# Aashish Kalra

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## Work Experience

Candor Capital Pvt. Ltd., New Delhi

November 2017-December 2020

Associate – UHNI Private Wealth & Treasury

- Consolidated and constructed portfolios comprising multiple asset classes including public and private assets
- Analysed and wrote reports on portfolios and their underlying securities with a focus on risk mandates 0
- Managed excess working capital to increase ROI for treasuries 0
- Facilitated grievance redressal on behalf of client groups with capital markets regulator 0
- Structured succession and documented wills
- Undertook financial due diligence of private businesses and structured investment tranches. Actively monitored the P&L and other KPIs of the investee companies.
- Genpact LLC, Gurgaon

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December 2016 – May 2017

Analyst - Quantitative Finance

- Built multiple regression based company valuation models using financial and quantitative inputs
- Simulated financial scenarios for companies and their pension books using Monte Carlo model
- Assisted on-shore M&A/Research teams to prepare pitch books

Involved in data mining and marketing material preparation

- Created knowledge transfer modules for research
- Edge Institute of Financial Studies Pvt. Ltd., New Delhi

December 2014 - November 2015

- Junior Associate
  - Stream-lined revenue growth model with marketing team 0
    - Direct sales to prospective clients
    - Planned delivery of online channels

#### Education

University of New Brunswick, Fredericton

September 2021-April 2023

Masters of Business Administration – GPA 3.9/4.3

- Recipient of entrance award upon admission to the program
- -Led Data Viz Team & Presented at Pan-Canada Competition: Second Rank
- Guru Nanak Dev University, Amritsar DAV College, Jalandhar Bachelor of Commerce

July 2011-July 2014

#### Professional Education

CFA Level 3 Candidate CFA Institute, USA

2022

# Standardised Tests

Graduate Records Examinations (GRE) - ETS

2021

Score: 322/340

#### Other Courses – Online Courses

- Introduction to Finance University of Michigan
- Economics of Money and Banking Columbia University
- Microeconomics, Macroeconomics University of California, Irvine

# Published Work

"The Farmer's Yoke: Financing India's Peasantry": Article Published with Spontaneous Order, Digital Publication for Centre for Civil Society, New Delhi (2018) on Financial Inclusion policy of Government of India to assess the efficacy of its execution and suggest proven methods to improve the same.

# Non-Profitable Contribution

NAAD Foundation, Lucknow

May 2021- December 2021

Strategy & Planning: The foundation focuses on sports awareness and infrastructure maintenance in rural India.

### Skills

Equity & Fixed Income Analysis; Report Writing; Financial Modelling; Financial Database Operations; Tableau; Business Development Strategy; Negotiations