

# AD Click Prediction Pipeline

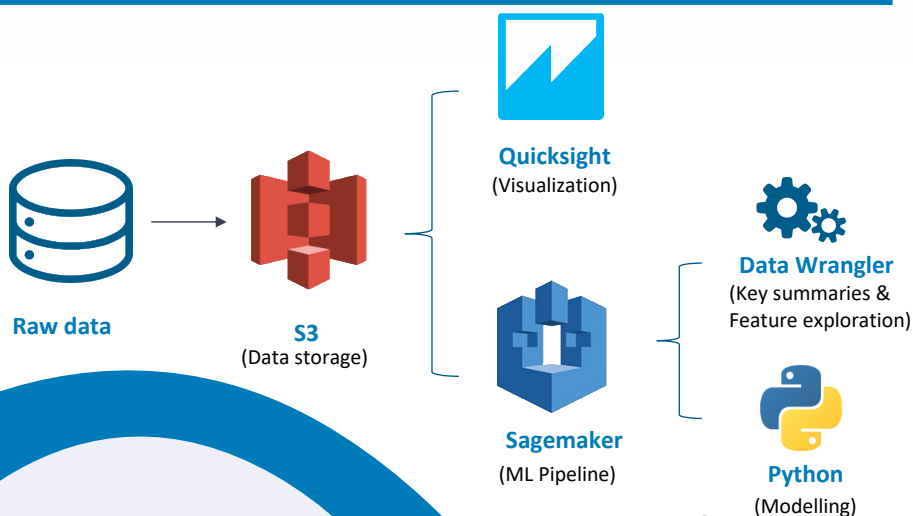
AWS S3, Sagemaker & Quicksight

## Why care about CTR?

- Click-through rate (CTR) is used for **evaluating ad performance** and **adjusting its outreach**.
- Click prediction systems are essential and widely used for **sponsored search**, **consumer econometrics** and **ROI management**.

We aim to provide a **robust data exploration and ML pipeline** that can be readily utilized by users **across the business spectrum** for their predictive needs.

## How do we utilize AWS services to predict CTR?



Source: **Kaggle**

Original source: **Avazu**

Size: **6 GB**

Records: **41 million**

- Training: 10 days of click-through data
- Testing: 1 day of ads data to predict clicks

Features: **21**



# Why AWS?



## Amazon S3 (Simple Storage Service)

Object storage is built to store and retrieve **any amount of data from anywhere**.



## Amazon QuickSight (Visualization & Dashboards)

**Cloud-scale business intelligence (BI) service** that can be used to deliver easy-to-understand insights through **dynamic and interactive** dashboards.

Total users clicking on the ads out of total targeted users



Comparison of app categories getting maximum clicks



Visualization depicting the time of day fetching maximum clicks



## Key Outcomes

- Predicts Ad clicks with **56%** precision
- Overall prediction accuracy of **83%**



## Amazon Sagemaker

Helps data scientists and developers to prepare, build, train, and deploy **high-quality machine learning** models quickly by bringing together a **broad set of capabilities purpose-built for machine learning**.

## Business Value



### Dynamic & User friendly

- Easy to use
- Interactive dashboard for quick insights
- A broad set of capabilities purpose-built for ML



### Secure, collaborative & cost-efficient

- Secure data storage
- Allows collaboration
- Conduct the entire project in the AWS ecosystem



### Grow business revenue

- Better target the potential customers
- Help ad channels achieve monetization
- Improve ROI management



**Aashish Gulabani**  
gulab001@umn.edu



**Jiarui Hu**  
hu000476@umn.edu



**Shashwat Khare**  
khare04@umn.edu



**Akshita Srivastava**  
sriva232@umn.edu



**Runan Cao**  
cao00235@umn.edu

Contact us