Global Market Overview



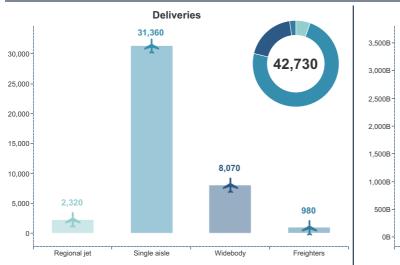


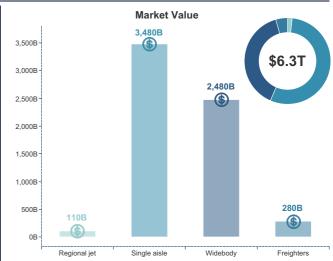






Air travel today remains a vibrant market following the trend of the last several decades. Robust demand is expected the next 20 years as strong economic growth, growing middle classes, increasing consumer spending on services, and evolving airline business models bring more value to passengers and support the long-term outlook. As a result, the industry will require more than 42,000 new airplanes by 2037 with almost 74% in the single-aisle category. Widebody passenger airplane and freighter deliveries make up over 43% of the market value as the passenger market continues to see fragmentation and the freighter market benefits from improvements in world trade.





Global Market Overview





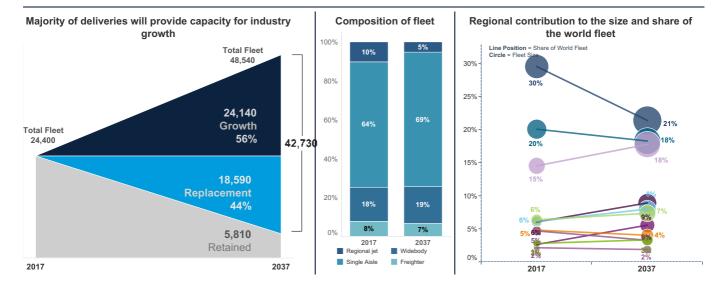






MARKET VALUE

The industry has now recorded eight straight years of steady and above-trend growth. Operational efficiency has improved as load factors climbed to a record high of 81 percent last year. Airlines are delivering strong financial results, generating more than \$30 billion of profits, unprecedented levels for our industry. The air travel market is projected to be 2.5 times larger in 20 years and the global commercial jet fleet will grow to accommodate, doubling in size by 2037. Of all deliveries, 56% are needed to accommodate growth in the market. The remaining demand will replace more than three-quarters of the existing fleet with almost 19,000 commercial jet deliveries estimated as replacement over the next 20 years.



North America Market Outlook





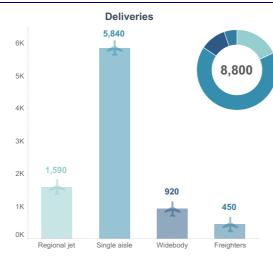








North America remains a dynamic market as the region has evolved after a period of bankruptcy, consolidation, and economic recession. Stronger operators have emerged with increased focus on improved productivity and cost reduction. Aircraft utilization has improved and load factors remain at or near record highs. The region consists of a mature market with 64% of the deliveries forecasted for replacement of existing airplanes. Single-aisle airplanes make up two-thirds of the deliveries forecasted with growth in all sectors. The widebody segment shows strong growth with a preference for smaller twin-aisle aircraft, despite a 2.5-fold increase in widebody deliveries during the last five years compared to the previous five-year period.





