

Current role

Business Technology Solutions Manager at ZS Associates

Responsible for increased adoption of the ZAIDYN platform.

 A modern platform offering set of features that enable Pharma clients to do well at sales and marketing at ground level.

Responding to RFP, plan new features, and build add-ons for missing requirements in the platform - nutshell, drive successful implementation of ZAIDYN to the customer environment.

Bring efficiency and governance to the existing delivery and marketing model.

Implementing Agile in multidisciplinary team.

Building efficient process to improve market outreach and track status.

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What does Abhishek bring to the table?