Python Fever Final Project

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This notebook contains the code used to explore movie data to make recommendations to Computing Vision, a new movie studio. We are looking to make recommendations for the best type of film to produce based on recent box office success of other films.

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Background

In todays digital world tags or hash-tags are heavily used in online social media marketing. We feel that looking into the most successful movies based on genre tags applied to the film will be a good indicator of success in todays digital landscape.

The areas of gross revenue, net revenue and popularity were selected based on the following:

- Having the highest gross revenue will give you the biggest reach at the box office.
- Having the highest net profit will result in the most money made.

 Having the highest popularity will result in the biggest online presence, helping promote the movie/studio.

We will looking to make recomendations based on gross revenues by genre tags, net revenues by genre tags, and movie popularity by genre tags.

We are provided domestic as well as international reveneus. We will need to decide which one to use for revenue based analysis.

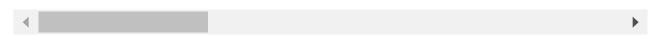
We will use mean revenue for comaprison because we want the high outlier values to influence the numbers as creating an outlier (high grossing) film is desireable.

```
import libraries
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
from scipy import stats
from helper_functions import *
import warnings
warnings.filterwarnings(action='ignore', category=FutureWarning)
%matplotlib inline
```

```
In [2]: # upload clean data from helper function
# code can be seen in helper_functions.py
df = get_clean_df()
df.head()
```

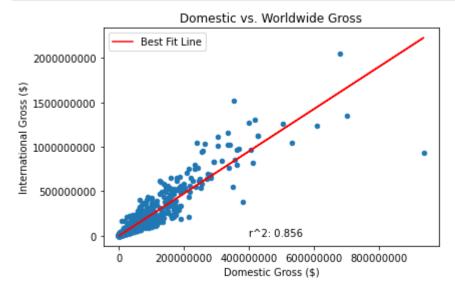
Out[2]:		movie_id	averagerating	numvotes	primary_title	original_title	year	runtime_minutes	
	0	tt1043726	4.2	50352	The Legend of Hercules	The Legend of Hercules	2014	99.0	Action,Adven
	1	tt1171222	5.1	8296	Baggage Claim	Baggage Claim	2013	96.0	
	2	tt1210166	7.6	326657	Moneyball	Moneyball	2011	133.0	Biography,I
	3	tt1212419	6.5	87288	Hereafter	Hereafter	2010	129.0	Drama, Fanta
	4	tt1232829	7.2	477771	21 Jump Street	21 Jump Street	2012	109.0	Action,Co

5 rows × 25 columns



Domestic vs. International Revenue

We will examine a scatter plot and fit a line to the data points to see how well they relate to each other. The r^2 value will show how closely realted the variables are. The closer to 1 the r^2 value is, the more closely related they are. The closer to 0 the r^2 value is, the less related they are.



The scatter plot and r^2 value close to 1 (.856) shows that there is a strong correlation between international and domestic gross revenues. Therefore we can use either one to make recomendations. We will use domestic reveneus for this analysis since it is a new US based company and their scope may not have international reach yet.

Explore gross revenues

original_title year runtime_minutes

genres (

Out[5]:

```
df = df.explode('genres').reset_index(drop=True)
df.head()
```

movie_id averagerating numvotes primary_title

```
The Legend
                                                                   The Legend
                                                                                2014
           0 tt1043726
                                    4.2
                                            50352
                                                                                                  99.0
                                                                                                           Action
                                                      of Hercules
                                                                    of Hercules
                                                     The Legend
                                                                   The Legend
                                            50352
                                                                                2014
                                                                                                  99.0 Adventure
           1 tt1043726
                                    4.2
                                                                    of Hercules
                                                      of Hercules
                                                     The Legend
                                                                   The Legend
             tt1043726
                                            50352
                                                                                2014
                                    4.2
                                                                                                  99.0
                                                                                                          Fantasy
                                                      of Hercules
                                                                    of Hercules
                                                        Baggage
                                                                      Baggage
                                             8296
                                                                               2013
             tt1171222
                                    5.1
                                                                                                  96.0
                                                                                                         Comedy
                                                          Claim
                                                                        Claim
                                                      Moneyball
             tt1210166
                                    7.6
                                           326657
                                                                    Moneyball 2011
                                                                                                 133.0
                                                                                                       Biography
          5 rows × 26 columns
            # Look at the genres
 In [6]:
            df["genres"].unique()
 Out[6]: array(['Action', 'Adventure', 'Fantasy', 'Comedy', 'Biography', 'Drama',
                   'Sport', 'Romance', 'Crime', 'Thriller', 'Sci-Fi', 'Mystery', 'Horror', 'Documentary', 'War', 'Family', 'Animation', 'History', 'Music', 'Musical', 'Western', None], dtype=object)
          There is a category for music and musicals. We will combine these.
 In [7]:
            # combine music and musicals
            df["genres"] = df["genres"].replace("Music", "Musical")
            # drop dulicates incase there are movies that are tagged as music and musical
 In [8]:
            df = df.drop_duplicates()
            # keep only movies in the past 10 years
 In [9]:
            df = df[df["vear"]>2000]
            # Describe the gross income column that will be used for analysis.
In [10]:
            df['clean_domestic_gross'].describe()
                      3.393000e+03
           count
Out[10]:
                      5.015626e+07
           mean
           std
                      8.252312e+07
           min
                      0.000000e+00
           25%
                      1.400000e+06
           50%
                      2.159644e+07
           75%
                      6.143353e+07
                      9.367000e+08
           max
           Name: clean domestic gross, dtype: float64
            # check the number of records
In [11]:
```

