## Simple Regression Model

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#### Outline

- Simple regression terminology
- Examples and interpretation of coefficients
- Population regression function
- Derivation of OLS estimates
- Examples of simple regression interpretation of results
- Variations, R-squared
- Log transformations Log-log, log-linear, and linear-log forms
- Gauss Markov assumptions
  - Unbiasedness of OLS estimators
  - Variance of OLS estimators

#### Terminology

Regression model:  $y = \beta_0 + \beta_1 x + u$ 

y is dependent variable, x is independent variable (one independent variable for a simple regression), u is error,  $\beta_0$  and  $\beta_1$  are parameters.

Estimated equation:  $\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x$  $\hat{y}$  is predicted value,  $\hat{\beta}_0$  and  $\hat{\beta}_1$  are coefficients

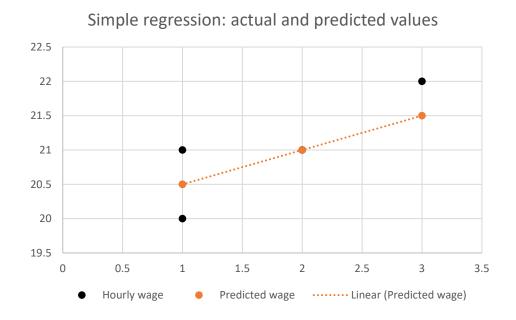
Population	Sample
Parameter $eta$	Coefficient $\hat{eta}$
Error u	Residual $\widehat{u}$

Residual:  $\hat{u} = y - \hat{y}$ 

 $\hat{u}$  = actual value minus predicted value for dependent variable

#### Simple regression model example

Dependent variable y	Indep. variable x	Predicted value $\hat{y} = 20 + 0.5x$	Residual $\hat{u} = y - \hat{y}$
Hourly wage \$	Years of experience		
20	1	=20+0.5*1=20.5	=20-20.5=-0.5
21	2	=20+0.5*2=21	=21-21=0
21	1	=20+0.5*1=20.5	=21-20.5=0.5
22	3	=20+0.5*3=21.5	=22-21.5=0.5

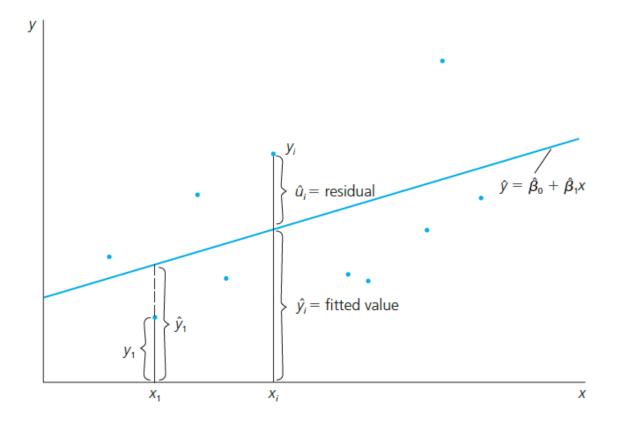


Simple regression: hourly wage depends on years of experience.

Figure shows regression line, slope, predicted values, actual values, and residuals.

# Simple regression: actual values, predicted values, and residuals

Regression line fits as good as possible through the data points



#### Interpretation of coefficients

$$\hat{\beta}_1 = \frac{\Delta y}{\Delta x} = \frac{change \ in \ y}{change \ in \ x}$$

- The coefficient  $\hat{\beta}_1$  measures by how much the dependent variable changes when the independent variable changes by one unit.
- $\hat{\beta}_1$  is also called slope in the simple linear regression.
- A derivative of a function is another function showing the slope.
- The formula above is correct if  $\frac{\Delta u}{\Delta x}$ =0, which means all other factors are fixed.

#### Population regression function

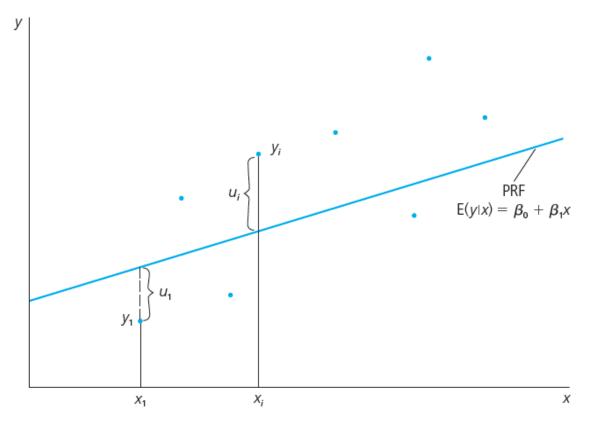
Population regression function:

$$E(y|x) = E(\beta_0 + \beta_1 x + u|x) = \beta_0 + \beta_1 x + E(u|x) = \beta_0 + \beta_1 x$$
  
if  $E(u|x)=0$  (this assumption is called zero conditional mean)

For the population, the average value of the dependent variable can be expressed as a linear function of the independent variable.

