

| Product | | Initial Commissio n (year 1) | Trail Commission | Renewal Commission | Other Commission | |
|---|-------------------|------------------------------------|-----------------------------------|---|------------------------------|-----|
| | | | | | | |
| Unit Linked Pension Products Pre-Retirement (PP, PRSA, CP & PRB) | Annual Premium | Max | 17.5% (1 st Bullet) | 0.5% trail | 5% 17.5% (Bullets X 3) | N/A |
| | Single | | | | | |
| | Premium | Max | 5% | 0.75% | N/A | N/A |
| | | | | | | |
| Unit Linked Pension products Post Retirement (ARF / AMRF) | Single Premium | Max | 5% | 0.75% | N/A | N/A |
| Guaranteed Annuity | Single | | | | | |
| | Premium | Max | 3% | | | |
| Investment Bonds | Single | | | | | |
| | Premium | Max | 3% | 0.5% | N/A | N/A |
| Investment Only | Single | | | | | |
| | Premium | Max | 5% | 0.5% | N/A | N/A |
| Savings Products | | | | | | |
| | Annual Premium | Max | 5.5% (1 st Bullet) | 0.25% trail to year 8, 0.5% trail from year 9 | 5.5% Bullets X 3 | N/A |

| | | Yr1 | Additional | Renewal |
|-------------------|----------|----------------|-----------------------|----------------------------|
| Life Assurance | Option 1 | 100% | From Year 2 - 5 80% | From Year 6 - 3% level |
| | | | From Year 2 - 5 80% | From Year 6 - 6% indexed |
| | Option 2 | 25% level | From Year 2 - 9 25% | From Year 10 - 10% level |
| | | 28% indexed | From Year 2 - 9 28% | From Year 10 - 13% indexed |
| | Option 3 | 20% level | | From Year 2 - 20% level |
| | | 23% | | From Year 2 - 23% indexed |
| | | indexed | | |
| | Option 4 | 80% Level | | From Year 2 - 12% |
| | | 80% Indexed | | From Year 2 - 15% |
| Default Profile | | | | |
| | | Yr1 | Additional | Renewal |
| Income Protection | Max | 120% | From Voor 2 | 3% level |
| | | | From Year 2 - 5 - 60% | 6% indexed |

| Group Protection | | Renewal commission |
|---------------------|-----------------------|--------------------|
| | Life | |
| | Max | 6% |
| | Income protection | |
| | Max | 12.5% |
| | Serious Illness Cover | |
| | Max | 12.5% |