



# Tomislav Mitevski

## Key Account Manager

I am an energetic, ambitious person who developed a mature and responsible approach to any task that I undertake, or situation that I'm presented with. I am able to work well both in a team environment as well as using own initiative and also adaptable to all challenging situations. Positive and hardworking individual, who always strives to achieve the highest standard possible, at any given task. I am able to work well under pressure and adhere to strict deadlines, sell products and services to customers from all backgrounds, handle customer complaints and solve problematic situations as and when they arose. I have excellent organizational and management skills (ability to coordinate with time and people), successful communication skills with clients (ability to sell an idea and convince others), self-motivated and disciplined, innovative and creative.

## Contact

### Phone

+389 (0)76 443 407

### E-mail

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### Address

Kuzman Josifovski 60, Bitola

## Education

2004 - not finished

### Law Faculty

Iustinianus Primus - Skopje

2001 - 2004

### High School Gymnasium

Josip Broz Tito - Bitola

## Language

Macedonian

English

Serbo - Croatian

## Hobby

Guitar

## Experience

### January 2023 - Present

Studio Moderna LTD, Kosturski Heroi 38, Skopje, Macedonia

### Key Account Manager

### January 2021 - January 2023

Studio Moderna LTD, Kosturski Heroi 38, Skopje, Macedonia

### Wholesale Assistant Manager

### April 2018 - Present

Studio Moderna LTD, Kosturski Heroi 38, Skopje, Macedonia

### Assistant Procurement Manager

### May 2017 - January 2021

Studio Moderna LTD, Kosturski Heroi 38, Skopje, Macedonia

### Retail Assistant Manager

### August 2014 - May 2017

Studio Moderna LTD, Kosturski Heroi 38, Skopje, Macedonia

### Sales Agent

### May 2014 - May 2017

Anima Plus, Marks i Engels 42, Bitola, Macedonia

### Dance Instructor

### June 2014 - August 2014

pub Bourbon Street, Pece Matichovski 17, Bitola, Macedonia

### Waiter

### May 2014 - June 2014

café HauzBar, Shirok Sokak 64, Bitola, Macedonia

### Waiter

### March 2011 - December 2013

café Legend, Shirok Sokak 64, Bitola, Macedonia

### Waiter

# Expirience

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○ June 2010 – March 2011

night club Positive, Leninova bb, Bitola, Macedonia

**Waiter**

○ October 2007 – June 2010

pub Shator, Kliment Ohridski bb Pelagonka 2, Bitola, Macedonia

**Waiter**

○ May 2007 – October 2007

tavern El Greco, Shirok Sokak 101, Bitola, Macedonia

**Waiter**

○ September 2004 – May 2007

café Scarlet Ribbons, Solunska 226, Bitola, Macedonia

**Waiter**

○ June 2004 – September 2004

café Retro, Ivo Lola Ribar 1, Bitola, Macedonia

**Waiter**

○ September 2003 – June 2004

café 2F, Solunska 228, Bitola, Macedonia

**Waiter**

○ September 2002 – May 2004

Dance Sport Club Tango, Bitola, Macedonia

**Dance Instructor**