There are 3393 records in the dataset.

print(f"There are {len(df)} records in the dataset.")

Gross Revenues Visualizations

```
In [12]: # groupby meangross domestic revenue
    rev_genres = df.groupby('genres').mean()[['clean_domestic_gross']].sort_values('clean_d
    rev_genres
```

Out[12]: clean_domestic_gross

genres	
Animation	1.174243e+08
Adventure	1.076802e+08
Sci-Fi	1.019693e+08
Fantasy	8.079282e+07
Family	7.481686e+07
Action	7.158211e+07
Western	5.392671e+07
Comedy	5.040749e+07
Musical	4.762251e+07
Crime	3.640518e+07
Biography	3.417498e+07
Sport	3.389067e+07
Thriller	3.316471e+07
Mystery	3.294337e+07
Romance	3.068094e+07
Drama	2.970001e+07
History	2.816782e+07
Horror	2.761424e+07
War	1.771522e+07
Documentary	5.179312e+06

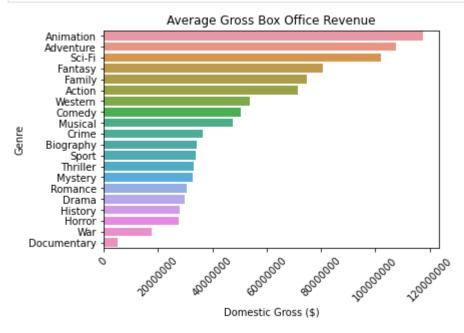
```
In [13]: # visualize revenue by genre
labels = rev_genres.index
data = rev_genres['clean_domestic_gross']

f, ax = plt.subplots()

ax = sns.barplot(y=labels, x=data, ax=ax)
plt.title('Average Gross Box Office Revenue')
plt.xlabel("Domestic Gross ($)")
plt.ylabel("Genre")

ax.ticklabel_format(style='plain', axis='x')
plt.xticks(rotation=45);
```

```
# save the image
plt.savefig("./Images/top_gross.png", bbox_inches='tight')
```



The graph above shows the top 3 genres as Animation, Adventure, and Sci-Fi

Explore statistical significance between the genres

We will determine if the observed difference between the top genre tags have a meaningful difference by using a statistical measure known as a t-test. The t-test is used to determine if there is a meaningful difference between the average of two data sets. A siginicant difference is determined by a preset confidence percentage. For this analysis we will use a commonly accepted confidence interval of 95%. In order to meet the 95% confidence metric, we will be looking for the results of the t-test to yeild a p value smaller than .05.

• Although the t-test traditionally assumes the two sets of data follow a normal bell curve, it is robust enough to handle data that do not perfectly meet this criteria.

In [16]: # conduct t-test to determine if there is a significant difference between the genre ta # alpha .05

will use this for recommendations.

```
print("Animation-Adventure t-test: ", stats.ttest_ind(animations['clean_domestic_gross'
print("Animation-Sci-Fi t-test: ", stats.ttest_ind(animations['clean_domestic_gross'],
print("Animation-Fantasy t-test: ", stats.ttest_ind(animations['clean_domestic_gross'],
```

Animation-Adventure t-test: Ttest_indResult(statistic=0.6262140995004922, pvalue=0.2657 896149119323)

Animation-Sci-Fi t-test: Ttest_indResult(statistic=0.7881058573166304, pvalue=0.2158760 143168671)

Animation-Fantasy t-test: Ttest_indResult(statistic=2.0146005277487413, pvalue=0.022701 23515244974)

The T-tests show that there is no statistical significant difference between Animations and Adventures and Animations and Sci-Fi. However there is a significant difference between Animations and Fantasy, therefore we will use this as a cuttoff point for genre recommendations based on gross revenues.