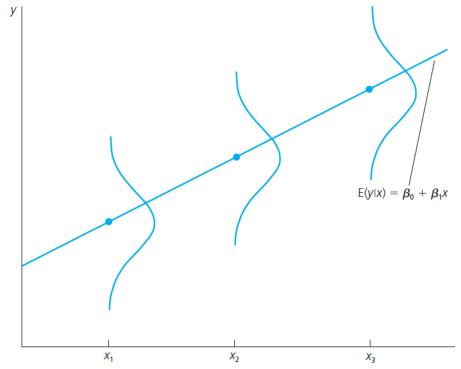
#### Population regression function

 Population regression function shows the relationship between y and x for the population



#### Population regression function

• For individuals with a particular x, the average value of y is  $E(y|x) = \beta_0 + \beta_1 x$ 



• Note that  $x_1$ ,  $x_2$ ,  $x_3$  here refers to  $x_i$  and not different variables

#### Derivation of the OLS estimates

- For a regression model:  $y = \beta_0 + \beta_1 x + u$
- We need to estimate the regression equation:  $\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x$  and find the coefficients  $\hat{\beta}_0$  and  $\hat{\beta}_1$  by looking at the residuals
- $\bullet \ \hat{u} = y \hat{y} = y \hat{\beta}_0 \hat{\beta}_1 x$
- Obtain a random sample of data with n observations  $(x_i, y_i)$ , where  $i = 1 \dots n$  is the observation
- The goal is to obtain as good fit as possible of the estimated regression equation

#### Derivation of the OLS estimates

Minimize the sum of squared residuals

$$\min \sum_{i=1}^{n} \hat{u}^2 = \sum_{i=1}^{n} (y - \hat{\beta}_0 - \hat{\beta}_1 x)^2$$

We obtain OLS coefficients:

$$\hat{\beta}_1 = \frac{\sum (x_i - \bar{x})(y_i - \bar{y})}{\sum (x_i - \bar{x})^2} = \frac{cov(x, y)}{var(x)}$$

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x}$$

OLS is Ordinary Least Squares, based on minimizing the squared residuals.

#### **OLS** properties

$$\bar{y} = \hat{\beta}_0 + \hat{\beta}_1 \bar{x}$$

The sample average of the dependent and independent variable are on the regression line

$$\sum_{i=1}^{n} \hat{u} = 0$$

The residuals sum up to zero (note that we minimized the sum of squared residuals)

$$\sum_{i=1}^{n} x\hat{u} = 0$$

The covariance between the independent variable and residual is zero.

#### Simple regression example: CEO's salary

Simple regression model explaining how return on equity (roe) affects CEO's salary.

Regression model

$$salary = \beta_0 + \beta_1 roe + u$$

Estimated equation for predicted value of wage  $\widehat{salary} = \hat{\beta}_0 + \hat{\beta}_1 roe$ 

Residuals 
$$\hat{u} = salary - salary$$

We estimate the regression model to find the coefficients.

 $\hat{\beta}_1$  measures the change in the CEO's salary associated with one unit increase in roe, holding other factors fixed.

#### Estimated equation and interpretation

Estimated equation

$$\widehat{salary} = \hat{\beta}_0 + \hat{\beta}_1 roe = 963.191 + 18.501 roe$$

- Salary is measured in thousand dollars, ROE (return on equity) is measured in %.
- $\hat{\beta}_1$  measures the change in the CEO's salary associated with one unit increase in roe, holding other factors fixed.
- Interpretation of  $\hat{\beta}_1$ : the CEO's salary increases by \$18,501 for each 1% increase in ROE.
- Interpretation of  $\hat{\beta}_0$ : if the ROE is zero, the CEO's salary is \$963,191.

#### Stata output for simple regression

. regress salary roe

Source	SS	df	MS	Numb	er of obs	=	209
Model Residual	5166419.04 386566563	1 207	5166419.04 1867471.32	Prob R-sq	207) > F uared R-squared	= = =	2.77 0.0978 0.0132 0.0084
Total	391732982	208	1883331.64	Root	MSE	=	1366.6
salary	Coef.	Std. Err.	t	P> t	[95% Coı	nf.	Interval]
roe _cons	18.50119 963.1913	11.12325 213.2403	1.66 4.52	0.098 0.000	-3.428196 542.7902		40.43057 1383.592