North America Market Outlook





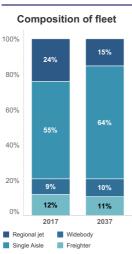


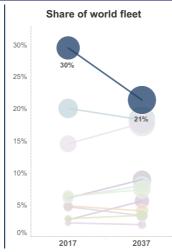


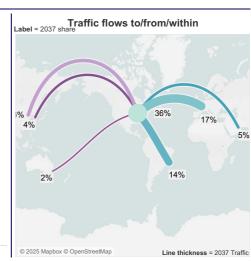


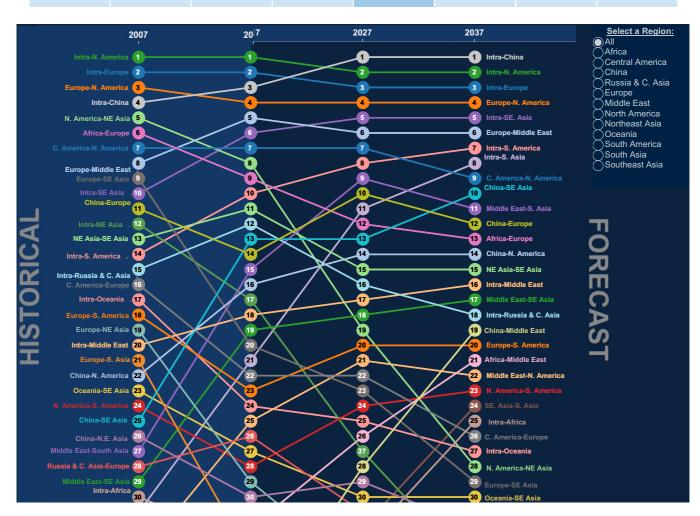


North America operators are experiencing a period of unprecedented financial prosperity, accruing more than 56% of global industry profitability in the last five years. Airlines are making more equity investments to acquire stakes in other operators and are considering their alliance and joint venture partners when making strategic fleet decisions. The region has modest fleet growth rates in comparison, yet the total fleet will increase 44% the next 20 years. Overall, capacity growth is outpacing fleet growth, in part due to single-aisle aircraft cabin densification and upgauging. Single-aisle share of the fleet will expand 9 percent as single-aisle unit growth exceeds 67% over the forecast period.

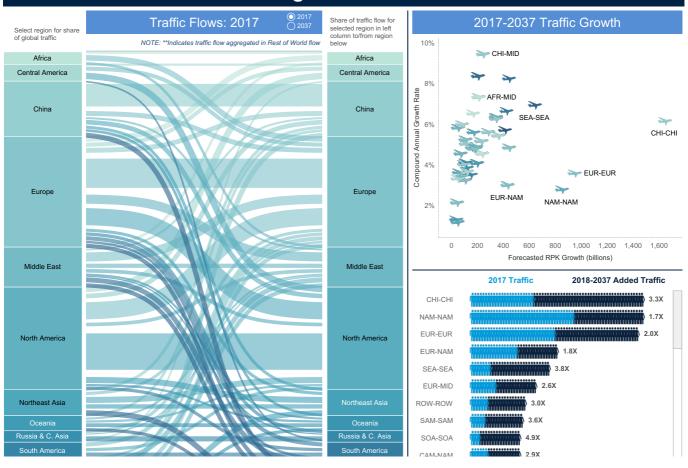








Passenger Traffic Growth



Air Cargo Outlook







1,670 CONVERSIONS



4.2%
AIR CARGO TRAFFIC

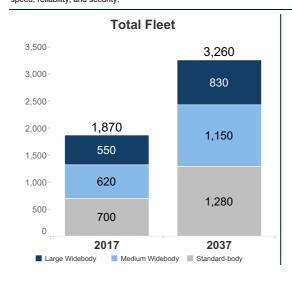


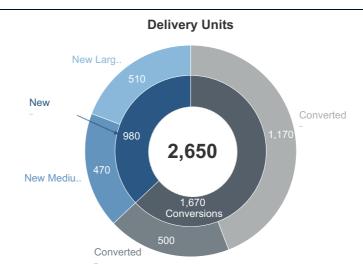
FREIGHTER FLEET



WORLD TRADE

Air cargo finally recovered fully in 2017 after several years of lackluster performance. Year-over-year growth registered an impressive 10 percent, making it the best year since 2010. This follows a compound annual growth rate of less than 2 percent for 2011 through 2015. First quarter 2018 air cargo growth continued with an above-trend growth rate of 5.8 percent. Air cargo's recovery has resulted from an improved world economy, in which all regions are participating in synchronized growth, industrial production is strong, and world trade has been robust. In addition, strong growth in e-commerce has been conducive to the vital role that air cargo plays in transporting goods, as consumers and cargo operators increasingly demand speed, reliability, and security.





Global Deliveries Global Fleet Regional Deliveries Global Fleet Regional Fleet Passenger Traffic Flow Rank Growth Air Cargo Outlook Sectors

Airplane Market Sectors

PASSENGER AIRPLANES

Antonov An-148, -158
AVIC ARJ-700
Avro RJ70, RJ85
Boeing 707
Boeing 717
Boeing 727
Boeing 737-700, -800, -900ER
Boeing 757
Boeing MDC DC-10
Boeing MDC

NOTE: Airplanes in bold are in production or launched

FREIGHTER AIRPLANES

STANDARD BODY

Boeing 707 Boeing 727 Boeing 737 Boeing 757-200 Boeing/MDC MD-80 Boeing/MDC DC-8/9 Bombardier CRJ Airbus A320, A321 BAe 146 Tupolev Tu-204

MEDIUM WIDEBODY

Boeing 767 Boeing/MDC DC-10 Airbus A300 Airbus A310 Airbus A330 Lockheed L-1011SF Illyushin IL-76TD

LARGE WIDEBODY

Boeing 747-100 through -400 Boeing 747-8F Boeing 777 Boeing MDC MD-11 Airbus A350 Illyushin IL-96T Antonov An-124

NOTE: Standard-body <45 tonnes, medium widebody 40-80 tonnes, large freighter >80 tonnes
Production and conversion (SF) models assumed for each type unless otherwise specified