Table I

AUM REPORT FOR THE QUARTER ENDED (31/12/2016)

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

| Category | AUM as on the last | Average AUM for |
|---------------------------------|--------------------|-----------------|
| | day of the Quarter | the Quarter |
| | | |
| Income | 1,946,025.77 | 1,993,922.43 |
| | | |
| Equity (Other than ELSS) | 597,193.48 | 556,569.82 |
| | 50.755.45 | 64 44 4 777 |
| Balanced | 59,766.16 | 61,114.77 |
| Liquid | 938,043.85 | 1,234,022.92 |
| | | |
| Gilt | 15,981.74 | 10,705.65 |
| | | |
| Equity - ELSS | 1,040,998.41 | 1,050,909.33 |
| | | |
| GOLD ETF | 19,591.00 | 20,809.85 |
| OIL FEE | 2.22 | 0.00 |
| Other ETFs | 0.00 | 0.00 |
| Fund of Funds Scheme(Domestic) | 6,332.45 | 6,897.65 |
| | | |
| Fund of Fund investing overseas | 0.00 | 0.00 |
| | | |
| Total | 4 622 022 96 | 4 024 052 41 |
| Total | 4,623,932.86 | 4,934,952.41 |

Table II

AUM REPORT FOR THE QUARTER ENDED (31/12/2016)

Disclosure of percentage of AUM by geography

| Geographical Spread | % of Total AUM as on the last day of the Quarter |
|---------------------|--|
| | |
| Top 5 Cities | 53.86% |
| | |
| Next 10 Cities | 15.00% |
| | |
| Next 20 Cities | 8.45% |
| | |
| Next 75 Cities | 8.02% |
| | |
| Others | 14.66% |
| | |
| Total | 100.00% |