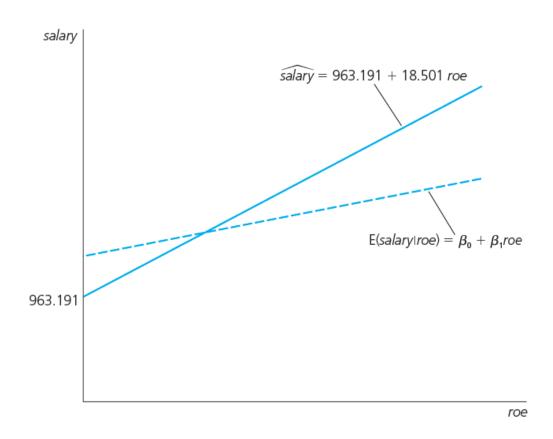
$$\widehat{salary} = \hat{\beta}_0 + \hat{\beta}_1 roe = 963.191 + 18.501 roe$$

#### Simple regression results in a table

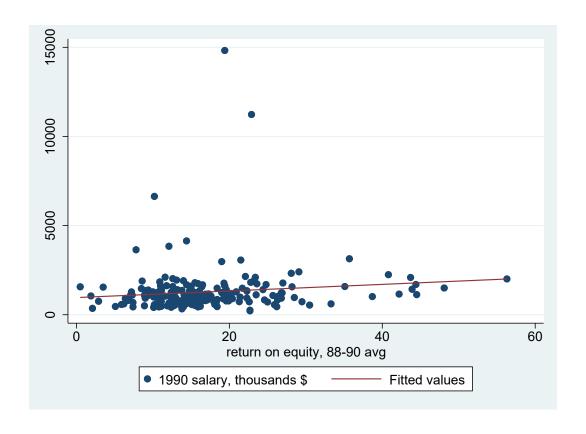
	(1)
VARIABLES	salary
roe	18.50*
	(11.12)
Constant	963.2***
	(213.2)
Observations	209
R-squared	0.013

$$\widehat{salary} = \hat{\beta}_0 + \hat{\beta}_1 roe = 963.191 + 18.501 roe$$

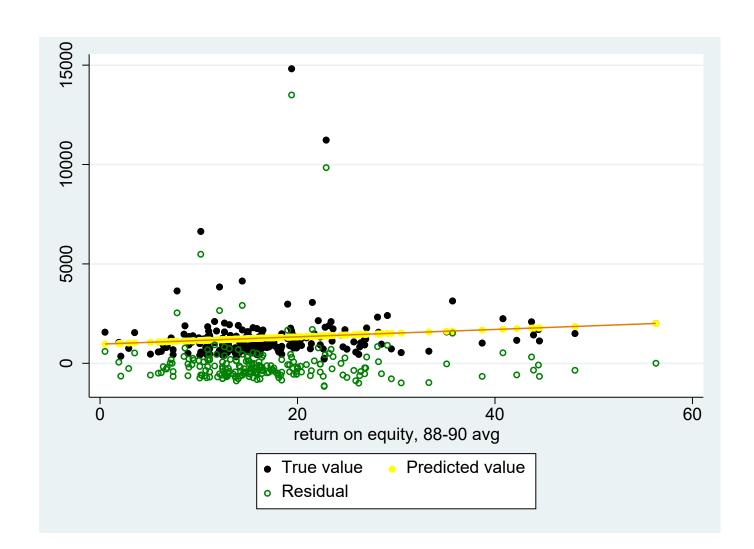
# Regression line for sample vs population regression function for population



## Estimated regression



### Actual values, predicted values, and residuals



#### Actual, predicted values, and residuals

roe	salary	salary	û
		predicted value	Residual
		963.191 + 18.501 <i>roe</i>	salary – salary
14.1	1095	1224	-129
10.9	1001	1165	-164
23.5	1122	1398	-276
5.9	578	1072	-494
13.8	1368	1219	149
20	1145	1333	-188
16.4	1078	1267	-189
16.3	1094	1265	-171
10.5	1237	1157	80
26.3	833	1450	-617

The mean salary is 1,281 (\$1,281,000). The mean predicted salary is also 1,281. The mean for the residuals is zero.

#### Simple regression example: wage

Simple regression model explaining how education affects wages for workers.

Regression model 
$$wage = \beta_0 + \beta_1 educ + u$$

Estimated equation for predicted value of wage 
$$\widehat{wage} = \hat{\beta}_0 + \hat{\beta}_1 educ$$

Residuals 
$$\hat{u} = wage - wage$$

We estimate the regression model to find the coefficients.

 $\hat{\beta}_1$  measures the change in wage associated with one more year of education, holding other factors fixed.