Recommendation 1: If the goal is to maximize gross profit, then we recommend producing a movie with the genre tags of Animation, Adventure, or Sci-Fi.

Explore Net Revenue Produced

```
In [17]: # calculate net revenue (gross - budget)
    df['profit'] = df['clean_domestic_gross'] - df['production_budget']
    df.head()
```

Out[17]:		movie_id	averagerating	numvotes	primary_title	original_title	year	runtime_minutes	genres	(
	0	tt1043726	4.2	50352	The Legend of Hercules	The Legend of Hercules	2014	99.0	Action	
	1	tt1043726	4.2	50352	The Legend of Hercules	The Legend of Hercules	2014	99.0	Adventure	
	2	tt1043726	4.2	50352	The Legend of Hercules	The Legend of Hercules	2014	99.0	Fantasy	
	3	tt1171222	5.1	8296	Baggage Claim	Baggage Claim	2013	96.0	Comedy	
	4	tt1210166	7.6	326657	Moneyball	Moneyball	2011	133.0	Biography	

5 rows × 27 columns

```
In [18]: # generate mean net profit by genre tag
    net = df.groupby('genres').mean()[['profit']].sort_values('profit', ascending = False)
    net
Out[18]: profit
```

genres

In [19]:

profit

3.813516e+07

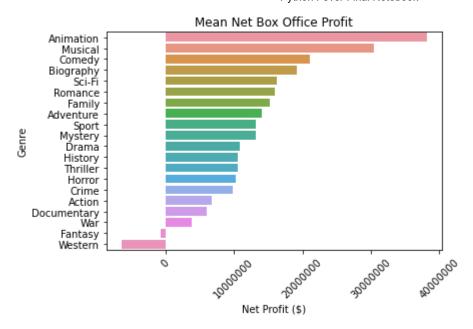
genres

Animation

```
Musical
              3.042948e+07
    Comedy
              2.105664e+07
  Biography
              1.923596e+07
      Sci-Fi
              1.629237e+07
   Romance
              1.591875e+07
     Family
              1.518648e+07
  Adventure
              1.406306e+07
      Sport
              1.326948e+07
              1.316538e+07
    Mystery
     Drama
              1.081167e+07
     History
              1.059847e+07
     Thriller
              1.053589e+07
     Horror
              1.023901e+07
      Crime
              9.769961e+06
     Action
              6.733332e+06
Documentary
              6.052910e+06
        War
              3.788687e+06
     Fantasy -6.385131e+05
    Western -6.367349e+06
# visualize revenue by genre
labels = net.index
data = net['profit']
f, ax = plt.subplots()
sns.barplot(y=labels, x=data, ax=ax)
plt.title('Mean Net Box Office Profit')
plt.xlabel("Net Profit ($)")
plt.ylabel("Genre")
ax.ticklabel_format(style='plain', axis='x')
plt.xticks(rotation=45);
```

plt.savefig("./Images/top_net.png", bbox_inches='tight')

save the image



The graph above shows that Animation, Musical, and Comedy are the top 3 mean net revenue producing genre tags. Animation and Muscal may possibly be high because they may not include high costing actors. Futher exploration is needed to determine this assumption.

Recommendation 2: If the goal is to maximize net profit, then we recommend producing a movie with the genre tags of Animation.

Explore Popularity

Load in and prep additional data

```
In [20]: # Load TMDB data
movies = pd.read_csv("./Data/tmdb.movies.csv")
movies.head()
```

Out[20]:	Un	named: 0	genre_ids	id	original_language	original_title	popularity	release_date	title vo
	0	0	[12, 14, 10751]	12444	en	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	Harry Potter and the Deathly Hallows: Part 1
	1	1	[14, 12, 16, 10751]	10191	en	How to Train Your Dragon	28.734	2010-03-26	How to Train Your Dragon
	2	2	[12, 28, 878]	10138	en	Iron Man 2	28.515	2010-05-07	Iron Man 2

