

# M N MURTHY

Strategic Hiring Specialist acquired a proficiency in IT, Non-IT, Engineering, Oil & Gas, EPC, Biotechnology, Healthcare, Medical Devices Manufacturing, BT, Semiconductor, Consulting & BFSI business verticals for US, APAC and EME countries

**Immediate Joiner**, Volume hiring through Job boards, Workday, ATS, CRM, Employee Referrals, Professional Networks, Talent Mapping & Pooling, Social Media Networks, Recruiter Groups, having 33k+ LinkedIn followers & 18k+ connections.

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## WORK EXPERIENCE

### Tecnicas Reunidas Engineers India Pvt. Ltd.,

Talent Acquisition Leader

08/22 to Present

Bangalore

TREI is a **Spain Based** Engineering, Procurement & Construction company specialised in constructing refineries in Middle east and European Countries.

#### Achievements / Tasks

- Hired 850+ EPC talents & Saved recruitment cost of over 80 million.
- Rolled out 1000+ offers of employment.
- Collaborated 15+ Hiring Managers & Vendor Partners
- Handled 250+ job requisitions as Lead at a time.
- Led TA team of more than 10 members
- Mobilized 150+ talents for European and Middle East projects.

### Thermo Fisher Scientific (Randstad - RPO)

Senior Recruiter – Talent Acquisition

06/21 to 08/22

Bangalore

An **US based** company engaged in producing scientific instrumentation, Medical Devices, Laboratory Products & Equipment's, Software services, Life Sciences Solutions, Analytical Instruments, and Specialty Diagnostics etc.

#### Achievements/Tasks

- Hired 50+ talents & Saved recruitment cost of over 10 million.
- Collaborated 10+ hiring managers and Stakeholders.
- Managed 50+ job requisitions.
- Leveraged Workday, Kenexa, & Phenom People tools

### Coextrix Technologies Pvt. Ltd.,

Manager HR

08/14 to 05/21

Bangalore

**US based** IT Company providing Web & Mobile Applications for Oil & Gas, Healthcare, Consulting and Life science business verticals for US and Middle East Clients

#### Achievements/Tasks

- Saved recruitment cost of over 50 Lakh per annum.
- Implemented zero cost hiring and saved lakhs of rupees.
- Reduced attrition rate below 5%
- Resolved the EPFO and ESIC compliances, pending since 2010.
- Reduced the facilities cost by 25%.
- Saved 1.5L in leased line & Broadband internet connections.

### Karvy Computershare Pvt Ltd

Associate Manager HR

01/14 to 07/14

Bangalore

**Australian BFSI Company** engaged in Mutual Fund services, Investing in commodity contracts, Tax liens, Venture capital, & other Investing.

#### Achievements/Tasks

- Hired 10 executives in a day.

Deejay Group of Companies, Sr. Executive, HR 02/11 to 12/13, Bangalore

Comat Technologies Pvt Ltd., Executive, HR, 04/08 to 02/11 Bangalore

Talent Acquisition Strategies

End - End Recruitment

TA Team, RPO & Vendor Mgmt.

Volume Hiring

Global Stakeholder Management

Salary Negotiations

Talent Retention Strategies

Product & Leadership Hiring

RSM, Sourcing, Screening, and Scheduling Interviews

HR Operations & General Admn.

Recruitment Metrics

Boolean Search

Power BI Reports & Dashboards

Job Boards, Applicant Tracking System, CRM & Referrals

Headhunting, Candidate Experience & Employer Branding

## ATS | CRM | SOURCEING TOOLS | APPLICATIONS

Workday, IBM Kenexa, Phenom People CRM, RecruitEM, MS Power BI, Advanced MS Excel, MS Teams, Google chrome extensions, Boolean & X- Ray Searches, LinkedIn, Social Networks, Naukri, Monster, Shine, indeed, Hirist, IIMjobs

## INDUSTRY EXPERTISE & JOB REQUIREMENTS

### Information Technology / Software Products requirements:

Programming: Full-stack, Front end, & Backend Developers | DevOps | Cloud Services: AWS, Azure, GCP | Databases: SQL, MySQL, NoSQL, AI: Data Scientist, Python, ML, DL, | Architecture, API, REST, SOAP | Manual & Automation Testing | Mobile Applications: iOS, Android | Business Analyst | Project Manager | Infrastructure | Cyber security Analyst, IT Infrastructure | System Administrators, Technical Managers, Leaders, etc.,

### Embedded / Semiconductor / Medical Devices requirements:

Firmware / Hardware/ Testing / Architects R&D Project Manager / Mechanical VAVE, HVAC, Validation, Regulatory Affairs/ ATE Test Engineers / Semiconductor Technician / Component Engineer / PCB Engineer / QA Specialist / FPGA / Digital Signal Processing

### Oil & Gas Engineering, Procurement & Constructions:

Civil, Piping, Stress, Mechanical, Instrumentation, Electrical, HSE & Process Engineers & Designer, Telecom, Fire & Gas, Static Equipments, Rotatory Equipments, Solid Handling, Project. Engineers, QC Coordinators, Quantity Surveyors, Expeditors, Buyers, Inspections, Geo Scientists, Drilling & Reservoir Engineers, Metallurgy Scientist, Corrosion Engineer, and Coating officer

**ERP requirements:** SAP, Microsoft Dynamics, Oracle, Workday functional & technical consultants

**Generic requirements:** HR, Sales & Marketing, Finance & Accounts, Operations, MIS Reporting, Digital Marketing, Customer Care, Procurement & Logistics, and Administration

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## CERTIFICATIONS

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**Certified Talent Management Professional**  
Certified on Analysing and Visualizing data with Microsoft Power BI



**Certified Technical Recruitment Professional**  
**Certified Employer Branding Professional**  
**Certified Talent Agilites Professional**



**TXM COMPETENCY: Building Efficiency as a Recruiter**

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## EDUCATIONAL QUALIFICATIONS:

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- Pursuing Post Graduation in HR Analytics, Business Negotiations, Recruitment Strategies from IIM - Bangalore
- MBA in Human Resource Management
- PGD in Personnel Management & Industrial Relations
- Master of Commerce
- Bachelor of Commerce

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## INTERESTS:

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- Talent Acquisition Strategies & Trends
- Social Media Hiring
- Employer Branding
- Employee Value Proposition
- Recruitment Metrics
- Talent Mapping
- Advanced MS Excel,
- ChatGPT
- MS PowerBI
- Data Analytics & Data Visualization
- Technologies, & Graphology

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## PERSONAL DETAILS:

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Languages Known	: English, Hindi, Kannada, Telugu, Tamil
Passport	: U3969532 Valid till June 2030
Nationality	: Indian
Gender	: Male
Marital Status	: Married