#### Estimated equation and interpretation

Estimated equation

$$\widehat{wage} = \hat{\beta}_0 + \hat{\beta}_1 educ = -0.90 + 0.54 educ$$

- Wage is measured in \$/hour. Education is measured in years.
- $\hat{\beta}_1$  measures the change in person's wage associated with one additional year increase in education, holding other factors fixed.
- Interpretation of  $\hat{\beta}_1$ : the hourly wage increases by \$0.54 for additional year of education.
- Interpretation of  $\hat{\beta}_0$ : if education is zero, person's wage is -\$0.90 (but no one in the sample has zero education).

### Stata output for simple regression

#### . reg wage educ

Source	SS	df	MS	Number o		320
Model Residual	1179.73205 5980.68226	1 524	1179.73205 11.4135158	R-square	= d =	0.0000 0.1648
Total	7160.41431	525	13.6388844	- Adj R-sq 1 Root MSE	uared = =	0.1052
wage	Coef.	Std. Err.	t	P> t  [	95% Conf.	Interval]
educ _cons	.5413593 9048517	.053248 .6849678	10.17 -1.32		4367534 . 250472	.6459651 .4407687

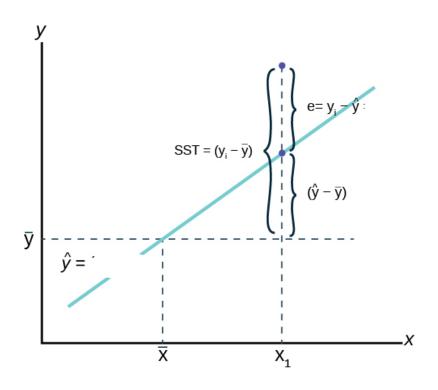
#### **Variations**

$$SST = \sum_{i=1}^{n} (y - \bar{y})^{2} \quad SSE = \sum_{i=1}^{n} (\hat{y} - \bar{y})^{2} \quad SSR = \sum_{i=1}^{n} (y - \hat{y})^{2} = \sum_{i=1}^{n} \hat{u}^{2}$$
$$SST = SSE + SSR$$

- SST is total sum of squares and measures the total variation in the dependent variable
- SSE is explained sum of squares and measures the variation explained by the regression
- SSR is residual sum of squares and measures the variation not explained by the regression

Note: some call SSE error sum of squared and SSR regression sum of squares, where R & E are confusingly reversed.

#### Variations



## Goodness of fit measure R-squared

- $R^2 = SSE/SST = 1 SSR/SST$
- R-squares is explained sum of squares divided by total sum of squares.
- R-squared is a goodness of fit measure. It measures the proportion of total variation that is explained by the regression.
- An R-squared of 0.7 is interpreted as 70% of the variation is explained by the regression and the rest is due to error.
- R-squared that is greater than 0.25 is considered good fit.

#### R-squared calculated

. reg wage educ

Source	SS	df	MS		er of obs	=	526
<del></del>				- F(1,	524)	=	103.36
Model	1179.73205	1	1179.73205	5 Prob	) > F	=	0.0000
Residual	5980.68226	524	11.4135158	B R-sq	uared	=	0.1648
				- Adj	R-squared	=	0.1632
Total	7160.41431	525	13.6388844	4 Root	MSE	=	3.3784
wage	Coef.	Std. Err.	t	P> t	[95% Co	nf.	Interval]
educ	.5413593	.053248	10.17	0.000	.436753	4	.6459651
_cons	9048517	.6849678	-1.32	0.187	-2.25047	2	.4407687

R-squared = SS Model /SS Total = 1179.73 / 7160.41 = 0.1648 16% of the variation in wage is explained by the regression and the rest is due to error. This is not a very good fit.

#### Log transformation (logged variables)

- Sometimes variables (y or x) are expressed as logs, log(y) or log(x)
- With logs, interpretation is in percentage/elasticity
- Variables such as age and education that are measured in units such as years should not be logged
- Variables measured in percentage points (e.g. interest rates) should not be logged
- Logs cannot be used if variables have zero or negative values
- Taking logs often reduces problems with large values or outliers
- Taking logs helps with homoskedasticity and normality

#### Log-log form

- Linear regression model:  $y = \beta_0 + \beta_1 x + u$
- log-log form:  $log(y) = \beta_0 + \beta_1 log(x) + u$
- Instead of the dependent variable, use log of the dependent variable.
- Instead of the independent variable, use log of the independent variable.

$$\hat{\beta}_1 = \frac{\Delta \log(y)}{\Delta \log(x)} = \frac{\Delta y}{y} \frac{x}{\Delta x} = \frac{percent \ change \ in \ y}{percent \ change \ in \ x}$$

• The dependent variable changes by  $\hat{\beta}_1$  percent when the independent variable changes by one percent.

