Rolling Insights SportWise Never Update a Spreadsheet Again

March 16, 2023

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Now, Next, Later

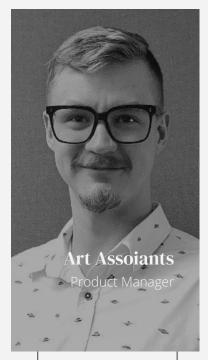
What we've done and what we're going to do

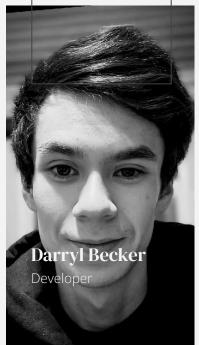
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Reflections

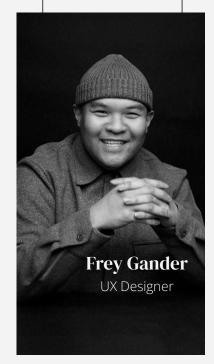
Process learnings for the week

SAIT Team









Client team









Steven Kenway

Chief Operating Officer

Danielle Christopher

Product Manager

Ayla Stephen

Internship and Grants Coordinator

Abel Belay

Developer

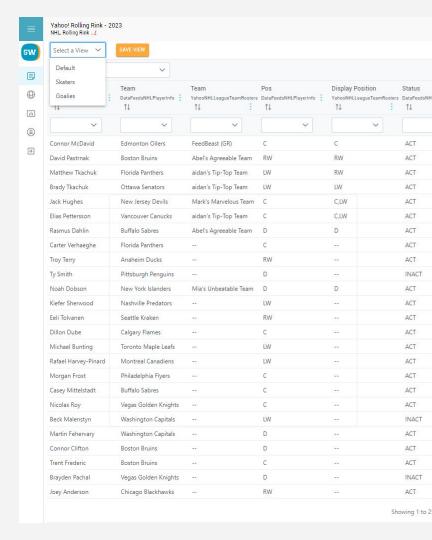


About our Product

Fantasy Sports Analytics

- No Code
- Automatic Updates
- Custom Filtered DataSpaces

Spend more time enjoying the game, less time fighting Excel.



Rolling Wave Visioning

Vision

In 3-5 years, what is the market saying about BPC?

Meaningful sports data is easy to use for everyone.

Strategy

Over the next 1-2 years, what are we going to focus on to move towards the Vision?

Follow a research and user-driven approach to create product and feature improvements that will drive retention and satisfaction.

Focus Areas

In the next 6 weeks, we will focus on the following:

1 Understand

Key opportunities

- · Figure out industry
- · Align & onboard
- · Heuristics and competitive research

2 Research

Key opportunities

- · Survey current users + get requirements
- · Build prototypes
- · Test with users

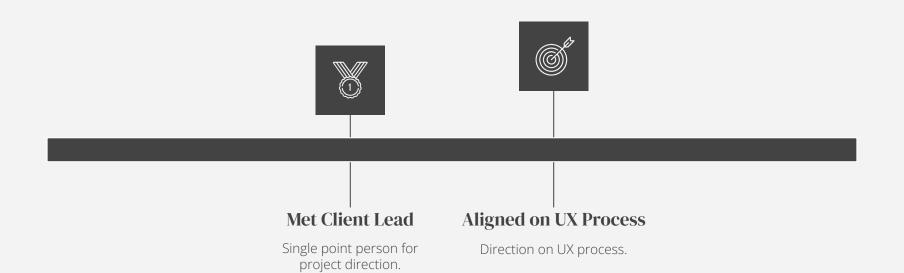
3 Build

Key opportunities

- · Usability test
- · Refine prototypes + requirements
- · Build high fidelity outputs

ProjectOps Alignment

ProjectOps Alignment





Onboarding Research Deliverable



Onboarding Audit

Greetings, and welcome to our onboarding audit for SportWise. We are pleased to present you with our feedback on the current onboarding process, which includes an assessment of the user interface (UI) screens to identify areas that need improvement. Our goal is to provide recommendations that will enhance the user experience and optimize user engagement.

