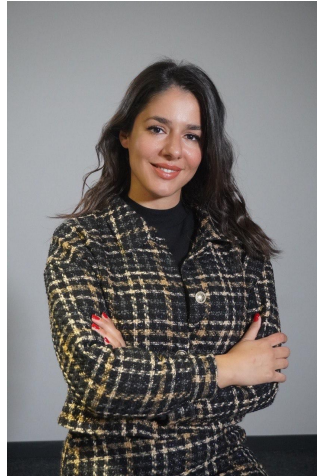


Elena Murgoska



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EDUCATION

Master of E-Business Management, Ss. Cyril and Methodious University of Skopje, Macedonia (12/2012 – 12/2015)

- Master thesis: “Challenges of Transport Logistics with Special Reference to Maritime Logistics”

Bachelor in Translation and Interpretation, Ss. Cyril and Methodious University of Skopje, Macedonia (09/2005 – 06/2010)

WORK EXPERIENCE

- **Senior Sales Executive, Pabau Software (1/2022- present)**

Responsible for helping obtaining brand recognition and financial growth

Presented product/service demonstrations to the client

Worked towards achieving the sales target,

Conducted market research to evaluate gaps, opportunities and alien needs

Hosted and managed demo presentation meetings to potential clients, served as the facilitator that engaged the client throughout the presentation.

- **Training Consultant, Leoron Educational Institute (1/2021-12/2021)**

		<p>Maintained and expanded prospects database, pursued strategic growth opportunities and provided clients with long-term value.</p> <p>Carried –out thorough market research for given projects and asserted potential, target group, opportunities and competitors.</p> <p>Junior Researcher in Software Translation and Localization, Faculty of Linguistics, Ss, Cyril and Methodious University of Skopje (09/2005 – present)</p> <ul style="list-style-type: none"> • Language translation and localization for software applications. <p>Correspondent for International Communication and Personal Assistant, Winner Insurance, Skopje, Macedonia (05/2013 – 12/2013)</p> <ul style="list-style-type: none"> • Translated spoken and written languages between Macedonian and English. • Administrative work supporting managers. <p>Front Desk Agent, The International Marriott, New Orleans, Louisiana (12/2011 – 12/2012)</p> <ul style="list-style-type: none"> • Front-desk operation and management.
CERTIFICATION		Certified court translator and interpreter (2010).
SKILLS		<p>Software: Microsoft Office.</p> <p>Languages: Macedonian (native), English (fluent).</p> <p>Others: Bilingual lexicography, court documents translation, experienced interpreter.</p>