#### Log-linear form (also called semi-log)

- Linear regression model:  $y = \beta_0 + \beta_1 x + u$
- Log-linear form:  $log(y) = \beta_0 + \beta_1 x + u$
- Instead of the dependent variable, use log of the dependent variable.

$$\hat{\beta}_1 = \frac{\Delta \log(y)}{\Delta x} = \frac{\Delta y}{y} \frac{1}{\Delta x} = \frac{percent \ change \ in \ y}{change \ in \ x}$$

• The dependent variable changes by  $\hat{\beta}_1$ \*100 percent when the independent variable changes by one unit.

#### Linear-log form

- Linear regression model:  $y = \beta_0 + \beta_1 x + u$
- Linear-log form:  $y = \beta_0 + \beta_1 \log(x) + u$
- Instead of the independent variable, use log of the independent variable.

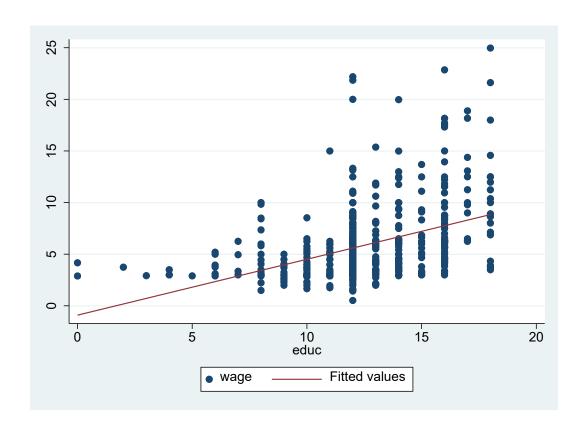
$$\hat{\beta}_1 = \frac{\Delta y}{\Delta \log(x)} = \Delta y \frac{x}{\Delta x} = \frac{change in y}{percent change in x}$$

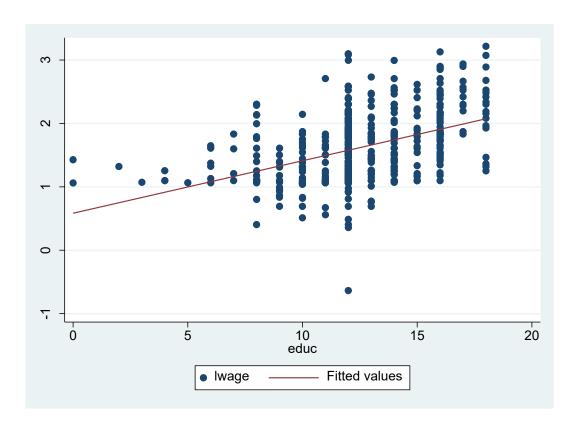
• The dependent variable changes by  $\hat{\beta}_1/100$  units when the independent variable changes by one percent.

### Example of data with logs

wage	lwage	educ
3.10	1.13	11
3.24	1.18	12
3.00	1.10	11
6.00	1.79	8
5.30	1.67	12
8.75	2.17	16
11.25	2.42	18
5.00	1.61	12
3.60	1.28	12
18.18	2.90	17

## Linear vs log-linear form





#### Linear vs log-linear form

	(1)	(2)
VARIABLES	wage	lwage
educ	0.541***	0.0827***
	(0.0532)	(0.00757)
Constant	-0.905	0.584***
	(0.685)	(0.0973)
Observations	526	526
R-squared	0.165	0.186

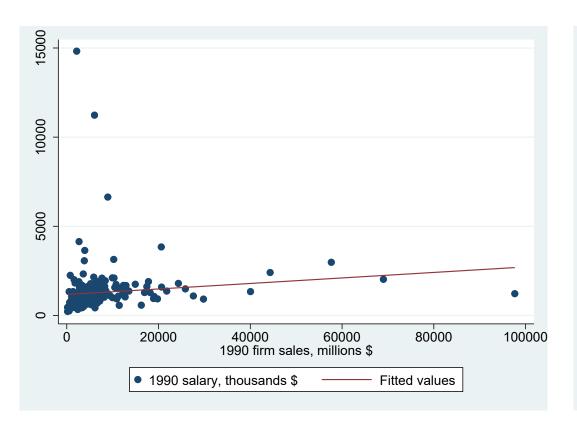
Linear form: wage increases by \$0.54 for each additional year of education. Log-linear form: wage increases by 8.2% for each additional year of education.

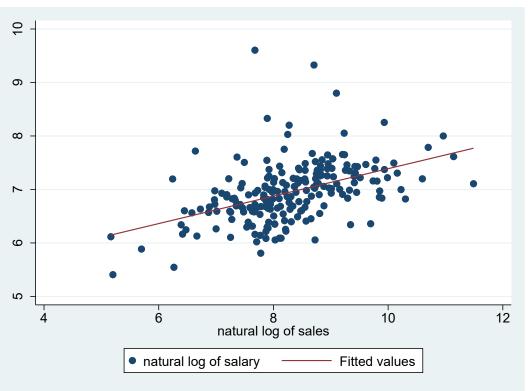
### Example of data with logs

Salary		Sales	
(thousand		(Million	
dollars)	Isalary	dollars)	Isales
1095	7.0	27595	10.2
1001	6.9	9958	9.2
1122	7.0	6126	8.7
578	6.4	16246	9.7
1368	7.2	21783	10.0
1145	7.0	6021	8.7
1078	7.0	2267	7.7
1094	7.0	2967	8.0
1237	7.1	4570	8.4
833	6.7	2830	7.9

Note that one unit is thousand dollars for salary and million dollars for sales.

