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| **Vladimir Gashovski** | **Professional in the field of sales and customer service with over 7 years of experience in hospitality and tourism internationally.**  **Ability to quickly establish credibility with suppliers with a strong commitment to business value for sales, work and customer relationships.** |
| **Data** | **Professional experience** |
| date of birth:  16/01/1985  Address:  32 Cane Vasilev Street, Bitola  R. Macedonia  Telephone: +389 78 300 146  email: vladimirgashovski@gmail.com  driving licence: B-category ( in proccess )  Marital status: unmarried  **Personal skills:**  • Financial analysis and warehousing  • Sales and customer relations.  **Areas with the highest contribution:**  • Keeping up-to-date records of financial cards and coordinating procurement and sales.  • Proactivity in the area of planning and projection analysis for the future period.  • Setting up and monitoring KPIs.  **Computer skills and training:**  Advanced knowledge of MS Office suite,  Excel MS Excel for financial management | 11/2018- **Administrative worker (dispatcher)**  05/2019 *Kliknijadi Skopje, R. Macedonia*     * Receiving orders by phone and online and forwarding to restaurants * Organizing delivery vehicles to get food to customers as soon as possible * Constant following and monitoring of the ordering system and communication with customers in any form (telephone, electronic)   • Reading the suppliers at the end of the shift and arranging the cash registers   |  |  | | --- | --- | | 05/2018 –11/2018 | **Main Waiter (shift manager in the absence of the main Supervisor)** *Hotel Epinal Bitola R. Macedonia*   * Establishing, maintaining and monitoring the relationship with the suppliers and setting up the system for monitoring the entry / exit of material records of renewal of goods, * Supervision and evaluation of the work allowed and performance of the management for fulfillment of the set goals * Delegating and coordinating line staff with the organization of accounts, * Supply and demand monitoring and offers and cooperation with suppliers, * Holding training sessions for employee production can be accomplished in order to meet the set standards. | | 08/2012 – 05/2013 | **Warehouse worker**  Veropolus DOO - Bitola, Republic of Macedonia  Monitoring of material bookkeeping by entering invoices in the accounting system,  Analysis of output factors and targeting of regions for item sales,  Active involvement in a monthly physical description together with the head of the warehouse | |  |  | | 09/2011 – 09/2012 | **Operator of FLEXO machine**  Kiro Dandaro AD Bitola, R. Macedonia  Complete knowledge and operation of the FLEXO machine Monitoring the quality of the manufacturer and repairing errors in the work process.  Holding training sessions for the production of new activities for managing the FLEXO machine. |   04/2010-  **Insurance policy sales agent.**  02/2011 *Eurolink Insurance. AD Bitola, R. Macedonia*  • Sale of insurance policies.  • Upgrading the policies of existing clients.  • Thorough presentation of the package policies of individuals and legal entities in the most professional way. |
| **Languages** | **Education** |
| Macedonian (native)  English (advanced professional level)  Serbian (advanced professional level) Romanian(basic communication level) | |  |  | | --- | --- | | 2000 -2004 | • Mechanical Technician, DSEMU "Gjorgi Naumov" - Bitola, Republic of Macedonia | | 2004 – 2008 | • Road traffic and transport, Technical Faculty, St. Kliment Ohridski ”- Bitola (undergraduate thesis in process) | |