

Ali Azizi

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PROFESSIONAL PROFILE

Hard-working business management- marketing graduate of highly ranked university with experience in leading, research, technology and organizing. Detail-oriented professional looking to contribute to organizational objectives where I can put my abilities and effort to the test.

WORK EXPERIENCE

LEORON Institute, Skopje – International Training Consultant

(March 2022 – August 2022)

- Contacting delegates for our training programs
- Relationship Management with delegates that have been part of our courses
- Providing Consultancy and Training Program within the Supply Chain Sphere
- Selling and providing in-house education and coaching tailor-made to the current company's needs and challenges.

NLB Bank, Tetovo - (Internship)

(December 2020 – February 2021)

- Dealing with customers banking enquiries face-to-face and over the phone
- Assisting customers with applications (such as PIN applications, debit and credit cards, loans)
- Providing extra support to the team with complex applications making sure they processed them correctly.

Flako, Skopje – Sales Representative

(June 2019 – July 2019)

- Doing constant research about customers and bringing new ones.
- Presenting the services of the company to customers.
- Dealing with paperwork after customers buy the services.

EDUCATION

University of American College Skopje – School of Business Management

Bachelor of Business Management – Marketing

Relevant coursework: Finance, Accounting, Statistics, Management, International Management, HR Management, Microeconomics, Macroeconomics, Marketing, Marketing Management, Product Development Policy, Psychology, Business Communications, Computer Application, Organizational Behavior.

ADDITIONAL INFORMATION

Hard Skills: Proficient in Microsoft Office, Fluent in English, Macedonian, Albanian and Turkish

Soft Skills: Communication skills, Ability to lead and manage groups, Ability to work alone, Organizational skills.