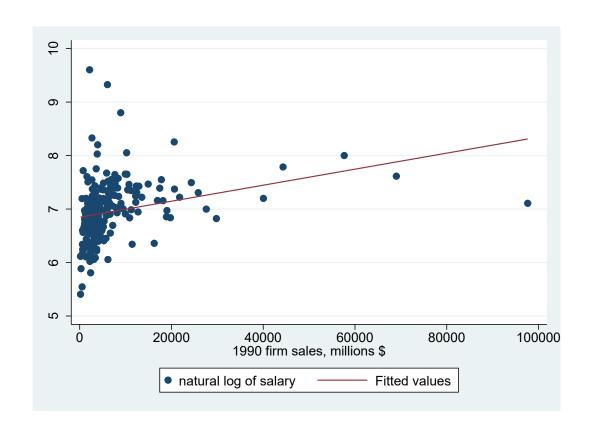
#### Linear vs log-log form

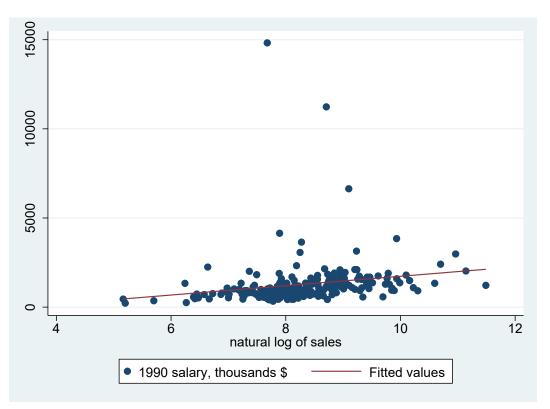




Log-log form: log salary on log sales

## Log-linear vs linear-log form





## Interpretation of coefficients

VARIABLES	Linear salary	Log-log Isalary	Log-linear Isalary	Linear-log salary
sales	0.0155*		1.50e-05***	
	(0.00891)	0 257***	(3.55e-06)	262.0***
lsales		0.257*** (0.0345)		262.9*** (92.36)
Constant	1,174***	4.822***	6.847***	-898.9
	(112.8)	(0.288)	(0.0450)	(771.5)

Linear form: salary increases by 0.155 thousand dollars (\$155 dollars) for each additional one million dollars in sales. Log-log form: salary increases by 0.25% for every 1% increase in sales.

Log-linear form: salary increases by 0.0015% (=0.000015\*100) for each additional one million dollar increase in sales. Linear-log form: salary increases by 2.629 (=262.9/100) thousand dollars for each additional 1% increase in sales.

### Review questions

- 1. Define regression model, estimated equation, and residuals.
- 2. What method is used to obtain the coefficients?
- 3. What are the OLS properties?
- 4. How is R-squared defined and what does it measure?
- 5. By taking logs of the variable, how does the interpretation of coefficients change?

## Gauss Markov assumptions

- Gauss Markov assumptions are standard assumptions for the linear regression model
- 1. Linearity in parameters
- 2. Random sampling
- 3. No perfect collinearity (or sample variance in the independent variable)
- 4. Exogeneity or zero conditional mean regressors are not correlated with the error term
- 5. Homoscedasticity variance of error term is constant

## Assumption 1: linearity in parameters

$$y = \beta_0 + \beta_1 x + u$$

- The relationship between y and x is linear in the population.
- Note that the regression model can have logged variables (e.g. log sales), squared variables (e.g. education<sup>2</sup>) or interactions of variables (e.g. education\*experience) but the  $\beta$  parameters are linear.

## Assumption 2: random sampling

$$(x_i, y_i)$$
, where  $i = 1....n$ 

- The data are a random sample drawn from the population.
- Each observation follows the population equation  $y = \beta_0 + \beta_1 x + u$
- Data on workers (y=wage, x=education).
- Population is all workers in the U.S. (150 million)
- Sample is workers selected for the study (1,000)
- Drawing randomly from the population each worker has equal probability of being selected
- For example, if young workers are oversampled, this will not be a random/representative sample.

