

# Aarya Singh

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Mumbai, MH

810-804-3954

## EDUCATION

### **NMIMS University – Mukesh Patel School of Technology Management and Engineering**

**Mumbai, MH**

*Class of 2022*

*Masters in Business Administration; Technology Management*

- Cumulative GPA: 2.98/4.0
- Specialization in Finance with a minor in Business Intelligence and Analytics

### **NMIMS University – Mukesh Patel School of Technology Management and Engineering**

**Mumbai, MH**

*Class of 2022*

*Bachelors in Technology; Information Technology*

- Cumulative GPA: 2.98/4.0

## WORK EXPERIENCE

### **AGS Transact Technologies**

**Mumbai, MH**

*Management Trainee*

*May 2021 – Sept 2021*

- Translated revenue trends month on month across 100,000+ records, provided quarterly insight using Tableau
- Analyzed 5000+ customer touchpoints to pinpoint merchant locations, bringing in most revenue
- Curated revenue summary scorecards and participating in revenue pricing to identify revenue trends
- Researched into contemporary fintech innovation in India and its implications for the company

### **Cratas Technosolutions**

**Mumbai, MH**

*Web Development Intern*

*May 2020 – June 2020*

- Developed cross platform, interactive web application using HTML/CSS/Bootstrap and JavaScript
- Maintained code documentation and created UX mockups using Figma and Adobe XD
- Initiated and executed recommendations on code optimization to improve website performance

## LEADERSHIP

### **Mumbai Yuva Sansad**

**Mumbai, MH**

*Founder-President*

*October 2020*

- Led a team of 30+ members to execute the first Youth Parliament at university
- Crafted value generation of over 200,000INR
- Oversaw administration of the event with 400+ participants across India

### **MUNSociety MPSTME**

**Mumbai, MH**

*Joint General Secretary*

*2020-21*

- Led DEI initiative to empower female leaders within the society, enabled college delegation
- Directed Content and R&D teams, mentored a team of 15 for Harvard World MUN 2021

### **MumbaiMUN 2019**

**Mumbai, MH**

*Undersecretary General – Delegate Affairs*

*2019-20*

- Enabled digital transformation to cut costs by nearly 20%
- Collaborated with PR and Content teams to initiate record breaking turnout of over 40%

## ADDITIONAL INFORMATION

**Skills:** Strong communication skills, analytical, adaptive, self-starter, curiosity to learn

**Projects:** Technical Indicator analysis in Python, Python script to automate Zoom login

**Software:** Python, SQL, Microsoft Excel

**Certifications:** Deloitte Technology Consulting case, Blockchain (Linux), Cybersecurity Essentials (CISCO)

**Interests:** Reading about tech and business, pop culture podcasts and Model UN