



ALEKSANDAR STEVANOSKI

PROFILE

An organized and professional Recruitment/Talent Acquisition Consultant with almost 2 years of experience in the Outsourcing Recruitment Consulting industry. Enthusiast in stepping out of the comfort zone and facing new, previously unknown challenges. Open to job opportunities in the recruitment, business administration, consulting, international trading and logistics industries.

PERSONAL INFORMATION

ADDRESS

KIRO NACEVSKI - FETAK No.11 7500,
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MACEDONIA

PHONE NUMBER

+389 78 260 749

DATE OF BIRTH

07.06.1993

NATIONALITY

MACEDONIAN

EMAIL ADDRESS

Stevanoski.alek@gmail.com

LINKEDIN PROFILE

[linkedin.com/in/aleksandar-stevanoski](https://www.linkedin.com/in/aleksandar-stevanoski)

WORK EXPERIENCE

Frontwise Group, Skopje – Recruitment Consultant

15.05.2019 – present

<https://www.frontwisegroup.com/>

Frontwise Group is a recruitment agency that provides outsourcing recruitment solutions to its clients which are coming from various industries. Here, I made my first steps into the world of recruitment. I've been working for various clients, also been responsible for client communication and guiding the potential candidates through the end-to-end recruitment cycle.

Other responsibilities:

- Understanding the client's needs and requirements and implementing them into my work
- Market research for vacancies
- Sourcing profiles (LinkedIn, Stack Overflow, GitHub, Xing, X-ray search, Boolean search)
- Engaging with (potential) candidates
- Conducting screening calls and initial interviews
- Candidate presentations to the client followed by facilitating the interviews and the hiring process with the client
- Keeping an organized database and talent pool in various CRM and ATS tools.

Clients:

- Emakina.NL | 07.2019 – 10.2019 and 02.2020 – 06.2020
<https://www.emakina.nl/>
- Inhouse Select | 11.2019 – 02.2020 and 06.2020 – present
<https://inhouseselect.nl/>

Positions:

- Various tech, consulting and sales roles in the IT and IT consultancy industry

LANGUAGE SKILLS

Macedonian (Native)

English (Full-professional)

Serbian (Native)

German (Elementary)

SOCIAL SKILLS AND COMPETENCES

Customer Service

Teamwork

Communication skills

Public Speaking

Working under pressure

Relationship building

RECRUITMENT TOOLS

LinkedIn Recruiter & Projects

Beamery CRM

Breezy CRM

Greenhouse CRM

Google Clouds

Advanced Boolean Strings

Stack Overflow

GitHub

Xing.com

X-ray Search

FORMAL EDUCATION

University Ss.Cyril and Methodius, Faculty of Economics - Skopje

15.09.2012 – 01.09.2016

Bachelor's degree in International business, Trade and Tax Law
(gained 249 ECTS credits, average grade 8.41)

Business Academy Smilevski BAS - Skopje

01.11.2016 – 18.02.2019

Master of Business Administration (MBA)

Average grade 9.8

NON FORMAL EDUCATION, PROJECTS, TRAININGS, VOLUNTEERING

- 04.09.2015 – 22.09.2015
Foundation „Art of Science LAB" – Lublin, Poland
ERASMUS+ Program

First experience in non formal education, methods of working with children and youth by using experiments in science.
YOUTHpass www.youthpass.eu

- 14.10.2016 – 24.10.2016
„SFERA Italy" – Naples, Italy
ERASMUS+ Program

Topic: Experience in job seeking, learning about CV and brochure writing, learning about my hidden talents, strengths, weaknesses.

- 01.02.2017 – 09.02.2017
„Ctrl+V International Association" – Budapest, Hungary
ERASMUS+ Program

Topic: Learning about political systems, political issues, political situation in different countries.

- 13.10.2017 – 19.10.2017
„Together Estonia" – Tallinn, Estonia
ERASMUS+ Program

Topic: Learning about social inclusion of the youth into the democratic processes and in the politics.

- 05.01.2018 – 15.01.2018
Hosting team Youth Come ON – Berlin, Germany
ERASMUS+ Program

Topic: Taught how to cope in various types of situations, learned how to improvise, act in drama classes.

OTHER TECHNICAL SKILLS AND COMPETENCES

Microsoft Office (Word, Excel, PowerPoint)

Outlook

Chrome

Firefox

Internet Explorer

Skype

Zoom Scheduler

- 09.03.2019 – 19.03.2019
PositiveYouth – Gothenburg, Sweden
ERASMUS+ Program

Topic: Learning about healthy lifestyle, healthy habits, positive way of living.

- 30.05.2017 – 01.10.2017
INTRAX – Skopje, Macedonia

Work and Travel Program

Hotel business, food chain industry

- 04.03.2019 – 08.03.2019
Course: Sales tricks & insides – FLAKO, Skopje, Macedonia

DRIVING LICENCE(S)

B – Category – 11.07.2013