## Assumption 3: no perfect collinearity

$$SST_{x} = \sum_{i=1}^{n} (x - \bar{x})^{2} > 0$$

- In the simple regression model with one independent variable, there needs to be sample variation in the independent variable (variance of x must be positive).
- If there is no variation, the independent variable will be a constant and a separate coefficient cannot be estimated because there is perfect collinearity with the constant in the model.
- Note that SST<sub>x</sub> is in the denominator of  $\hat{\beta}_1 = \frac{\sum (x_i \bar{x})(y_i \bar{y})}{\sum (x_i \bar{x})^2}$

# Assumption 4: zero conditional mean (exogeneity)

$$E(u_i|x_i)=0$$

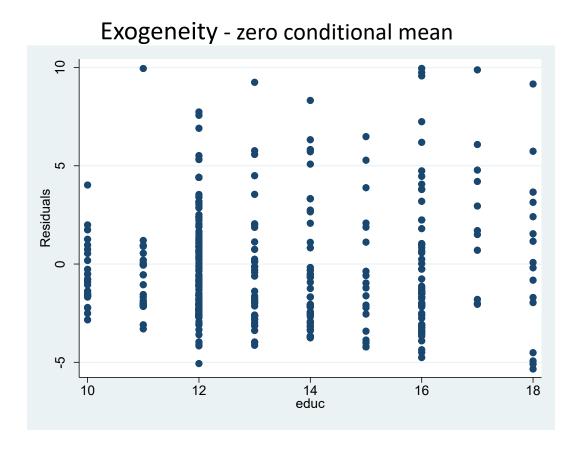
- Expected value of error term u given independent variable x is zero.
- The expected value of the error must not differ based on the values of the independent variable.
- The errors must sum up to zero for each x.

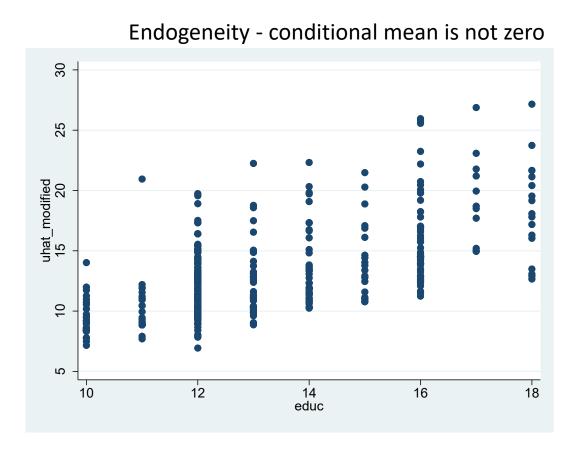
## Example of zero conditional mean

Regression model 
$$wage = \beta_0 + \beta_1 educ + u$$

- In the example of wage and education, when ability (which is unobserved and part of the error) is higher, education would also be higher.
- This is a violation of the zero conditional mean assumption.

## Example of exogeneity vs endogeneity





E(u|x)=0 error term is the same given education

E(u|x)>0 ability/error is higher when education is higher

#### Unbiasedness of the OLS estimators

 Gauss Markov Assumptions 1-4 (linearity, random sampling, no perfect collinearity, and zero conditional mean) lead to the unbiasedness of the OLS estimators.

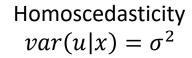
$$E(\hat{\beta}_0) = \beta_0$$
 and  $E(\hat{\beta}_1) = \beta_1$ 

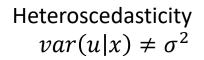
- Expected values of the sample coefficients  $\hat{\beta}$  are the population parameters  $\beta$ .
- If we estimate the regression model with many random samples, the average of these coefficients will be the population parameter.
- For a given sample, the coefficients may be very different from the population parameters.