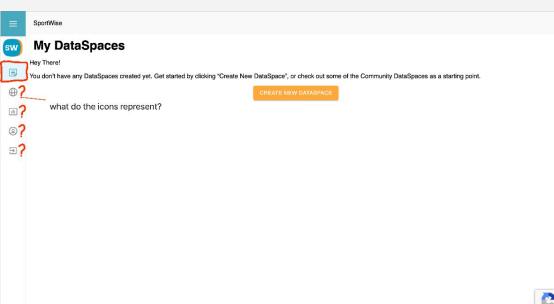
The UI screens are marked with red, orange, and yellow to indicate the urgency of the changes needed. The red marks represent areas that need immediate attention and research. The orange marks indicate areas that need attention but are not as urgent as the red ones, and the yellow marks represent areas that need attention but are the least urgent.







2. Home Page 🛑

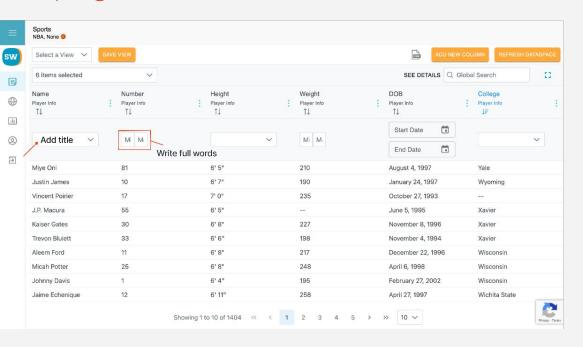


The left navigation panel may not be easy to understand for new users. To make it more user-friendly, it is recommended to incorporate words alongside icons or shift to a horizontal navigation panel. The navigation panel should have additional indicators, apart from just color changes, to help users understand which tab they are on. This is because colorblind users may not be able to identify color changes. It is also suggested to separate

the logout and profile buttons from the navigation panel.

Introducing a brief product onboarding video at this stage might be helpful to explain how the product works and to encourage users to make the best use of it. Additionally, the current design looks dull and could benefit from a more visually stimulating approach.

5. Data Space 🛑



By this point, users should have a good sense of what actions to take next. However, some may feel unsure or stuck on how to proceed. It should be intuitive for users to add new variables using the same user interface they previously used.

Furthermore, the form field prompts, including the minimum and maximum values, should be fully legible and easy to understand.

Any blank spaces that require users to make a selection should include clear titles that prompt the necessary action.



Research Approach



Phase 0

Heuristics evaluation + HotJar review (complete)



Phase 1

Survey for current SportWise users



Phase 2

Create prototypes informed by heuristics evaluation + survey data + SportWise prototypes



Phase 3

Usability interviews with 5 users (recruited from the survey)



Demographics

- · What is your gender identity?
 - Male Female
 - Nonbinary
 - Prefer not to disclose
- What is your age?
 - o Under 18 0 18-24
 - 0 25-34
 - o 35-44 o 45-54
 - Above 54
 - Prefer not to disclose
- What is your occupation?
- . How much of a sports fan would you say you are? 0 = Not really a fan, 10 = Superfan . What are your favourite sports leagues (in order of preference)? For example, NHL,
- Which of the following have you done within the last year?
 - Fantasy sports
 - Sports betting (prop bets)
 - Sports betting (parlays)
 - Sports betting (DFS)
 - Sports betting (odds arbitrage)
 - Sports betting (prize picks)

Current Product Feedback

- How did you hear about SportWise?
 - o Reddit
 - Google o Instagram
 - TikTok
 - o Other
- What motivated you to first give SportWise a go? What do you use SportWise for? (Select all that apply)
 - Sports betting (prop bets)
 - Sports betting (parlays)
 - Sports betting (DFS) Sports betting (odds arbitrage)
 - o Sports betting (prize picks)
 - Fantasy sports (league draft)
 - Fantasy sports (season long management) Historical data
 - Realtime updates
 - Injury updates
 - Getting sports data
 - Just for fun
 - o Other (please specify)
- · How often do you use Sportwise o Once a day
 - Once a week

 - Once a month
 - Less than once a month

Community Data Spaces

SportWise is considering adding a feature that would allow users to browse a catalogue of DataSpaces created by analysts, influencers, and other users just like you, and apply them to your league or tweak your strategy. These DataSpaces could serve as a foundation for users to explore new approaches to fantasy and sports betting, or follow a specific users strategy. . How interested would you be in browsing DataSpaces created by other users in the

