

Angel Andonov

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Qualifications

Detail-oriented computer scientist and business / sales person with over 3 years of experience and a zest for solving complex problems. Using proven project management to improve quality, cost and time metrics for Nexon company based in Texas and California. Raised, grown with the very best trainers and mentors from the southern parts in the United States. Experience with groups and people, communication skills almost maxed out working in both the public and private sectors such as five star hotels, American Call centers, video game companies, computer up-skilling academies and the heating company owned by my father in North Macedonia . Diplomatic, personable, and adept at managing sensitive situations. Highly organized, self-motivated, and proficient with my last year in the University of American college Skopje. Majoring in Business and economics , and minoring in US diplomacy.

Education

High school

2013 — 2017

Gymnasium Kocho Racin High school

One of the Top and First schools ever created in Macedonia, gives an advantage of Majoring and minoring for four years. Basketball team pointguard, english team spelling-bee representative four years in a row. My specialization was Business and world economy with a minor of computer science, earning 4.5 - 4.7 GPA every year.

Southern Diplomacy

2007 — 2016

Texas Virtual Academy - Lewisville city

Organized professionals with proven teaching, guidance, and counseling skills. Possess a strong track record in improving test scores and teaching effectively young students to be ready for the south of the United States. Ability to be a team player and resolve problems and conflicts professionally. Have the ability to communicate during complex information in a simple and entertaining manner. Looking to contribute my knowledge and skills, and forever grateful to my mentors for teaching me all the ways of the USA.

Computer sceinece

2017 — 2020

College of Finki Skopje

Started in one of the best computer science colleges , and i managed to snatch 3.0GPA with all of my courses finished. My options expanded to accradate my skills in the US so i wanted to also finish the best and the only university that could offer me an opportunity for a higher education, the University " American College Skopje"

Business and economics

2020 — /

University of American College Skopje

Transferring here was the best choice i could make. Created and maintained lists of media contacts.Supported event organization. Majoring in Business , economics , managment , finance, and USA laws. Minoring in Diplomatic English.Fixing to finish all the courses with a solid gpa of 3.0 at least.

Grant Cardone Sales Training Academy

Jan. 2022 — Aug. 2022

Grant Cardone University

<https://cdn.grantcardone.ca/wp-content/uploads/2021/11/22125800/Course-Outline.pdf>

Work experience

Lubnet heating Veles

2008 — /

Heat system installer / administrative assistant

My dad established a high end ,Balkan famous heating firm in 2004. In my earliest of age's i started working and training. Under his supervision, and yet still i am at it. With over 40 employees we establish the best American and Italian heating goods, which we distribute all around the Balkans. Installing and repairing with a warranty in Macedonia. Managing paperwork and import export system was always my part in all of the above.

Hotel and Spa Glorius 5*

2016 — 2017

Chieftain on shifts

(High school days as a student 1st seasonal job) Well-versed in serving, training, and supervising pool bar service of a group big as big as 10 staff members, leading by example to ensure the highest food quality and workplace morale. Trained in advanced French and American bartending and patisserie, with track record of creating amazing certainties lauded by customers and in the media. Budget-conscious and proactive in identifying ways to reduce food and labor costs without sacrificing quality. Adept in use of Microsoft Office Suite, POS, and restaurant management software, and all that while working at my dad's firm as a primary job.

Hotel Romantique 5*

2017 — 2018

Visual designer

Partner with the tech staff of the hotel to create innovative and exciting new menu items online and web designs. Bartending and waiter positioning, establishing and adapting shift schedules, and all that while working at my dad's firm as a primary job. (2nd job in high-school)

Nexon Company America, El Segundo, California

2019 — 2021

Artificial intelligence developer

Artificial intelligence

- Monitor work against the production schedule, provide updates to the Design and Development Manager and report any technical difficulties.
- Implements, executes and maintains graphic elements for on-air and provides graphics packages to outside producers for Alliance vs Empire commissioned programs.
- Develop and create motion graphics for a mobile-first world.
- Unity coding position, under the VP of Design's supervision, creates and executes graphics for on-air use across all studio and remote productions
- Conceptualize, develop & design for video game characters , show titles & packages, network branding initiatives Work with Video Development Producers to conceptualize daily, series and franchise storytelling.

Agile pro solutions

september 2021 — september 2022

Sales Representative

- Selling new products and services.
- Comprehensive understanding of the company's products, markets and competitors.
- Cultivating relationships with decision makers.
- Superb reading, writing, and mathematical skills.
- Ability to influence decision makers. Working knowledge of Microsoft Office applications.
- Smoothly doing research via zoho and browser Personal Ambitious, confident and able to take the initiative.
- Ability to remain standing and walk around for long periods.
- Willing to work flexible hours including late nights and weekend.
- Possessing a valid driver's license along with a good driving record. Self-confident.

Experties

- Selling Techniques
- Closing Sales Marketing
- Customer Service
- Company training from Grant Cardone
- References Available on request.

Creative Hub Academy

October 1st — Contract ends on January 1st

Recruiter and Onboarding manager

Creative Hub is a Forbes-rated academy founded in 2017, specialized in building customizable training plans for companies that strengthen the Employer Brand and cultivate a desirable workplace.

Over 1000+ participants to the programs, and the main focus was upskilling employees as well as offering them to the market. The companies can access the reporting of individual employee progress along with company-wide performance metrics at all stages.

3 main verticals of business are:

- Enterprise training (upskilling of entry-level employees with data-driven skills)
- Offering the training program as part of Employee benefits
- Tech recruitment & Staffing

Personally i work with the Macedonian and the USA market and i recruit companies to partner up with creative hub, as well as offer them some of the talent we have that finished in the academy, and if someone wants to come and join the team , lets just say " they have to go through me first" .

Interests

- Project car builds and artificial intelligence.
- Reading old American and British literature.
- Gym workouts and body maintenance.
- Freelance.
- Video games.
- Global History.
- Politics.
- Sports.

Skills

- Microsoft office - expert
- Coding in multiple languages
- Hardware and software
- Globalization and diplomacy as a skill for problem solving
- Organization in paper work and very percise Fast Learner
- Customer Service - expert
- 5+ languages
- Ability to Work in a Team
- Ability to Multitask under pressure
- Communication Skills
- Adaptability

Language

- English - Native language
- Macedonian - Semi native
- Spanish - good working knowlage
- Bulgarian - very good
- Serbian - very good
- Greek - Working knowlage
- German - Working knowlage