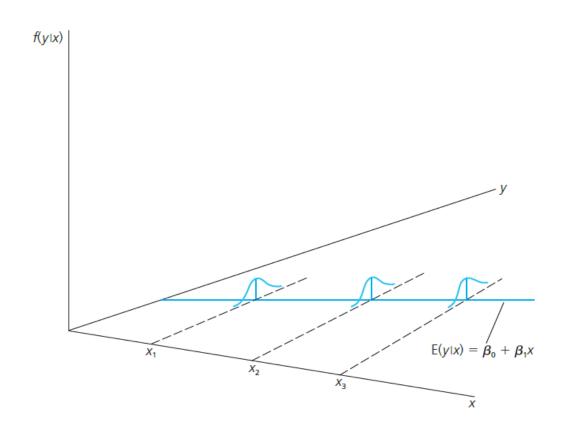
## Assumption 5: homoscedasticity

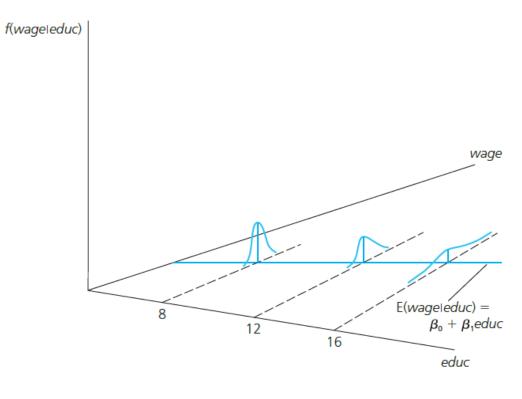
- Homoscedasticity  $var(u_i|x_i) = \sigma^2$
- Variance of the error term u must not differ with the independent variable x.
- Heteroscedasticity  $var(u_i|x_i) \neq \sigma^2$  is when the variance of the error term u is not constant for each x.

# Homoscedasticity vs heteroscedasticity

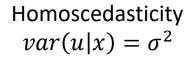


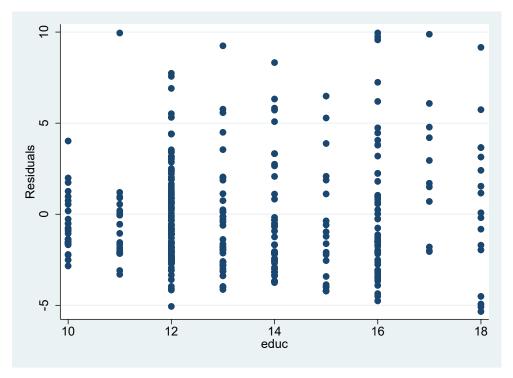




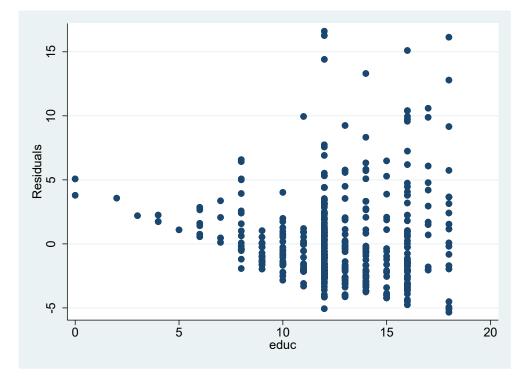


# Homoscedasticity vs heteroscedasticity





# Heteroscedasticity $var(u|x) \neq \sigma^2$



#### Unbiasedness of the error variance

We can estimate the variance of the error term as:

$$\hat{\sigma}^2 = \frac{1}{n-2} \sum_{i=1}^n \hat{u}_i^2$$

• The degrees of freedom (n-k-1) are corrected for the number of independent variables k=1.

 Gauss Markov Assumptions 1-5 (linearity, random sampling, no perfect collinearity, zero conditional mean, and homoscedasticity) lead to the unbiasedness of the error variance.

$$E(\hat{\sigma}^2) = \sigma^2$$

#### Variances of the OLS estimators

- The estimated regression coefficients are random, because the sample is random. The coefficients will vary if a different sample is chosen.
- What is the sample variability in these OLS coefficients? How far are the coefficients from the population parameters?

#### Variances of the OLS estimators

$$var(\hat{\beta}_1) = \frac{\sigma^2}{\sum_{i=1}^n (x_i - \bar{x})^2} = \frac{\sigma^2}{SST_x}$$

$$var(\hat{\beta}_0) = \frac{\sigma^2 n^{-1} \sum_{i=1}^n x_i^2}{\sum_{i=1}^n (x - \bar{x})^2} = \frac{\sigma^2 n^{-1} \sum_{i=1}^n x_i^2}{SST_x}$$

The variances are higher if the variance of the error term is higher and if the variance in the independent variable is lower.

Estimators with lower variance are desirable. This means low variance in error term but high variance in the independent variable is desirable.

## Standard errors of the regression coefficients

$$se\left(\hat{\beta}_{1}\right) = \sqrt{var(\hat{\beta}_{1})} = \sqrt{\frac{\hat{\sigma}^{2}}{SST_{x}}}$$

$$se(\hat{\beta}_0) = \sqrt{var(\hat{\beta}_0)} = \sqrt{\frac{\hat{\sigma}^2 n^{-1} \sum_{i=1}^n x_i^2}{SST_x}}$$

- The standard errors are square root of the variances.
- The unknown population variance of error term  $\sigma^2$  is replaced with the sample variance of the residuals  $\hat{\sigma}^2$  .
- The standard errors measure how precisely the regression coefficients are calculated.

## Review questions

- 1. List and explain the 5 Gauss Markov assumptions.
- 2. Which assumptions are needed for the unbiasedness of the coefficients?
- 3. Which assumptions are needed to calculate the variance of the OLS coefficients?
- 4. Is it possible to have zero conditional mean but heteroscedasticity?