



Boban Zulamoski

Lead Generation Specialist

Profile

Results-driven and customer-focused Lead Generation Specialist with strong interpersonal and problem-solving skills. Adept at generating leads and appointments using a range of data insight tools and communication methods. Experienced in supporting customers over LinkedIn and able to build strong customer relationships resulting in consistent achievement of results.

Contact

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Partizanska 104/24 Bitola

Education

- **Faculty of Pedagogy**
Bachelor of Foreign Languages
Completed in 2013
- **Monday Learning**
Certificate in Graphic Design
Completed in 2021

Skill

- Lead Generation
- Appointment Setting
- Communication Skills
- Adobe Illustrator
- Adobe Photoshop
- Organizational Skills

Work Experience

○ Jan 2016–2017

Hakkasan, Doha, Qatar.

Hospitality

Hakkasan Group is a worldwide hospitality company with establishments across North America, Europe, Middle East, Asia and Africa. Its namesake is taken from its Michelin star restaurant that set the high-level standard for the group's collection of diverse brands.

○ 2017 – 2019

SIB Fixed Cost Reduction, Charleston, SC

Marketing Research Assistant

SIB is the market leading provider of cost reduction and spend management services. SIB has delivered over \$4 billion in hard savings while helping its clients streamline operations, improve data accuracy, achieve financial assurance, and maintain compliance.

○ 2019 –Present

Taskforce, Bitola, Knoxville, Tennessee

Lead Generation Specialist

Taskforce provides professional services to various industries including healthcare, insurance, logistics, and finance.