Aaron Horowitz

Full-stack web developer with a background in marketing and SEO

San Francisco Bay Area (510) 334-1623 <u>aaron.horowitz3@gmail.com</u>

EXPERIENCE

Web Development Immersive Student — *General Assembly, San Francisco, CA*

April 2018 - July 2018

Projects:

- -Stance: a stock tracking site that provides a simple interface for viewing real-time/historical pricing data. Built on Python, Django, jQuery, D3, and A1AX.
- -AllWays: a web app that delivers combined public transit (BART) and driving directions with one click. Built on JavaScript, Axios, Mongo/Express/Node.
- -Bold Statements: a site to track/verify outlandish predictions made by friends, reporters, and public figures. Built on Python, Django, and jQuery.

Digital Marketing Manager — *Milestone Inc., Santa Clara, CA*

JULY 2015 - APRIL 2018

- -Researched and managed implementation of enterprise SEO initiatives for client base of **5,800**.
- -Co-managed SEO team in Ahmedabad, India, overseeing goal-setting and providing continuous training.

Senior Account Manager — Revolution Prep, Santa Monica, CA

JUNE 2012 - JUNE 2015

- -Built & maintained relationships with key decision-makers at top high schools across the country.
- -Maintained book of business and closed high-value leads through consultative process. Close rate: 31%; re-up/retention rate: 90%.
- -Promoted from (reverse order): Marketing Content Manager; Regional Operations Coordinator

Healthcare Communications Group, El Segundo, CA — *Associate Project Manager*

JANUARY 2011 - JUNE 2012

- -Developed novel recruitment/retention strategies for GSK's Phase III HIV clinical trial; achieved **92% overall patient retention rate**.
- -Conducted community outreach for Abbott's Phase II Schizophrenia clinical trial, helping to recruit over 2,000 patients.

PORTFOLIO

aaronhorowitz.us linkedin.com/in/horowitzaaronj github.com/aaronhorowitz3

SKILLS

Javascript ES5 / ES6, jQuery HTML5 / CSS3 Bootstrap, Semantic, Materialize React MongoDB, Express, Node.js AJAX, Axios Python, Django

AWARDS

Eagle Scout Award

Boy Scout Troop 146 El Sobrante, CA November, 2005

EDUCATION

Bachelor of Arts, Economics UCLA

Los Angeles, CA Minor: Public Policy September 2006-June 2010

Web Development Bootcamp General Assembly

San Francisco, CA April 2018 - July 2018