



Profile

I accept every challenge as an opportunity for personal and professional development and growth.

Spoken languages

Macedonian	<div></div>
English	<div></div>
Bulgarian	<div></div>
Serbian	<div></div>
German	<div></div>

Interests

- Coding
- Reading
- Fitness & Health
- Learning new skills
- Personal growth

Contact

- Bulgaria, Sofia
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KRISTIЈAN LAZAREV

Experience

Personal Trainer & Manager

Alpha Fitness, Macedonia, Radovich | Mar 2023 - Jun 2023

Managed and supervised a fitness center. Conducted personal training sessions for beginners and designed individualized fitness programs. Educated clients on nutrition and exercise techniques.
Skills: Fitness Mentorship & Training individuals · Communication & Motivation · Extensive knowledge with Exercises, Diet & Nutrition

Sales Agent

ACETOM, Bulgaria, Sofia | Jan 2023 - Mar 2023

Prospecting on the phone in an office environment, presenting opportunities and selling financial services to investors.
Skills: Customer service · Sales · Team work · Closing · Prospecting · Negotiation · Presentation · Client Relationship · Communication

Electrician

Self employed, Macedonia, Radovich | Jan 2017 - Aug 2020

Was a highly skilled and experienced electrician for electrical installations in residential buildings. Consistently delivered high-quality workmanship and excellent customer service. Thrived in fast-paced environments and able to handle multiple projects simultaneously.
Skills: Low Voltage Engineering · Home Appliances · Sales · Time management

Education & Certifications

The Web Developer Bootcamp

Udemy | Jan 2023 - Jun 2023

A full stack Web Developer course, covering each and every single topic a developer would need, including HTML/CSS, JS, React, Node, Express, MongoDB etc.. Expected to finish in July.

Management skills: Problem Solving & Decision Making

Udemy | May 2023

This course enhanced my management skills by focusing on effective problem-solving and decision-making.

The Complete Communication Skills Masterclass

Udemy | May 2023 - Jun 2023

Because it is one of the fundamentals for anything that I do, I went through a highly detailed communication course to let me make the most out of any interaction, with anyone and anywhere.

University

University of National and World Economy | 2022 - Present
Economics of Transport and Energetics

High School

Kosta Susinov, Macedonia, Radovich | Sep 2017 - Jun 2022

Social and humanistic area, focused on Psychology & Sociology.

Skills