- community? 0=Very uninterested, 10=Very interested (If created DataSpace) How likely are you to share one or more of your DataSpaces with
 - others in the community? 0=Very unlikely. 10=Very likely Why or why not?
- What are your main reasons for wanting to share or not share your DataSpace with the community?
- Consider the Community DataSpace idea. How important would it be for us to invest in the following features? 0=Very unimportant 10=Very important.
 - Search and filter by type, tags, or sport
 - Leave comments or reviews on other Community DataSpaces
 - Read others' reviews and comments on Community DataSpaces
 - Pin or favourite vour top Community DataSpace
 - See how many times a Community DataSpace has been viewed or used
 - Make changes to your personal version of a Community DataSpace
 - Make changes to your Community DataSpace after uploading it for the community
 - o Other

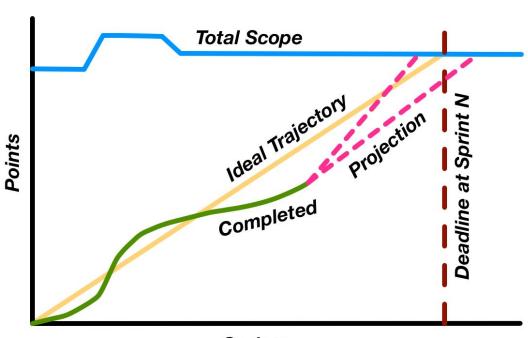


User Stories/ Requirements

Community DataSpace Creators

- As a Community DataSpace Creator, I want to post my Community DataSpace so that others can use it
- As a Community DataSpace Creator, I want to update my Community DataSpace so that it better reflects why I built it
- As a Community DataSpace Creator, I want to remove my Community DataSpace so that I have control over my creations
- As a Community DataSpace Creator, I want to name (and change the name of) my Community DataSpace so that it accurately reflects its purpose
- As a Community DataSpace Creator, I want to write a description (and change the
 description of) my Community DataSpace so that it accurately reflects its purpose
- As a Community DataSpace Creator, I want to attach an image (and change the image) my Community DataSpace so that it accurately reflects its purpose
- As a Community DataSpace Creator, I want to share my Community DataSpace on social media, blogs, and websites so I can get recognition for my work
- As a Community DataSpace Creator, I want to embed my Community DataSpace on social media, blogs, and websites so I can get recognition for my work
- As a Community DataSpace Creator, I want to know use and data for my Community DataSpace to understand how many people are using it and how
- As a Community DataSpace Creator, I want to see other DataSpace and Creator rankings and data to learn what users are looking for in Community DataSpaces
- As a Community DataSpace Creator, I want to create, customize, and change my profile to attacts users to my Community DataSpaces

Examples of collected user stories



Sprints

Examples of burnup



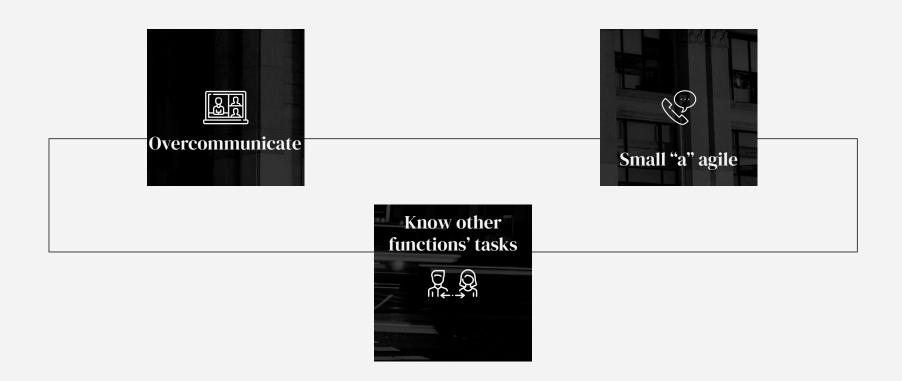
Now, Next, Later

Mar 02 -> Apr 06, 2023

Idea Parking Lot Done Now Next Later · Custom column calculator Completed opportunities Key opportunities Key opportunities Key opportunities · Team onboarding & ops · Review mockups · Analyze data · Test prototype with users · Align with client · Current state usability test · Survey current users + · Build design assets · Determine friction with onboarding get requirements · Define the problem · Refine prototypes + requirements · Consume secondary data (HotJar) · Build prototypes · Build high fidelity outputs · Create burnup chart · Run competitive analysis · Review tech stack · Upskill in sports insights



Reflections



Questions?

Thanks for watching