

# MIROSLAV JOVANSKI

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## WORK EXPERIENCE

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03.2020 - Present    **Co-founder at ORION AIM DOO Skopje and creator of Apliciraj.mk**

- Establishing ORION AIM and the web [www.apliciraj.mk](http://www.apliciraj.mk) with the main purpose to help the development and improvement of the labor market and thereby contribute towards improving the society and the economy
- Uniting all resources, time and ideas to support the development and growth of the company and launching our services on the marketplace

02.2015-Present    **Financial Analyst/Advisor for managerial decision-making**

NLB Bank AD Skopje, Skopje (Macedonia)

Cash services and Depot Division, Cash and Depot Services Department

- 11 years of work experience as financial analyst professional and advisor to the bank's management in making key decisions by analyzing financial and operational data, giving recommendations, and predicting outcomes for Division Management, Management Board, NLB dd Ljubljana and NBRNM
- Responsible for Annual reports and Annual plans for Cash Services and Depot Division, which guide the annual operations of the Division
- Responsible for monitoring risks and risk management reports of bank's Cash Services and Depot Division
- Completed important projects for automatization and digitalization of working processes (Cash Management System) in cooperation with IT Division, NLB d.d. Ljubljana and external suppliers
- Leading project for cost cutting
- Surpassed goals and targets by 10 to 15% and rewarded with bonuses and variable portion of salary for bringing results
- Recognized by the bank as a young talent and thereby involved in the bank's Talent Academy to further develop the professional skills
- Captain of football team of NLB Bank AD Skopje (2013–present)

03.2009-02.2015    **Financial Analyst/Advisor for managerial decision-making**

NLB Bank AD Skopje, Skopje (Macedonia)

Financial Management Division, Business Planning and Analysis Department

- Analyzing financial and operational data and giving recommendations and predicting outcomes for Division Management, Management Board, Supervisory Board, NLB dd Ljubljana, NBRNM and MSE
- Responsible for Annual reports and Annual plans for NLB Bank AD Skopje, which guide the annual operations of the bank

- Responsible for risk management reports, macroeconomic indicator analysis and market shares which are key information to management decision making

07.2008-09.2008

### Internship

Ministry of Finance of Macedonia  
Macroeconomics Department

- Analyzing financial and operational data for monetary division of Macedonia

## EDUCATION

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2019

### Data Modeling and Business Intelligence

Data Masters  
Databases and SQL, Power BI, DAX

2016 - 2018

### Master of Science (MSc) in Monetary Economics

Faculty of Economics, Ss. Cyril and Methodius University in Skopje  
Monetary economy, Finance and Banking

2004 - 2008

### Bachelor of Science in Economics

Faculty of Economics, Ss. Cyril and Methodius University in Skopje

## TRAINING

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2018

### Management training for talents

Ljubljana, Slovenia  
Field of Study: Leadership

2018

### Communication skills

Horizont International

## PERSONAL SKILLS

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Mother tongue

Macedonian

Other languages

Fluent English, basic Italian, basic Spanish

Programming

JavaScript, HTML and CSS, basic knowledge

Computer skills

Microsoft Office (Microsoft WORD, EXCEL, POWER POINT, VISIO),  
Databases and SQL, Power BI, DAX

Communication  
skills

Captain of football team of NLB Bank AD Skopje (2013–present)

Organizational/

Leading projects for automatization and digitalization of IT working  
processes and cost cutting

managerial skills

Other skills

Problem solving, presentation skills, mentoring, self-awareness,  
dedicated, persistent, thorough, decisive, leadership, working under  
pressure, strategic planning

## INTERESTS AND ACTIVITIES

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BI, developing and improving my skills of economics and financial analysis, visual basic,  
football, hiking, reading, cross Fit