

NMIMS, Navi Mumbai
B-Tech.-3rd year (Sem IV) 2021-22
BCVS (IV) Mid term(2) March - 2022 **BCVS - (Set-1)**

Total time allotted: 45 mins

Total Marks: 20

Instructions:

Please mention your full name and date of exam along with your SAP Id.

- All questions are mandatory to attempt.
- Question 1 carries 8 marks
- Question 2 carries 4 marks
- Question 3 carries 8 marks

Q-1 (A) What do you understand by Brainstorming?

(2 marks)

Q-1(B) SMART is an acronym that you can use to guide your goal setting. What does "SMART" mean in time management.

*Specific
Measurable
Achievable
Reliable
Time Bound*

(2 Marks)

Q-1(C) Why differences in speaking in other language can matter?

(2 Marks)

Q1 (d) Why do people procrastinate? Explain Salami Technique with example.

(2 Marks)

Q-2 Tell us about a time when your stress resulted in mistakes in work, or in saying or doing something you wouldn't normally say or do.

(4 Marks)

Q3- Think of a specific situation that required you to use your negotiation skills and describe the situation, how you approached it and what result you achieved?

(8 Marks)