized, social skills, ambitious, attention to details, communicative. Willing to learn foreign languages, Microsoft Office (Word, Excel), Internet.

Available from:
AS SOON AS POSSIBLE