Unnamed:

```
id original_language original_title popularity release_date
                        genre_ids
                          [16, 35,
                     3
                                   862
          3
                                                             Toy Story
                                                                         28.005
                                                                                  1995-11-22 Toy Story
                                                     en
                          107511
                         [28, 878,
                                 27205
                                                             Inception
                                                                         27.920
                                                                                  2010-07-16 Inception
                                                     en
                             12]
           # make sure there is only one entry per movie
In [21]:
           print(len(movies), movies["id"].nunique())
          26517 25497
         There are some duplicate movie id entries
In [22]:
           # keep only original entries
           movies = movies.drop_duplicates(subset=["id"])
In [23]:
           # Look for null values
           movies.info()
          <class 'pandas.core.frame.DataFrame'>
          Int64Index: 25497 entries, 0 to 26516
          Data columns (total 10 columns):
           #
               Column
                                   Non-Null Count Dtype
               Unnamed: 0
           0
                                    25497 non-null int64
           1
                                    25497 non-null
                                                    object
               genre ids
           2
               id
                                    25497 non-null
                                                    int64
           3
               original_language
                                   25497 non-null
                                                    object
           4
               original title
                                    25497 non-null
                                                    object
           5
               popularity
                                    25497 non-null
                                                    float64
           6
               release_date
                                    25497 non-null
                                                    object
           7
               title
                                    25497 non-null
                                                    object
           8
               vote average
                                    25497 non-null
                                                    float64
               vote count
                                    25497 non-null
                                                     int64
          dtypes: float64(2), int64(3), object(5)
          memory usage: 2.1+ MB
         There are no missing entries in this data set
           # Look at special case of "null" value
In [24]:
           movies[movies["title"]=="Baby Dolls Behind Bars"]
Out[24]:
                Unnamed:
                           genre_ids
                                         id original_language original_title popularity release_date
                                                                                                   title '
                                                                                                   Baby
                                                                Baby Dolls
                                                                                                   Dolls
          5698
                     5698
                                  [] 134451
                                                                               4.432
                                                                                      2012-06-01
                                                               Behind Bars
                                                                                                 Behind
                                                                                                   Bars
In [25]:
           # remove missing values
           movies = movies[(movies["genre_ids"]!="[]") & (movies["genre_ids"]!="")]
```

Some entries have blank spaces for genres

title vo

```
# see format of genre ids for cleaning
In [26]:
          movies["genre_ids"].value_counts()
Out[26]: [99]
                                   3565
                                   2119
          [18]
          [35]
                                   1622
          [27]
                                   1125
          [53]
                                    466
          [28, 16, 10770]
                                      1
          [12, 14, 10749, 878]
                                      1
          [14, 35, 878, 10751]
                                      1
          [12, 10749, 18]
                                      1
          [10751, 12, 28]
                                      1
          Name: genre_ids, Length: 2476, dtype: int64
```

There are brackets and spaces in the strings that will need to be removed so the numbers can be mapped to actual genre tags. We will also need to expand each genre to its own row for analysis.

```
In [27]: # get rid of [] in genre ids
movies["genre_ids"] = movies["genre_ids"].str.replace('[', '')
movies["genre_ids"] = movies["genre_ids"].str.replace(']', '')
movies["genre_ids"] = movies["genre_ids"].str.replace(' ', '')
movies.head()
```

Out[27]:		Unnamed:	genre_ids	id	original_language	original_title	popularity	release_date	title
	0	0	12,14,10751	12444	en	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	Harry Potter and the Deathly Hallows: Part 1
	1	1	14,12,16,10751	10191	en	How to Train Your Dragon	28.734	2010-03-26	How to Train Your Dragon
	2	2	12,28,878	10138	en	Iron Man 2	28.515	2010-05-07	Iron Man 2
	3	3	16,35,10751	862	en	Toy Story	28.005	1995-11-22	Toy Story
	4	4	28,878,12	27205	en	Inception	27.920	2010-07-16	Inception
	4								•

```
In [28]: # get an individual record in the df for each genre for all movies that contain multipl
movies["genre_ids"] = movies["genre_ids"].str.split(',')
clean_df = movies.explode("genre_ids").reset_index(drop=True)
clean_df["genre_ids"] = clean_df["genre_ids"].astype(int)
```

Convert genre_ids to names

```
In [29]: # create a genre dictionary from TMDB website
genre_dict = {
    28: "Action",
    12: "Adventure",
```

```
16: "Animation",
   35: "Comedy",
   80: "Crime",
   99: "Documentary",
   18: "Drama",
   10751: "Family",
   14: "Fantasy",
   36: "History",
   27: "Horror",
   10402: "Music",
   9648: "Mystery",
   10749: "Romance",
   878: "Science Fiction",
   10770: "TV Movie",
   53: "Thriller",
   10752: "War",
   37: "Western"
}
```

