

AAYUSH THATHERA

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PROFESSIONAL SUMMARY

Result-driven MCA candidate with strong communication, business mindset and experience in project collaboration. Actively seeking Business Development Associate role at AlgoUniversity to contribute in lead generation, student acquisition, market outreach and business growth. Capable of handling client interactions, pitching ideas, and building relationships with a goal-oriented approach.

EDUCATION

Vellore Institute of Technology, Bhopal	July 2024 – May 2026
<i>MCA</i>	
Maharshi Dayanand Saraswati University	July 2021 – May 2024
<i>BCA</i>	
Shree Mahesh Public School, Bhilwara	2020 – 2021
<i>12th (CBSE)</i>	
Shree Mahesh Public School, Bhilwara	2018 – 2019
<i>10th (CBSE)</i>	

SKILLS

Business Skills: Lead Generation, Market Research, Client Communication, Sales Pitching, CRM basics, Negotiation, Presentation Skills

Soft Skills: Public Speaking, Team Collaboration, Time Management, Problem Solving, Adaptability

Technical: NodeJS, ExpressJS, SQL Server, MongoDB, ReactJS, Git/GitHub, Visual Studio

EXPERIENCE

Web Development Intern	July 2025 – August 2025
<i>Sudaku CodeClause Pvt. Ltd. (Remote)</i>	
– Worked collaboratively in a team environment improving communication coordination skills.	
– Participated in meetings and progress discussions, enhancing understanding of client-oriented development.	
– Delivered tasks before deadlines demonstrating discipline and goal-focused work ethic.	

PROJECTS

TheGarbageWallah — ReactJS, NodeJS, MongoDB	July 2024 – Nov 2024
<u>Source</u>	
– Developed a scrap pickup platform connecting residents with kabadiwalas, solving waste management problem.	
– Added role-based access and real-time booking system improving user interaction.	
– Project has potential as scalable business model for local scrap economy.	
Book Store App — Java, Spring Boot, MySQL	Dec 2024 – Mar 2025
<u>Source</u>	
– Built end-to-end book selling platform enabling customers to browse, buy and manage books.	
– Designed backend APIs improving system efficiency and user flow.	
Smart HealthCare Portal — MERN Stack	Present
<u>Source</u>	
– Building patient-doctor appointment platform aiming to improve healthcare accessibility.	
– Focus on user-friendly experience, real-time notifications and patient records.	

LEADERSHIP & ACTIVITIES

- Led project team discussions and took responsibility for module coordination.
- Participated in online tech workshops, improving presentation collaboration skills.
- Actively engage in self-learning, business content and communication improvement.

LANGUAGES

Hindi (Fluent), English (Fluent)