Education

University of Southern California (USC)

Los Angeles, CA

Marshall School of Business

December 2021

Bachelor of Science in Business Administration

GPA: 3.75

Minor in Web Technologies and Applications

Specialization in Innovation: The Digital Entrepreneur

Honors & Awards: Magna Cum Laude, Dean's List, Beta Gamma Sigma Honor Society, M.A.T.H. Scholarship,

Presidential Service Award

Experience

Sweet Zen Desserts

Los Angeles, CA

June 2020-Present

Chief Executive Officer

Develop cash flow models to forecast net operating income, internal rate of return, and revenue targets as well
as spreadsheets to calculate contribution margins for each product

- Utilize JavaScript, HTML, and CSS languages to manage a responsive website from scratch
- Analyze industry trends to create strategic product line extensions

Lucky Box: Jewelry Packaging

Huntington Park, CA

Web Developer & Analyst

May 2019-August 2019

- Took lead of developing and managing company website built from scratch using Magento and WordPress
- Tracked site performance using Google Analytics and developed marketing strategies using consumer insight data
- Conducted over 200 cold calls and used MailChimp to send blast emails to potential clients

Skylark Capital Management, LLC

West Hollywood, CA

Summer Analyst

May 2018-August 2018

- Partnered in underwriting of \$130,000,000 in closed loans for luxury homes and commercial assets across Los Angeles
- Constructed waterfall models in Excel to calculate the LTC, LTV, and ROE for all loans in firm's pipeline at different rates and terms
- Prepared detailed Loan Summaries and Letters of Intent for numerous projects

Leadership & Involvement

University of Southern California (USC)

Los Angeles, CA

Executive Board Member & Prom Director, QUASA

Fall 2018-Spring 2019

- Syndicated funds from the University Student Government for USC's annual Second Chance Prom
- Formed budget proposals, expense sheets, and event information forms for advocacy events
- Oversaw distribution of an \$11,000 budget towards USC's annual Second Chance Prom

Technical Skills

Web Development: JavaScript, HTML, CSS, Magento, WordPress Data Analytics: RapidMiner, Tableau, MySQL, Microsoft Excel

Digital Marketing: Google Analytics, Moz, Buzzsumo, SEMrush, Majestic, Hootsuite

UI/UX: Figma, Procreate, Photoshop, Canva, Microsoft Office

Additional Information

Music: Writer of original music which received recognition by USC's Annenberg Media

Multicultural Opportunity: Visited 8 countries while backpacking in Europe over a 6-week period

Volunteer Experience: Volunteered 100+ hours for Meals on Wheels, an organization which aids homebound seniors and people with debilitating illnesses