The dictionary above contains a map from the genre ids to their actual tags.

```
In [30]: # map the genres names to the ids in the df
    clean_df["genre"] = clean_df["genre_ids"].map(genre_dict)
    clean_df
```

title	release_date	popularity	original_title	original_language	id	genre_ids	Unnamed:		Out[30]:
Harry Potter and the Deathly Hallows: Part 1	2010-11-19	33.533	Harry Potter and the Deathly Hallows: Part 1	en	12444	12	0	0	
Harry Potter and the Deathly Hallows: Part 1	2010-11-19	33.533	Harry Potter and the Deathly Hallows: Part 1	en	12444	14	0	1	
Harry Potter and the Deathly Hallows: Part 1	2010-11-19	33.533	Harry Potter and the Deathly Hallows: Part 1	en	12444	10751	0	2	
How to Train Your Dragon	2010-03-26	28.734	How to Train Your Dragon	en	10191	14	1	3	
How to Train Your Dragon	2010-03-26	28.734	How to Train Your Dragon	en	10191	12	1	4	

	Unnamed: 0	genre_ids	id	original_language	original_title	popularity	release_date	title
43299	26515	10751	366854	en	Trailer Made	0.600	2018-06-22	Trailer Made
43300	26515	12	366854	en	Trailer Made	0.600	2018-06-22	Trailer Made
43301	26515	28	366854	en	Trailer Made	0.600	2018-06-22	Trailer Made
43302	26516	53	309885	en	The Church	0.600	2018-10-05	The Church
43303	26516	27	309885	en	The Church	0.600	2018-10-05	The Church

43304 rows × 11 columns



In [31]:

keep only movies in the past 10 years and keep only one record for each movie and gen
clean_df = clean_df[clean_df["release_date"]>"2012"].drop_duplicates(subset=["title", "
clean_df

\cap	1.13	+	Г	2	1	7	0
U	и	L	L	$_{\mathcal{I}}$	_	Ш	0

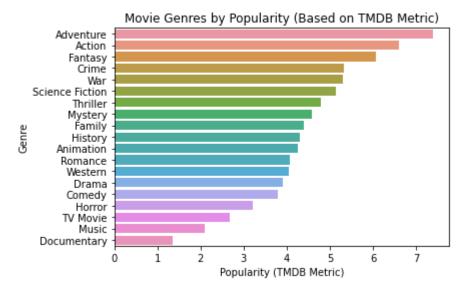
title	release_date	popularity	original_title	original_language	id	genre_ids	Unnamed: 0	
Boy	2012-03-02	7.759	Воу	en	39356	18	258	733
Boy	2012-03-02	7.759	Воу	en	39356	35	258	734
Frankie & Alice	2014-04-04	3.690	Frankie & Alice	en	55061	18	530	1373
Frankie & Alice	2014-04-04	3.690	Frankie & Alice	en	55061	53	530	1374
Seeing Heaven	2012-07-16	3.209	Seeing Heaven	en	61980	18	587	1497
								•••
Trailer Made	2018-06-22	0.600	Trailer Made	en	366854	10751	26515	43299
Trailer Made	2018-06-22	0.600	Trailer Made	en	366854	12	26515	43300
Trailer Made	2018-06-22	0.600	Trailer Made	en	366854	28	26515	43301
The Church	2018-10-05	0.600	The Church	en	309885	53	26516	43302
The Church	2018-10-05	0.600	The Church	en	309885	27	26516	43303

34241 rows × 11 columns



Grouping popularity data by genre for visualization

```
# groupby genre popularity
In [32]:
           genres_df = clean_df.groupby("genre").mean()[["popularity"]].sort_values("popularity",
           genres df
Out[32]:
                         popularity
                  genre
              Adventure
                           7.401730
                  Action
                           6.606055
                 Fantasy
                           6.074128
                  Crime
                           5.328123
                    War
                           5.306740
           Science Fiction
                           5.145269
                 Thriller
                           4.791410
                Mystery
                           4.572672
                  Family
                           4.393831
                 History
                           4.307756
              Animation
                           4.249224
               Romance
                           4.082574
                Western
                           4.047550
                 Drama
                           3.917373
                Comedy
                           3.794161
                 Horror
                           3.208733
               TV Movie
                           2.682949
                  Music
                           2.093700
           Documentary
                           1.346283
In [33]:
           # view top genres
           labels = genres df.index
           data = genres df["popularity"]
           f, ax = plt.subplots()
           sns.barplot(x=data, y=labels, ax=ax)
           plt.title("Movie Genres by Popularity (Based on TMDB Metric)")
           plt.xlabel("Popularity (TMDB Metric)")
           plt.ylabel("Genre");
           # save the image
           plt.savefig("./Images/top_popularity.png", bbox_inches='tight')
```



We can see from the graph that Adventure is the most popular movie genre. We will confirm this assumption with a statistical test.

