ASHISH UNIYAL

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🌐 Https://aashishu.github.io/Portfolio/

Profile

Hi I'm Ashish Uniyal

- I had around 4 years of experience in Car Sales as Customer Representative. Responsible for helping people in making their buying decision and everything that follows, like Documentation and Vehicle delivery.
- Due to being a technophile, I had always experienced anxiety over the fear of missing out in the ever changing world of technology. Which is the main reason that inspired me to make a drastic career shift.
- Persistent nature and Curiosity to learn boosted my confidence to a new high.
- I'm a self-taught, self-motivated web developer looking for a chance to Contribute.
- Me being a Perfectionist can be counted as a weakness…
  Which sometimes make me invest much more time and energy on a project, than was originally intended to.

Skills

- Knowledge of HTML, CSS3, JavaScript, C/C++ and Python
- Familiar OS : Windows, MacOS and Linux
- Currently using VS Code and Chrome DevTools
- Good at Problem Solving
- Great communication skills
- Multilingual (English and Hindi)

Experience

Sales Representative, Autovikas pvt ltd, Dwarka, Delhi — 2018–2019 (Aug)

- Reach and exceed sales target and financial objectives on a regular basis.
- Provided coaching, mentoring and immediate troubleshooting support to a team of 3 freshers.
- Spearheaded the prospects of new customers through referrals from existing clients.

Sales Executive, Krish Automotors pvt ltd, Pitampura, Delhi — 2015–2018

- Expanded client base through cold calling to prospective customers.
- Managed and maintained key strategic client relationships.
- Responsible for an impressive personal Sales Satisfaction Index of 826.

Education

Lovely Professional University, Jalandhar, PB — Master of Computer Applications (Distance Edu.)
(Pursuing, Complete on Jan 2024)

University of Delhi, New Delhi — Bachelor of Arts
(Graduated in Jan 2022)

St. Stephens School, New Delhi — Higher Secondary (CBSE)
(Non-Medical with Computer Science)