Technische Universität Berlin Office of Student Services Ernst Ruska Building Room ER 381

## To whomever it may concern:

I am writing on the behalf of Carol I. Dick regarding her application to the Germany Scholarship at the Technische Universität Berlin (TU-Berlin). I have known her for over ten years and I see no other person who is best suited to this scholarship than Carol. She will exceed your expectations in any criteria because of the three reasons I list below.

Carol is the most driven person I have ever known. As a freshman in college, she became involved with her school's student-led athletic association, which aimed to promote sports practice amongst undergraduate students. She was the manager of the women's soccer team (and best player) and, during her tenure, she set timely targets for her team's performance. One of these goals was winning the most important championship they played, which was achieved in her last year in school. Carol always operates in this fashion: she sets goals which need to be met at certain times and which will contribute to her personal development. I believe that you will be benefitting greatly from students as such because they are the most committed to the excellence your scholarship aims at achieving.

In addition to drive, she has a great ability to influence others. Her process is simple: she observes the world around her looking for opportunities to make a difference in people's lives; once identified an opportunity, she engages and proactively supports people to thrive and reach higher. I can name one such example from her current company as evidence: against resistance of her manager, she hired her assistant from a low-ranked school in Brazil and helped her develop her skills while on the job. She explicitly told senior management that if her assistant failed in the role, they should blame Carol for lack of leadership. This is the sort of responsibility and collegiately that should be the norm in a university environment.

Finally, she is cut out for her program and will make the most of it. She has been looking for a program that fits her desire to learn more about energy management and efficiency for over two years. She attended a European Union (UE) program in carbon emission trading and a post-graduate course in sustainable finance and investments at Harvard University before making her decision to attend TU-Berlin. It only proves how confident she is about this masters program and how much experience she can bring to her cohort. The financial support from the Germany Scholarship is a great investment in Carol and thus in TU-Berlin's program in energy management.

She will greatly exceed your expectations, she will influence her peers and bring an extensive experience to help develop the program at TU-Berlin. It is a massive return on investment for one single Germany Scholarship. An award to Carol is, by all measures, a no brainer.

Yours sincerely,

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