An interesting note is that we saw that Animation was ranked high in net reveneue but lower in popularity. This may possibly be due to the possibility that many animations are for children who are not old enough to interact with the movies online.

Test for statistical significance between highest popularity groups

```
In [34]: # seperate data for comparison
    adventures = clean_df[clean_df["genre"]=="Adventure"]
    actions = clean_df[clean_df["genre"]=="Action"]

In [35]: # test for normality
    stats.normaltest(actions["popularity"]), stats.normaltest(adventures["popularity"])
```

Out[35]: (NormaltestResult(statistic=1225.51721098118, pvalue=7.626388000807568e-267), NormaltestResult(statistic=567.9831530570949, pvalue=4.613445628736019e-124))

Although the data sets are not perfectly normal, the t-test is robust enough to be applied and we will use this for recommendations.

```
In [36]: # compare the two highest popularity groups for statisitcal significance with a t-test
    stats.ttest_ind(adventures["popularity"], actions["popularity"], alternative="greater")
```

Out[36]: Ttest_indResult(statistic=2.436196970801162, pvalue=0.007450489898373688)

With a p value less than .05 we can reject the null hypothesis and determine that movies with an Adventure genre tag are more popular than those with an Action genre tag.

Explore TMDB Vote Averages

```
In [37]: # groupby genre vote average, use only data points that included more than 100 votes
# we do not want movies with less than 100 votes to influence the set
genres_df_votes = clean_df[clean_df["vote_count"]>100]
genres_df_votes = genres_df_votes.groupby("genre").mean()[["vote_average"]].sort_values
genres_df_votes
```

vote_average

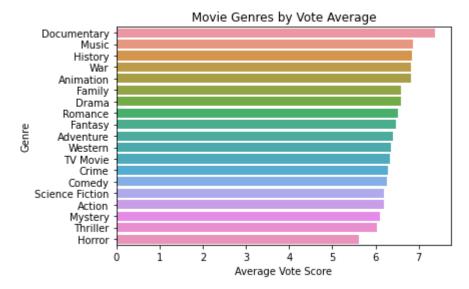
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Documentary	7.383696
Music	6.870130
History	6.833333
War	6.828000
Animation	6.813953
Family	6.594064
Drama	6.576210
Romance	6.521008
Fantasy	6.461250
Adventure	6.395810
Western	6.362963
TV Movie	6.339024
Crime	6.284036
Comedy	6.273659
Science Fiction	6.199032
Action	6.194251
Mystery	6.104147
Thriller	6.023291
Horror	5.624752

```
In [38]: # plot the top genres for highest vote averages
labels = genres_df_votes.index
data = genres_df_votes["vote_average"]

f, ax = plt.subplots()
sns.barplot(x=data, y=labels, ax=ax)
plt.title("Movie Genres by Vote Average")
plt.xlabel("Average Vote Score")
plt.ylabel("Genre");

# save the image
plt.savefig("./Images/top_votes.png", bbox_inches='tight')
```



We can see that Documentary, Music, and History are the top 3 categories recieiving the best vote averages. They are not near the top on popularity. This may be due to biases where these are specific genres that have a strong following by a tight fanbase that constastly votes them high. This tight fanbase may be the only people voting on these specialized genres.

Recommendation 3: If the goal is to maximize popularity and generate attention, then we recommend producing a movie with the genre tag of Adventure.

Conclusion

The above analysis shows how we arrived at our 3 conclusions:

- If the goal is to maximize gross profit, then we recommend producing a movie with the genre tags of Animation, Adventure, or Sci-Fi.
- If the goal is to maximize net profit, then we recommend producing a movie with the genre tags of Animation.
- If the goal is to maximize popularity and generate attention, then we recommend producing a movie with the genre tag of Adventure.

An interesting note is that we see Animation show up in 2/3 of the recommendations. If a single movie genre had to be chosen, this analysis indicates that Animation would be a strong candidate.